ESDAY JUNE 17 199

#### 'Communism will never rise again'

# Congress chants 'Boris' as Yeltsin begs for billions

FROM MARTIN FLETCHER IN WASHINGTON

PRESIDENT Yeltsin yesterday made an impassioned speech urging Congress to unlock billions of dollars of Western aid to Russia.

In a powerful performance that won repeated standing ovations and chants of "Boris" from Congress, Mr Yeltsin declared that communism was dead and that it would never emerge again in

"The world can sigh in relief - the idol of commu-Bob Martimer and Vic Reeves (103) relief — this man, which spread social nism, which spread social strife, enmity and unparalleled brutality everywhere, which instilled fear in humaniv, has collapsed," he said. "It has collapsed never to rise again. I am here to assure you: We shall not let it rise again in our land."

He announced that Russia had already begun to act on the nuclear arms deal that he had struck with President Bush on Tuesday. "I am formally announcing that, without waiting for the treaty to be signed, we have begun deacti-

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#### Maxwell man goes

Ernest Burrington, a long-time lieutenant of Robert Maxwell, stepped down as chairman of Mirror Group Newspapers last night after a boardroom coup. The company's finance director, Lawrence Guest, has resigned from the group while Mr Burrington will remain a non-executive director unni the annual general mee ing next month.

In Vaduz. Liechtenstein, the trustee of the secretive Maxwell Foundation said that Maxwell's son, Kevin, would "never get a cent out of the organisation" because its charitable statutes forbid it. Werner Keicher, the sole executive trustee, said he had a moral 32,000 Maxwell pensioners who have lost more than £450 million...... Page 19

#### Holiday jams

"Horrific delays" throughout Europe await British holidaymakers during the summer peak because of overcrowding in the continent's air traffic control

#### 'Doctor' jailed

Muhammad Saeed, who practised as a family doctor for 30 years without medical qualifications, was sent to prison yesterday for five .....Page 3

#### Snow indoors

Planning permission has been granted for an indoor snow centre, including a man-made glacier, on a tenacre site near the proposed Channel tunnel .Page 7

#### Homecoming

The two German aid workers, Heinrich Struebig and Thomas Kemptner, who were the last Western hostages being held in Lebanon, arrived at Cologne Yesterday ..... Page 13

MOEX Births, marriages, deaths\_\_\_\_\_ ..2.3





.. 20

Tourist draw: the ruins

vating SS 18 missiles targeted on the United States. The two leaders had agreed to elimi-nate the missiles by 2003 at

Mr Yeltsin promised that Russia would never tell any more lies, either to its own people or to other countries. and he invited the world to study for itself the "dark pages" of the former Soviet Union's archives.

In the emotional high point of his historic speech, the first by a Russian or Soviet leader to both houses of Congress, Mr Yeltsin departed from his prepared text to protest vehemently that congressmen were threatening to hold up a multi-billion dollar American aid package for Russia until American servicemen who had been transferred to Soviet labour camps during the Vietnam war had been accounted for.

The Russian president, who had assonished Washington by disclosing the transfers on Monday, complained that he was being penalised for his honesty. "I don't understand you," he said, as he promised to investigate every document in every archive. "If one American has been detained in my country and can still be found, I will find him. I will get him back to his family," he declared to the most thun-

derous ovation of his speech.

The freedom support act, which covers America's contribution to a \$24 billion (£12.9 billion) international assistance programme, has also been stalled by congressional reluctance to put foreign aid before pressing domestic needs in an election year. Mr Yeltsin urged Congress to reconsider, and accused it of continuing to treat Russia He pointed out that Russia had complied with American wishes on issues as diverse as

Cuba, Afghanistan and de-militarisation. John McCain, the Republican senator who had led demands for the postponement, said after the speech that he had "changed The Russian president told

Congress that even the best intentions died "if they were not translated into a multitude of everyday jobs". He intervention during the sec-ond world war and said that the aid package could be the first step towards Washington's financial intervention to

secure global peace.

He also pointed out that
Bolshevism had risen from a devastated country with a paralysed economy. "This must not be allowed to hap-pen again," he said. "There will be no second try. The reforms must succeed.

Mr Bush vigorously sup-ported Mr Yeltsin's efforts and announced most favoured nation trading status for Russia, so that its exports would be subject to minimal American tariffs. Appearing with Mr Yeltsin at a business meeting, Mr Bush argued that although it was a "tough time politically". America would benefit immeasurably from helping Russia now. He urged the 200 or more corporate executives to invest in Russia "on a vast scale, measured in billions of dollars".

Late yesterday the two leaders were due to sign various trade, tax and investment treaties to facilitate such ventures. They were also planning to sign a "Washington charter" proclaiming a new course of partnership and cooperation and a far-reaching accord on space projects.

Several joint business deals were announced and a joint business committee, comprising 40 senior American and Russian government officals, was established. Mr Yeltsin urged the American private sector to invest in "the unique and untapped" Russian market. "Do not be late." he said.

In London last night Tam Dalyell, Labour MP for Linlithgow, called for the declassification of information on Britons taken prisoner during the Korean war. He told Channel 4 News that Mr Yeltsin's revelations on American prisoners had made it vital for the government to act. During the Korean war about 20,000 United Nations prisoners are said to have been in enemy hands and at least 80 British prisoners are still unaccounted for.

> New allies, page 12 Presumed alive, page 14 Leading article, page 15

## **Cunningham defends** Labour's campaign

By PHILIP WEBSTER, CHIEF POLITICAL CORRESPONDENT

A STRONG defence of Labour's election effort and of key advisers who have been accused in some sections of the party of taking it over is made today by John Cunningham, who ran the campaign.

Recriminations about the campaign, on the eve of today's formal inquest into Labour's fourth election defeat in succession, burst into the open yesterday in a public dispute between John Prescott and Dr Cunningham.

In The Times today, Dr Cunningham says that Labour failed because it appeared to be too much of a risk and created insufficient confidence to convince voters. He says that Labour must make the economic, sociological and cultural changes needed to regain the trust of the voters, and reform is essential at every level of the party.

Dr Cunningham passion

ately defends the three advisers, Philip Gould, head of the shadow communications agency, Patricia Hewitt, Neil Kinnock's former press secretary, and Lord Hollick, head of a media and financial services group. They had been attacked in a report from the party's senior campaign officer, and shadow cabinet members had questioned their influence.

Party row, page 9 Why Labour lost, page 14



Long memories: Jim Leng, a keeper, getting close to an Indian elephant

#### **GPs fight** 24-hour care rule

By JEREMY LAURANCE HEALTH SERVICES CORRESPONDENT

DOCTORS' leaders want to end GPs' responsibility for providing 24-hour care for their patients. The notion of an individual doctor being responsible round the clock for an individual patient, which has held sway since the National Health Service was founded in 1948, is now "outdated", they say.

In a motion for debate at the British Medical Association's annual conference of GPs next week, GP's leaders propose that responsibility for out-of-hours cover be given to Family Health Services Authorities, which would recruit

doctors to do the work.

At present, GPs provide cover outside "normal" hours (8am to 7pm on weekdays and 8am to 1 pm on Saturdays) by doing the work themselves, operating a rota with colleagues or contracting out some work to a deputising service that sends a doctor in their place. They remain responsible for treatment given in their name.

However, discontent about

## **Tory Euro rebels** launch ERM attack

By ROBIN OAKLEY AND NICHOLAS WOOD

THE government last night set out to scotch attempts by Tory rebels to open a second front in the European battle by seeking British withdrawal from the exchange rate mechanism. Norman Lamont, the Chancellor, insisted that whatever the outcome of the referenda on the Maastricht treaty in Ireland today and in France in September, the British government would not deviate from its tough anti-inflationary policy with-

in the ERM. Mr Lamont told businessmen in Surrey: "The political debate about the Maastricht treaty does not alter in any way either the objectives or the operation of monetary and fiscal policy in Britain. Whether or not a single currency is eventually created, there will be no change whatsoever in our firm determination to pursue policies that will enable us to fulfil the economic convergence conditions set out in the treaty we

helped to negotiate in Maastricht.' Downing Street is determined to scotch a new effort by Tory Euro-sceptics to use the Maastricht treaty row to Continued on page 2. col 3 | create turbulence over the

from the currency grid.

Mr Major and Mr Lamont are working closely together to impress on the party that

ERM. The rebels are seeking

3-4 per cent off interest rates.

even if the price is withdrawal

there is no prospect of the government changing its mind. Mr Major, as Chancellor, persuaded Margaret Thatcher of the benefits of entry and one insider said last night: "They would find it easier to get us out of the EC itself than getting us out of the ERM." Mr Major is said to be totally committed to continued membership.

He told Conservative Euro MPs in Downing Street yesterday that he was keen for the feelings of the Danes over the Maastricht treaty to be taken into account. He said that he would not be attempting to bulldoze through the bill ratifying the treaty, which would have to await events.

He indicated to the MEPs that a protocol to the treaty to Continued on page 18, col 1

Tory pulses race, page 9 Irish vote, page 10 Kohl ultimatum, page 11 Letters, page 15

#### Zoo seeks a home for every animal

By DAVID Young AND JILL SHERMAN

LONDON Zoo is to close at the end of September, a victim of rising costs and falling numbers of visitors which have left it with an annual deficit of £2 million.

The Zoological Society of London said yesterday that 300 staff will lose their jobs at the end of September and work will now start to find homes for the mammals. birds, reptiles, fish and in-sects. The society hopes that homes will be found for all the animals in other zoos in Britain or abroad and that no animal should have to be put

The decision leaves London as the only European capital without a zoo, but research work and the society's library and archives will remain in London. Whipsnade, in Bedfordshire, the society's country park, will take over Britain's main breeding pro-gramme for endangered species. Whipsnade has bene-fited from a programme of improvements and last year



the number of visitors in creased by 30 per cent. Sir John Chapple, president of the society, said: "We set out at the start of this season with high hopes of maintaining a break-even abled the zoo to stay open beyond September 1992.

"We have not been achiev ing our visitor targets and it has not been possible to maintain the break-even budget on our own. Sadly, the closure of London Zoo is now the only option facing us that will ensure the survival of the Continued on page 18, col 3

Disappearing world, page 14 Leading article, page 15





How to live cheaply like a lord, take a free trip and win a Parisian break with Passport to France Life & Times Page 4

MUSEUM OF THE CHILD



Eureka is a place in Halifax reflecting the world according to the young Life & Times Page 1

**OUTPOSTS** OF EROTICA



Jane March, once a model from Pinner, plays the leading role in the French film. The Lover Life & Times Page 3

# Summer Sale Music Lovers



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#### Italians erupt as Big Macs threaten Pompeii From John Phillips pressure group, Italia Nostra. "This is

IN ROME ITALIAN environmentalists are up in arms over the forthcoming opening of a McDonald's hamburger restaurant for the four million tourists who visit the Roman ruins at Pompeii each year. The fast-food parlour is to open next

week in premises about 100 yards away from the main entrance to the city buried in AD79 by an eruption of Vesuvius. Architects who designed the restaurant with seats for 140 people say its pillars and marble decorations reflect the style of a classical Roman temple.

The plan has outraged Neapolitan conservationists, who recently led a campaign to prevent a McDonald's from opening outside the San Carlo opera house. "I don't believe the tourist fascinated by ancient history is interested in fast food," said Guido Donatone, president of the local branch of the

not the way to respond to the needs or tourism. We fought and won against the opening of McDonald's in the Piazza San Ferdinando, in front of San Carlo. I can't imagine how we can accept a similar disgrace 100 yards from the entrance to the archaeological ruins."

McDonald's has been given a nineyear lease on the premises in a fourstorey building owned by a Roman Catholic sanctuary. The administrator of the sanctuary, Mgr Pietro Cangiani, said he saw nothing untoward in the plan. "Certainly this may not please some people, but nobody will be obliged to go inside. All services necessary must be assured for the four million tourists

who come to Pompeii each year."

On: of the three architects who designed the restaurant, Giancarlo Scognamiglio, said: "We hope the result does not betray the spirit of the place." He said the floor of the restaurant

the volcanic rock covering the dead city. "We wanted to evoke the architecture of the classic Roman temple. There is no contrast with the archaeological landscape."

McDonald's could in principle be

forced to close the restaurant in Pompeii as early as August. The Italian constitutional court has said it will decide within two months whether to approve an appeal by McDonald's against the law of June 15 1988 that allows municipal councils to ban the opening of fastfood restaurants in historic city centres.

Italian newspapers joined in the chorus of protests over the Pompeii restaurant. The Corriere della Sera of Milan lamented the prospect of "tourists and pilgrims gorging themselves on sandwiches full of ketchup and mayonnaise" and noted that the enterprise does not lack the blessing of the

NEWS IN BRIEF

Drought measures affecting 6.7m

Curbs on the use of water have been extended because of the worsening drought and now affect 6.7 million people, the Water Services Association said yesterday. South West

Water Services Association said yesterday. South West Water announced that a hosepipe and sprinkler ban affecting 120,000 people was being imposed from today in east Devon and the Lyme Regis area of west Dorset.

On Monday Southern Water imposed a full-scale drought order on 600,000 customers in its Kent division, which covers Medway and Thanet. The order bans "non-essential and the state of the state of

use" of water, including mechanical car washes. The Mid Kent Water Company, which supplies 520,000 people in the Ashford, Maidstone and Canterbury area, has had a similar

drought order in force since early May.

Before yesterday's announcement by South West Water.

hosepipe and/or sprinkler bans were aiready being operated

hosepipe and/or sprinkler bans were already being operated by Yorkshire Water (affecting 400,000 people in Humberside), the Cambridge Water Company (250,000), the Essex Water Company (1.4 million), Southern Water (730,000), the Mid Kent Water Company (520,000), the Folkestone Water Company (144,000), the Sutton District Water Company (250,000), the East Surrey Water Company (300,000), the Three Valleys Water Company (2.3 million) and the East Worcestershire Water Company (260,000).

# Holiday jet passengers heading for severe delays

BY HARVEY ELLIOTT, AIR CORRESPONDENT

BRITISH holiday-makers face severe delays throughout Europe during the summer because of over-crowding throughout much of Europe's air traffic control system.

The Civil Aviation Authority has written to all airlines warning them of the long delays. The International Air Transport Association has told its member airlines that air traffic control has "reached breaking point".

A combination of under-staffing, traffic growth, the closure of Yugoslavian airspace, popular events in Spain and inadequate equipment in Eastern Europe has overloaded the system's ability to cope. Delays are already building up even before the peak travel period.

#### TB cases rise in **Europe**

By Nigel Hawkes SCIENCE EDITOR

TUBERCULOSIS, once on the verge of elimination in Europe and North America. is making a comeback, the World Health Organisation said yesterday.

There are now 400,000 new TB cases and 40,000 TB-related deaths in industrialised countries every year, mostly among the old, ethnic minorities, migrants and people infected with HIV. Several European countries have had sharp increases, with cases in Ireland up by almost a fifth between 1988 and 1990, and Switzerland recording a 33 per cent rise between 1986 and 1990. Britain had only a 2 per cent rise between 1987 and 1990.

Until the mid-1980s TB was declining in industrialised countries, but the trend has reversed as a result of HIV-infection, increased migration from countries where TB is still common, and reduced public funding for TB control, the organisation says. Globally, there are more than eight million new cases every year and three million deaths, with 96 per cent of the cases occurring in the Third

Aids is mainly responsible for the upsurge in TB cases in the United States. In Spain, Italy and France, the Aids virus also played a big role in the increase in TB cases.

The CAA has sent a senior air traffic controller to the Euro-control centre in Brussels to try to find alternative routes for the thousands of British holiday flights which will be heading for the Medi-terranean. Many routes are, however, already seriously congested and some flights are being delayed for up to four hours

An Internaitonal Air Transport Association report says that May "closely resembled or even exceeded the bad situation of last year. It is particularly worrying that on Friday May 22 the air traffic flow management system reached breaking point." IATA believes that, in spite

of the recession, air traffic movements this year will be about 10 per cent higher than in 1990. The association argues that, if safety is to be maintained, the only solution is to keep aircraft on the ground to deal with overcrowding in the air.

The CAA has spent millions of pounds on improving its own air traffic control systems. The rapid increase in flights, however, has meant that the main air traffic control centre at West Drayton is itself often close to saturation.

Flights to Spain are expected to be particularly badly affected at the height of the summer. Hundreds of additional flights will be heading to the Olympic Games in Barcelona and to Expo in

Italy is also near breaking point, as flights to Greece, which would normally have crossed Yugoslavia, are redirected over Italian air space. Attempts to re-route some flights over Hungary are being thwarted by the lack of modern air traffic control equipment in eastern Europe Staffing shortages and the

ever-present threat of industrial action by overworked controlloers are adding to the problems. An estimated 600 additional controllers are needed to cope with the flow of air traffic throughout

"We are dealing with the problem day to day, re-routing where we can," an official of the CAA said.

The delays are adding heavy costs to the airlines as their schedules are thrown into chaos and additional fuel is burned by aircraft waiting to get into the airlanes. Airlines are already struggling to make profits under the impact of the recession.



School's out: break time at Geoffrey Chaucer school. Its head dismisses urban schools' "waif" image

## Head rejects inner-city 'hit squads'

AS POLITICIANS and unions rattled sabres yesterday over proposals for a national task force on inner-city schools, it was business as usual for Michael Read, head teacher of Geoffrey Chaucer School in Southwark, south

Half the school's children come from one-parent families. Half have parents who are unemployed or work parttime. Ninety per cent live in council accommodation and 40 per cent speak a language other than English at home. It is a formidable litary of social constraints, though not one to daunt Mr Read, head for 14 years, who dismissed the patronising image of the "poor little inner-city waif".

His school has steadily im-

As politicians debate proposals to reform 'problem schools", Matthew d'Ancona visits south London, where cash, as ever, is uppermost among the teachers' demands

proving examination performances, smart uniforms and an over-subscribed roll of 800 pupils serving 32 primaries. Teachers in the inner cities

had to work harder to counter the culture of graffiti, mugging and anti-authoritarianism, he said. "I don't want my teachers to be social workers but they've got to go that extra mile in taking time with pupils and helping them with their needs. Classes of thirty worry me in that context."

Mr Read was sceptical

agency that will rove the inner cities, re-structuring the man-agement and staff of schools where standards are low. "Failures are easy to diagnose, but remedies cost," he

not a hit squad". Many inner-city schools, he said, would consider opting out of local authority control, urged on by the government. 'In the present climate, every head is looking at the options and wondering what to tell

said. Struggling schools

needed carefully targeted re-

sources; a "package of help,

grant-maintained is the only way to get these resources, I'll have to advise my governors to look at it very closely." But schools who joined the rush for cash would eventually miss local authority arbitration. "Who's going to help if the pot boils over?" Jim Gillen, a science teach-

er, said that Mr Read and his colleagues had nurtured an atmosphere of trust over many years. "When you look at the pollution, the absence of greenery here, the deprivation people are facing, it's these kids who are affected most," he said. "Inner-city schools need far more money. I've taught in five schools now and the bottom line has al-

#### GPs seek the end of Hospitals advertise 24-hour care rule

Continued from page 1

the burden of 24-hour responsibility has been rising among doctors. A BMA survey of 25,000 GPs in March found that nearly three quarters wanted to opt out of the

Ian Bogle, chairman of the BMA's GPs' committee, said that the association was responding to wider social changes. "The aspirations for more time off for leisure or to spend with the family have changed, and the medical profession is no exception,"

he said. The average GP spent six nights and one weekend a month on call. On six occasions, continuous duty at night is followed by a working day with an inevitable deterioration in

Dr Bogle said that a GP service would always be pro-vided 24 hours a day. "For over 40 years we have provided the same service in the same way," he said. "Our view is that we can provide it in a way that is more manageable from our point of view while giving the public the service they have always

In addition to existing options of rotas and deputising services, the BMA proposes that primary care assssment centres, staffed by GPs and nurses and attached to a hospital or health centre, be established on an experimental basis for patients to visit at night. Transport would be provided for patients without

However, Toby Harris, secretary of the Association of Community Health Councils. said: "We are not seeking to make doctors work 24 hours a day but people do look to the practice they are registered with to provide a service."

for more patients By Alison Roberts A WELSH health authority

which has eliminated the bulk of its hospital waiting lists, is advertising for more patients. All those waiting for operations for more than two years have been dealt with and the South Glamorgan authority is now checking that no one has slipped through the net.
Patients who missed ap-

pointments or did not press for an operation because they felt better are being asked in local newspaper advertisements to contact the director of planning in Cardiff. He will book them in for priority operations, from adenoids to varicose veins, to be per-

formed by the autumn. In the year to April surgeons in South Glamorgan exceeded in-patient and daysurgery targets by over 6,000 cases, carrying out 84,737 operations. If none of the missing two-year backlog of patients comes forward they will start on those who have been waiting for 18 months.

John Harrhy, the director of planning, said: "We are very pleased with the progress we have made treating the patients waiting the longest. To make doubly sure we are not missing anyone, we are placing the adverts. It applies

to all patients from warts to

open heart surgery." He said that the swift patient turnover was made possible by new techniques and facilities. Non-invasive keyhole" surgery and surgi cal lasers meant that recovery times were shorter. The authority also cited better financial management. Pressure on acute beds had been eased and the number of patients treated per bed had risen.

Mr Harrhy, said: "We are not complacent, and we still have to assess the impact of the large number of patients who fail to keep appointments. That aside we are justifiably proud of our results."

There are still 28,000 patients in South Glamorgan who have been waiting a year for surgery, but the authority hopes to reduce the list to 300 by the end of the year. It is working towards a maximum waiting time of three months

for all operations by 2000. The health authority will publish next year's plan in July. Different departments will benefit from funds released by the clearance of waiting lists, the authority said. Specialties such as urology, chiropody and ophthalmology would themselves better off.

# IRA gang 'intended to bomb palace'

Two IRA men who blew up a taxi in central London planned to explode a bomb outside Buckingham Palace, the driver to explode a bomb outside Buckingham Palace, the driver said yesterday. The attack appeared to have been foiled because of the heavy police presence in the area. The cab driver, known only as "Jimmy the Greek", said that the bombers, who held him at gunpoint, had trained their pistols on guardsmen outside the palace before forcing him to drive to the West End, where the car was destroyed. The IRA yesterday admitted carrying out the bombing.

Jimmy, 35, of Enfield, north London, told his employer, Tony Lambrienos, of Lams Car Services in Holloway Road:
"We draw along the Mall and they asked the to onen the

We drove along the Mall and they asked me to open the sunroof. I thought they were going to lob a bomb into the palace. They got worried when they saw a couple of solidiers in guardsmen's uniforms. They pointed the guns at the guardsmen and I though they were going to shoot them. They told me to drive around the roundabout in front of the gates and go back up the Mall."

#### Trainer shot himself

Will Pearce, the horse trainer, had been visited by a VAT inspector shortly before he shot himself with a shotgun, an inquest at Thirsk. North Yorkshire, was told yesterday. He handed a sealed note to his secretary after the interview on Monday at his yard at Hambleton and then went for a walk. He was later found dead. A verdict of suicide was returned by the jury. Coroner John Cave refused to divulge details of the note, remarking only that it said: "By the time you read this, I'll be dead", but he said that it was "quite clear" what Mr Pearce's intentions were. He was known to be in financial difficulties, though Helen Inskip, his girl friend, told the inquest that he had been no different from usual when she saw him on the morning of his death.

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#### Princess's crash offer



last night offered to pay for damage caused to two cars when a driver stopped to allow her out in front of him. The princess, accompanied by Prince Harry, was driving through Wokingham, in Berkshire, when the accident hap-pened. She pulled over and later volunteered to pay for the damage. The cost is not

#### 'Free Silcott' protest

Forty demonstrators demanded the release of Winston Silcott as the policemen who brought the case against him appeared at Bow Street magistrates' court, London, accused of conspiracy to pervert the course of justice. Silcott is serving a life sentence for murder. His conviction for the murder of PC Keith Blakelock was quashed by the Court of Appeal earlier this year but he is in prison for the murder of another man. George Silcott said: "My brother is still in prison for another crime he did not commit." Det Chief Supt Graham Melvin and Det Insp Matthew Dingle are charged with conspiring to pervert the course of justice between October 11, 1985, and February 13, 1987. Mr Melvin is also accused of perjury during Silcott's trial. The committal hearing continues today.

#### Ulster officer charged

An RUC constable was yesterday charged with murdering a student. Timothy Hanley, 27, appeared before Belfast magistrates charged with the murder of Kevin McGovern, 19, on September 29 last year at Cookstown, co. Tyrone. The charge followed an enquiry by Sir Hugh Annesley, the chief constable, after Mr McGovern was shot dead while walking home from a disco. Mr Hanley denied the charge and was released into police custody to appear again on July 15.

Boy's leg cut off
A 13-year-old boy lost a leg and part of an arm when a game of "train surfing" went wrong yesterday. Michael Swainger, of Hull, was last night in the intensive care unit of the city's

Royal Infirmary. The accident happened at the port's King George dock when he and some friends tried to jump on to a train passing a junction at 10mph. Michael lost his hold and fell between the carriages.

#### WEEKEND TIMES AND SATURDEY HENTEN Scents of summer

It's that time of year again: strawberries, freshlymown grass, temper tan-trums and the green and purple uniforms of the ballboys and girls. Wimbledon '92 starts on Monday

> Tribute to the heroes Weekend Times 16-page pull-out guide The Times on Monday

All 27,000 places for this year's London to Brighton Bicycle Ride on Sunday may have been snapped up, but it is not too late to dust down your mountain bike. Bicycle polo, paintball and bunnyhopper are just three of the crazes gripping Brit-ain's 4.5 million cyclists

region by region tour of

France with a guide to Nor-mandy. From half-timbered thatched cottages to the stunning chalk white cliffs overlooking the sea, from the salty, white heart-shaped Neufchatel cheese to the sweet-smelling cider apples, it's hardly surprising the Normans are conquering again Weekend Times

☐ Britain's growing hand of New Age travellers have rejected society for a mythical dream of freedom. What they get is a life of poverty. monotony and police harassment. As they to celebrate the solstice, Robert Crampton meets a group of modern day outlaws on the

road to nowhere Saturday Review

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# BBC English — as it is spoke

quent furious letters to newspapers complaining about its mispronunciations and vulgar accents and solecisms, not everybody out there remate authority on the English language. But it may be for those who take the BBC's shilling, and for the many millions of foreigners who listen to the World Service and its other overseas

For them it is the last word and perhaps the only word they ever hear of "correct" English. The BBC English Dictionary was published specifically for them yesterday, giving a peculiar BBC's ear view of the language.

Most dictionaries use a wide range of sources of the written word for their data base, topping them up as possible with the spoken word, which is much more ubiquitous, but elusive and regionally variable. BBC English is by definition mostly oral. So the BBC dictionary reverses the procedure of other dictionaries and puts the spoken word first. The COBUILD team of re-

Philip Howard reads warily between the lines of a dictionary

with words plucked off the air searchers at Birmingham

University compiled the dictionary in collaboration with linguistics and current affairs people from the BBC. They analysed more than 70 million words of news, current affairs and sports broadcast by the BBC World Service and the National Public Radio of Washington, and fed them into their 150million-word computerised

database of English. The English that emerges is therefore different from other Englishes. It is BBCspeak, strong on vivid, trendy and slangy spoken words, but not much use for learned words, polysyllables or reading Gibbon. In this special register, "hardware" refers most typically not to ham-mers and nails but to military equipment. A "plank" usually refers to the most im-

portant element of an idea or policy rather than a long rect-angular piece of wood. In BBC-speak, "goalposts" are more likely to be mentioned in a current affairs context than a sporting one.
Recommended BBC pro-

nunciations are given, as well as politically correct territorial designations. No Eskimos in this word-bank, and Côte d'Ivoire rather than lvory Coast, if you please.

The typical user of the BBC English Dictionary emerges as someone with a reasonable standard of English, interested in world affairs and in the perspectives given by people from different countries, something of a world citizen, and a keen radio-listener.

BBC-speak is a fine and public register of English. But it would be as big a mistake to take it for the whole story as it was 50 years ago to take the refined old BBC pronunciation, carefully enunciated by chaps in dinner jackets, as the only right way to pronounce English BBC English Dictionary, general editor John Sinclair (BBC English

and HarperCollins; £14.95)

Weekend Times ☐ We continue our glorious EWS IN BRIEF

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# Bogus doctor jailed for five years

BY PAUL WILKINSON

A MAN who practised as a family doctor for 30 years with no medical qualifications was jailed yesterday for five years. Muhammad Saced used a copy of the degree awarded in Pakistan to a man with an identical name to win permission from the General Medical Council to practise in

Britain. Judge Geoffrey Baker, at Leeds Crown Court, called him a charlatan and said that it was only the diligence of qualified chemists near his practice in Bradford that saved his patients from untold harm as the bogus doctor mis-prescribed treatments for them. His remedies were said to have included shampoo to be taken internally, creosote for a tooth complaint and tablets

to be subbed into the skin. Saeed, 64, of East Bierley, Bradford, had denied four charges of obtaining pay and property by deception from the Bradford area health authority. After two days of deliberations at the end of a five-week trial, the jury members were unani-mous in finding him guilty

on all four counts. The judge told Saeed:
"You are obviously a man of intelligence, of industry and ability. If you had employed

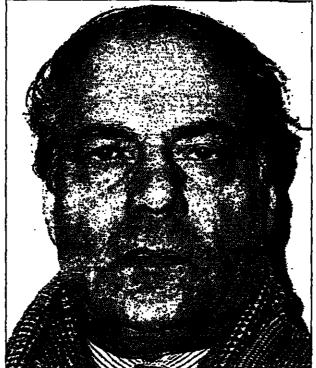
these talents in legitimate pursuits. I have little doubt that you could probably have achieved some high status in some professional sphere, if not medicine. You chose the path of fraud."

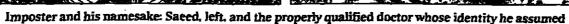
He said that Saeed had observed doctors in Pakistan and decided that he could do the job just as well "without the toil of examination which they had endured".

Saeed discovered that there was a qualified doctor of the same name and came to Britain with false documents to hoodwink the GMC, the judge said. "It was a deceit. It was cunningly contrived, skilfully executed and brazenely main-tained for three decades." However, it was a potential

danger to his patients. The "diligence and professional competence" of local pharmacists had provided a safety net, the judge said. They have saved you and many of your patients from the consequences of your charlatanism. If they had not, the results could have

been grave.
If your offence had been solely one of greed, enabling you to enjoy status and a lifestyle to which you are not entitled, that would have been serious enough, but it





tions of patients were at risk from interior and questionable medical services."

The judge ordered confis cation of Saeed assets, worth £43,000, towards a compensation claim from his health authority for some of the £450,000 awarded to him in pay since he began to prac-tise in 1961. Execution of the order was suspended pending an appeal against conviction, which Saced's counsel said would be launched immediately.

Saeed had come to work in Bradford in 1961, moving into a practice in a predominantly Asian section of the city. His lack of qualifications came to light when police investigated other





Saeed's "surgery" in Bradford, where he prescribed shampoo and creosote

## Bizarre remedies worried chemists

FOR 30 years. Muhammed Saced escaped detection as a fraud despite prescribing treatments for his patients

verging on the bizarre.

Martin Spicer, who ran a chemist's shop next to the doctor's surgery in Darfield Street, Bradford, logged, in six months, 250 prescriptions that worried him.

They included shampoo they included snampoo to be taken internally by 5ml spoons; kaoline and morphine for a seven-year-old and sleeping pills three times a day. Others were a urinary stimulant to be tak-en at bedtime; cough mixture to be rubbed into the skin; the injection of medi-cation for inhalation; asthma tablets for a sore throat and suppositories to be tak-

en before meals.
Saeed even prescribed drugs that did not appear in

any medical calendar.

However, Mr Spicer was given a sharp retort when e queried a potentially dangerous prescription.
"I'm a bloody good doctor and you are just the chemist." Saced told him.

Another chemist, Helen Carron, became concerned when the bogus doctor pre-scribed tineture of creosote for a woman with a sore throat. When she rang to query this, she pointed out that the drug, a relative of the chemical used for weatherproofing wood, was highly corrosive in large quantities and could cause breathing difficulties. Saeed merely told her to swap it for a throat spray.

He also hid his ignorance

gery. In 1984, according to Mohammed Mahmood, a former partner, he failed to show up for five months. Dr Mahmood said that when he complained, Saeed, the senior partner, threatened to throw him out. "He was a very arrogant man," Dr Mahmood said.

Saced made use of the fact that, like him, most of his patients came from Pakistan. Stephen Williamson. QC. for the prosecution. told the court: "If you are in a foreign country and the doctor you visit is a fellow countryman and speaks the same language, you will be very pleased to see him." Few felt the urge to com-

plain or to query treatment. Saeed obtained permission to practise in Britain in 1960 from the General Medical Council by producing a forged reference and a medical degree awarded to a man with the same name.

In 1957, he had obtained a duplicate certificate of the degree awarded to another Muhammed Saeed, who had graduated from the University of the Punjab. Details of the real doctor's family on the paper had been burned out with a cigarette, but the GMC failed to notice the tampering.

It also was taken in by the reference. allegedly from the S.D. Public Hospital in Pakistan. When police checked what was supposed to be a modern hospital with 160 beds, they found something described by Mr Williamson as "a small dispensary run by an un-qualified illiterate".

#### **Parachute** stunt ban demanded

By Peter Victor

THE father of a young parachutist who leapt to his death from the roof of the London Hilton in Park Lane called yesterday for the sport of "base jumping" to be out-lawed. Derek Newton, speaking after the inquest into his son Darren's death, said that the sport which involves jumping off buildings and towers, was ridiculous and

abhorrent Dartmouth, Devon, was killed after he pitched forward and became entangled in the lines of his parachute while making the 300ft jump. He smashed into the side of the hotel and was dead on

arrival at hospital. Paul Knapman, the Westminster coroner, recorded a verdict of accidental death. He said that Mr Newton and David Claybyn, who completed the jump successfully, were trespassers who had put the lives of others at risk. "Mercifully, no other person was killed. I of course extend every sympathy to the family of

Darren Newton." Mr Claybyn, a plumber, of lckenham, northwest London, said that the two took a lift to the 22nd floor of the hotel and got on to the roof via a fire exit. With them was a third man, Russell Powell, from Andover, Hampshire, whose job was to remain on

Mr Claybyn landed safely and ran off to a pub, not knowing that his friend had been killed. Asked by Dr Knapman how he felt about base jumping, Mr Claybyn said: "I've gone off the sport. I'm not too keen on it now. It's a selfish sport."

## Halford says her phone was tapped

By RONALD FAUX

ALISON Halford claimed yesterday that a conspiracy at the highest level was mounted against her when she began her action alleging sexual dis-crimination within the Merseyside police force.

Miss Halford, 52, Britain's most senior policewoman, iold an industrial tribunal in Manchester that special branch had manipulated files, bugged her office and tapped her telephone. She said the phone-tapping Secretary of State himself".

Miss Halford, who is currently suspended on full pay as an assistant chief constable of Merseyside pending disciplinary hearings, was being cross-examined for the first time after giving evidence for 11 days in her claim that she failed to win promotion after nine attempts because of sexual discrimination.

She agreed with John Hand QC, counsel for James Sharples, chief constable of Merseyside, that she had described Sir Kenneth Oxford, former chief constable and a distinguished police officer, as greedy, selfish, indecisive, negative and a walk-ing disaster, and Mr Sharples as a devious liar who lacked judgment, and that she had written in her diary in 1989 'It is now open war. I have been honourable and patient long enough. What I need is

Asked by Mr Hand why she thought she needed publicity, Miss Halford replied: "How else does one bring injustice to light?" She said she believed she had been the "enormous victim of injustice"

Miss Halford was asked whether she would accept

that documents that she claimed had been created at a later date were genuine if the secretaries who typed them gave evidence. She said: "It has reached such a state that would not accept anything coming out of Merseyside police authority." She agreed when Mr Hand asked if she thought there was a conspira-

> secretary level Asked whether she regardjust causes, Miss Halford said: "I didn't until what happened to me became so clear. Then I just decided to be a

cy starting at the highest pos-

sible level and ending at

champion of my own cause." Mr Hand asked if there was an element in the case in which Miss Halford was advocating the cause of all women in the police service. Miss Halford said that by hick or ill-judgment she became the first woman to become an assistant chief constable. "Whether I liked it or not, that imposes a respon-



Halford: "champion in

# **BBC** unveils Olympic plans

By Peter Victor

THE BBC will broadcast nearly 250 hours of sport from the Barcelona Olympies at a cost of £13.5 million, it was announced

yesterday. Because the games are being held in western Europe for the first time in 20 years, viewers will be able to see many of the main events live at peak evening viewing times. From the opening ceremony on Saturday, July 25, the BBC will show an average of 16 hours a day from the games on BBC1 and 2 until they end

on August 9. Jonathan Martin, head of BBC TV Sport, said: "I'm sure the fortnight from Barcelona will be a massive at-traction and I believe the team we are sending cannot be benered."

Some £6.5 million of the BBC's budget for the games was spent on the British portion of the £40.5 million total cost of broadcasting rights. ITV chose not to paricipate and the entire cost is being borne by the BBC.

Mr Martin said he regretted that ITV would not be broadcasting from the games as he would have welcomed the competition. The Olympics would be the highlight of a year of sport on BBC, he said: "Our level of coverage again shows the BBC's commitment to the

entire sporting calendar."
More than 300 BBC staff would be flown to Barcelona for the games. Desmond Lynam and Steve Ryder will present the coverage, while David Coleman, covering his eighth summer Olym-

The logo of the 1992 Barcelona Olympics

pics, heads a team of commentators which includes Harry Carpenter, Barry Davies, David Vine and Sebas-

Bob Wilson will present daily reports and updates on BBC1's Breakfast News. Radio 5 will devote its en-tire schedule to the games. while the World Service will feature Barcelona Beat and Olympic Sportsworld.
The BBC has enlisted

Gary Lineker, the England football striker, as their roving reporter in Barcelona, where he spent three sea-sons with the Spanish club, from 1986-9. Mr Lineker's role was an-

nounced yesterday, as the corporation outlined its plans for relaying coverage back to Britain via fibre optic links to the earth communication station at Penedes, just outside Barcelona. From there it will be beamed to BBC Television Centre in Wood Lane, west London, via a Eutelsat satel-lite 23,000 miles above

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THE DAILY TELEGRAPH TUESDAY, JUNE 16, 1992



Coastguards drive over

80ft cliff and survive

By Colin Wright

TWO part-time coastguards been thrown escaped with only minor cuts of and bruises after reversing to their Land-Rover over a sheer cliff face and on to rocks in a cove 80ft below.

Mr Graeme Geddes, 20, and Mr Gary Smith, 27, walked away from the wreckage at 2am on Sunday and were re-

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# Raffles' Ark falls victim to law of the theme park jungle

THE demise of the Ark in the Park. Sir Stamford Raffles' 166-year-old zoo in Regent's Park, was announced only three months after it claimed that it had been saved from extinction.

General Sir John Chapple, president of the Zoological Society of London, said in March that a 35 per cent reduction in the staff payroll and healthy attendance projections had guaranteed that the zoo would remain open. A hreak-even attendance of 1.2 million was expected for the 1992-3 season, but by vesterday that figure had been reduced to .800,000. with a corresponding annu-al deficit of £2 million.

With the government refusing to subsidise the 200. the society was left with no option but to close. The government .handed over £25 million during the 1980s, including a one-off final endowment of £10 million in 1988. Yesterday the national heritage department, which took over government responsibility for the zoo from the environment department in April, said that no more was available. In April, David Trippier,

After 40 years of fighting a fall in visitors, London zoo bowed to the inevitable, writes Michael Horsnell

the former environment minister, welcomed management changes which tollowed the departure of David Jones as general manager and the appointment of a majority of new members to the society's council. But improved relations between the government and the society could not be translated into hard cash.

It is believed that up to £5 million of the zoo's final handout remains unspent When the funding crisis at the 36-acre site developed two years ago, amid fears that animals could be put down, the society said that it would not wait until the last penny was spent before announcing closure. The money will go towards rehousing as many of the remaining animals as possible.

The Save Our Zoo campaign raised more than £2 million, staff redundancies

Busier days: crowds at the bear pit in 1873.

Attendances have fallen steadily since 1950

sponsorship, but the society believed that the sums would not be enough to deal with collapsing attendance and the huge repair backlog. The 200 has been short of cash since 1950, when attendance figures declined from three million. But by the end of the 1970s, visitors were down to 1.2 million a

£10 million was loosely

promised in commercial

operating costs. Elephants each cost £15,000 a year to feed, gorillas £14,000, giraffes and rhinos £6,000 and ants £15 each. The koala bears Milly and Billy cost £25,000 each because they eat only fresh eucalyptus, which has to be flown in from north America every week.

sufficient income to cover

In the era of theme parks. the zoo has been unable to compete. For too long the society concentrated on expanding its animal collection, neglecting marketing and revenue-earning areas of catering and shop sales.

Visitors from previous generations would scarcely recognise today's 200. Satellite tracking of African eleaudio-visual esentations, discovery centres, animal encounters, and a test of human reaction speed to an imitation striking cobra are all a far cry from Sir Stamford Raffles'

original creation. The earliest residents were a white-headed eagle, a fe-male deer, and Dr Brookes, griffon vulture named fter its donor. It was William IV's gift of cats which put some bite into the early collection when he closed the royal menagerie in the Tower of London. Transport was a problem for the first giraffes, which had to be led from Docklands through the City to Regent's Park in May

A few years later, the first hippopotamus, just three days old, was captured by a detachment of the Nubian army and was floated down the Nile on a barge with a retinue of goats to provide it

Zoo dosure, page 1 Daniel Johnson, page 14 Leading article, page 15



Crowd-pullers: elephants might have been a money spinner last century, but now they cost the 200 £15,000 a year each to feed

#### Heritage officials ponder zoo site's future

ever, the department said

that it would almost certainly

be adapted for other use."

Mr Holder said that he

THE future of London zoo's 36-acre site and the nine listed buildings on it is likely to remain in doubt for months, according to the national heritage department, which is responsible for its management.

The site's fate will be decided after negotiations between the heritage department and the Zoological Society, but there is no ques-tion of it being developed for residential or commercial use. The sovereign owns the site and the 1961 Crown Estate Act says that it can be used only for zoological or

park purposes. The future of individual listed buildings is more uncertain. A department spokesman said: "We will

Conservationists fear that listed buildings at London zoo may prove hard to adapt for new uses when their animal occupants leave. Rachel Kelly reports

have to sit down with the society and see which buildings they want to keep and hich they want to dispose of. There is no guarantee that listed buildings will not be pulled down."

The department would not legally be required to seek consent to demolish the listed buildings, which include the Grade I penguin pool, designed in the 1930s by Berthold Lubetkin, and the Grade II Mappin terraces, once home to the zoo's bears. The Crown has immunity

discuss the issue. that will cost at least £13 from planning control for million. Repairs have been government buildings. Howthe responsibility of the Zoo-

apply for consent from Westminster City Council before any possible demolitions. Conservationists fear for the buildings. Richard Holder, of the Victorian Society, said: "The problem is that many of these buildings are unique designs specifically for animals. It's difficult to know how they could

Sir John Chapple, president of the Zoological Society, and the Thirties Society to The buildings need repairs

had a meeting planned with

logical Society under its lease from the Crown, but it has been unable to meet its obligations recently because of its financial difficulties. The government has turned a blind eye, giving the society a breathing space. The heritage department announced yesterday that it will now be responsible for the repairs.

We estimate that, at today's prices, £15 million worth of repairs are needed," a department spokesman said. "We have taken on that responsibility, but obviously we will not start repairing buildings till we have decid-ed the future of the site."

Most threatened are the Mappin terraces, which the Victorian Society estimates need £6.4 million of work. They were an early attempt to exhibit animals in more naturalistic surroundings. They were paid for by Mappin & Webb the jeweller. Their design belongs to a Victorian tradition of rockeries of artificial stone.

Other notable buildings include the 1827 raven cage by Decimus Burton his 1830 clock tower and his 1836 giraffe and hippotamus houses, all of which are

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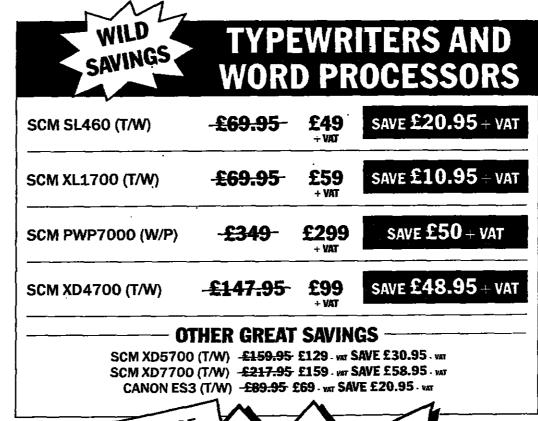
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**NEWS IN BRIEF** 

Pools man

wins £2.2m

with a

54p stake

A world record pools win of more than E2.2 million - for a stake of 54p on Australian

yesterday by Littlewoods. The

winner, a man from Bourne-

mouth, who does not want to

be named, was said to be

taking a holiday while decid-

ing what to do with his jackpot, amounting to £2,246,113.20.

was quoted as saying.

Yacht charge

Comwall, yesterday charged

with stealing and taking luxury yachts in the West Country. He is also accused of trespass

with intent to steal at a club at Romford, Essex, on June 15.

Island school

# Bar wants US-style plea bargaining

By Frances Gibb. Legal correspondent

THE Bar Council called yesterday for a formal system of plea bargaining in which the judge would indicate the likey sentence to be imposed if a defendant pleads guilty.

The council also called on

the Court of Appeal, which in effect has outlawed plea bargaining to date, to issue minimum percentage discounts on custodial sentences where

a guilty plea is made.

The far-reaching proposals, which draw on daily practice in American courts, are aimed at cutting the large number of crown court trials resulting from 71 per cent of defendants pleading not guilty and choosing to be tried.
Up to 40 per cent of these trials are ultimately aborted because the defendants change their pleas at the last minute, causing massive waste in costs and resources.

The plea bargaining proposal is one of a package of measures outlined in a Bar Council working party report aimed at improving the efficiency of the crown courts and producing a better system for

Gareth Williams, QC, Bar Council chairman, said: "The

public, defendants, victims and their relatives will all be enormously helped by adopting a rational approach to plea bargaining, something which happens every day of the week anyway."

Robert Seabrook, QC,

chairman of the working party that produced the report, said that lawyers were frequently asked by defendants if they could "have a word" with the judge to find out what the sentence might be if they pleaded guilty. Many defendants would plead guilty if they knew that sen-



Williams: system would benefit the public

tence, he said. Instead they "opt to be tried and to take the chance of acquittal by the jury merely because the judge is inhibited from disclosing what the sentence would be. Many would regard this as a complete waste of precious public resources."

The plea bargaining pro-posal was criticised by Liber-iy, the civil liberties group, as likely to put "unacceptable pressure on innocent and vulnerable defendants to plead guilty at an early stage for fear of a longer sentence."

John Wadham, legal officer,
said: "The fundamental principle of presumption of inno-cence becomes largely irrelevant if the prospect of an increased sentence results in large numbers of defendants not being able to benefit from

that principle."
Under the Bar Council's proposals, there would be a formal closed hearing at which the judge would indi-cate the likely sentence and a minimum reduction of 30 per cent if a guilty plea were made as early as possible. The reduction would be progressively lowered for guilty pleas



Gibbons in the opera Jumelles, which opened at London's Place Theatre this week. The twins, who have been in Broadmoor for ten years, live mostly in silence, communicating only with each other



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# Top jobs guide for

By Ray Clancy

A GUIDE aimed at helping women obtain more senior management jobs in the Nat-ional Health Service was launched in London yester-

day.

Realising Potential, a guide offering practical hints on equality and recognising high achievers, is backed by Virginia Bottomley, the health secretary, and women

executive of the Royal positions.

traditional career path whereby the management training schemes were dominated by men is changing." She said the guide would help women to recognise the opportunities available in a more family-

Caroline Langridge, head of the NHS Women's Unit, said that the service aims to increase the percentage of women in general manage-ment posts from 18 per cent at present to 30 per cent by

She said the recently advertised post of general manager at Kettering General Hospital. Northamptonshire, did not attract a single female

# women

working in the NHS.
Phyllis Cunningham, chief

Marsden special health au-thority, said the guide would help the NHS achieve targets set in response to Opportunity 2000, the business initiative aimed at increasing the number of women in senior She said: "At last the rigid,

Highland Regional Council has approved the building of a £243,000 primary school on the island of Muck for just three pupils. The project means the end of lessons in a leaky, corrugated-iron shack. Singer returns Luciano Pavarotti has kept a promise to 12,000 lans disap-

pointed when he sang at Sheffield Arena for only 30 minutes because of a throat problem. He is to return on

Aircraft fright Jimmy Rigby, 44, who missed death by inches when a locking pin from an aircraft nearly fell on him at Stockport, Cheshire, has been offered a holiday in Cyprus by

#### Tebbit recovers

Caledonian Airlines.

Norman Tebbit, the former Tory party chairman, who is being made a peer, was yesterday comfortable after further surgery on injuries from the 1984 Brighton bombing.

#### Sit-in ends

Students ended a sit-in at Oxford polytechnic, held in protest at overcrowding and poor library facilities, after being told that governors will discuss their case.

#### Death enquiry

The army is investigating the death of Lance Corporal Amanda Stead, 26, of Chelmsford, Essex, in a training course accident at caves near Ystradfelite. Powys.

## Recession takes toll on charities

INDIVIDUAL donations to charity rose typically from £1.28 to £2 a month last year but the recession forced big individual donors to cut the amount they gave, according to the Charities Aid Foundation. The cutback by the small

number of larger donors meant that the average donation size fell for the first time since the foundation started its individual giving and volunteering survey in 1987. Half of British adults give £2 or less a month.

The average gift made in the previous month was £7.70 in last year's report and is now £7.50. The percentage of gross income given has fallen from 0.76

per cent to 0.6 per cent.
"It is very bad news."
Michael Brophy, director of the foundation, said. "People who give hundreds of pounds are no longer giv-ing as much. That is very worrying."
When inflation was taken

into account, individual donations to charity had fall-en since 1987. In 1987-8 the total of individual donations was estimated to be between £2.6 billion and £3.9 billion. In the fifth survey total contributions are estimated at £3.5 billion to £4.3 billion. Charities' inSmall donors are giving more but big donors are cutting back. Lindsay Cook reports

come could be further dented by the introduction of the national lottery, he

Buying raffle tickets was the most popular way of giving to charity. The gov-ernment had said that the lottery would attract £3 billion and would distribute El billion to be shared by arts organisation, sport. the heritage and charities.
Other estimates are that

the lottery would distribute £400 million, of which £100 million would be shared by charities. However the £350 million a year earned by charitable raffles could be substantially harmed by the lottery and charities were likely to receive less from it than they lost from raffle income, Mr. Brophy

Raffle tickets had been sold to 34 per cent of the people interviewed during the previous month. Next came door-to-door collections at 30 per cent.

#### INDIVIDUAL CHARITY DONALICAS

Range of total giving £bn Giving population (per month) 2.6-3.9 3.0-4.5 3.4-5.0 3.5-4.3 80% 80% 74% 76% 0.85% 0.75% 0.76% 0.60% % of gross incom

£1.40 £1.97 £1.27 £2.00

As he ponders his good fort-une, he could be netting £600 a day in interest if his win is invested. "This is incredible." just can't take in the fact I have won all this money," he The win tops the previous record by more than £100,000 and is the sixth £2 million jackpot paid out by Littlewoods in the past year. Thierry Joubat, 21, an unemployed Frenchman with no fixed address in this country, was remanded in custody by magistrates at Penzance

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MOUAL CHARITY DONATION

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Restant areas.

A SKI resort hundreds of miles from the slopes and gluhwein bars of the Alps is about to take shape in the unlikely urban setting of Ashford, Kent. On a ten-acre site abutting

the proposed Channel Tunnel station, planning permission and funding have been secured for what is claimed to be the world's first real indoor snow centre complete with a man-made glacier and falling flakes. Snoworld is planned to be the first of several such leisure centres in Europe, the Middle East, Japan and

Hong Kong. While the rest of Britain may swelter in unseasonally high summer temperatures, visitors to Ashford will be able to don mittens and jackets for tobogganing and

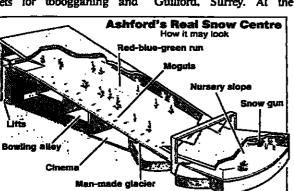
Nick Nuttall on how the garden of England is ignoring global warming by going Alpine

Indoor ski resort to take

heat off Kentish summer

snowman building, or skiing down the 100-metre long, 26-metre wide red, blue and green pistes. There will be a themed area for strolling through falling snowflakes, and bars opening on to Alpine scenes of

frozen pine trees. The concept was devised by Malcolm Clulow, of Snowmec, in Telford. Shropshire, which has teamed up with Acer, engineering consultants from Guilford, Surrey. At the



heart of the centre, which at its highest is 10 storeys tall. are six snow guns designed by Mr Clulow and an American company who claim that the indoor conditions allow them to make snow with a structure close to the

Conventional snow guns used at outside resorts tend to produce large, granular and coarse crystals that can withstand sun, wind and rain. "Indoors you have none of these problems," Mr Clulow said. "So we can make snow with a stucture like the snow that falls out of the sky." The new guns contain computers that can sense air temperature and moisture levels and produce

Mr Clulow said that the £4.3 million centre, with two drag lifts and a T-bar, had its own glacier, made from alumina oxide and frozen water. It would work like a natural glacier, keeping the snow in pristine condition while evenly abosorbing heat. It would help to cut the size and use of the refrigeration system, making the centre cost effective.

Work on the centre is expected to begin soon and to be completed by next sumplans for bigger centres, in-



Cooling down: Frances Bufield, top, and Elizabeth Harrison tobagganing at Snowmec's demonstration room in Telford yesterday

# Inspector urges police to treat public as customers

BY RICHARD FORD, HOME CORRESPONDENT

THE police must change their attitude towards the public as part of a cultural revolution throughout the service aimed at maintaining support, the chief inspector of constabulary said yesterday.

A series of miscarriages of justice linked to IRA violence and the service's failure to clear up crime had probably banished forever the "Dixon of Dock Green" image of the police, he said.

Police may never again regain their post-war status as a national institution and they should recognise that public faith in the service had been severely shaken by causes celèbres such as the Birmingham Six and Guildford Four cases, Sir John Woodcock said in his annual

The police service would have to undergo "fundamental organisational and cultur-

POLICE in England and

Wales dealt with 43 incidents

every minute for eight hours

and 54 officers were assault-

ed in the same period, accord-

Four murders, seven rapes

and 112 cases of arson took

place during the first snap-shot survey designed to show

the public the scale of the task

inspector of constabulary.

daimed that the thuggery

scarring the European soccer

championships in Sweden

on the streets of Britain.

"When trouble bubbles up in

Sweden it is not an aberra-

tion, it is a transference of

incidents which happen here

During the eight hours

from 8pm on Friday Febru-

ary 7 to 4am the next day,

police attended 20,932 inci-

dents, including 4,458 of

public disorder ranging from

59 incidents of violent disor-

der and affray and 3,000

general disturbances in the

street. There were 745

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on a daily basis," he said.

championships in Sweden was an everyday occurrence

Sir John Woodcock, chief

confronting police daily.

ing to a police survey.

al change" to maintain and strengthen the support of the public. His 1991 report said that the nature and outcome of everyday contact between police and the public was at the heart of the present unease about the service. The police would take time but cultural change in the service younger officers had little difhad to involve viewing the public as customers and meeting their demands.

Too many senior officers saw the importance of their role in the police as doing the job rather than providing the service that the community wanted. Sir John said: "The abusing husband, the foul drunk, the lager lout and the belligerent squatter are customers, different but equally as much customers as the victims of crime, the frightened child, the tourist asking the time."

The police had to be much

Picture of a violent society

By OUR HOME CORRESPONDENT

Sir John: alarmed by

the survey findings

assaults including 502 seri-

ous and indecent assaults.

1,478 traffic incidents, with

108 road traffic accidents

causing six deaths and per-

sonal injury. There were

4,421 crimes against

incidents resulted from 999 calls and, as an indication

that the police remain to

some extent an arm of the

social services, almost half of

all the incidents were in an-

Almost 30 per cent of the

property.

because society had changed he said. Parts of the present and was no longer acquiesrank structure were "inapprocent. "Police can no longer priate for the late twentieth century" while the shift syssay 'these are the rules, this is tem hampered police perforwhat you must do'. They must persuade, and answer, the mance. His report is critical of the public." Sir John said that high levels of sickness within changing the culture of the

ficulty dealing with a more discerning public. With Kenneth Clarke, the home secretary, expected to announce shortly the team that will carry out an enquiry into the working practices of the police, Sir John's report highlighted a number of issues which will be high on its

agenda. pered by aspects of its legal and regulatory framework including the rank structure with its seven ranks between constable and chief constable

The police service was hamand the present shift system.

swer to burglar alarms, do-

mestic disputes and from

people feeling alarmed or

During the eight-hour per-iod, there were 2,750 arrests

and 54 officers were assault-

ed, according to the survey published in the chief inspec-

tor of constabulary's annual

report for last year. Sir John

said that the survey showed

the nature of incidents that

ordinary policemen dealt with on a daily basis.

The "joyriding" distur-bances in Cardiff, Oxford

and Newcastle upon Tyne

had hit the headlines but

many similar incidents went

unnoticed. "This is the so-

called peace and tranquillity of society," he added.

Although he said that the

figures were alarming. Sir

John conceded that society

had always been violent and

would have emerged if the

that a more balanced picture

survey had been carried out

over a number of days rather

worried.

an entirely unsatisfactory state of affairs," the report It also showed that while the number of women in the police service had increased, with 25 per cent of all appointments last year being woman officers, the number

the service. Last year, 1.2

million days were lost

through sickness, an average

12.5 days per officer. This

loss was roughly equivalent to

a force the size of West York-

shire being absent for an en-

tire year.

The report also criticised

the slow speed at which build-

ings in provincial forces in

England and Wales were

being replaced. Two hundred

and fifty buildings in provin-

ment but since 1990 work on

only 22 had begun.
"At this rate it will be 21 years or more before the exist-

ing backlog is cleared. This is

who left during the year was significantly higher than male colleagues. The number of officers from ethnic minority communities had risen from 558 in 1986 to 1,016 last year but Sir John said that there was a need for continued effort to ensure officers from those communities were recruited

and retained. The report said that while the number of police officers with degrees was six per cent, there was some evidence that the number of graduates entering the service was decreasing and that steps would have to be taken to reverse the

Forty police officers in Sheffield are to wear name badges as an experiment to improve relations with the public. If it is successful the rectangular metal badges will be issued to all 4,000 officers.

Her Majesty's Chief Inspector of Constabulary annual report 1991 (Stationery Office; £13.70) than a Friday night which was usually busier than other



Hamilton: admitted damaging mini-cab

#### Car advert actress in court

PAULA Hamilton, the actress who became famous for her appearances in television advertisements for Volkswagen, punched and kicked a fter a night out at a restaurant

Camberwell magistrates, south London, were yesterday told that Hamilton, 33, was an alcoholic and committed the offence while under emotional pressure after the break-up of her marriage. She admitted damaging the cab and was given a conditional discharge.

The incident happened in October last year. Hamilton punched the mini-cab's windscreen with her fist and kicked the dashboard with both feet, causing more than £500 worth of damage. The car was taking her home to Brixton from a restaurant in Kensington, west London.

David Waters, for the defence, said that her behaviour in the cab was out of character. "Since the mid-1980s she has been wrestling with an alcohol problem which has involved treatment on more than one occasion in centres

He said that she had also been diagnosed as suffering from a condition where "white corpuscles are in the ascendancy" and would be going into a hospital specialising in cancer treatment next week.

Timothy Workman, stipendiary magistrate, said he accepted that Hamilton had taken considerable steps to deal with her problems. The court was told that she had paid the mini-cab driver compensation for the damage.

marriage rate of 6.8 per year

per 1,000 people, second in

the European Community

The report, which is the first to collate population

statistics on the 379 million

people in the European Eco-

nomic Area, predicts that

the trend towards an older

European population will

continue. The 19 European

proportion of elderly people

The birthrate in most of

Improved health care has led

behind Portugal.

### Dealer closures shake art world

By Sarah Jane Checkland

THE already shaky London contemporary art market has been further shaken by the closure of two dealers and the resignation of Sotheby's head of contemporary art. Some mystery surrounds

the resignation of Hugues Joffre. All Sotheby's will say is: "Mr Joffre hasn't said why he is leaving. Perhaps it is time for a career change." Mr Joffre's wife confirmed that her husband was at home, but under instructions from his former employers not to

talk to the press. Some dealers believe that Mr Joffre, 33, will join Sotheby's rival, Christie's. A spokesman there said: "If he is available we would be interested in talking to him."

A great-nephew of Marshal Joseph Joffre, commander in chief of the French forces during the first world war, Mr Joffre is at the peak of his career, having managed to take European contemporary art to new heights.

Under his care, sale totals rose from £5.6 million in June 1988 to £10.4 million in 1989, falling back to E3.3 million in December 1990 with the slump. Mr Joffre coaxed them back to £7.1 million last June. Meanwhile,

dealers have been shocked by the descent into receivership of Nigel Greenwood, the man who gave Gilbert & George their first break as performance arrists, dancing ad nauseam to a scratchy recording of Underneath the

"It is a tragedy for all of us," Bernard Jacobson, an eminent neighouring dealer, said. "Nigel's one of the really good guys. Who's next?" The answer is Knoedler

Fine Art of Cork Street, affiliated to the New York-based company of that name, and run by John Kasmin. David Hockney's dealer from the early 1960s. "Knoedler Kasmin are terminating that company, and the gallery is closing at the end of August," said Sarah Kasmin of gallery. "Mr Kasmin will deal

Over the past 18 months the recession has taken its toll on many contemporary art dealers including Odette Gilbert, Nicola Jacobs, Anne Berthoud and Fischer Fine Art, most of whom are now operating from home. None of the departures were on the same scale of importance to contemporary British art as that of Nigel Greenwood.

privately.

#### Housing project at risk

By RACHEL KELLY PROPERTY CORRESPONDENT

THE government's £25 million plan to unlock empty space over shops for low-cost housing may fall apart, its coordinator said yesterday.

Ann Petherick, director of Living Over The Shop (Lots). based at York and funded by the government to explain the scheme to developers and match them with housing associations and councils, says that her office is almost bankrupt and that she will resign unless sufficent funding is forthcoming. "We have worked bloody hard over the past three years, and now there is every danger that the

whole thing will fall apart." The environment department pays £32,000 a year to Lots, and the Housing Corpo ration £10,000. Ms Petherick, who launched the project with aid from the Joseph Rowntree Foundation, said the office needed £200,000. The environment department expects me to charge developers for advice I give over the phone."

The department said: "Ms Petherick is there for advice because it is a new scheme, but eventually people will be able to do it themselves."

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#### One in three children born out of wedlock European countries, with a

By LOUISE HIDALGO

THE number of children born outside wedlock in western Europe is higher than ever, according to figures from the European Commission. In Britain, almost a third of children are born to unmarried mothers, while in Iceland the figure is more than half.

The report, Population and Social Conditions, details a breakdown in traditional patterns of family life across the 19 countries of the community and European Free Trade Association, with more Europeans than ever either shunning marriage or

divorcing. Britain has the highest divorce rate of all the Western European countries, a third higher than in France and six times higher than in Italy. It also has one of the highest

rates of births outside marriage, almost 30 per cent. That compares with an EC average of 19.8 per cent, a rate in Greece of only 2 per cent and in Switzerland of 6.1 per cent, according to the report from Eurostat, the statistical office of the European Commission. Of the EC

countries, only France has a

born to unmarried mothers, at 30.1 per cent. In the countries of northern Europe, the figure rises to an average of almost 50 per cent born outside wed-lock. In Sweden, the figure is

48.2 per cent, and in Denmark 46.4 per cent. British couples are more likely to marry than their counterparts in most other

higher proportion of children MARRIAGE AND BOYORCE

per year per 1000 population 2.1 2.5 2.6 0.6 1.9 2.1 5.4 12.1 6.7 6.3 4.8 7.3 4.2 6.8 6.8

countries covered by the report already have the highest Europe fell again last year, by 2.5 per cent in EC countries and 1.1 per cent in Efta countries. Only Switzerland recorded a rise, of 8 per cent. to life expectancy for women now exceeding 80 years in five European countries:

France, Spain, Switzerland, Sweden and Iceland

#### Scots raise doubts on clamping

BY ARTHUR LEATHLEY

THE government is to reexamine the code of conduct issued to private wheel clamp-ing firms in the wake of the Scottish court ruling that private clamping is illegal north

of the border. The Earl of Caithness, for the government, admitted that the decision had thrown the law in England and Wales into confusion. Under pressure from peers to declare the practice illegal. Lord Caithness said the Scottish decision was being assessed but it was too early to say what action would be taken by English and Welsh courts.

Lord Montagu of Beaulieu asked whether it was time for a code of conduct or law to restrict firms. Lord Caithness said that there was already a code of conduct which would be looked at again in the light of the Scottish decision.

As clamping was subject to common law, rather than statute, it remained for the courts to clarify the law. Lord Caithness added that, as usual, the Scottish law had shown the way and it may be the case that England and Wales would follow

# **Lamont steadies City** nerve over Europe

By NICHOLAS WOOD, POLITICAL CORRESPONDENT

THE Chancellor of the Exchequer sought to steady the markets in advance of today's Irish referendum on Maastricht by insisting that government economic policy would not be blown off course by the political turnoil engulfing the treaty.

With the latest opinion polls in Dublin not entirely conclusive about a yes vote, Norman Lamont said that the fate of the treaty's plans for a single currency would not deflect the government from its commitment to the European exchange-rate mechanism, a stable currency and the pursuit of low inflation. It was determined to achieve the economic convergence conditions set out in the treaty, whatever

Mr Lamont's tough words to Surrey businessmen were also aimed at Conservative anti-marketeers, who have seized on Denmark's rejection of the treaty and the postponement of the bill ratifying the treaty to open a second front against the ERM. Predicting a "double recession, they have

urged a 3-4 per cent cut in interest rates even if the price is British withdrawal from

Mr Lamont gave them no quarter as he urged his party and businessmen to keep their nerve in the confident expectation that in two to three years they would be able to look back on a "critical period" in which the right decisions had been taken.

The political debate about the Maastricht treaty does not alter in any way either the objectives or the operation of monetary and fiscal policy in Britain. Whether or not a single currency is eventually created, there will be no change whatsover in our firm determination to pursue policies that will enable us to fulfill the economic convergence conditions set out in the treaty we helped to negotiate in Maastricht," he said.

Maastricht's tight rules for inflation, long-term interest rates, successful membership of the narrow bands of the ERM and budget deficits were demanding and necessary. Governments through-out the Community would

have to pursue "sound and rigorous monetary and fiscal

Sterling has weakened since the Danish vote as the markets have become fearful that British membership of the ERM could be a victim of the wave of anti-European sentiment sweeping the Tory party. Dealers have been worried that the government's resolve to hold sterling around its existing DM2.95 parity might be wavering as ministers came under pressure to cut interest rates to revive the economy. The Chancellor's chief aim last night was to scotch such speculation and demonstrate his appetite for a long haul out of

Mr Lamont said that the Maastricht conditions were an essential pre-requisite to a single currency. But they had merit in their own right. "Whether or not we decide to join a future single currency zone, low inflation and sound public finances hold the key to Britain's future."

Europe, pages 10, 11 Letters, page 15



Hong Kong's voice: Baroness Dunn, who urged Britain and China to build trust

Highlander<sup>†</sup>

Casualties of War'

Parenthood\*

Internal Affairs

#### Plea to end mistrust on colony

yesterday to put aside mutual tainty surrounding the colony's future.

Baroness Dunn, a senior member of the Hong Kong executive council, who as Dame Lydia Dunn played a central role in Sino-British dialogue, said that the relationship between the two countries was of critical importance during the transi-tion from British to Chinese

Speaking in a Lords debate on the development of Hong Kong and South China, Baroness Dunn said that, since the joint declaration on the colony, the relationship between the two countries had become one of suspicion and mistrust".

"Without trust, every suggestion by China will be interted as unwarranted interference in Britain's administration. Without trust, every initiative by the British side will be interpreted as a devious ploy to maintain hidden control over

Hong Kong after 1997." She warned Britain against seeing its role as simply an "honourable and successful withdrawai" from the colony by 1997. "It is only by having a clear view of Hong Kong after 1997 that the remaining years of transition can be successfully completed."

Lord MacLehose of Beoch, a former governor of Hong Kong, said that, three years after the Tiananmen Square killings, it was time to heal the re-establish the working relationship of the 1970s and

By ARTHUR LEATHLEY

ONE of Hong Kong's most prominent politicians plead-ed with Britain and China mistrust to remove the uncer-

AROUND THE LOBBY

#### Benn calls for EC reform

Tony Benn, the Labour MP for Chestefield and vereran critic of the European Community, relaunched his plan for the future of Europe. He wants to enlarge the EC and turn it into a commonwealth. His Europe bill wealth: His Europe bill, similar to a measure he introduced in the last parliament, provides for a conference of all European states, including those of the former Eastern bloc to establish a new treaty for Europe. The meabecoming law.

#### Party ballot Labour MPs have ap-

pointed four scrutingers to oversee the party's imminent elections for the posts of chief whip and parliamentary party chair-man. They include Jeff Rooker, MP for Birmingham Perry Barr, who is pressing for party elections to be scrutinised by the Electoral Reform Society after allegations of ballot rigging. The other scrutineers are MPs Richard Caborn (Sheffield Central), Peter Hain (Neath) and Alice Mahon (Halifax).

#### Squatters' law

The government is con-sidering the wide range of responses to its consult-ation document on the law on squatting before bringing in legislation to tighten it. Michael Jack. a Home Office minister. said in a written reply.

#### Drugs ban

Manzies Campbell, the Liberal Democrat spokesman on sport and a former British athletics team captain, introduced a bill to ban the use of anabo-lic steriods. Mr Campbell, a long-time camapigner against drugs in sport, said that in the period immediately prior to the Olympic Games, it was right to remind people of the dangers of anabolic steriods.

#### Age memoire

Ann Widdecombe, the social security minister, issued a reminder that the period for consultation on the government paper on the equalisation of retirement ages for men and women expires at the end of the month.

#### MP appointed

Richard Needham, the trade minister, has appointed Andrew Rowe, MP for Mid Kent, as his parliamentary private secretary.

Parliament today Commons (2.30): Ques-

tions: Home Office; prime

minister. Motion on Northern Ireland expenditure. Lords (3): Non-Domestic Rating bill, all stages. Dog Control and Welfare bill, second reading.

## Ministers pressed on County Hall bid

By NICHOLAS WOOD, POLITICAL CORRESPONDENT

MINISTERS came under County Hall and not just the pressure yesterday in the Commons to rehouse the London School of Economics in the vacant County Hall building alongside the Thames.

The London Residuary Body, which is disposing of the assets of the former Greater London Council, plans to sell the main part of the building to a Japanese hotel chain for an estimated £50-£60 million. But a cross-party group of MPs is pressing Michael Howard, the environment minister, to accept a rival bid from the LSE, which wants to move from its cramped quarters near the Aldwych.

Nearly 80 MPs from the three main parties have signed a Commons motion urging the government to delay the sale to Shirayama pending an examination of the LSE bid.

Tony Banks. Labour MP for Newham North West, told John Redwood, the local government minister, it would be a great shame if a one of the country's premier academic institutions were to be overlooked in favour of a "cheap-jack Japanese hotel

group".
Mr Banks said that the LSE wanted to use all of

prized Riverside building.

Mr Redwood confirmed that the LSE had expressed an interest in County Hall and promised a decision soon. The law requires that the best possible price should be obtained for asset disposals and the money channelled to the London boroughs, but it gives Mr Howard the power to over-ride this obligation Toby Jessel, Tory MP for Twickenham, said the build-

ing should go to the highest bidder for the benefit of the boroughs. Sir Rhodes Boyson, a former local government minister and MP for Brent North.

said later that the LSE's existing buildings were a "slum" and that it would boost Britain's prestige around the world if it were moved to the County Hall site. He said that about 60 per cent of the LSE's students were postgraduates and that about half came from abroad. After completing their studies, many took up influential posts in politics and industry in their home countries.

Because County Hall had been designed for committee work, it could readily accommodate lectures and





Arachnophobia<sup>4</sup>

Home Alone

Dead Calm<sup>†</sup>



Ghost\*



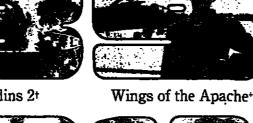
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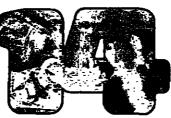
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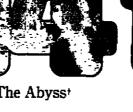






Shirley Valentine





The Abyss<sup>†</sup>















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† Sky Movies Plus \* The Movie Channel

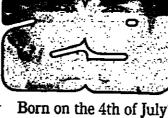
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THE TIMES THURSDAY JUNE 18 1992

#### Health broadcast made Labour look grubby, general secretary will tell enquiry into April 9, defeat

# **Election inquest** sparks party row

BY PHILIP WEBSTER, CHIEF POLITICAL CORRESPONDENT

SENIOR Labour politicians deleat, however, were far some cases also in terms of infulged in recriminations more alout the party's general election campaign yesterday, as Neil Kinnock prepared to tel the formal inquest into the Avril 9 defeat that Labour mist rebuild trust and erase the lingering image of its bhaviour in the early 1980s. John Cunningham, Labthey viewed it as a party of the past "and one which holds back aspirations and tends to

our's campaigns co-ordinaput the clock back". or, hit out angrily at John He suggests that the more Frescott after Mr Prescott, a people came to believe that ontender for the party's dep-Labour could win, the more it uy leadership, branded the eventually harmed the party. list week of campaigning a "complete mess". Mr Pres-By the end of the campaign, Labour's polling evidence suggested, 28 per cent thought Labour would win on suggested that the shadov cabinet and the national accutive were by-passed on questions of campaign and 51 per cent thought there would be a hung Parliament.
"It is difficult to escape the Dr Cunningham also took conclusion that, at the very isue with some of the central indings of the report by larry Whitty, the general scretary, on which today's inquest at the party's end of the campaign, the electorate was just too appre-hensive about Labour and the more evident- it became to

In his 57-page report Mr Vhitty suggests that the row wer the "Jennifer's ear" our economic competence or general distrust of the party and its leadership took their iealth broadcast "demeaned toll.
"This unease reflects a he campaign and blurred ur high ground message", naking Labour look "not a much more serious concern ittle grubby". He says that with hindsight the party's about the Labour party as a party of the past ... This ally in Sheffield was a serious negative fear of the party is undoubtedly encouraged by The reasons for Labour's

Valworth Road headquar-

ers will be based.

fundamental, Mr Whitty finds. His report, drawn up after intensive discussion at party headquarters, concludes that in the end people could not bring themselves to vote Labour because

them that Labour would win,

or there would be a hung

parliament, fears of high tax,

plus the general unease about

the Tories and tabloids but in

"It also reflects our failure to project a strong enough forward and modernising vision for Britain. At the end of the day it was not just that the electorate could not bring themselves to vote Labour, it was also that we failed to give them a clear image of the future under Labour.' As for the way

approaching policy.

camapign was run, Mr Whitty says that a "tighter. more authoritative political overview would have been more helpful at an earlier stage", and concedes that there was a feeling of isolation on the part of some key campaigners. Since the election several

shadow cabinet members have voiced hostility at what they saw as the excessive influence of the Shadow Communications Agency, headed by Philip Gould. Some have suggested that it had more say than that exerted by the daily campaign management team meetings. Mr Whitry says: "It has to be accepted that decisions will be taken outside the formal structure of the campaign, but it is important that they are communicated through a clear structure. It is necessary in future cases to



Ear trouble: actresses portray Jennifer Bennett and her mother in the Labour party's election broadcast

tions are made through clear

channels." Some of Mr Whitry's points were picked up by Mr Prescott in an interview on The World at One on BBC Radio 4. He said the general feeling was that the campaign was being run by a corps of people had a complete mess at the and who heart of it. decisions." 'I don't think the members of the shadow cabinet had

much influence. Only one or two of them sat on these (campaign) committees and. as a national executive member who sits on the shadow

Mr Prescott blamed poor organisation and research over the Jennifer's ear broadcast, and said that because the Sheffield rally was projected in terms of image the substance of what Labour

was making

programme, Dr Cunningham said the suggestion that campaign strategy was made on the hoof by a small group of advisers was completely wrong. There were regular presentations to the shadow cabinet, to the campaign strategy committee and from there to the national executive

ill from people who were a member of two, or even all three, of those bodies to say now they didn't know what

strategy was being laid down.
"Of course, the campaign management team took dayto-day decisions ... we couldn't be ringing round the country to people who thought they should have

been consulted to check it out. "At all times in the campaign the decisions were taken in the campaign management team which I chaired, and to suggest that a small group of people tried to subven or circumvent those decisions is complete rub-

bish," Dr Cunningham said. He disagreed with Mr Whitty's conclusion on the health broadcast. It was well researched and well received, and Labour rose higher in the polls after it. Far too much importance was being attached to the Sheffield rally. "That rally motivated many thousands of Labour activists. It sent them off feeling good about our campaign."

Mr Kinnock is expected to urge the party today to avoid a descent into faction-fighting and recrimination in the wake of the defeat. He will tell the NEC that mistrust of Labour was the main reason for its failure because a substantial number of people could not forget its inlighting of the early 1980s.

The Labour leader will argue that the party should not engage in a long argument about the campaign but work on ways of convincing the electorate that the Labour party of today is not the party of the early 1980s.

Why Labour lost, page 14

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## Europe debate makes the Tory pulse beat faster

The question asked of L the prime minister on Tuesday by Nicholas Budgen occupied a full 15 lines in Hansard. Normally any MP helping himself to that much air time during prime minister's questions would have risked getting the bird, even an MP as respected as the independent-minded Mr Budgen. But the member for Wolverhampton South West was heard in total silence. Said one minister: "That rang a little alarm bell in

Mr Budgen is a rebel on the European Community. Europe is the issue of the hour, the week and the par-liament. And he was calling for a white paper to explain exactly what is achieved by the doctrine of subsidiarity. much quoted by the prime minister and foreign secretary since Maastricht. What proof will that doctrine be against the European Commission or the European Court, he wanted to know, in terms of providing protection against "the further unwanted expan-sion of European laws and

institutions"? The ex-whip prime minis-ter, feeling for the party's pulse on Europe after a week of summitry and travel, replied carefully that clarifying that matter would be one of the priori-ties during Britain's EC

The aftermath of the Danish referendum is continuing to disrupt almost very aspect of Westminster life. It has denied Neil Kinnock the consolation prize of an international post. It has dented the seemingly undentable rep-utation of Douglas Hurd. As internal party splits deepen, Labour is prepar-ng yet again to alter its stance on Europe for tactial reasons, putting at risk ts chances of entering the ext round of European arliament elections on a luro-enthusiast ticket. iven the Liberal Democats have doubts over their lader's wisdom in supporting a post-legislative

Dut it is, of course, the Dgovernment party which faces the biggest protems. The Maastricht affir, coming at the start of his parliament, is makingit twice as hard as usual for the whips to break in thenew batch of Tory MPs. And it is giving the Tory Eup-sceptics the chance to reolen the whole question of the exchange rate mechanim and the Chancellor's

inteest rate policy. "he one blessing so far of he Danish affair", a minster told me. "is that it has taken attention away from the economy." But trat may not last. Aware that ministers want to defuse the Maastricht treaty bil affair by playing it long and etting it gradually fade from attention, the rebels

DOLITICAL NOTEBOOK By ROBIN OAKLEY

are seeking constantly for new angles. "We've got to keep it going — stop the whips battening things down," said one rebel. Hence the sight of Tony Marlow, in Old Welling-tonian striped blazer, tackling the prime minister this week on exchange rates and the ERM. "We allow the issues of the EC and the economy to become entwined at our peril," a minister warned later.

Longer term, the biggest threat posed by Maastricht may be in its effect on the new intake of Tory MPs. Thatcher's children, most of them, selected while the lady was at the peak of her powers and disproportionately Euro-sceptical, they have swept into Westminster on a wave of self-confi-dence which has left some of their seniors aghast. They have an entirely different attitude to authority." said one wondering member of another recent intake. Others bemoan the lack of ex-services material. And ministers admit that the new bunch are not to be cowed by the threat that they will not become parliamentary private secretaries unless they behave.

Older hands recall the Maastricht negotiations as a resounding suc-cess against the political circumstances of the time and have grown accus-tomed to the "win some, lose some" nature of Euro-pean politics. The brasher new boys and girls are less weighed down by West-minster baggage. They see the Danish referendum as the opportunity to reopen old arguments and make a fresh start. The public reaction to the Danes has convinced them that they are in touch and made them that little bit less inclined to tug their forelocks to older hands at Westminster.

Mr Major has a knack for defining and identifying with his party's centre of gravity. But it is difficult to do that on Europe at present because that centre of gravity is still shifting. And until the 60-plus new Tory MPs settle down it will continue to do so.

The difficulty Mr Major faces with the new crop is that many of them are fundamentalists while he is. by nature and by force of circumstances, a dealer. That is why sources in and around Downing Street are admitting that while the prime minister remains against referendums in principle, he is a man who believes in never saying never. If Labour turns tail again things could yet get that desperate.

Europe, pages 10, 11 Letters, page 15



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# Britons reveal their doubts on almost all aspects of the EC

By Nicholas Wood POLITICAL CORRESPONDENT

THE British public is deeply sceptical of the European Community, according to an opinion poll carried out across the 12 member states by Mori for The European

Britain has the smallest majority in favour of staying in the EC, claims to know the least about the Maastricht treaty, and is most heavily in favour of a referendum among those countries not having one. It is also most strongly against a single currency and among those with the least enthusiasm for Jacques Delors, the president

The findings of the survey, exposing deep pockets of con-cern about the European venture throughout the Community, will give British and other political leaders pause for thought as they prepare for next week's Lisbon summit, which will seek to chart a way forward for the Community after Denmark's rejection of the Maastricht treaty.

John Major appears to have the most to do in rallying public opinion. According to the survey. 53 per cent of Britons are in favour of staying in the Community and 32 per cent want to get

This net approval rating of plus 21 per cent is the lowest among the 12 member states. It is well behind the plus 73 bourg, 69 per cent in Italy, 68 per cent in Germany and 67 per cent in Holland. Even Denmark has a net approval rating of 51 per cent, the "Do you think the government should or should not hold a public dum on whether to agree the Maastricht Treaty or not?

in Holland.

ears to offer a way out of the

present impasse, according to

the survey. The Danes are

strongly against a second ref-

erendum if the treaty is un-

changed. However, if it is revised, presumably taking account of their objections.

opinion switches, with 55 per

If a vote were held on a

lowest after Britain. Ignoring don't knows of 15 per cent, the survey suggests that the public is split 2:1 in favour of staving in the EC, with 62 per cent in favour and 38 per cent

Backing for the Community is lower than in the 1975 referendum when the vote was 67 per cent in favour of staying in and 33 per cent against. Since then Labour has come into line with the other two main parties in endorsing the Community. but this shift has not been reflected in the public mood.

British people claim to know least about the Maastricht treaty, with 40 per cent admitting that they have heard of it but that they know nothing about it. A further 8 per cent have not heard of it. Overall, a startling 83 per cent say that they are largely in the dark about its contents.

A similar though slightly smaller level of ignorance about Maastricht is found throughout the Community. At least half of those polled in the other 11 states admit they know only a little about it or have no more than heard of it. The Danes, not surprisingafter their referendum. claim the most knowledge with 49 per cent saying they know a great deal or a fair amount about the plans for economic and political union.

The Irish, voting today, are next most knowledgeable. Given the level of ignorance about the treaty, it is perhaps not surprising that throughout the EC there is strong support for a referendum. In Britain, 71 per cent of the population wants the final say, a figure exceeded only by Spain's 74 per cent. The find-ing suggests that Mr Major is flying in the face of popular feeling by opposing a

cent saying there should be Nor could the prime minister be sure of winning such a second referendum. vote today if he gave ground. Mori finds that 35 per cent of renegotiated treaty, 44 per cent of Danes would vote for people would vote for ratification of Maastricht and 30 per ratification and 17 per cent

On balance, do you think Jacques Delors is doing a good job or a bad job as President of the

cent against. An additional would oppose it. A further 39 35 per cent of the population per cent were undecided. are undecided, suggesting Holding a second referenthat the quality of the camdum on an unchanged treaty would produce a narrow mapaigns in any such contest jority against ratification on would be decisive. The net approval rating of plus 5 per cent in favour of ratification today's figures. The poll suggests that the in Britain is much lower than

prime minister was right to reserve judgment on a single in other EC states, where it ranges from plus 20 per cent currency. It finds that 55 per in Ireland to plus 38 per cent cent of the British are opposed to scrapping the pound and 28 per cent in favour, a Renegotiation of the treaty. a move opposed by the British government and the other 11. net approval rating of minus 27 per cent, the EC's lowest. including the Danish, app

However, Mr Major is not the only European leader with difficulties over a single currency. Chancellor Kohl also faces an uphili struggle in seeking to persuade his fellow Germans to give up the mark. They register a net approval rating of minus 15 per cent, showing only a little more enthusiasm than the Danes with minus 19 per cent. Elsewhere in the Community there is solid backing for a single currency, with net support ranging from plus 18 per cent in Holland to plus 54 per cent in devaluation-prone

Jacques Delors, the president of the European Commission, emerges as a rather more popular figure than his demonic image in Britain might suggest. On this side of the Channel, a small plurality believe he is doing a good job. with his supporters outnum-bering his detractors by 4 per cent. Only the Danes give him the thumbs down, with a net approval rating of minus

M Delors is most popular in his home country of France, where he has a net approval rating of plus 49 per cent, a finding that will encourage his hopes of succeeding Francois Mitterrand as president in 1995. Elsewhere, his rating ranges from plus 42 per cent in Luxembourg. If, as expected, the Lisbon summit reappoints

will have the backing of the people of Europe. ☐ The survey was carried out by Mori for The European by interviewing a sample of about 500 adults in each country by telephone (face to face in Ireland and Greece) between June 10 and 13. using local polling organ-isations in each EC member

him for another two years, it

Delors: emerged as

Ireland prepares to trade faith for a place in Europe By EDWARD GORMAN, IRELAND CORRESPONDENT

Strings attached: David Andrews, Irish foreign minister, campaigning in Dublin yesterday for a yes vote on the ratification of Maastricht

LIKE millions of other elderly farming people across the EC from southern Italy to the wilds of the west of Ireland. may outweigh Seamus Moore is frankly bewildered by the whole Maas-

He comes from a generaon that either fought in wars of national liberation or was reared on the stories of those who did, and he is still deeply suspicious of reassurances that 1992 is the right time to throw in his lot with his former enemies.

Seamus, who farms 70 acres for his invalid sister, has lived all his life in the tiny former copper-mining village of Avoca, deep in the luscious green co. Wicklow countryside - a world apart from even Dublin, just an hour away by car. let alone Brussels or Maastricht

tricht business.

In fact, by yesterday, even though he had made up his mind which way he was going to vote in today's referendum, he still hadn't heard the word Maastricht itself.

For Seamus, the proud owner of two brood mares. Gorgeous Girl and Demon Lady, the key issue is not the economic or political bene-fits that European union can bring to the poorer countries of the EC like Ireland, but the dreaded business of abortion something he fears with an almost irrational intensity.

You don't mind me saying this to you if I'm not being rude," he explained, pausing to chat sitting on his moped

**Edward Gorman** reports that punt

pulpit in today's Irish vote on Maastricht

post office in the centre of the village. "But they are talking about abortion in this country and I'm the way of thinking that if you vote yes, then it would be here, wouldn't it? "When you vote yes," he

continued, peering from under his red and white crash helmet, "when you stop and think, then it will come - abortion, like. Wouldn't that be scandalous? Look at it this way." he added. "You know your father and your mother, they brought you into this world — you wouldn't like to think they would do away with you.

would you now?" Seamus's fears are shared by many Irish men and women of his generation and younger and, at one time, in the run-up to today's referendum, it looked as though the powerful pro-life lobby might be doing just enough in exploiting those fears to defeat

But recent opinion polls have shown that the antiabortion campaign has failed to convince enough people that Ireland should risk its place in the new Europe over the danger that it might, at the door to that which it has

The latest poll published in yesterday's Irish Times showed a slight narrowing of the gap between the two sides, but still a comfortable paign by a margin of about 60-40, with 49 per cent in favour, 28 per cent opposed and 23 per cent still

undecided. While no one in Ireland would be foolish enough to regard the referendum as a foregone conclusion, it looks unlikely that the treaty will be defeated, suggesting that the Irish are thinking of their pockets a little more than their religion.

A decisive factor has been the united front put up by the four main political parties. which has helped to convince people like Seamus not only that the abortion question? will be dealt with later in the? year, but also that Ireland! simply cannot afford a "no"

We'd all be going to the Dickens, if we voted no," he

And Seamus is beginning to come round to the idea of a new united Europe. "You have to live with your neighbour," he said. "When you go out in the morning you say 'Good morning' and 'How are you keeping' and all this racket, don't you? You have to love everybody," he added

 $\mathfrak{p}:^{\Omega^{\mathrm{gard}}}$ 



JOHN Major yesterday accepted a suggestion by Con-servative MEPs that he should seek to spread the ideals of the citizen's charter in Europe.

The prime minister told them at a Downing Street meeting that he would follow up their call for use of the charter in making the European Community less of a centralised bureaucracy and encouraging it to show more concern for the needs of the

individual citizen. The MEPs offered Mr Major support in serking to carry through the Maastricht trealiament in overseeing Commission officials.

that the feelings of the Danes should be taken into consideration following their referendum and had told the MEPs that it was not his and you've got to make a European legislation con intention to "bulldoze" quick decision." European legislation con mittee (Sheila Gunn writes) through the Maastricht trea-

ter than they were three or four years ago.

Following their meeting. the Conservative MEPs now expect the government to adopt a wait-and-see policy on the Maastricht treaty until well after the French referendum in September. But they are clearly hoping that the 11 other countries will go ahead with ratification, putting Discussion of tactics on the

Aaastricht bill was limited. The meeting was devoted largely to looking forward to the British EC presidency and to the next round of European parliament elections, with Sir Norman Fowler, the party chairman, also present.

But MEPs present said afterwards that a protocol to explain and make more effective the doctrine of subsidiarity, leaving decisions to be taken by national, regional or local governments wherever possible, was clearly an option that the prime minister was considering.

That raised the difficultly, Sir Christopher said, that technically it would represent a reopening of negotiations. The Euro-sceptics' faction in the Commons suffered a severe blow last night when Nigel Spearing lost the chairmanship of the cross-party

After nine years as chair man, Mr Spearing, a leadin anti-EC campaigner ar

man by 15 votes to two. Mr Spearing's two 'ot≅ were cast by himself and WIliam Cash, the Conservative MP for Stafford and another Euro-sceptic. Mr Spearing chaired the British anti-Corp mon market campaign for 1977 to 1983, when he took over the committee which scrutinises new laws coming

ropean, but not blindly 30"

"If there were such a referendum now on

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ty, which would increase the powers of the European par-Sir Christopher Prout, leader of the Tory MEPs, said after the meeting that the prime minister was "anxious"

By ROBIN OAKLEY, POLITICAL EDITOR

Although the MEPs concede that the centre of gravity on European issues within the Conservative party has shifted following the Danish referendum, Sir Christopher said that this had not created difficulties for the MEPs. Their relations with Westminster colleagues were bet-

pressure on the Danes. "If everybody else has ratified", said Sir Christopher, "then you are looking at a train that's leaving the station

Labour MP for Newlan South, was voted out of oils in a heated 90-minute private session. The committee det ed Jimmy Hood, LabourMP for Clydesdale, the new clair-

out of Brussels, .....

His downfall was maply the hands of an alliance Euro-enthusiast Tory art Labour MPs. including Hugh Dykes and Alan Haselhurst. Mr Hod described himself as "pro-E

penma ratify tr or quit

Sorales prepare for spin

Kohl tells

Denmark to

ratify treaty

or quit EC

FROM IAN MURRAY IN BONN

thinly veiled ultimatum to Denmark yesterday either to

ratify the Maastricht treaty or

leave the European Commu-

nity. In a statement to the

Bundestag before next week's Lisbon EC summit, the Ger-man chancellor insisted thar

the Danish government must say, quickly and clearly, what its intentions were.

He made plain that, wheth-

er or not Denmark joined in, the other EC members must press on or risk Europe split-

ting dangerously apart through "destructive nation-alism". "The door to Europe-an union stays open for Denmark. However, Den-

mark must tell its partners in

the EC, in good time and clearly, what it wants. I recog-nise that, if Denmark finally

decides to stay out, it will pose

difficult legal questions. What is now crucial is that we,

together with our partners, make our political will clear that we intend to ratify and put into force the Maastricht

The opposition Social

Democrats (SPD) confirmed

during yesterday's debate that they would vote to ratify

the treaty in the Bundestag. Although legalistic difficul-

ties remain before the Bun-

destat, the upper house, gives

its necessary support to the treaty, the chancellor seemed

confident that Germany will

ratify it on time, despite grow-

to respond to the public was

NEWS IN BRIEF

**Slovaks** 

prepare

for split

FROM GERARD DAVIES

RIVAL Czech and Slovak

latest round of talks last night

in an effort to end the velvet

revolution with a velvet di-

vorce, amid angry protests from crowds outside who

want to keep the federation.

step towards independence before the end of the week,

according to insiders, after a

decision by the Czech leader-

ship to let it go before the constitutional debate wrecks

both republics' economies

The state bank announced

sterday that the value of

and threatens unrest.

Slovakia could take its first

IN PRAGUE

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Failure by political leaders

ing public opposition.

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# IRSDAY JUNE 18 19 gn minister, campaigning in

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While no one in Ireland wented by toolish enough w regard the referendam 252 foregone conclusion it loss very unlikely that the many will be defeated suggested that the Irish are thinking a their pockets a little more

federal government bonds had plummeted by 10 per than their religion A decisive factor has been cent because of international the united from puruph de uncertainty over the future of terar mann political parties which has helped to coming the federation. President Havel has given his blessing to a people like Seamus not on peaceful divorce after the that the abortion question complete breakdown of talks in the 12 days since the will the dealt with later mit year, but also that Ireland elections.

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Hugh Daniel Haschors describes

sumply cannot afford 2 700 Free condoms Paris: The French authori-

We'd all be going to be Dickens if we voted not be ties, alarmed at the high Aids toll, will distribute nearly a And Seams is beginning quarter of a million condoms to come round to the idea of new united | unipe | for free in 300 popular discohave to her with your ment hour. he said When sup theques during the summer months, the health ministry out in the morning you sy said. (Reuter) are you keeping and all the Going Dutch tacket, dear thou has her

San Francisco: US Wind-power, a Californian company, has sold 80 high-tech windmills to the Dutch in a deal worth £15 million. Combined, the windmills will generate enough power for 20,000 households. (Reuter)

Richard von Weizsäcker, the federal president, in a forth-right interview published yesterday by Die Zeit. "When you read in the constitution that political parties function by the will of the people and compare that with what actually happens, it brings hot tears to the eyes of some and makes the rest of us see red,"

Perhaps in part at the president's prompting, Herr Kohl showed in the Bundestag yesterday that he was conscious of the anti-EC feeling growing rapidly in Germany. After largely ignoring public opin-ion at Maastricht by pushing ahead with monetary union. he gave a warning yesterday that the Community must issue "an unmistakable rejec-tion of a centralised Europe, of a bureaucratic Moloch".

Seeking to reassure those worried about loss of sover-eignty, he insisted that "a future European union is cer-tainly no melting pot in which national identities disappear. It is much more a common roof under which we Ger-mans, French and Italians live. Only thus is Europe viable, only thus will it be accepted by our citizens, only thus does it have a future."

• Paris: The French Senate yesterday approved constitutional changes clearing the way for a single European currency by 1999 and a common foreign, security and visa policy. Communist senators voted against the bill that will make the national constitution conform to the Maastricht treaty. The vote, by 192 votes to 117, was comfortable but much closer than the 398 votes to 77 in the National Assembly on May 13. (AFP)

• Party broadside: France's Communist party daily L'Humanité published the entire text of the Maastricht treaty vesterday in an effort to deter readers from supporting clos-



Running the blockade: a couple try to manoeuvre their push-chair across tons of potatoes thrown on the road by angry French farmers in Brest, Brittany. The farmers are protesting against government cuts in agriculture subsidies called for by the EC

#### Battle joined over advance towards a wider Europe

FROM GEORGE BROCK IN BRUSSELS

BEFORE the results of today's referendum in Ireland on the Maastricht treaty are even known, many of the European Community's lead-ing figures are already preoc-cupied by the two issues which will dominate the auturnn - the referendum in France and decisions on the long list of states applying to ioin the EC.

The politics of enlarging the EC are now more highly charged than ever before. Until the Danish referendum, both the European Commis-sion and national govern-ments had been fighting a discreet battle over the speed at which applications should be processed, whether the EC's machinery would have to be adapted to cope with greater numbers and the commitments on defence which would be required Diary, page 14 from neutral states. The Letters, page 15 group of states and commisfrom neutral states. The

sioners hesitant about enlargement fear that "widening" the EC will prevent the "deepening" of existing integration. Britain and its allies believe that four or five Scandinavian and Alpine states can be included without wrenching change.

The Commission spent several hours yesterday debating its approach to the applica-tions so far lodged by Finland, Sweden, Austria and Switzerland. After a discussion between EC foreign min-isters on Saturday in Luxembourg, the Commis-sion will present a report to the EC summit in Lisbon next week. The Danish and Irish referendums have both changed the terms of the debate. Federalists, keen to give integration of the existing 12 priority over extending the Community, are pulling their punches. Many here believe that Danes might change

their minds about Maastricht if other Nordic countries are on their way into the EC. Leaks about the possible restructuring of a larger EC, to the disadvantage of smaller states, swayed Danish opinion against the treaty.

The French electorate, whose referendum is likely to be held in the first week of October, is gradually adjusting to the truth that, if the Maastricht treaty gains nar-row approval in Ireland, the document's future lies in their hands. A confident "yes" vote in France would make renegotiation politically almost impossible, since a fresh referendum would have to be held to approve any changes made to the text to accommodate Danish worries.

As it is, France may hold two referendums; on the treaty and on the constitutional amendments needed to pass it into French law.

#### **Britain resisting** plea for Timor

BY DAVID WATTS, DIPLOMATIC CORRESPONDENT

BRITAIN is resisting Portuguese attempts to issue a European Community statement on East Timor to round off Lisbon's tenure of the Community presidency.

Lisbon wants the Community to live up to its stated intent to consider human rights in its relations with developing countries. It sees the continuing trials of Ti-morese and Indonesian soldiers after last year's killings in the territory as an appropriate moment for the Community to draw attention to the disparities in the sentences. In recent trials, soldiers have been jailed for several months for murdering civilians; Timorese raising banners of protest have peen jailed for up to ten years. The Portuguese government faces popular pressure at home to press for an end to the Indonesian occupation of

the former Portuguese colo-

ny. Lisbon is still recognised as the administering power by the United Nations. The British are the most

obstructive. They are very tough," a diplomat said. He drew attention to Britain's penalising Kenya and Mala-wi for human rights abuses but blocking attempts to bring Jakarta to heel.

The Foreign Office said the EC consensus was that, with the trials continuing in Jakarta and Dili, the capital of East Timor, now was not the time for intervention by the Community.

Jose Ramos-Horia, of the Fretilin independence move-ment in East Timor, said: "Why doesn't the West want to save lives? The gutless people in the Foreign Office and the [US] State Department ... do not want to do anything that would, in fact, put them in a good position for the future."

#### London pledges safe hand at helm

By Michael Binyon DIPLOMATIC EDITOR

BRITAIN will try to "steer the European ship back into a safe harbour" during its presidency of the European Community. Tristan Garel-Jones, minister for European af-

fairs, said yesterday.

The waters, he admitted. were "choppy" after the Dan-ish referendum. Britain would do its best to implement the Maastricht treaty throughout the Community during its six-month term, but would not put pressure on Denmark. "They need time to reflect. When they have re-flected, we will be open to discuss how we see the way forward," he said.

Danish politicians and other EC members had to respect the referendum result. It sent a message that politi-cians had to do their best to keep the public closely in touch with what they were doing. Britain refused to put pressure on Copenhagen to hold another referendum on Europe. Any change of heart would have to come from the Danes; it could not be im-

posed on them.

Mr Garel-Jones said at a press conference Britain would wait for a signal from Denmark before going ahead with its own ratification debate because of the burden placed on MPs in committee stages. They should not be asked to stay up long hours in detailed negotiations until the Danish roadblock had been

He insisted, however, that Britain and the other countries would all go ahead with the process of ratification. He refused to speculate on the outcome of the Irish and French referendums and did not agree that public opinion was moving towards the Euro-sceptics.

During its presidency the government would try to involve as many sections of British life as possible in European activities. A glossy booklet outlining events linked to the presidency. which begins on July 1, lists about 80 conferences, meetings, concerts and events organised by local councils. The presidency will cost Britain £3.4 million, which

will have to be borne by taxpayers.

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#### Kosovo's bid for independence threatens to broaden conflict

By Eve-Ann Prentice

IBRAHIM Rugova drew deeply on his cigarette and said: "Now we are living under total occupation." Outside his flimsy headquarters in Pristina, squatting in the shadow of a football stadium, a knot of men kept watch. Dr Rugova claims to be the president of Kosovo, a Serbi-

an province overwhelmingly populated by ethnic Albanians. He and his Democratic League of Kosovo won a sweeping victory last month in presidential and parliamentary elections denounced as illegal by Belgrade. The men he described as occupiers are Serb troops and police officers. Earlier this week President Berisha of Albania warned President Bush that any increase in tension in Kosovo would lead to war throughout the Balkans.

About two million ethnic Albanians live in Kosovo in almost total isolation from the 200,000 Serbs whose forces they accuse of browbeating the province. Kosovo Albanians want international recognition as an independent republic, but their prospects of success are slim. Even Serbs opposed to Slobodan Milosevic's regime vow that



they could never relinquish Kosovo without a fight. Vuk Draskovic, the main Serbian opposition leader in Belgrade, said: "The elections in Kosovo were illegal and we cannot recognise them. But Dr Rugova is a leader and we would like to come to some compromise. We do not want to fight with him."

Kosovo Albanians are also bereft of diplomatic muscle in Brussels and Washington. The West has little to gain in backing the province's aspirations. The European Community and America know that recognition risks drawing Albania, Greece and Turkey into a greater conflict. President Milosevic, how-

ever, may be tempted to play his political joker. Knowing the attachment of Serbs to

Kosovo as the cradle of their civilisation, Mr Milosevic could head off mounting internal opposition by picking a quarrel with their ancient Albanian enemies, within and without the province. Kosovo's economy is tightly linked to that of the Serbian heartland. Its two coal-fired generating stations provide electricity for much of Serbia.

Reports of shooting last week at a barracks in Gjakova shared by police officers and troops were cited by Dr Rugova as the most recent evidence of Serbia's repression. Two women were seriously injured as fighting spread and the parish priest was said to have been bludgeoned with rifle butts.

"We work from day to day trying to survive," Dr Rugova said. "Only last week a delivery of seven tonnes of food to Pristina was captured by Serbian police and both the drivers beaten and arrested. We are now living on the

aid of our compatriots in Macedonia, Western Europe and elsewhere. The Serbs have cut all communications with outside. If war breaks out in Kosovo, it would bring the massacre of civilians."

#### Bosnia truce broken by renewed gunfire

FROM EVE-ANN PRENTICE AND **DESSA TREVISAN IN BELGRADE** 

A TENUOUS ceasefire in Sarajevo was disintegrating yes-terday as a barrage of artillery and machinegun fire ended two days of comparative calm in the Bosnian capital.

Sarajevo radio blamed tanks and artillery in Serbian strongholds near the city's airport for starting the latest fighting, while Belgrade ra-dio accused Muslim forces. Sarajevo had been relatively peaceful since Monday morning when the United Nationsnegotiated truce came into

Yesterday's violence was intense enough, however, to prevent yet another attempt by a UN convoy to reach the city to prepare for an airlift of aid to 300,000 desperate civilians trapped in the city. Another group of UN military experts was also unable to reach Saraievo airport.

In Istanbul, foreign ministers of the Organisation of the Islamic Conference met in an emergency session to discuss their own initiative in Bosnia. The meeting came a day after Alija Izetbegovic, the Bosnian leader, appealed for Islamic help to rescue his republic an Community and American efforts to mediate between the warring factions. Haris Silajdevic, the Bosni-

an foreign minister, told the conference: "Military intervention is essential." He went on to urge the international community and the Organisation of the Islamic Conference states to act immediately to secure Saraievo airport. send in escorted relief convoys, neutralise Serbian artillery and anti-aircraft guns. block military supply lines and protect Bosnian airspace.

Suleiman Demirel, the Turkish prime minister, also implicitly criticised the UN by calling for the peacekeeping troops to become peacemakers. The Organisation of the Islamic Conference should be at the vanguard of any peace initiative, he said.

Serbian forces suffered a strategic setback in the Herzegovina town of Mostar. Serb forces were pushed back from the banks of the river Neretva yesterday, thereby losing a key supply route to the coast. Mostar has been besieged for two months and witnesses yesterday said the historic city centre had been devastated.

In a curious twist, ethnic Serbs are fighting alongside Bosnian Muslims and Croats in defence of the republic Even Colonel Jovan Divjak, the deputy commander of Bosnia's territorial forces in Sarajevo, is a Serb. Belgrade's claims that only Serb irregulars are fighting in Sarajevo would seem to be contradicted by obituaries in the official press. The Belgrade death notices report "heroic

deaths" at Sarajevo airport. Opposition to the regime of Slobodan Milosevic continued yesterday when students, who are holding a sit in at Belgrade University, sent a delegation to meet the Serbian president. The students. with four university deans. refused to negotiate with Mr Milosevic, but demanded that he should visit them to hold talks on their campus today. They are demanding Mr Milosevic's resignation, dissolution of parliament and

## THE TIMES

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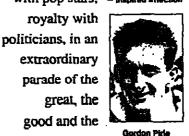
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# Bulgarian church riven by squabbling bishops

BY ROGER BOYES, EAST EUROPE CORRESPONDENT leading a campaign to oust

The Bulgarian Orthodox Church is being torn by an internal dispute that has seen priests punching each other, bishops offering com-peting Eucharists, and theology students staging sit-

The Orthodox hierarchy. under Patriarch Maksim, was widely suspected of col-laborating with the secret service during the commu-nist era. Certainly under Patriarch Maksim religion was pushed to the very fringes of public life, hundreds of churches were closed, and many are now in ruins. In the view of the new democratic government, the Orthodox hierarchy is one of the last structures of the former communist regime. Father Hristofor Sabev. a dissident priest who was



jailed by the communists for defending the Turkish mithe patriarch. As head of the parliamentary committee for religion, he was well placed to lead a religious coup. Under a 1949 law, the Orthodox church is subordinate to the state and priests receive government salaries.

The committee of Father Sabev (recently consecrated as a bishop) gathered evidence against the patriarch and the holy synod, showing that Patriarch Maksim's election and activities had violated canon law. The synod was declared illegal and a new temporary synod, headed by Metropolitan Pimen. was set up and legally registered. Metropolitan Pimen will rule the church until a council of bishops meets next autumn. But Patriarch Maksim is refusing to budge. His supporters have moved to expel Metropolitan Pimen from the church. The Bulgarian Socialist Party (the former communists) is backing the patriarch

The result has been fierce L clashes whenever there is a religious holiday. The Orthodox Easter threw Bulgarian television into confusion since there were three rival services competing for coverage. Patriarch Maksim's service was celebrated outside rather than inside the patriarchal church in Veliko Tarnovo, partly because the building includes a fresco of Ludmilla Zhivkova, daughter of the disgraced communist leader, Todor Zhivkov. The celebrations of Cor-

pus Christi on June 4 saw

old and new Bulgarian bishops trying to seize control of the Aleksandr Nevski church in Sofia. Some priests were punching each other and the church had to be closed briefly. Later, two separate services were held. Patriarch Maksim's Eucharists are being boycotted and leaflets accuse him of being a Bulgarian agent and a KGB agent. Metropolitan Pimen, meanwhile, is being denounced as a crazed man determined to destroy the unity of the church.

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# Superpowers become allies in halting spread of strategic arms

two-thirds of American and Russian strategic warheads could mark the most significant turning-point in the history of deterrence since the invention of the nuclear

The leaders of the two remaining nuclear superpowers now accept that the principal role of their nuclear arsenals is no longer to deter one country from attacking the other. They can, therefore, afford to cut back even further to create a minimum deterrent - well below the 3.500 agreed on Tuesday to act as an insurance policy in case the Washington-Moscow entente cordiale turns

Sir Michael Quinlan, the recently retired permanent secretary at the Ministry of Defence and an authority on nuclear deterrence, once told the Russians on a visit to Moscow: "War-making cap-ability has reached and

The latest arms treaty signals a shift in goals, but it has had a mixed reception in the former Soviet republics, write Michael Evans and Mary Dejevsky

passed the limit of meaningful rationality. An unrestrained conflict between nuclear superpowers would, therefore, be not just an immense human calamity, it would be, in the strictest sense, a logical absurdity."

The message throughout the Cold war was that, even when the two superpowers appeared to be rushing towards nuclear conflagration, the logic of that argument remained the key to successful deterrence. Nuclear war could not be won. Khrushchev, who came closest to the nuclear brink, appreciated the logic as well as any of the Cold war Soviet leaders.

Today the whole concept of deterrence changing. America and Russia can now cut back their nuclear arsenals as partners, not as rivals.

One of the reasons why Boris Yeltsin, the Russian leader, has agreed to eliminate the jewel in the Russian nuclear crown - the 308 heavyweight multi-warhead SS18s - is presumably because he has accepted the American argument that submarine-based systems are more stabilising. This argument has always been rejected in the past because the Americans were perceived to be seeking an advantage with their more advanced submarines and missiles.

With their own arsenals reduced to a more manageable and acceptable level, Washington and Moscow will be able to address a very different challenge, that of nuclear proliferation, which is likely to become the greatest threat to world peace in the next ten to 15 years.

There are many countries in the Third World, especially in the Middle East, that aspire to becoming nuclear powers. About 20 countries are attempting to obtain or develop short to mediumrange ballistic missiles and at least seven would like to fit nuclear warheads to them.

The principal concern for the West is that the leaders of some of these countries, in particular President Saddam Hussein and Colonel Muammar Gaddafi, cannot be relied upon to act rationally. This is why deterrence has to move with the times and why President Reagan's vision of a strategic balance based on defensive systems has a better chance of coming true today

than it had when he first

proposed the Strategic Defence Initiative (SDI) in

In Moscow, opinion was sharply divided about the arms curs, with liberals welcoming the move as a "big step forward" and conservatives decrying Mr Yeltsin's decision as "verging on treachery". Doubts were also voiced as to whether Mr Yeltsin had the authority to negotiate the cuts in the first place and whether he would be able to deliver on the undertakings he had given.

From Kiev, a spokesman for the Ukrainian defence minister said severely that Mr Yeltsin was in Washington "as president of Russia and is authorised to negotiate only for Russia, not for other states, including Ukraine".

From Alma Ata, however, the Kazakhstan president's spokesman was generally approving, and said that the agreement fell within the agreement on nuclear weapTHE NUCLEAR MAP IN THE 21st CENTURY?

ons signed in the Kazakh capital when the Commonwealth of Independent States came into being. This agreement, which was signed by the four nuclear republics -Russia, Belorussia, Ukraine and Kazakhstan - had been amended several times since, he said, and Kazakhstan had specifically authorised Russia to conduct negotiations on nuclear matters on its behalf.

In Moscow, meanwhile. Yuri Soltan, a liberal and a writer on arms control, described the agreement as "really great". He suggested that Russia could have offered even deeper cuts, "but we have no money, no technology, and the cost of destroying the weapons could be more than it cost to pro-duce them in the first place".

Mr Soltan predicted that

the agreement would be rati-fied by the Russian parliament but that the process could take time. "Of course, there will be forceful opposition, especially to the principle that we are giving up more than they are ... but this was a very wise and strong decision," he said.

IIMI SHUKS

Release dears v

liddle !

Sergei Shevtsov, the defence specialist of the conservative newspaper Sovetskow Rossiva, homed in on SDI noting that the Americans had forced large cuts in the former Soviet arsenal without having to sacrifice SDI research in return. He decried the end of the parity principle, saying: "The destruction of balance always leads to catastrophe. What has happened is nothing other than

He predicted that the political opposition and ordinary people would see the agreement as "an amazing retreat. verging on treachery"

Yeltsin waltzes into a new era

# Leaders cast aside Cold war shackles

FROM MARTIN FLETCHER IN WASHINGTON

the Smithsonian Institution's

Air and Space Museum gave

the new spirit of informality.

His official gift to the Russian

Making the announcement,

Mr Yeltsin made a point of

The town of Deadwood, South Dakota, has a

long and dishonourable his-

tory of gambling and shoot-

outs: on an August after-noon in 1876, Wild Bill Hickock came into the town

saloon and sat at the poker

table. He had just been dealt two pairs, aces and

eights, the "dead man's hand", when his enemy, Jack "Broken Nose"

McCall, came in and shot

Hickock dead with a bullet

in the back of the head.

Now Deadwood faces
another showdown, also

over gambling, but this time

the protagonists are, on the

one hand, the actor Kevin

Costner, whose Oscar-win-

ning film set in South Dako-

ta. Dances with Wolves, has

grossed some \$500 million (£269 million) and, on the

other, some of the Dead-

wood townsfolk and mem-

bers of the local Sioux

brother. Dan. inspired by the Dakota-mania that fol-

lowed the success of Dances

with Wolves, are planning to build a \$35 million confer-

ence-hotel centre, casino complex and Wild West re-

sort covering 85 acres they

have purchased on a moun-

tain ridge outside the town.

The poker tables came back

Kevin Costner and his

Indian tribe.

balls across the net.

THE first day of the first official US-Russian summit was "the best day of my life", Boris Yeltsin, the Russian in the White House gardens. president, declared at Tues-He made a beeline for tourists day night's White House state peering through distant pleasure when the crowds at

To prove his point, he snatched up the woman sitting next to him and to everyone's delight performed an impromptu waltz around two tables. Mr Yeltsin had the sort of free spirit found "on the plains of west Texas", observed President Bush.

This is indeed an East-West summit like none of its 17 predecessors. It is no longer a case of two superpowers, bristling with nuclear weapons. smiling at each other through gritted teeth. It is unashamedly about making friends, and the big, boisterous, impetuous Russian leader is

NEWS IN BRIEF

#### **Mexicans** rejoin drug fight

Washington: Mexico has lifted a temporary ban on cooperating with the United States in the war against drugs after being assured that its sovereignty would be respected despite Monday's US Supreme Court decision upholding America's right to kidnap foreign criminal sus-pects (Jamie Dettmer writes). American officials had in-

dicated readiness to accept an amendment to an extradition treaty banning kidnapping by American agents of criminal suspects in Mexico. The court had decided US agents committed no wrong in kidnapping a Mexican.

#### Amazon tribe takes hostages

Rio de Janeiro: A warrior tribe of Amazon Indians has seized as hostages dozens of gold prospectors. lumbermen and employees of an Indian agency in an attempt to ward off an invasion by Brazilian police (Mac Margolis writes). The Kayapo are protecting

Paulinho Paiakan, the Indian chief turned ecologist who is accused of raping an 18-year-old non-Indian woman. The woman's home of Redenção is about 170 miles from Aukre, where Chief Paiakan is staying.

#### Pakistan talks

London: Mian Nawaz Sharif, the Pakistani prime minister, spent an hour yesterday in Downing Street talks with John Major on the brittle situation in Afghanistan, where Pakistan is trying to exercise a moderating influence on the rival mujahidin groups. They also discussed Kashmir, Indo-Pakistan relations and moves to encourage Pakistan's adherence to the nuclear non-proliferation

Pakistan survey, page 29

#### Cabinet stays

Johannesburg: The South African government made clear it will not step down this month to make way for interim rule — a demand that sparked the African National Congress's mass protest. Tertius Delport, deputy minister of constitutional development, said there was no possibility of resignation.

playing his part with gusto. Mr Yeltsin insisted on pitchelection," said Robert Teeter, ing horseshoes with Mr Bush

the campaign chairman. Arms control experts lauded a deal that eliminates the land-based, multiple-warhead missiles most likely to railings. He beamed with have been used in a preemptive strike while retaining submarine-launched missiles best suited to retaliation. him a spontaneous three cheers. He overtly craves Even the Democrats were stunned. Mr Bush had struck America's approval.

Mr Bush is also entering what may be the best deal in the history of arms control", conceded Joe Biden, chair-man of the Senate subcom-

leader was a machine that mittee on Europe. fires a steady stream of tennis Only on one issue might Mr Bush be lamenting Mr Mr Yeltsin has carried his Yeltsin's lack of Gorbachevimpulsiveness into the negotiian caution. The Russian ating sessions. Officials said leader has discomfited his they genuinely did not know host with his remark to an whether an arms accord was American television crew that attainable when the two Pres-American prisoners in the idents began their talks on Vietnam war were transferred to Soviet labour camps Tuesday morning. In the event, Mr Yeltsin settled the and could still be alive. matter almost immediately.

There is practically no issue as emotive in America. Al-Boldly abandoning the ready critics are demanding Cold war principle of nuclear parity, he suggested an Amerto know why this and previican ceiling of 3.500 on straous administrations did not investigate similar claims in Russia would aim for 3,000. the past by former American Thus the two leaders concludintelligence officers. One man who has spent years ed the most sweeping arms control agreement of the needling the White House to It was a risky move by Mr ing servicemen is Ross Perot. Yeltsin. It will eventually free • New York: Russian and desperately needed resources American officials are meetand build goodwill in the ing in Washington this week West, but it could provoke a to discuss proposals for a 56backlash from Russia's mili-tary and political hardliners. mile tunnel joining Alaska and Siberia and intended to

disclosing that Pavel Grachev, his defence minister (Ben Macintyre writes). and a general, had approved the deal — and would there-The proposals by the Interhemispheric Bering Strait Tunnel and Railroad Group fore have to sell it to the army. Mr Bush's campaign officiare for a tunnel stretching als could scarcely contain their glee. After disastrous trips to Japan, Panama and Rio, the president was once more the international statesfrom Cape Prince of Wales in Alaska to Cape Deshnev in Siberia at an estimated cost of E5.1 billion. The tundra tun-nel would enable the transman and peacekeeper cutting port of coal, oil and other astonishing deals. "It works terrifically for Mr Bush's reresources when the Bering

ago when, in an effort to

revive the lagging fortunes of this town of 2,035 people, the city fathers persuaded

the state legislature to legalise gambling, the prof-its from which would be put

into restoring the town.
In 1980 the town was about to achive ghost status:

the largest employers were five brothels, with a staff of about 40 women. Suddenly,

the casinos brought about

town boomed. But just to

keep things from getting out of hand, the authorities placed a \$5 (£2.70) limit on

all bets. Since then, the town

has collected more than \$35

million which is rapidly giv-

ing the town a Wild West

glamour it has not seen

since the gold rush. There

are now more than 80 casi-

nos, one of the most profit-

able of which, the Midnight

Star, belongs to the Costner

Before the Costners go

ahead with more extrava-

gant development plans

they want to increase the

minimum bet to \$100. Big-

ger bets, of course, mean bigger profits. At the last

minute, after the governor

of South Dakota made clear

his opposition, the Costners, their fellow-inves-

tors and allies pulled out of

to Deadwood three years an application to raise the Deadwood, they can be

2.000 more jobs and the

open up vast areas of eastern

Russia for oil and mineral

exploration and development

#### Reagan stands by friend in trouble

By MICHAEL BINYON DIPLOMATIC EDITOR

THE indictment of Caspar Weinberger, Anglophile honorary knight and the architect of America's military buildup in the 1980s, has drawn from him a contemptuous denial of any wrongdoing or attempt to deceive investigators in the Iran-Contra affair.

The former defence secretary, now publisher of Forbes magazine, said: "I am innocent and will fight this injus-tice to the end."

President Reagan, whom he served for over 25 years in California and the White House, said in Santa Barbara that Mr Weinberger had served his state and country honorably and with great distinction". He was a "man of the highest integrity", he added, and he was sure he would be vindicated.

Lawrence Walsh, the Iran-Contra special prosecutor. announced on Tuesday that a grand jury had indicted Mr Weinberger, 74, on five criminal charges covering ob-struction of investigators, perjury and making false statements to congressional and criminal investigators in 1987. If convicted on all counts, he could face a 25year prison sentence and a fine of \$1.25 million

The indictment came after the special prosecutor ob-tained over 1,700 pages of Mr Weinberger's notes from the Library of Congress last November. These had many references to the type of arms being shipped to Iran in Despite his conservative

views and strong support for the anti-communist Nicaraguan Contra rebels, Mr Weinberger was generally seen as the fiercest opponent in the Reagan cabinet of the illegal diversion of Iran arms sales profits to the Contras, and was virtually cleared by the Tower report and the exhaustive congressional hearings of any knowledge or

ed to try again in the future.

Today the people of Dead-wood will vote on whether

the city should pay for water

and sewage to be extended to the site of the Costners'

proposed Black Hills Con-

ference Centre, and with opposition to the project growing among some residents of South Dakota the

vote is likely to be split 50-50. One of the Costners most notable opponents is Aggie Ayres, proprietor of the hardware store, who has

refused all attempts by the

Outside her store, the same one where her

forebears reputedly sold the

bullet to "Broken Nose"

McCall that killed Wild Bill

Hickock, hangs a sign which

reads: "Do not ask!" This building is NOT for sale.

Don't even think about it."

The older townspeople are

said to be annoyed at the

massive influx of tourists.

while the more religious citi-

zens fear that their town is

rapidly turning into a den of

vice and drunkenness. Per-

haps more important is the

question of the effects on

the local Indian reserva-

tions of an increase in the

gambling stakes. By American law, if bets are raised in

casinos to buy her out.

Actor caught in Deadwood showdown

FROM BEN MACINTYRE IN NEW YORK



Grim determination: Caspar Weinberger, the former US defence secretary, who told a news conference yesterday that he intends to fight the "injustice" of his indictment on Iran-Contra affair charges

He and George Shultz, then secretary of state, were tancing themselves from the proposal. That he should now be the first cabinet member to be indicted, more than six years after the scandal broke. will be seen by many Americans as a piece of political

matched in the casinos on

the reservations, and some

of the Sioux elders fear that

what little resources their people have will disappear

on the gaming tables or into a barman's till. Dances with Wolves did

much to raise the profile of

the Oglala Sioux Indians. Kevin Costner insisted on the participation of Oglala

Indians and kept their lan-

guage on the soundtrack. Tourist trade to the reserva-

tions increased dramatically

as a result, but if he and his

associates now succeed in

pushing through a bill to bring still more, and more profitable, gambling to the area, the effects may be far less beneficial.

"In the long term, the re-

sult is that gambling will increase." said Mike Hermany Horses, executive director of the Oglala Sioux

tribe. "At the moment most Indians gamble on the bingo, but that could change." So there is currently a tense

stand-off in Deadwood.

Kevin Costner has not been

seen lately at Jakes Restau-rant in his Midnight Star

Casino. But the next time he

comes in, he would be well

advised, as Wild Bill

Hickock found to his cost,

not to take a seat at the

poker table with his back to

theatre at a time when most of the country has put the scandal behind it. The federal grand jury accused him of lying to Congress about his knowledge of arms sales to Iran and Saudi Arabian contributions to the Contras. He was also accused of conceal-ing extensive personal notes

on high-level discussions in the Reagan administration about the arms sales and aid to the Contras. Mr Walsh's investigations have already taken over five years. So far he has secured eight pleas of tion officials. Mr Walsh has denied reports that he is

trying to trace direct responsibility for the affair to Mr Reagan, who always denied knowledge of the arms sales. Mr Weinberger was honoured in Britain for the extensive covert intelligence during the Falklands war.

couple married in 1989, and

separated on June 1. The singer won seven Grammy

awards in February for her

Unforgettable album, a trib-

ute to her late father, Nat

Ballet fans in Cape Town

were knocked down and

pushed aside in a rush to get

tickets for a single appearance on July 20 by Mikhail Baryshnikov, which sold out

'King" Cole.

#### A PEOPLE 'Watergate' Liddy says he is

Gordon Liddy, the flamboyant former FBI agent who led the Watergate break-in 20 years ago, returned to the scene of the crime in Washington and said his only regret was that he got caught.

But former President Nixon, brought down in the en-suing affair, stayed home and withheld comment on the 20th anniversary of the botched burglary that ulti-mately led to the biggest polit-ical scandal in US history.

The offer of £1 million for anyone who kills British novelist Salman Rushdie, 44, has been increased to cover all expenses of any would-be killer, Ayatollah Hassan Sanei of Iran said.

Milan Panic. 63. a Yugoslavborn American citizen and a millionaire, said that he has turned down an offer from Belgrade to be prime minister of Yugoslavia's newly elected parliament.

The dacha of President Yeltsin at Zavidovo, north of Moscow, is undergoing renovation for millions of dollars. A decree dated June 9 ostensibly authorised the expendi-

sorry he was found out drawn from Russia's foreign oncilable differences. The

> As Fidel Ramos celebrated his victory in the Philippines presidential election, his rival, Miriam Santiago, refused to concede and prepared to challenge the result in court.



Actress Michelle Pfeiffer, above, arrving at the premiere of Batman Returns in Hollywwod joined other stars in predicting that it would be a box-office hit. Asked how she felt about her role as Catwoman, the Oscar-winning actress said: "Meow".

Natalie Cole has filed for divorce from her husband, music producer and arranger

ture. The money is to be Andre Fisher, citing "irrec-

in seven minutes. Two performances in Pretoria sold out in about six minutes. The son of President Castro of Cuba, Fidel Castro Diaz-Balart, has been replaced as head of Cuba's nuclear pro-

gramme, the official newspaper Granma said. The decision was taken by the Council of Ministers headed Failed Australian tycoon

Alan Bond returned to his cell after spending a week in a Perth hospital undergoing tests for chest pains. He was jailed last month for illegally inducing another businessman to deal in shares in the failed Perth-based merchant

Congress w Gaddafi's

# Release of hostages the agreement would be such in the Russian be contact into that the best increase in the contact into the location of the contact into the location of the contact into the cont clears way for better Middle East relations

By Ali Jaber and Our Foreign Staff

GERMAN aid workers Heinrich Struebig and Thomas Kempiner, the last Western hostages in Lebanon, emerged yesterday from their 37-month ordeal in the the circle of the part in the plan in the circle of the part in the part in the part in the circle of the circle o hands of Muslim fundamentalist kidnappers in Beirut. They were later flown to the Greek island of Crete, where they were reunited with their families.

URSDAY JUNE 18

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Greek officials said the small plane carrying the two ex-hostages and a delegation of German officials landed at Greek air force base at 1].45am London time after a flight from Beirut. Relatives of the two men had flown to Crete late Tuesday. The men underwent a brief medical examination and then left the island on board a German military aircraft bound for Bonn, officials said.

The 10-year hostage saga, in which about 80 foreigners were abducted and 10 died at their captors' hands, ended with yet another round of confusion and false starts. But after a day of delay Mr Struebig, 51, and Mr Kemptner, 31, were brought to the Beirut office of the prime minister, Rashid al-Solh, by Brigadier Restom Ghazzali, the head of Syrian army intel-



Kemptner: end to 37-month ordeal



Struebig: no ransom money paid by Bonn

ligence in Beirut, and turned over to Bernd Schmidbauer, the minister of state at the German chancellery.

1985. Abbas was sentenced

to 13 years for kidnapping

two German businessmen in

1987. Bonn refuses to free

them until they complete

their jail terms. But it has said

it will not seek to prosecute

the kidnappers and would

probably make it easier for

their family to visit them in

German jails. Mr Picco is still working for

the release of hundreds of

Arab prisoners held by Israel

and for the return to the

Jewish state of six servicemen

missing in Lebanon or their

leased at last, he told reporters: "I am very glad for Lebanon. To us this is not

(just) the issue of Western

hostages. It is the issue of the

Western hostages, the de-tained without due process of

law and the missing. There-

fore to us the file is not closed.

of the chapter."

. This is the last of this part

Asked how he felt seeing

The captives were wearing dark suites and ties. Herr Kempiner looked pale and haggard, his face dotted by mosquito bites. Herr Struebig was more composed and in better physical shape. German and Lebanese officials prevented the captives from talking to a crowd of journalists who gathered at the government palace to cover the

Herr Schmidbauer, reading from a prepared speech, said: "Now the last Western hostages have been released we sincerely hope a new page in the book of the international relations, epecially with and within the Middle East . can be opened."

Mr Solh said he hoped relations between Lebanon and Germany would improve. The European Commission said on Tuesday it expected to resume financial co-operation with Lebanon worth 166 million ECUs (£116.7 million) after the release of Herr Struebig and Herr Kempmer.

Although the captives had been reported as early as Monday to have passed to intermediaries, Giandomenico Picco, the UN negotiator, told reporters: They were in the kidnappers

hands until this morning."
In Bonn, Klaus Kinkel, the German foreign minister, insisted again yesterday that there had been no negotiations with the captors of the two hostages. "No conditions were accepted; not a penny of ransom money was paid. All attempts to blackmail our country have failed," he said.

Herr Struebig and Herr Kemptner were abducted in May 1989 by followers of Abdel Hadi Hamadi, security chief of Lebanon's pro-Iranian Hezbollah, who wanted to force Germany to release his two brothers. Abbas and Muhammad Ali Hamadi.

The personal nature of the Hamadis' demands left the two Germans stranded for six months after Shia Muslim fundamentalists, with the encouragement of Iran, freed their last American and Bitt ish captives at the end of

Muhammad Ali Hamadi is serving a life sentence for hijacking a TWA plane and killing a US passenger in

BENGHAZI NOTEBOOK by Christopher Walker

#### **Congress waits for** Gaddafi's camel

estimated the second of the se Switched at the last minute from Tripoli to a new centre resembling a want to hand the men over and get on with their lives, but the old guard are resistgiant; air-conditioned circus tent on the Gulf of Sirte, the General People's Congress blends organisational chaos with revolutionary slogans that are reminiscent of old-style

art, who told a news conferent on Iran Contra attau charges

found out

1. 1. 1. 1.

ne beard 40.00

The question of Lockerbie overshadows all public proceedings, but is so awkward to resolve that most delegates shy away from discussing it with the two British and one Ameri-can journalists allowed to cover the heavily guarded debates.

An exception was Saad al-Mujbar, Libya's outspo-ken ambassador to Paris. who, dressed like a Chicago gangster in white suit, black shirt and polka-dot tie, harangued us in detail about recent problems in the British and American judicial systems.

"If Gaddafi alone were to thoose to hand over these two men for an unfair trial, I will resign — that is cer-tain," he said in fluent English, "but if the congress decides to hand them over, that is different. I will be unhappy, but it is the Libyan people, it is my boss, and I have to accept it."

Outside the centre is a Bedu tent pitched for Colonei Gaddafi, who in the past has been known to flaunt his Bedu roots by transporting his camel to conferences abroad in order to ensure his daily supply of milk. "Because of Lockerbie, the mood of the congress this year is more nervous than ever before. Everyone is agitated because they know we are on a spot," Omar Giliwan, a Libyan television executive and old conference hand. said. The young people

ing. They say that we in Libya can do without the outside world."

. The Lenin-like exhortations on buildings may have come down all over Russia and East Europe, but they are still one of the only features redeeming Libya's bleak urban landscape, littered with uncol-lected rubbish. "Authority, revolution, weapons in the hands of the people" says one message straddling the top of five blocks of flats on Benghazi's seafront.

For the 50 foreign ambassadors attending the congress, the reality of United Nations sanctions hit home hardest as they boarded the Boeing laid on for their journey, courtesy of the now barely functioning Libyan Arab Airlines.

Like the few other aircraft still flying internally (there has been no external flight since April 15), the American-built jet was without insurance, maintenance or spare parts.

After emergency consultations, some Western ambassadors decided to chance a four-hour drive by car through the disert rather sick the flight "I am er than risk the flight. "I am a family man; I am not going to risk a plane like this. Who knows how it has been looked after, or what parts they still have," said one European envoy, who went by car but as a result arrived too late to hear the keynote opening address by

the congress secretary. As the ample four-course hunch served in the conference centre showed, sanctions have not yet hit food supplies. But they have re-inforced Libya's sense of



Larger than life: a Labour party activist adjusts a photograph of Yitzhak Rabin, the party leader

# **Rabin hunts for defectors** on the Galilee frontier

YITZHAK Rabin's distinctive baritone voice boomed out across the nundown cement shopping precinct in Kiryat Shemona to the rapturous applause of several hundred supporters, most of whom, prudently, had been bussed in minutes before he

The Labour party leader may be the country's most popular politician, but in the hostile environment of this staunchly right-wing frontier town, situated in the Galilee panhandle between Lebanon and Syria, nobody with remotely left-wing inclinations is advised to travel alone. His predecessor, Shimon Peres, was practically run out of town in 1981 by the working-class Sephardi Jewish com-munity who dominate Israel's development towns and have formed the backbone of Likud's support since it came

to power in 1977.
I came here tonight to salute you. Kiryat Shemona. for your defiance," said Mr Rabin, 70, emphasising his military bearing and hawkish reputation, rather than his party's commitment to make peace with the Arabs through territorial concessions. He offered a vision of a prosperous The Israeli Labour party is looking for votes in the heartlands of Likud support.

Richard Beeston writes from Kiryat Shemona

neighbours and secure within

His message certainly struck a chord with many of the town's unemployed, who include new immigrants from the former Soviet Union, "I voted for Likud last time, but this time I am not so sure," Zvi Eliahu, who has been out of work for five months with little or no prospect of a new job. said. Others, such as David Behar, a hotel receptionist, reflected a growing political disillusionment among Israelis. "I have always voted for the right, but for the first time I have decid-

ed not to vote. I am disgusted with Israeli politics," he said. Nevertheless, those voices are still in a minority. Mr Rabin may have succeeded in sowing some doubts in the minds of Kiryat Shemona residents, but his hard sell

still has a long way to go before he can reverse the Likud's five to one margin over Labour in the last polls four years ago. Alon Al-mackies, a bedding shop owner who was wounded while serving in the Israeli army during the invasion of Lebanon a decade ago, said: We respect Rabin, but we cannot trust Labour with our safety. I can live with a bad economy but I cannot live

with bad security. Although the Labour party enjoys a narrow lead over Likud in the opinion polls. Labour activists are worried that Israel may have in store a repeat of the British election results when the Tories defied the polls by making a lastminute comeback.

• Nablus: Palestinians said yesterday that Israeli troops shot dead an Arab youth who stepped out of his house to see why his dog was barking. The Israeli army said a patrol unit commander shot dead Samir Naim, 16, when he drew a knife and tried to stab a soldier in the village of Zawyeh near by on Tuesday night. Rayyan Abu Beih. 55. a neighbour who watched the incident from his window. said soldiers shot Naim with-

# WE WON'T ALLOW JELLAFIELL TO BECOME A DANGER TO THE PUBLIC.

Nothing is more important to British Nuclear Fuels than the safety of the public and our workforce.

That is why at all of our sites, in everything we do. we take the most meticulous care and implement the most stringent safety measures.

Greenpeace planned to stage a mass open air concert on BNFL-owned land at Schlafield without our consent. The location would have been totally unsuitable, leading us to believe that public safety, order and health there would be put at risk.

Sellafield is an industrial plant, not a concert venue.

We have therefore successfully applied to the High Court for an injunction prohibiting Greenpeace from holding any concert, demonstration or gathering on BNFL land at Sellafield this weekend, 19-21 June 1992.

By doing so it is not our intention to gag Greenpeace or its supporters. We always have and always will welcome debate on nuclear energy.

What we will never do, however, is allow our commitment to public safety to be compromised. Either by

ourselves or by others.

BRITISH NUCLEAR FUELS PLC

# Missing, but presumed alive

Boris Yeltsin has fired America's guilt over its lost GIs, says Ben Macintyre

Boris Yeltsin has touched the rawest nerve in the American powers with can psyche with his "acknowledgment, after years of denials by Moscow, that American prisoners from the Vietnam war may have been taken to labour camps in the Soviet Union. "Some", he says, "may still be

If that is true, it is an extraordinary vindication of those who for two decades have maintained that American MIAs, (servicemen Missing In Action) are still alive; if, as some suspect, it is a cynical attempt to curry favour with Congress, then Yeltsin will join the long list of those who have sought to make profit out of the most divisive issue in American history since the civil war.

America needs to believe in the existence of Viennam POWs: for many of those who fought, the issue is a permanent indictment of a government that sent them to a futile war and whose successors.

they say, abandoned them. Almost twenty years after America's withdrawal from Vietnam. the wounds from

"the war that wasn't won" sup-Until the purate still. This servicemen's fact of American political life has physical been capitalised upon by Ross Perot, whose esremains are pousal of the unlosable MIA found, they cause has done more than anycontinue to thing else to enbe livid and dear him to the American hearthaunting land. The same sentiments came close to scuppering spectres the candidacy of Bill Clinton when it

was revealed that as a young man he decided not to go to war, and their mournful shadow has been cast over each of the five presidencies since the war ended. By comparison, the scrapping of the world's most potent nuclear weapons holds but passing relevance for most Americans.

At his inauguration, President Bush spoke of the end of the Vietnam war era; now, with Yeltsin's explosive statements before him, he is talking of "going the last mile" to discover whether POWs are still alive in Russia. Malcolm Toon, former ambassador to the Soviet Union and now American head of a joint Russian-US panel on POWs and MIAs, was immediately ordered to Moscow to follow up the claims.

The war's legacy of bitterness continues to focus on the fate of the Vietnam still officially unaccounted for. Half of these are known to be dead, but until physical remains are found they remain, like the war itself, livid and haunting spectres.

No hard evidence has ever been found to prove that POWs are being held in the former Soviet Union, or anywhere in South-east Asia, yet some 80 per cent of the American public — fed on film mythology — believe that Viet-nam-era soldiers are being held. and most states in the union observe annual MIA days. It is among these people that Sylvester Stallone, Ross Perot and now, perhaps, Boris Yeltsin, have gathered supporters. After years of campaigning to persuade successive governments to address the issue of the MIAs, (officially the government's "number one priority", but traditionally treated with rhetoric rather than action), Ross Perot can only benefit from the question's dramatic re-emergence. "Full accountability", a practical impossibility, is the phrase used to block the restoration of full diplomatic and economic relations between America and Vietnam; it is also the moral cudgel used by Ross Perot and others to batter the administration.

But Boris Yeltsin may come to regret rekindling this emotive issue. Senator John McCain has already said the talks on a massive aid package to Russia should be suspended until "a complete accounting" is made of Americans allegedly in Soviet captivity.

According to the Pentagon. 8,100 military personnel from the Korean war and 78,750 from the second world war are unaccounted for. Mr Yeltsin has also said that a further nine planes were shot down over Soviet terri-

> and that at least 12 crewmen, taken to atric hospitals may still be alive. This appears to confirm the findings last year of a committee under Senator John F. Kerry which concluded that American POWs, as well as 20,000 British or Commonwealth prisoners, disappeared into the gulags after 1945. While the num-

ber of US servicemen missing from the Vietnam war is small by the standards of 20th-century conflict. that campaign has a special quality. America barely conceded a battle in Vietnam, but lost the war. Unlike the war in the Gulf, there were no celebrations, no homecoming and so no proper end to the pain.

Last July, a photograph came to light purporting to show three of those still missing in Vietnam, and the response was immediate and emotional. It proved to be a cruel hoax, but this served merely to reinforce the myth. Mr Yeltsin has released no

names and no files, even for the most specific cases. If conclusive evidence does emerge - and still more if servicemen return home -it will justify the deep-seated if essentally irrational conviction of Ross Perot in the White House, and, as a crucial epilogue to the cold war, accelerate aid to Russia, bolstering Mr Yeltsin's power and credibility.

But if these hopes are dashed again, the episode may earn Mr Yeltsin a place among the cynical manipulators of the MIA mystery. not so far removed from those Vietnamese who make a living forging military dog-tags to sell to wondering families in the US. Yet it seems nothing can dent America's obsessive determination to believe that POWs are still held,

As Dwight Eisenhower ob-served: "War settles nothing." But then again, neither does peace.

#### As the party begins its inquest on the election, Jack Cunningham points a finger of blame

hen the election came Labour was well pre-pared Wassess and the Why Labour lost Labour was well pre-pared. We were probably better organised than ever before. We had the best chance to win power since the early 1960s, throughout the party. Whether of the Sheffield rally has been all over Britain, overwhelmingly in that was the best method and overstated. It enthused many small personal contributions. although the psephologists told us it would need a record-breaking performance. It is typical of some timescale for such vital decisions is

commentators that, having told us open to question. What cannot be we could not do it, they are now contradicted is that. Labour having endorsed those commitments, lambasting us for not winning. Labour morale was good. Our key seat strategy had been well John Smith had to explain how they would be financed. prepared and was very positively From late 1989 regular reports received in the constituencies. The on campaign plans were made to the shadow cabinet, the campaign structure of the campaign was based on policy decisions the party had taken over several years. Its

strategy committee, and the NEC. It is unacceptable for people who were members of one, two and in aims were to present Labour's economic and industrial case and some cases all those bodies to start competence, and to promote our criticising now decisions they had policies on health, education and every opportunity to question and training. The final week's strategy, amend at the time. Some discussion has focused on It's time for Labour' themes

the health service election broadcast row, the Sheffield rally and electoral reform as reasons for loss of support. The media and political row about the health broadcast, premeditated or not, did allow the Tories and their press allies to deflect the debate. Yet Labour support seemed to consolidate afterwards. We were temporarily deflected but not disastrously so. I also believe criticism

thousands of Labour workers, and boosted morale at a critical time in the campaign. It did not, however. play well on television but I do not think it did fundamental damage. Voters were much more worried by the prospect of a hung parliament than electoral reform. The majority wanted a clear outcome. Media concentration on that issue was not of Labour's making. Our call was for a definite

mandate for Neil Kinnock. Neil himself had an excellent campaign. He repeatedly demonstrated clear, concise grasp of the issues, was outstanding in the setpiece television and radio interviews. His personal ratings rose throughout the campaign, despite an unprecedented daily barrage of abuse and hysteria in the Tory tabloids. I have no doubt those papers did affect the outcome. Throughout the campaign.

Labour headquarters was inundated with messages of support and goodwill. We received more than £2 million in donations from From beginning to end, the

campaign was under political control. It is absurd to suggest otherwise or to accuse advisers. whether paid or volunteer, of "taking over". Philip Gould, Patricia Hewitt and Clive Hollick have been wrongly blamed and regrettably abused in the press. I testify to their dedicated commitment to the successful working of our campaign. Their acceptance of the disciplines and demands of the campaign management team was absolute. For politicians or party officials to seek to make scapegoats of people who gave their time, expertise and political judgment to the party free, not only for the duration of the campaign but for months before, is deplorable.

The years of policy review. planning and preparation appeared to be bearing fruit. Yet the Tory vote remained resilient in spite of a widely criticised - even derided — campaign. There was a late swing to the Conservatives. Our private polling showed that

support was slipping away from us and the Liberals in the last five days. Why did this happen?

People had taken a long time to decide. Their judgment fell against Labour due not to any single reason, policy or person, In the end, Labour appeared to be too much of a risk. Fears about recession, unemployment, home loans, tax, the unions, extremism, a hung parliament and uncertainty all led people to vote Conservative. Our party, our policies and our campaign, based on better hopes for the future of Britain and our people, did not create the confidence necessary to convince voters.

We must look far beyond the campaign to deal with our defeat. The roots of that lack of confidence lie in the nature of the party, our history and public attitudes to it. Labour must make the economic, sociological - indeed cultural changes necessary to regain contact with and the trust of many more voters. At every level of the party, reform is essential. The national executive committee should now begin to formulate

The author, who is MP for Copeland, was Labour's cam-

# Where the wild things were

losing the symbols of 19th-century scholarship. First it was the Round Reading Room at the British Museum, which is shortly to lose its function as a pantheon of learning. Then the Victoria & Albert and the Natural History Museums were obliged to popularise their exhibitions. Now London Zoo has announced that it is to close in September.

based on "It's time for change -

Labour's campaign was widely

praised. It largely withstood the

heavy blows to be expected in any

general election. Labour's budget

was a considerable success. Its

taxation proposals were the un-

avoidable consequence of policy

decisions about pensions, and

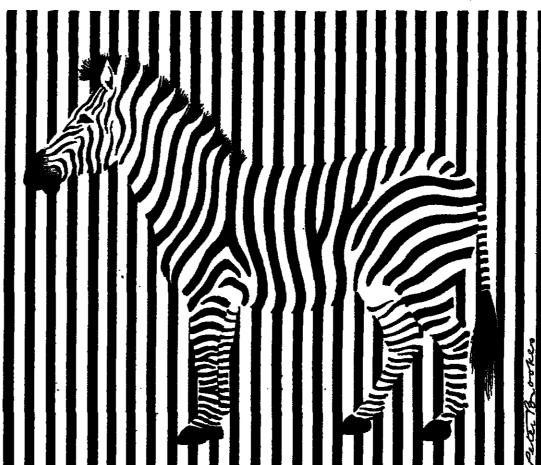
child benefit taken more than two years earlier and endorsed

reviewed our key ideas.

The Zoological Gardens at Regent's Park, which gave their name to one of the most enduring and popular institutions bequeathed by the imperial age, have suffered from falling attendance and rising costs. Science and spectators can no longer both be satisfied by this temple of empiricism; so the first of the zoos, which was also the last of the royal menageries, is to lose its animals. No longer will Primrose Hill echo to leonine roars and gibbonian whoops. The empty and silent cages will be a melancholy monument to the vanity of human benevolence: one era's expression of its love for creation is a later period's animal prison.

Behind the specific economic causes of the London Zoo's decline lies a profound shift in the relationship between man and beast over the past century. Yet the fascination and respect for animals embodied in the zoo was itself new. For millions of years, relations were combative. In the mals had an honoured but subordinate role. Although medieval bestiaries demonstrate a lively curiosity about the animal kingdom, and occasional luminaries such as St Francis of Assisi and Albrecht Dürer gave evidence of a deep awe of other creatures, man's lordship was never in doubt.

A couple of decades after the zoo's foundation, Captain Ahab in Moby-Dick (1851) addresses the white whale in these bloodcurdling words: "Towards thee I roll, thou all-destroying but uncon-quering whale; to the last I grapple with thee: from hell's heart I stab at thee; for hate's sake I spit my last breath at thee." Ahab. however, was already an anachroDaniel Johnson on the disappearing world of the zoo



nism, a figure whose attitude to the RSPCA. The progenitor of the largest mammal is intentionally depicted as pathological.

At about the same date, the philosopher Arthur Schopenhauer was writing passionately about the essential identity of man and beast in his Parerga et Paralipomena. The ability to feel compassion for animals, he thought, was perhaps the most important test of our humanity, and its elevation to a religious doctrine was the measure of Buddhism's superiority over Christianity. He raged against the habitual cruelty of continental Europeans towards animals, and praised the British for having tried to prevent it with a royal society,

philosophical pessimism cared more for his poodle than for mankind. Despite his admiration for natural science in general and for zoology in particular, he thought vivisection not merely evil. but devilish.

Such views spread rapidly during the age of empire. Contemporaries as various as Shaw and Kafka became vegetarians, and the progress of science fuelled the desire to preserve animals and to improve their status. The intensive study of chimpanzees in the Ca-nary Islands by the founder of Gestalt psychology, Wolfgang Köhler, during the first world war showed how individual the primates are in their mental responses. Apes are less intelligent than human beings but solve simple problems in much the same way. This was only one example of the kind of research that turned brute beasts back into sacred cows.

One side-effect of this process was that zoos became more peripheral to zoology. There was nothing new about studying animals in their natural habitats, of course: Darwin had done so, and long before him Linnaeus, Alexander von Humboldt and other pioneering students of the natural world. But most research was carried out on animals in captivity.

During the 20th century, though, the artificial environment of the zoo began to get in the way. For the public, disillusionment

came later. They continued to enjoy rides on elephants and dromedaries, chimpanzees' tea parties and other anthropomorphic pleasures. The idea that animals should enjoy equal (or even superior) rights, that ogling them behind bars was demeaning, had few — and improbable — prophets. Adolf Hitler bored his satraps to death with long disquisitions on "the religion of the future", based on vegetarianism and animal rights.

uch theories — pregnant with malign significance. given the Nazi programme of human extermination were never influential in their extreme forms. Gradually, however, a predominantly urban sentimentality about animals emerged. As horses and other beasts of burden vanished from the cities, as rural vermin ceased to be an everyday problem for most of the population, and as television documentaries showed animals in a new and more splendid light (at a safe distance), a new militancy was born. Hunting and vivisection were its chief targets, but zoos too. came under fire.

Like the lunatic asylums of the past, which were also intended as places of safety, zoos were castigated for providing an obscene speciator sport. They responded by creating more distance between animals and visitors (no more rides) and eliminating speciacles such as chimps' tea parties. The physical proximity of animal noises, smells and sights - with which zoos could still outbid the neatly edited television films were rivalled by safari parks.

By the early 1950s, London Zoo was beginning to lose visitors inexorably, and now that the 200 has abandoned its losing battle against public opinion, perhaps we shall be sorry. One section of society certainly will. Children, who naturally make common cause with animals against the bossy adult world, will not thank us for this collective pomposity.



#### ...and moreover CRAIG BROWN

in an upstairs room at the Athenaeum in Bury St Edmunds waiting to go on stage for a Radio 4 literary quiz, won-dering why on earth I had ever accepted the invitation.

I am a relative newcomer to the radio quiz, but I was surprised to note that two of my fellow contestants. Katharine Whitehorn and Irma Kurtz, though far more adept than I. seemed every bit as anxious, pacing up and down, nervously reading through notes, wishing, like me, that they had never said yes. The third contestant, Germaine Greer, may also have been a little jittery. Certainly that would be the most pleasant explanation for her sudden announcement half an hour before the show that, actually, she thought she couldn't be bothered to go on to this silly little quiz after ali, she thought she would go home now, she had better things to do, a decision from which she relented only after a minute or two of sympathetic purring from the rest of us. Needless to say, onstage you couldn't have met a more easygoing person, by the end of the show even going so far as to clap the audience while they were clapping her - what one might call the quid pro quo from a quiz show pro.

I am never much good on radio. After the last time I was on Radio 4's Start the Week, I received a thank-you letter from the producer which ended with a burst of indignation that I Labour's mistakes in 1979. least not until next time.

had not been more chatty while Vivienne Westwood spoke about fashion and Michael Ig-natieff spoke about Stalin's atrocities, two subjects about which I know nothing. "I am very sorry you chose not to play ball and join in when the others were speaking." the producer concluded. Never have I read a stack that the letters which felt many the producer and the letters which thank-you letter which felt more like a tax demand.

Some people have the knack of the quiz show; others, like me, do not. My old friend Charles Moore displayed an uncanny understanding of it when he appeared on University Challenge. Learning that two shows were recorded in a row, he carefully took along a second shirt and tie, changing in the five minutes between the two shows. Thus to the diligent viewer he appeared the only student at Trinity College, Cambridge who bothered to change his shirt from one week to the next. Such acuity has now allowed him to corner the livelyyoung-fuddy-duddy market on opinion programmes, where he sits comfortably between bishops and cabinet ministers, each one of them, no doubt, proudly bearing a clean change of shirt.

Alas. I find it impossible to hold fast to any opinion for the full 45 seconds required by such programmes, which perhaps explains why I have only been invited onto them twice in my life. The first time. I found myself in discussion with Peter Shore and a Scottish Labour MP about

Within seconds of my opening my mouth. Mr Shore rumbled that I had no idea what I was talking about; the more I felt rumbled, the more I gabbled. and the more I gabbled the more I felt rumbled. Never again, I told myself when it was over. But the pull of vanity has a strength independent of its pos-sessor. A few months later, I

accepted an invitation to discuss the outcome of the general election on a phone-in with seasoned political commentators from The Guardian and The Evening Standard. One.of the curious features of radio is that it is even more boring in the studio than it is in the world beyond. Half way through, a caller was asking a long and complicated question which, I imagined, would be directed at one of the other two guests. But then the host said, "Craig, how would you answer that?" I hesitated a second before delivering my shameful reply. "I'm sorry," I said, "but I wasn't listening, could you repeat it please?" To my great sadness. I have not been invited back. The literary quiz in Bury St

Edmunds went well enough. All in all, I was no better or worse than the others, although my voice sounded much the shakiest. At least my ignorance of vast swathes of Dickens and Shakespeare remained undetected. But the pay was minimal, the anxiety outweighed the kudos and I have yet to meet anyone who heard it. Never again. Or at

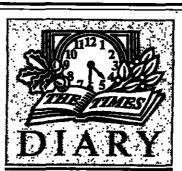
#### No, no, no, no

AMONG, those hoping for a no vote in the Irish referendum today is the Duke of Devonshire. The duke, who normally stays above politics but has in the past given money to the Bruges Group, is to attend a contentious conference on the future of Europe after Maastricht next month at the Reform Club, alongside, among others. Nicholas Ridley. Clearly buoyed by the Danish vote. the Duke, speaking from Chatsworth yesterday, said: "The Bruges Group seems to have been revived just in time to influence the Maastricht debate, and I am considering further financial support."

Yet Britain's anti-federalists have been prevented from intervening directly in the Irish referendum by the complication of the abortion issue. Patrick Robertson, the founder of the Bruges Group. was forced to cancel his trip to Ireland this week to present a £25.000 cheque to the Irish no campaigners. The donation came from a British businessman, but Robertson says: "After much agonising, it was felt that the Bruges Group could not become associated when there was also a moral issue bound up with the political one. Reluctantly that forced us to sit this one out."

The £25,000 cheque will now be switched to British support for the French no campaign in the autumn, in which Robertson and his allies expect to play a full and active part.

Robertson, who recently returned from an unsuccessful attempt at a business career in Switzerland, is enjoying the resump-tion of his old role. "The Danes have made me respectable at long last," he says. "I had grown used to



being the enfant terrible." He has lost none of his old flair for publicity, either. Robertson has also lined up for the conference the delicious spectacle of Andrew Neil and Sir Peregrine Worsthorne sharing a platform.

 Paddy Ashdown's staff are taking a close interest in the Labour leadership election. At least two of them have received ballot papers. and one Liberal Democrat MP has already cast his vote in the contest. And the Lib Dem ticket? A unanimous if not entirely altruis-tic vote for Gould and Prescott.

#### 14 years to go...

WHILE Beatlemania breaks out once again all over Britain in honour of Paul McCartney's 50th birthday today, he is not being feted in his home town. Even York is staging a Beatles exhibition, and the Queen has sent a birthday cheque for his music school. Yet a spokesman for Liverpool city council seemed unaware of the occasion. "I don't think the coun-

cil has planned to do anything." Beryl Bainbridge, a fellow scouser who affectionately remembers John Lennon babysitting for her children, says it is sour grapes. "Paul left Liverpool a long time ago, and once you've gone, they

forget you. It's a bit like the song 'She's Leaving Home'."
Playwright Alan Bleasdale agrees. "That's Liverpool for

you. There was great animosity towards Paul McCarmey when he left Liverpool, matched only by the animosity towards Jimmy Tarbuck when he stayed." But, he says, McCartney should be grateful the city is not rolling out the red carpet. "I think when the full horror of being 50 hits you, you should just stay home and have a good cry."



#### Roar of the crowd

THE NEWS that London Zoo is finally to close was met with disappointment last night at Regent's Park Open Air Theatre, where Maria Aitken was making her Shakespearean directing debut with As You Like It. Although the theatre has complained for decades about the unscripted noises off, all agreed things would never quite be the same again without the unseen extras.

"The peacocks are the worst in terms of noise, but we get the odd lion roaring, too," said a repre-sentative. "When they are on cue you can hear them just as Bottom declares 'I will roar you as gently as any sucking dove'." But per-

haps in their absence the theatre will revive Hamlet for the first time in nearly 20 years. In the last production it often seemed that the whole menagerie had waited all evening before bellowing just as the Prince of Denmark declared The rest is silence".

#### Title track

LONDON TRANSPORT is clearly in the vanguard of the classless society. It refuses to recognise a knight of the shires and his lady even when they come to town and board the local routemaster, as Sir James and Lady Scott-Hopkins have just discovered. Sir James, a Tory Euro-MP. and his wife recently applied for pensioners' free travel passes. When the passes arrived, the pair had been reduced to plain Mr and Mrs Scott-Hopkins.

All cards are pre-printed with an "M .. ", explains LT, allowing only such titles as Mr, Mrs or Ms. So if the Queen Mother ever applies for a bus pass she will presumably appear as Mrs Windsor or Ma'am.

 The territorial dispute between India and Kashmir was not the only subject of discussion yesterday in Downing Street between John Major and the Pakistani prime minister. Mian Nawa? Sharif. Within minutes, the talk had turned to the equally urgent matter of today's England versus Pakistan Test match at Lord's "They were discussing bilateral matters, which I cannot deny included the Test match prospects. says an aide. They last met on the cricket pitch at the Commonwealth summit in Harare - playing for the same team." Digries permitting, the two hope to pursue their bilateral discussions in the Lord's pavilion later today.

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But Mr Yeltsin's strongest sure with the arms liner they compared liciwill be that Russia cannot afford the arms. came later they comment compore rates on elephants and connectants are companies and other makes the same the same the same the large on the long nursuit planties and other anthogone than half Russia's people on the long pursuit than half Russia's people on the long pursuit of ominous parity' with America in nuclear arrange should the true weapons. But Mr Bush was wise to seek to even superior today that the the with the hard but was defined had less and opposite prophets Andt Baier bong Satisfys to death with integers. The government's decision to scrap the flories are the religion of the government's decision to scrap the ligitize transection vegetamen átici ammui rights

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white elephant in the middle of London. Can any use be found for these buildings once the animals have gone, or should they simply be were zoos transformed from Victorian peepshows at which people gawped ignorantly at extraordinary beasts from the wild. They became parks of educational and scientific interest in which the welfare of the 

best suit the animals' habits.

**ONE MENACE LESS** forestall the military's objection that Mr Yeltsin has laid Russia open to nuclear attack, by offering to share early warning and missile

THEITIMES

Russia on GPALS, a global protection system against limited ballistic missile attack. For the moment, even cuts as deep as these do not alter the need for Britain's minimal nuclear deterrent. The principle which justifies Trident is that a nuclear power must be judged on its capacity for attack, rather than its current intentions. Russia will still retain a formidable nuclear arsenal, in the hands of a huge military establishment which has yet to prove that its military ambitions have been

defence technologies, and to work with

permanently quenched. Trident is also needed to deter any Third World country that, helped by China or by mercenaries smuggling nuclear material and technology from the former Soviet Union, eiudes non-proliferation controls and acquires nuclear weapons. But Trident's credibility as a deterrent against Russia could eventually be thrown into question if, a GPALS system worked, since the system would be effective against precisely the limited strike of which Britain is capable.

By then, it is conceivable that the Russian arsenal would be reduced to the point where Britain, if it joins the GPALS programme, would be less vulnerable to a potential Russian strike. But the necessary condition, as Mr Bush said this week, is that the new Russian revolution succeeds. Mr Yeltsin has risked confrontation with his military for the sake of the wider and deeper co-operation with the West he desperately needs. Next month's G7 summit must not deny him the foreign policy triumph and solid financial support he requires. His revolution and the stability of the European continent depend on nuclear disarmament being coupled with economic recovery.

#### **NOBBLING MR HESELTINE**

National Economic Development Council has closed one chapter on Whitehall's relations with industry and has opened ach therees men another in tantalising uncertainty. Will what with maken semine Norman Lamont called the end of the "age HIN. III The National of corporatism" be replaced by an era of of immunicatenning Heseltinian interventionism? The decision were sever authential in the was a skilful political compromise between contents to the total under the departmental interests of Mr Lamont the departmental interests of Mr Landon mentality about animals enough and Michael Heseltine. But what is not clear to increase, and other reserve to form the President to increase to increase and other reserve. burden can had home beautiful wants to implement a questionautiful control to be able policy of "picking winners".

Hence Mr Yeltsin's explanation in Wash-

ington that this agreement had been reached

without concern on either side for "unilateral

advantage", as part of a new political and

economic relationship between countries

The decision that each side will be free to

select its own force structure within the new

3.000-3.500 warhead ceilings can be sold in

Moscow as evidence that the trust is mutual.

that "will not fight each other".

everyday problem for models. The surprise is that Mr Lamont's population, and a telesional announcement has taken so long. It could mentarias howed animake: have been made when Nigel Lawson was new and one esplended liews, chancellor. The only mourners were the safe distance a new militance unions, for whom the meetings of the council from Harmon and tanch were a rare national forum. The council has were its the farmer bulliants looked increasingly irrelevant to the main discussion of macro-economic policy, a chore past which were also mignisted for ministers and industrialists to endure plant with the state once a month — since 1987, every three received to will be an obote months. But the ideas of national planning specification appears that response and incomes policy which sustained the be chemismone distance besset council from its launch in 1962 by the amana and comes the me Macmillan government through the Wilson

rules and chambalous poster and Heath eras went out of fashion in 1979. Over the past 13 years the government has provided provided of any neither sought nor wanted the advice of either the Trades Union Congress or the Confederation of British Industry on how to run the economy. The domination of the The the transfer training council by these producer interests has lessened its influence at a time when the government has wanted to encourage company managers and individual employees to take more responsibility for their actions.

Its only useful role recently has been in undertaking studies of the difficulties facing individual sectors. Some pointed diagnoses have been produced on micro-economic issues of competitiveness, like short-termism and relative productivity performance. But in general the council and the staff of the National Economic Development Office have no longer been making much contribution either to public debate on the economy or to the government's own decisions. As Mr Lamont told the Commons: "Setting up a committee in Millbank does not solve the problems of the real world and the real economy. Decisions are made by individuals and businesses, not at a sectoral level."

The scrapping of the council leaves open the question of how the government should conduct its relations with industry. Mr Lamont believes that the Treasury should determine macro-economic policy, admit-tedly now within the tight limits of the exchange rate mechanism, and that individual government departments should discuss particular difficulties with relevant companies and sectors. On the evidence of his past writings Mr Heseltine takes a more activist view of industrial policy. He may now be regretting that he wrote in Where There's A Will that "Nedo's potential value is high, as the one forum where ministers regularly meet senior representatives of industry, the unions, and the City."

Mr Heseltine dearly prefers to be judged by what he says now, not what he wrote earlier. And he has been uncharacteristically quiet over the past two months. All he has said so far is that he wants to improve the level of dialogue with industry by reintroducing the idea of industry sponsorship. with specific responsibilities for different sectors. This is to produce a more informed discussion to identify where the government can help particular industries by, for instance, targeting export assistance. Some of the Nedo staff will be absorbed by his department to assist these discussions. But Mr Heseltine has said he does not want to

expand its operations. That sounds fine as far as it goes. The government should listen to the views of companies before formulating policies which will affect industry. The lingering danger is that someone with Mr Heseltine's background will want to be more active, to move on from listening to intervening. But his freedom of manoeuvre is limited. By holding down his already small budget, the Treasury will keep Mr Heseltine on a tight rein.

#### **CURTAINS FOR THE ZOO**

After decades of trying to compete with wildlife programmes on television, with worlds of adventure" and theme parks. London Zoo has finally given up its struggle to survive. Like a panda pining for a mate, the zoo has lost its will to live. Declining attendances mean that it can no longer pay for its upkeep. The government has uncharitably refrained from helping out. London, to the chagrin of most of its children and many of their parents, will now become the only European capital city without its own 200.

the second of th Not only must the animals be rehoused: the houses themselves face an uncertain future. What use is an aviary without birds, a reptile house without snakes or a penguin pool without penguins? London Zoo, with its At Mark nine listed buildings, threatens to leave a ghost village on the edge of Regent's Park, a demolished?

Only shortly after the turn of the century animals was a real concern. Architects were commissioned to build structures that would

Hence, for instance, the 1914 Mappin Terraces (paid for by the jewellers Mappin & Webb) were designed to resemble the mountain slopes on which bears and goats would have lived in the wild. These were followed by the avant garde 1930s gorilla house and penguin pool, all modernist curves, by Bertold Luberkin; and the Snowdon aviary and the elephant house by Sir Hugh Casson, both built in the 1960s. But the better designed they were for their purpose, the less they now seem to lend themselves to other uses.

Once the zoo closes, the site will revert to the Crown Estate, which is exempt from listed buildings regulations. Before deciding to demolish the zoo the Estate should think laterally about what it could do with the buildings. The Royal Parks Act stipulates that the site must be used for "enjoyment by the public in the open air". And the Crown Estate Act says it is for "zoological or park use". That is not a bad start.

The chattering classes will doubtless campaign for the zoo to be transformed into an arts centre. There is already an open-air theatre next door which, while it relishes lions roaring during performance of A Midsummer Night's Dream, would not welcome the strains of a rock band or a competing outdoor theatre group. But some of the zoo's buildings could be turned into perfectly aesthetic galleries or performance areas. If the public were to sit where elephants now live, around the circumference of the elephant house, a chamber ensemble could play à la ronde in the middle.

The most logical change of use, while remaining within the park ethos, would be for the zoological gardens to be transformed into botanical gardens. Oxford provides the perfect example of how such gardens can enhance a city centre. The animal houses could be turned into, say, orchid houses and the aviary, suitably treated, could become an indoor jungle. The site of the zoo in Regent's Park, in other words, would make an ideal outpost of Kew Gardens.

#### LETTERS TO THE EDITOR

1 Pennington Street, London E1 9XN Telephone 071-782 5000

# after Maastricht

From Sir Hal Miller, Chief Executive of the SMMT

Sir, The debate on the future of Maastricht — and effectively on the future of the European Community itself — is too important for the motor industry to ignore.

Of all motor industry exports, 73 per cent go to the EC. This figure will certainly rise due to the massive inward investment in the UK from Japan, North America and EC countries themselves. The importance of moves towards making a reality of the single market cannot be overemphasised. Talk of renegotiation or starting again is putting jobs at risk because it creates uncertainty within the business sector.

As far as business and industry in the UK is concerned, the priority must be to unlock export opportunities for our manufacturers. The objective of a single market from January I will be jeopardised if debate is allowed to continue on the

principle of the Community.

The British motor industry is now the most competitive in Europe, and we have to thank Mr Major for safeguarding this position at Maastricht. We must now be allowed to capitalise on this. The home market is generally static and depressed, and production last year was only maintained because of the high level of exports. Some 70,000 jobs were lost and trading profits were seriously affected. These facts should concentrate our minds on the importance of the Community.

For our country to exploit the opportunity which is possible by means of the resurgence of motor manufacturing, it is vital that we do all in our power to take the lead in forging progress within the EC.

Yours faithfully, HAL MILLER. Chief Executive, The Society of Motor Manufacturers and Traders Ltd., Forbes House, Halkin Street, SW1. June 15.

#### In-warranty repairs From Mr Geoff Dossetter

Sir, In your front-page report of June 15 ("What's French for 'check my carburettor?") you quote me as warning owners of specialist cars, in particular, of possible warranty difficulties with unknown foreign dealers. May I add that all motorists seeking car service and maintenance outside the UK should be quite clear that they are entitled to in-warranty repairs from any franchised dealership of the manufacturer concerned throughout the EC.

The system is truly and properly pan-European. However, the practices of individual manufacturers in compensating their dealers and their customers for the work done varies from manufacturer to manufacturer.

As The Times will have discovered in researching this story, there is still work to be done by some manufacturers to ensure that, for the customer, warranty service and procedures are common throughout the Single European Market.

Yours faithfully GEOFF DOSSETTER (Director of Public Affairs). Retail Motor Industry Federation. 201 Great Portland Street, W1.

#### EC farm frauds

From Mr George Scales Sir. The EC Court of Auditors and others, who are sceptical that the revised CAP will lead to uncontrolled fraud and insufficient food reduction (report, May 30), could be reassured if, first, random checks were made by VAT inspectors who imposed a penalty of three years' compensation (£8,500 per annum on 100 acres) for a claim of more than 3 per cent below the stated amount; and secondly if member states were heavily penalised for exceeding their production quotas and made to increase the

set-aside to compensate. The certainty of claimed food reduction would avoid a trade war with America which, if started, the EC would be bound to lose.

May I also respectfully point out that in the UK the minimum area for set-aside is 16 hectares (39.5 acres), not 50 acres as stated in your May 30

Yours sincerely. GEORGE SCALES. Managing Director. Scales Farms Limited, Cobbler's Pieces, Abbess Roding, Ongar, Essex.

#### Strasbourg elections

From Mr John Horton

Sir, The next European Parliament elections are due to be held in mid-1994, not 1995 as stated in your political correspondent's lead story of June 15. The significance of the timing is that the appointment of the new Commission to serve from January 1995 will follow those elections and be subject to democratic scrutiny and approval by the new Parliament. Yours faithfully. JOHN HORTON.

2 Queen Anne's Gate, SW1. June 15. Letters to the editor should carry a daytime telephone number. They may be sent to a fax number 071-782 5046.

European Parliament,

(UK Information Office)

## The motor market English fans amok on foreign fields after Maastricht From Mr Mark Swift From Mrs P. M. Williams

Sir. Having just returned from three days in Copenhagen and one in Malmo, I was surprised at the sarcastic tone of your editorial, "Sorry minister" (June 16). For those of us unfortunate enough to have had to share the same space as these louts in the ground, in the city, or travelling to and from the UK it was not a lighthearted matter. Mr Mellor may feel his token apology is sufficient, but for those of us who were constantly apologising to police, air-line staff and anybody else going abour their daily business it will not do.

Far from blaming the Swedish police and the cheap beer, if Mr Mellor had seen the problem at first hand as I had to do, it would have been apparent that those responsible were sober. Indeed drink had linle to do with the pre-planned violence.

If someone is deemed unfit to hold a driving licence it is taken away for a certain time. The same should be true with the passport of any person convicted of certain offences abroad. especially those which bring such widespread shame on our nation.

Mr Mellor and his colleagues should push this action without delay, and your column could help by supporting such a measure rather than treating the affair in such a dismissive manner.

Yours sincerely, MARK SWIFT, 34 Hillcourt Avenue, N 12.

From the Director of the Institute of Alcohol Studies Sir, Dr John Rae, of the Portman

Group, a drinks-industry initiative against alcohol misuse, suggests in his letter of June 17 that alcohol is being made an "unconvincing scapegoat" for the football hooliganism which has taken place in Sweden.

It is Dr Rae's argument which is unconvincing. Examples abound of alcohol helping to cause aggressive behaviour at football matches. The Taylor report into the Hillsborough disaster concluded that: "There can be no doubt that excessive drinking by fans significantly aggravates problems of crowd control". I suspect that the football authorities in other countries will be surprised to learn from Dr Rae that drink-related disorder at football matches is pe-

culiar to England,

More widely, the link between alcohol and violence is strong enough to affect the general rate of violent crime. A recent Home Office research report concluded that beer consumption was the main factor explaining variations in the rate of inter-personal violence. Again, however, this pattern is not peculiar to England: in Finland 20 years ago a sudden, large-scale relaxation of licensing controls increased alcohol consumption by 46 per cent and the

violent crime rate nearly doubled. The relationship between alcohol and aggressive and violent behaviour is complex, but its existence can hardly be doubted. Indeed, there is a good discussion of the psychological reasons why alcohol increases the likelihood of aggressive behaviour in the book, Drinking and Public Disorder, published by Dr Rae's own organisation and to which he wrote the foreword.

Yours faithfully. DEREK RUTHERFORD, Director, The Institute of Alcohol Studies. Alliance House, 12 Caston Street, SW1.

Nicotine patches

From the Director of Quit

Sir, Your article in Life & Times, "A patch on other cures" (June 5), implies that the new nicotine patches yield a success rate of 40 per cent. We are concerned that this will mislead consumers on the real effectiveness of the product and we urge smokers to think carefully before splashing out an estimated £150 on this latest commercial stop-smoking treatment to hit the market.

The success rate quoted is based on a controlled three-month clinical trial only, and the manufacturers claim they have no results on its longterm effectiveness. Research from similar treatments indicate that the percentage of smokers who will stop for good (i.e., for one year or more) is likely to be in the region of 10-17 per

Shark on roof

From Mr Daniel Scharf

Sir. As a professional planner who Levin (June 11).

Mr Levin applauds the language in which the decision was couched. Unfortunately, Mr Peter Macdonald, the DoE planning inspector, was only the author of the recommendation to the secretary of state. He was not responsible for the decision itself, expressed in the mundane language of planning committees and consultants: it has not been demonstrated that it (the shark) constitutes demonstrable harm to an interest of acknowledged

I labour the point because the city council was concerned with the matter of precedent. It is the minister's decision which will be scrutinised to see whether a precedent is set or some novel approach to planning control is being advocated. In this regard, the

From Mrs P. M. Williams

Sir. I have just returned from watching the England vs France match in Sweden (report, June 15). I am in my fifties and had never been to an international match before. I was a bit apprehensive, having heard so much about all the hooligans, especially as I knew our seat was in the middle of them all. I needn't have

The language is a bit ripe and, yes. they do drink a lot, but I have never been amongst such an enthusiastic lot of youngsters, who obviously

think about nothing except football. What a pity the game didn't live up to their expectations.

Yours truly. P. M. WILLIAMS, 70 Hadleigh Road. Leigh-on-Sea, Essex. From Mrs Monica Hartland

Sir. As a football supporters' representative in Malmo, invited to work alongside the Football Association in the offices of the England Travel Club — a most welcome innovation happily accepted by the National Federation of Football Supporters' Clubs - I experienced at first-hand the enormous amount of work being done by the game's administrators in their efforts to encourage England's genuine followers.

Many expressed their gratitude for the service received and all were a pleasure to serve. The lans of other competing countries, with no one to answer their queries or provide match tickers, looked on in awe and no little envy as England supporters, upon production of authorised docu-

ments, purchased tickets. Alternatively, they were accepted into the travel club, after computerised checks for exclusion orders were undertaken - a complex set-up. expensive of time and money but vital in reducing (and finally

eliminating) the troublemakers. I was proud of the vast majority of England's followers, who proved to be great ambassadors as they mixed cheerfully with opposition supporters and thanked the Swedish police for their low profile and a helpful and friendly disposition, inside and away from the stadium.

Yours truly, MONICA HARTLAND. 78 Burleigh Park, Cobham, Surrey.

From Mr Peter Sewell Sir, Janet Daley ("Monsters of our own making", June 16) alleges that the Hillsborough disaster represented "the apotheosis of mindless crowd behaviour".

This is in stark contrast with the conclusions of the official Taylor inquiry. Sadly, Janet Daley is not the first journalist to come out with misinformed locker-room views of this kind, which are terribly hurtful and unjust, as so many people died in circumstances which had nothing to do with misbehaviour.

It is particularly galling to see Hillsborough cited in connection with the current behaviour of English louts in Sweden, about which Janet Daley writes quite sensibly. Yours faithfully.

P. R. SEWELL, l Victoria Terrace, Prince Alfred Road, Liverpool 15.

9 Wimpole Street, W1. Sports letters, page 31

cent, depending on the amount of support received and the motivation

of the smoker. However, even this could be overly

term research was completed.

Yours sincerely. SANDI WILSON. Director, Quit.

represented Mr Bill Heine at the public enquiry into Oxford City Council's refusal to give planning permission for the fibreglass shark surmounting his terraced house (photograph, May 22). I should like to correct a point made by Bernard

inspector's report carries no weight. The city council should acknowledge that the shark does not create a

obtains an over-the-counter licence, as has already happened in some other countries. Whilst we recognise that the

optimistic, especially if the product

patches may work for some heavily addicted smokers for whom the treatment was originally developed. we are anxious that the average smoker could misinterpret the claimed success rate. It is unfortunate for the consumer that the product was launched on such an international scale before longer

102 Gloucester Place, W1.

space within the planning system for further similar developments: it has been allowed because such space already exists. Only if they persist in comparing the shark with other developments will the minister's decision be quoted against them.

Yours sincerely. DANIEL SCHARF, Cole and Cole (Solicitors). St George's Mansions. George Street, Oxford.

From Mr John Maddocks

Sir, Bernard Levin, in defence of the eccentric, did not address the position of those who must live beside such eccentricity. I would suggest to Bernard that his test should be as mine: would I appreciate my neighbour(s) indulging in similar antics?

I take the view that one should not inflict on others that which one would not tolerate oneself. If I am wrong, perhaps I shall soon read that Bernard has commissioned a societyenhancing addition to his own home: a giant red herring perhaps.

Yours etc.. J. MADDOCKS. 13 Allander Road. Bearsden, Glasgow.

Business letters, page 23

#### Past heroism on the face of Everest

From Lord Huns

Sir. Your well-informed article (June 10) about Everest and the reported discovery of the body of one of the two British mountaineers who disappeared on the nonheast ridge in 1982, must have stirred poignant memories among the many friends of Peter Boardman and Joe Tasker.

All who knew them would agree that they were not only outstanding climbers, but exceptional individuals. As one who knew Pete, and who visited the International School at Leysin while he was its director, I take this opportunity to pay a personal tribute to his memory

I recall his unaffected delight, while he was serving as an instructor at the mountaineering centre at Glenmore Lodge in the Cairngorms, when Chris Bonington invited him to join his team to make the fifth, and successful attempt to climb the southwest face of Evenest in 1975.

Pete was one of those who reached the summit; it was his first expedition in the Himalayas. I had the privilege of being asked by Bonington to chair the committee which supported that expedition and I treasure the memory of the opportunity this afforded me, as one of the old stagers, to spend some time and climb with that fine group of our (then) leading climbers. After that triumph. Pete became a distinguished training officer with

the British Mountaineering Council. I am glad to think, as I had always believed, that these two men did not perish by accident, but as an outcome of their indomitable resolve to press on, against the odds, towards the summit along Everest's longest and most difficult ridge. Their story invites comparison with the heroism of Scott and his companions during their polar journey in 1912.

Yours faithfully, JOHN HUNŤ. Highway Cottage. Aston. Henley-on-Thames, Oxfordshire.

#### Leasehold reform

From Mr Lionel Bloch

Sir, May I add to your correspondence on leasehold reform (June 1, 8). First, many immediate landlords are themselves tenants of superior landlords or freeholders and their own leases or head leases are not much longer than those of their tenants. Thus any legislation providing either for the enfranchisement of tenants under the commonhold scheme or any rights to be granted to tenants to extend their present leases needs to provide for the right to include

superior landlords and freeholders in Secondly, any radical reform of the leasehold system should address the injustice created by the present law, under which a tenant remains liable for all the obligations imposed by his lease in the event of a subsequent

tenant being unable to observe and perform his financial obligations. In the case of longer seases, original tenants may be shocked to discover that 30 or 40 years after they assigned their lease, the landlord can still exercise his right of "last resort". It is high time that this iniquitous right

was abolished. Yours faithfully. LIONEL BLOCH.

Grave goods

From Mr Stanley Thorley Sir, Those who take golf clubs with them on their last journey (letters,

June 11, 12, 13, 17) should try to

make sure of their destination. The

courses in heaven have no bunkers: the courses in hell have no holes. Yours sincerely. STANLEY THORNLEY.

8 Thorburn Road, Weston Favell, Northampton. From Mr Elgar Hill

Sir. I shall take my favourite fishing rod, in the expectation that I can cast a fly over Jordan. Yours faithfully, E. G. HILL

Pine Lodge, Bracklesham Lane.

#### Chichester, West Sussex. Stopping off

From Mr Mark Jackson-Stops

Sir. Mr Banks (letter, June 8) recounts the myth that "The Jackson Stops" public house at Stretton in Ruiland was so named because the agent's sale board became better known than the inn's own sign. bearing "The White Horse".

The dull truth is that the estate at Stretton was owned by the Jackson-Stops family for almost 20 years up to 1954. Upon the sale of the estate - for which no sale board was required - the family insisted that the name revert to "The White Horse", which it did for some years.

A while later, however, an enterprising landlord, recognising the power of a great name, reverted to "The Jackson Stops", to the considerable benefit of his beer sales.

Yours faithfully, MARK JACKSON-STOPS. The Old Rectory, Harrington, Northampton.

From Mr Geoffrey A. K. Robinson Sir. I suppose the locals are grateful that the sale of the pub was not handled by Gascoigne-Pees.

Yours faithfully, G. A. K. ROBINSON, 68 Park Street, Bristol, Avon.

#### COURT CIRCULAR

Avenue, Edinburgh. Captain the Hon Tom Coke

The Duchess of Kent this after-noon visited Oxford Citizens Housing Association Limited.

Newell Farm, Stadhampton, and was received by Her Majesty's Lord-Lieutenant for Oxfordshire

Her Royal Highness, Parron of Age Concern, later visited the Drop in Centre in Washington

and then opened the Judge's Ride, Village Hall, North Stoke, Oxfordshire.

THATCHED HOUSE LODGE RICHMOND PARK

June 17: Princess Alexandra, Colonel-in-Chief of the King's Own Royal Border Regiment, this afternoon received Major-Gen-eral R J Hodges, Colonel of the Periment Ligarance Colonel of

Regiment, Lieutenant-Colonel T

C Jarvis-Bicknell upon relinquish-

ing Command of the 1st Battalion and Lieutenant-Colonel D N J

Flynn on assuming this

appointment. Her Royal Highness and Sir

Angus Ogilvy later attended a Gala Evening in support of the London International String Quarter Competition at Middle

Temple Hall, London EC4.
The Lady Nicholas Gordon

her entire estate equally between the Christie Hospital, Man-

chester, for cancer research, and

the Royal Society for Nature

Mr Norman John Stephens, of Farnborough, Hampshire, re-

valued at 6691,232 net. After personal bequests he left 3/4 of the residue to the National Chil-

dren's Home, and 1/10th of the

residue for the purposes of North Camp Methodist Church,

Mr Jack Austen Taylor, of

Haywards Heath, West Sussex,

who died intestate, left estate

Mr David John Parry-Crooke, of

Mrs Anne Maud De Quincy, of

Narberth, Dyfed ..... £540,354

Mr John Francis Erskine, of

London SE3 ..... £663,741

Mrs Joyce Violetta Henton, of

West Bridgford, Nottingham-

....£974.551

....£641.787

valued at £526,710 ner.

Folkestone, Kent....

tax paid):

Mrs Peter Troughton was in

(Sir Ashley Ponsonby, Bt).

was in attendance.

WINDSOR CASTLE June 17: The Queen, with The Duke of Edinburgh, honoured Ascot Races with her presence

BUCKINGHAM PALACE June 17: The Duke of York this evening attended the Royal Mid-Surrey Golf Club Centenary Din-ner, Old Deer Park, Twickenham Road, Richmond, Surrey. Captain Neil Blair RN was in

**BUCKINGHAM PALACE** June 17: The Prince Edward this morning unveiled the first two bays of the Globe Theatre, Bankside, and subsequently attended a Luncheon in support of the Shakespeare Globe Trust at the Glaziers' Hall, Southwark, London SE5.

Lieutenant Colonel Sean O'Dwyer was in attendance. **BUCKINGHAM PALACE** June 17: The Princess Royal, President. Save the Children Fund, this morning visited the London Gypsy and Traveller Unit, Gransden Avenue, Hack-

ney, London E8. Her Royal Highness, Master, Worshipful Company of Loriners, this afternoon attended a Trade Liaison and Finance Comminee Meeting. Alderman's Court, Guildhall, London EC2.

The Princess Royal, President. Royal Yachting Association, after-wards attended a meeting of the Council at the Royal Thames Yacht Club, Knightsbridge, London SW7.

London SW7. Her Royal Highness, President, Missions to Seamen, this evening attended a fund-raising dinner on board HMS Victory at Ports-mouth, and was received by Admiral Sir Anthony Morton (Deputy Lieutenant of Hampshire).
The Countess of Lichfield was

in attendance. YORK HOUSE

June 17: The Duke of Kent, Vice-Chairman of the British Overseas Lennox was in attendance.

Mr John Edward Brownlow, of

Farnham, Surrey, left estate valued at £271,753 net. Bequests included: £20,000 each to the Samaritans, and "the Lord Treloars Hospice", Alton. £10,000 each to the Church Howing Trues the Mendille.

Housing Trust, the MacMillan Nurses Fund, Salvation Army,

Phyllis Tuckwell Hospice, Farnham, Children's Society and the Bognor Hospice for the

Terminally III. Half the residue

"to two locally active mentally or physically handicapped children" as his executor shall choose at his

Yerra Emma Cornick, of London

NW8, left estate valued at £479,504 ner. After personal be-

quests of £16,000 she left the residue to the Royal College of Surgeons, to be used for a re-

search fellowship in the name of

Miss Emily Georgina Penniall, of

valued at £634,420 net. She left

all her silver and Chinese or-

naments and objets d'art to the

British Museum, and the residue

to the Distressed Gentlefolk's Aid

Association, desiring her home to

be kept as a home for gentlefolk.

Mrs Marjorie Richardson, of

Tintwistle, Derbyshire, left estate

Appointments

valued at £163,408 net. She left

Miss Rosalind Savill, assistant to

the director of the Wallace Collec-

tion, to be director in succession to

Mr Paul Mostyn to be a district

judge at the Cambridge, Bedford, Milton Keynes, Reading and Slough County Courts and the

district registry of the High Court at Cambridge, Bedford, Milton Keynes and Reading.

her father Louis Alexander.

absolute discretion.

Latest wills

#### Luncheons

Prime Minister
The Prime Minister was host at a luncheon yesterday at 10 Downing Street in honour of the Prime Minister of Pakistan and Begum Nawaz Sharif. The other guests included:

Begum I reawaz Sharii. I ire Gurer guesis inchided:

Mr and Begum Anwar Saifullah Khan. Mr Saital Aziz Mr Shalih Rashid Ahmad. Mr Chandiny Amir Hassain. Mr and Begum Chandiny Amir Hussain. Mr and Begum Chandiny Amir Hussain. Mr and Begum Chandiny Hamid Insir Chalina. Mr Aziz A Munshi, Mr Mohammad Siddique Khan Kanju, Mr lam Mashooq Ali, Nawab Salahuddin Abbasi. Mr Saeed Ahmed Quareshi, the High Commissioner for Pakisum and Begum Humayum Khan. Mr and Begum Shaharyar M Khan. Mr Anony Newton. Mr. and Mrs Newton. Mr Cire Landa and Baroness Chalier of Weilasty. Mr Jonathan Atken. Mf, and Mrs Affeen, The Hon Mark Lemox-Boyd. Mr, and Mrs Hond Mrs Lemox-Boyd. The Lord Costouth, Lord and Lady Weinstock, Mr and Mrs Bernerd Weinerill. Sir David Steel, Mr. Str Frederic Bennett. Dame Jill Knight. Mp. Sir Martin and Lady Jacomb, Sir Denys and Lady Henderson, Sir John Wheeler, Mp. and Lady Weester, Sir Colin Cowdrey, Mr Marmaduk Hussey, Mr George Robertson, Mp. Mr and Mrs Rodney Galpin. Mr Howard Davies, Mr Immer Khan. Mr and Mr Yaqub Ali, Mr and Mr Srephen Wall.

Denne Hen Chale of the Mrs Leider Leider Bright, Mr. and Mr Srephen Wall. Trade Board, this morning visited MacFarlan Smith Limited, Whearfield Road, Edinburgh, and was received by Her Majesty's Lord-Lieutenant for the City of Edinburgh (Mr Norman Irons the Rt Hon the Lord Provost).

His Royal Highness, President
of the Chest, Heart and Stroke Association (Scotland), later attended a Reception and Luncheon at the Royal College of Physicians, 9 Queen Street, Edinburgh.

The Duke of Kent, Vice-Chairman of the British Overseas Trade Board, this afternoon visited Ethicon Limited, Bankhead

Propeller Club of the United

Mr W.S. Wilder, President of the Propeller Club of the United States, presided at a luncheon held yesterday at the United States Navy Headquarters, North Audley Street. Mr Garold N. Larson, American Maritime Affairs Attaché, was the guest

#### Service luncheons

Lord Murton of Lindisfarne Lord Murton of Lindisfame was host at a reception and huncheon held yesterday at the House of Lords for officers of the Fifth Fusiliers and their ladies. Major General R.E.T. St John received the guests.

Royal Fusiliers Officers of the 1st Battalion Royal Fusiliers who served in Korea from 1952-53 held a luncheon terday at HM Tower of London to mark the 40th anniversary of the departure of the battalion for the Korean War.

#### Dinner

HM Government The Hon Douglas Hurd, Secretary of State for Foreign and Commonwealth Affairs, Mrs Hurd and Cabinet Ministers were hosts at a dinner held last night at the Natural History Museum to mark The Queen's official birthday. The guests included high commissioners and ambassador to the Court of St James's, acting high commissioners and charge

#### Dartmouth Naval College

The following young officers passed out on June 12, 1992: Supplementary list (medium

Acting sub lieutenants: D M S Acres; N S Gates. Midshipmen: K G Bryant; M A P Deegan; I E Fraser, W P Morris; C Mullin; W F Robley, M D Smith; R Thursfield.

Supplementary list (short career) Acting sub lieutenants: S T For-Other estates include (net before syth; M A Smith. Midshipmen: H G A Davies, R J Fisher, M P Gilmore, G Heanan; Mrs Margaret Bannister, of Rainhill, Merseyside ..... £597,532 I B Lindsay: K P Nicholls: C N R Packham; A B D Smith. Mr Frederick Bradfield, of London NW8 ......£829,884

Special duties list ( passed out on April 10 1992): Acting sub lieutenants: K J Bunt: N A Cresswell; J W Gold; M Goldthorpe: A T F Kerr: S A Seward: R A Stead; N Wagstaff: M A Walsh.

#### Today's royal engagements

The Duchess of Gloucester will visit Hadfield Nursery School, Derbyshire, at 11.35; will visit the Rowntree Sunpat factory, Had-field, at 12.10; will attend a luncheon at 1.25 in aid of the new Community House, Glossop; and will visit the Methodist Home for the Aged, Hathersage, at 2.55.

Princess Alexandra will attend Ascot Races at 12.15; and the Pomp and Circumstance ball at the Savoy Hotel at 8.00 in aid of the Elgar Birthplace Appeal.

#### University news July 2 and 3: Dr Jean Balfour, partner/owner, Balbirnie Home Farms: Lord Macfarlane, chair-

Oxford Jesus College Elections to honorary fellowships: Sir Christopher Foster Professor Geraint Gruffyd Somerville College

Elections: Elections:
to a Hughes scholarship in maths
and philosophy: Miss Kirsten
Jane Boyd: to a Beilby scholarship
in experimental psychology: Miss
Imogen Collins: to a Nuffield
scholarship in physics: Miss Rachel Elizabeth Lawrence; to a
Deakin scholarship in physics. Deakin scholarship in physics: Miss Belinda Shi-Ying Li; to a Pope exhibition in modern languages: Miss Joanna Clare Cole.

St George's Hospital Medical Mr Harry Axton, retiring chairman of council, has been awarded the first honorary fellowship, in recognition of 23 years' service to

London

the school. ary degrees to the following on

#### Conversazione

Institution of Civil Engineers
The Institution of Civil Engineers last night held its annual Conversazione, paying tribute to John Smeaton, the man and his work. Members and their guests were received at the Westminster headquarters by the President and his wife, Mr and Mrs Robin Wilson, and the Director General and his wife, Mr and Mrs Roger Dobson.

#### Rabbi Hugo Gryn

Rabbi Hugo Gryn has been made an honorary CBE for his services to community relations. Rabbi Gryn is senior minister at the West London Synagogue and co-chairs the Interfaith Network for

# Post Colonial Studies Dr Janet Sayers to be Professor of

Dr Lyn Innes to be Professor of

Raising the standards: Ian Skinner of the History Re-enactment Workshop with

six replica Civil War flags which will go on show at the National Army Museum,

Chelsea, from next Thursday as part of a commemorative exhibition

man and managing director.

Macfarlane Group (Clansman)

pic; Anthony Atkinson, econo-mist, LSE; Dr J A M Mitchell,

chairman, Stirling university court; Gus Macdonald, chair-

man, Scottish Television; Michel

Tremblay, Quebecois writer.

Psychoanalytic Psychology Mr Michael Caesar to be Reader in Modern Italian Literature: Dr Graham Clarke to be Reader in Literary and Image Studies; Dr Philip Robinson to be Reader in Eighteenth Century French Studies: Dr Diego Zancani to be Reader in Italian Renaissance

Mr William Howarth has been appointed to the Cripps Harries Hall/SAUR Chair in Environmental Law.

#### Birthdays today

Mr Michael Blakemore, freelance director, 64; Lord Broughshane, 89; Mr Sammy Cahn, lyricist, 79; Mr Ian Carmichael, actor, 72; Mr Carl de Winter, former secretary general, Federation of British Artists, 58; Mr Bob Duncan, governor, Wakefield Prison, 52: Mr Paul Eddington, actor, 65; Miss Patricia Hutchinson, diplomat, 66: Mr Roy Jackson, assistant general secretary, TUC, 64: General Sir Brian Kenny, 58: Sir Dennis Landau, chief executive, Co-operative Wholesale Society, 65; Mr Paul McCarmey, Rees, actor and theatre admin-istrator,91; Miss Delia Smith,

# goes on sale

A SILVER salver engraved with the signatures of the 1916 war cabinet will be auctioned at Sotheby's next month.

and Edward Carson.

In the absence of an inscription it is possible that the salver was given as a wedding gift on the occasion of Curzon's second marriage to Grace Duggan in January 1917. His first wife died in 1906.

George Curzon (1859-1925) had a prolific career in government which stretched from being MP for Southport to becoming governor general and viceroy of India in 1898. He received an earldom, viscountcy and barony

The salver, which is engraved with his arms, is just over 20in in diameter. It was made by Charles Stuart Harris and Son of London and is expected to make up to £1,800 at the firm's saleroom in Billingshurst, West Sussex, on July 9.

#### **Cutlers' Company**

for the ensuing year:

# Curzon gift

The salver was given to George Nathaniel, Earl Curzon, and later Marquess Curzon and is engraved with facsimile signatures of Lloyd George, Bonar Law, Lord Derby, Austen Chamberlain

Royal Marines

The Army as a coronation honour in

> services Mr F.T. Bacon

# The following have been elected officers of the Cutlers' Company

Master, Mr R.E. Smith; Senior Warden, Mr P.R.W. Roberts; Junior Warden, Mr CV.M. Latham.

# 

Mr M.D. Bailey and Miss R.S. Power The engagement is announced between Michael son of Mr and Mrs David Bailey, of Stocking Pelham, Henfordshire, and Rowena, elder daughter of Mr

and Mrs David Power. of Wokingham, Berkshire. Mr R.M. Bird The forthcoming marriage is announced between Ralph Murray, only son of Mr and Mrs. Ian Bird, of Stoke-on-Trent.

Staffordshire, and Susan Helen. only daughter of Mr and Mrs Ronald Jacques, of Market Harborough, Leicestershire.

Mr A.J. Bourne and Miss S. Ferguson The engagement is announced

between Adam, younger son of Mr and Mrs Harry Bourne, and Susan, elder daughter of Mr and Mrs Ronald Ferguson, all of Haywards Heath. West Sussex. Second Lieutenant N.R. Fletcher.

and Miss S.E. Hatton The engagement is announced between Nicolas, only son of Mr and Mrs WJ. Fletcher, of Wroxton, Oxon, and Sarah, only daughter of Mr and Mrs M.F. Hatton, of Lisvane, Cardiff. Mr R.W. Herbert

and Miss K.E. Howard The engagement is announced between Robin, elder son of the Ven Christopher and Mrs Herbert, of Woking, Surrey, and Kerry, daughter of Mr and Mrs Rodney Howard, of Ness, South

Wirral. Mr J.F.H. Hughes-Chamberlain and Miss C.F.C.R. Bruce The engagement is announced between John, younger son of Mrs Ann Hughes-Chamberlain. of Hindhead, Surrey, and Mr Aylmer Hughes-Chamberlain, of South Cheriton, Somerset, and Charlotte, elder daughter of Mr and Mrs Robert Bruce, of North

Chapel, West Sussex. Mr M.J. King and Miss S.J. Dewe

The engagement is announced between Matthew, son of Mr and Mrs Stephen King, of Belsize Park, London, and Sarah, Dewe, of Islington, London.

The engagement is announced between Simon, son of Mr and Mrs Timothy Lagden. of Speidhurst, Kent, and Sarah, eldest daughter of Canon and Mrs Bruce Duncan, of

Mr N.F. Madowood and Miss G.I. Wood

The engagement is announced between Neil, son of Mr and Mrs Charles Mackwood, of Mayfield. Sussex, and Gillian, younger daughter of Mr Kenneth Wood and the late Mrs Laurie Wood, of Liphook, Hampshire

Mr J.C. Maiden and Miss C.I. Carpanini The engagement is announced between Jonathan, only son of Mr and Mrs Dennis Maiden, of Bircham, Norfolk, and Clare Isobel, elder daughter of Mr and Mrs Reginald Carpanini, of Croydon, Surrey.

Mr J.S.J. Mendi and Miss CH. Ree The engagement is announced between Jagiit, youngest son of Mr and Mrs Pritam Mundi, of Derby, and Claudia, younger daughter of Mr and Mrs Malcolm Rae, of Teignmouth

Mr A.M. Theobald and Miss C. Kay-Mount The engagement is announced between Andrew, son of Mr and Mrs M.A. Theobald, of Swindish, Wilsshire, and Caroline, daughter of Mr and Mrs J. Kay-Mouat, of Alderney, Channel Islands.

#### Marriages

Mr J.J.S. Hickman and Mrs V.S. Edwards The marriage took place on Saturday. May 30, 1992, at Merton Kirk, Roxburghshire, of Mr Jeremy Hickman to Mrs Virginia Edwards.

Mr J.R. Snamerfield and Miss J.M. Knowles The marriage took place on June Swindon, between James Summerfield, of Cheltenham, and Jill Knowles, of Reading.

#### Appointments in the Forces

Royal Navy
CAFTAIN: J Gozzard - Madrid 24.7.92; A
M Gregory - MOD London 11.12.92
COMMANDER: T A Allen - MOD
London 1.992; E C Alkinson - MOD
London 67.92; J J M Cartis - Stockholm
20.293; M Dennis-Jones - MOD
London 21.092; J S C Dodd - MOD
London 25.992; J A Green - MOD
London 25.992; J A Green - MOD
London 35.992; A Jellyman CINCFLEET 107.92; A Jones - NATO
10.12.92; P N Morris - Northwood
S.1.93; 16.11.92; B Y C Reeves - Tannar
18.12.92; M D P Sambourne - MOD
London 4.12.92; C P Sherwin - Malvern
11.12.92; A C M Wood - CINCFLEET
17.792.
SURGEON COMMANDER: R Adley: -Royal Navy

1.7.92.
SURGEON COMMANDER: R Adleg: RNH GIB 17.8.92: N S Bevan
CINCIBERIAN: 29.8.92: D A Commingnam - CINCIBERIANT 99.92: S Q M
Tighe - RNH GIB 16.10.92. Refisement REAR ADMIRAL: J P W Middleton -13.10.92: A B Richardson - 21.11.92

LT COLONEL: A A Milton to 40 Cdo RM as CO 1.12.92 MAJOR: Maj (Loe Li Col) ! R Gardiner to staff of CINCFLEET DTBR 5.1.93; M A Stevens to Cdo Log Regr. 4.1291; A H
Voyzey to be Loc L: Col and to HMS
CENTURION 19.8.92; J V Lewis to be
placed on the retired list 27.11.92; D R
Tong to HQ TRF RM 22.1.93.

MAJOR GENERAL: R J HEYMAN-JOYCE to

# Memorial

be Director Royal Armoured. Corpa, from June 30 in succession to Major General R E Barron.

BRIGADIER: I C Mackay-Dick to be General Officer Commanding 1st Armoured Division in the rank of Major General, from August 3. in succession to Major General R A Smith. C J A Harmstreeck - To HQ BFHK. 19.6.92.

CJ JA Harmstreeck - To HQ BFHK. 19.6.92.

T C I Druke - To MOD, 15.6.92. R J M Garrest To UKLF. 15.6.92. R J Druke 15.6.92. S J Barr RCT - To MOD, 16.6.92. J G Finlay RS - TO UKLF. 15.6.92. B Glinn RAOC - To HQ Waley & WDISK. 15.6.92. G H GOOGMAN R SIGNALS - TO SHAPE STAFF (BAB. 15.6.92. B C MCGENN AGCIPRO) - TO UKLF. 15.6.92. TC R B Furdon 1G - TO UKLF. 15.6.92. TC R B Furdon 1G - TO UKLF. 15.6.92. TC R B Furdon 1G - TO UKLF. 15.6.92. TC R B Furdon 1G - TO DE CO 1 WG. 19.6.92. R P M Rendall RCT - TO HQ BFF. 16.6.92. D Symonds R SIGNALS - TO BMM SANG Sandl Arabla, 18.6.92. A W TBOTTBURD D and D - TO be CO 4 D and D, 18.6.92. ROYAL Air Force

AIR COMMODORE: M J Abbott - To MOD 15.6.92: R G Curry - To HO RAFSC

GROUP CAPTAIN: C J ROWE - TO HQ RAFSC 15.6.92; M B M CARLYAN - TO MARWEL US AFB 8.6.92; P A Griffiths-TO AAPCE RAINSIEM 8.6.92; S F Gallagher - TO HQ RAFSC 8.6.92; N Gadd - TO HQ STC 15.6.92; B F Cable -TO MOD AFD Nay 5 8.6.92.

A service of thanksgiving for the life of Mr Tom Bacon was held yesterday at the Church of St Mary the Virgin, Great Shelford, near Cambridge. The Rev C.J. Herbert officiated and the Archdeacon of Ely led the prayers and pronounced the blessing. Mr Giles Vivian-Neal, son-in-law, and Mr Edward Bacon, son, read the lessons. Professor John Coales, also representing the Royal Society, and Mr Alan Aldous gave addresses.

A memorial service for Mr Timo thy Odhams was held yesterday at St Bride's, Fleet Street, Canon John Oates officiated, Mr William Fox read the lesson, Mr Jeremy Odhams, son, read High Flight by Pilot Officer John Gillespie Magee and Mr Piers Pottinger gave an address. Among others present were:

Althoug others present were:

Mr and Mrs Peter Wise (brother-la-law and sister). Mrs Lindsay Nunn (sister). Mr and Mrs Anthony Odhams (half brother and sister-la-law). Mr Simon Nunn. Mr Timothy Wise. Mr Richard Naylor, Mr Hesw Naylor. Sir Hugh and Lady Bidwell, Sir Kingsley Arals, Mr and Mrs Peter Gummer, Mrs Piers Pottinger. Mr Percival O Suton. Mr Kenneth Snowman. Mr Paul Klernan (Garrick Club) with Mr Roy Fullick and Mr Norman Garrod.

In order

and 3.30pm.

#### Telephone 071 481 4000

## Unfaithful creatures! Surely you know that love of the world means enritly to God? Whoever chooses to be the world's friend makes himself God's enemy. James 4: 4 REB BIRTHS

#### BIRTHS

BALLINGALL - On June 3rd. lo Sandra (née Sampson) and James, a son, Hamish Alexander

CLARK - On June 11th, to Sarah Inée Downest and Richard, a daughter, Emma Jane. DIEL On May 29th, 1992 in Bermuda lo Karen méc Sidiey i and Mark a daughier. Meghan Elizabeth a sister (or Michael FARCHY - On June 6th to Paris, to Tania (nee Hamilton) and Philippe, a son. Casper Stewart

Alexandre GARDNER - On June 13th, to Coraldine thee Bishop) and Roland, a son. Andrew Peter, a brother for Sophle. GUNN - On June 15th 1992, to Sarah mée Kreyer) and John a daughter. Charlolle Helen, IBBS - See Miller Tale.

LASSMAN - On June 13th 1992 to Carol (nee Dean) and Marlyn, a beautiful daughter Hannah Loretta Margaret LAWSON - On June 15th, to Genevieve (nee James) and Andrew, a son, Nicholas Charles, a brother for Leonora and Frederick.

MacSWINEY - On June 1501. at Si George's Hospital, Toot-ling, to Deborah and Brian, a son. Daniel Malachy and a MANT - On June 6th, to Pauline (nee Warwick) and Hugh, a son, Richard Hugh Warwick Many thanks to the staff at Luron and Dunstable Hospital.

MILLER TATE - On June 10th, lo Caroline Anne (née 10bs) and Philip, a son. Alexander James

NORTHCROFT-BROWN On June 1st. at The Roske. Cambridge, to Valerte inée Johnsoni and Michael, a son. Henry Augustus, a brother for James and Charlotte.

Meeting

Arthritis Care

shire....

The Duke of Westminster, President of Arthritis Care, presided at the annual meeting held yes-terday at South Glamorgan County Hall, Cardiff. Dr Deirdre Hine, Chief Medical Officer at the Welsh Office, was the guest speaker. Mr Christopher Brockbank, chairman, and Mr Robert Pearce, treasurer, also

PATTINSON - On June 10th.

10 Virky tnee Bakeri and
Paul. a son, Nicholas
Murray, a brother for Jamie
and Harriel. SCHNEIDAU - On June 16th 1992, to Jane Inde Carter and Michael, a daughter Sophie Beatrice.

SCOTT - On June 14th. to Rosallind thee Synge) and Richard. a daughter. Sophie Elizabeth. a sister for SEBAG-MONTEFIORE - See MacSwiney. SISMAN - On June 10th. to Robyn and Adam. daughler. Charlotte Lucy. STAPYLTON-SMITH - On

June Sih in Paris, to Anionia ince Bromley) and Duncan, a daughter. Lucy Camilla, a sister for Charles. WAGNER - On June 14th, at the Humana Hospital Wellington, to Thomas and Betsy, a son. Samuel Rollin WARMAN - On June 17th

APPLEYARD - On June 17th 1992. In hospital, Lucy Elizabeth, aged 82 years, of Northernden, formerly of Withtington, Dearly loved wife of the late Bill, loting mother of Maggie, Service will be held at Withington Methodist Church, Manchester, on Tuesday June 23rd at 1 pm. followed by committal at Manchester Cremalorium 1.45 pm. No flowers by request. Crematorium 1.45 pm. No flowers by request. Donations may be sent. if desired. for The Imperial Cancer Research Fund. All enquiries and donations to Charles Robb & Sous., Left 1061: 224-1200/4996.

HUME - On June 16th, peace-fully in King's Lynn. Thomas Andrew Hume. CBE. formerly Director Museum of London. aged 74. Beloved husband of Joyce and much loved by his children John. Donald and Flona and his eight grandchildren. Funeral at Mindlyn Crematorium. King's Lynn. 1.30 pm June 23rd. Family flowers only please. Donations if desired to Queen Elizabeth Hospital Vascular Unit. c/o D Hume. 87 inchbonnie Road. South Woodham Ferrers. Essex. CM3 5GE

KENDALL - On June 15th, aged 88. Elleen Kendall M.B.E., pearefully at Robertsons Nursing Home. Godalming. An old Nightingale, devoted aum of Anthony and Bruce Kendall, much loved sister-in-law of Pal Kendall. Privale cremation service. Memorial Service. 2 pm July 20th at St Nicholas's Church. Compton. near Guidford, followed by interment of the ashes. Family flowers only, donations to Sue Ryder Foundation.

seum in the control of the control o MONTAGUE - On June 16th, peacefully at St Anne's, Cition. formerly of Fulbrook. Burford. Susan, dearly los ed wife of the lale BIU Montague C.M.G., mother of Diana and much loved grapdinother of Hugo. Funeral Service at Oxford Crematorium on Wednesday June 24th at 3.15 pm. All enquiries to J & M Humphris, Albert Street. Banbury. tel: (0295) 265424.

DEATHS

DEATHS

DEATHS

I real. George Henry Vincent. dear father of David and Anthony. Funeral June 22nd 1.15 pm. City Road Cernatiorum. Sienfield.

WITBY - On June 16th at 3yal Bournemouth spillal, Dr. Thon, aged 22. vi loved by his family friends

- On June 17th 1992. v. Covyneth Carre 7.8.E. unie Lockert.

- On June 17th 1992. v. Covyneth Carre 7.8.E. unie Lockert.

- On June 17th 1992. v. Covyneth Carre 7.8.E. unie Lockert.

- Li Col. William elin. murh loved faller of Anne and grandfather of Jane, Funeral Service at St Andrew's United Reformed Church. Hersham Road, waiton-on-Thames.

Il her family. Terman House, and waiton-on-Thames. The service and Shermatorum. Wednesday June 24th 10.48am. followed by the Funeral Service at St Andrew's United Reformed Church. Hersham Road, waiton-on-Thames. John MacCult. Hersham Road, waiton-on-Tha

cookery writer and broadcaster,

PRIVATE HANNAH - Hilda May - 1976.

RUDD - Please remember William with love as his family does and for his sake support an M.E. sufferer.

**ANNOUNCEMENTS** 

WYNNE-ROBERTS - On June 13th 1992, peacefully in his 76th year, Charles, Dearly loved husband of Joyce and father of Francesca. Crispin and Fionn. Private family cremation but donations if desired to Save the Chitdren Fund c/o C Waterhouse & Sons, High Street, Burwash, E. Sx., Iel. (0435) 882219. IN MEMORIAM -

LEGAL NOTICES

a. 2.30pm, followers and/or contailons for Cancer Research to Kertyon, Marloes Road, (0711 937-0757.

WRIGHT - On June 16th 1992. Margarel Wright sneems 98 of the Involvence Company will be held at The Solution and Stoutbridge, Worrestershire, Wile of the late Martyn, Dearly lored by all who knew her will she held at the spontiment of Jeremy and the late Martyn, Dearly lored by all who knew her wright and moilter of Jeremy and the late Martyn, Dearly lored by all who knew her wright and moilter of Jeremy and the late Martyn, Dearly lored by all who knew her wright and moilter of Jeremy and the late Martyn, Dearly lored by all who knew her wright and moilter of Jeremy and the late Martyn, Dearly lored by all who knew her wright and moilter of Jeremy and the late Martyn, Dearly lored by all who knew her wright and moilter of Jeremy and the late Martyn, Dearly lored by all who knew her wright and moilter of Jeremy and the late Martyn, Dearly lored by all who knew her wright and moilter of Jeremy and the late Martyn, Dearly lored by all who knew her wright and moilter of Jeremy and the late Martyn, Dearly lored by all who knew her wright and moilter of Jeremy and the late Martyn, Dearly lored by all who knew her wright and moilter of Jeremy and the late Martyn, Dearly lored by all who knew her wright and moilter of Jeremy and the late Martyn, Dearly lored by all who knew her wright and moilter of Jeremy and the late Martyn, Dearly lored by all who knew her wright and moilter of Jeremy and the late Martyn, Dearly lored by all who knew her wright and moilter of Jeremy and the late Martyn, Dearly lored by all who knew her wright and moilter of Jeremy and the late Martyn, Dearly lored by all who knew her wright and moilter of Jeremy and the late Martyn, Dearly lored by all wright and moilter of Jeremy and the late Martyn, Dearly lored by all wright and moilter of Jeremy and the late Martyn, Dearly lored by all wright and moilter of Jeremy and the late Martyn, Dearly lored by all wright and moilter of Jeremy and the lat THE INSOLMENCY IC. I 1996 No. 117 of 1992 In the Reading Count Count in Runkrupht. All 1996 In Runkrupht. All 1996 In Runkrupht. All 1996 In Runkrupht. All 1996 In Runkrupht. All 1997 In Runkrupht. All 1997

LEGAL NOTICES

Registered number: 2397210
Name of company
OSABISA LIMITED
NOTICE IS HEREBY GIVEN, pursuant to Section 49 of the insolvency Art 1986, that a Meet ing of the Creditors of the above of the control of June 1992 at 10.30 ovelock in the mornino, for the purpose of hasing a report is me the Adminish aftire Reverter land inforce at tooculer with a summary of the statement of affairs of hasing a report of the control of the contro

The Involvency Act 1986s INCO F CONFERENCE AND INCO F CONFERENCE A

The Amelyeites Act 1986 DANIBAKE LIMITED DANUAKE UNITED

If I (quadation)

NOTICE IS HEREBY GIVEN

Ital Maurice Raymond

Dorrington of a Charterhouse

Square London ECIM 6En, was
appointed Liquidator of the said

Company by a resolution of the

company a members and credilors on 12th June 1992

Dolled this 16th day of June 1992

M.R. Dorrington, Liquidator

Telefax 071 782 7827 LEGAL NOTICES

Notice of Appointment of Administrative Receiver Administrative Receiver COAS FALL STATE AND A SERVICES FALL STATE AND A S to place your Birth, Marriage or Death announcement please call 0831 609621 between 9.30am

PERSONAL APPEARS IN LIFE & TIMES SECTION - PAGE 21

#### WORD-WATCHING

Answers from page 18 TRAMONTANE

(b) Uncouth, unpolished, barbarous, literally "dwelling beyond the mountains", se. in Italy the Alps, across which the Gauls and other barbarians came to rape and pillage, from the Latin trans acress + mons mountain: "I beg, if these can be your resi sentiments, that you will keep them as private as possible. They are totally tramoutane in this part of FINEWED

(b) Mouldy, having become mouldy or musty, from the Old English word: "With time sadness rusteth and fineweth the soul." CHARETTE

(b) A wheeled vehicle or conveyance, a carriage, cart, any assorted kind of chariot or wagon, from the Old French charrette: "The kings of the earth have their charrettes drawn by other horses." OUTROOPER

(a) An auctioneer, at one time the specific title of the Common Crier of the City of London, from the Datch nitroep an auction sale: "Whereas an ancient office called the Outrooper's Office hath been established and used within this City and Liberties thereof for all public sales of goods."

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the characteristic surgers of the period of Mix M.F. Campbell of Mi ac. Mr a Ni Throbald nacounces. and thee t kar-Mora on of the The care thomostical is a the consequence of the total of the Miles of the Theoretical of the William Country of the Miles itter, and and Mr. ere. South of Mr. and Channel Change imberfain

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Marriages manager, Of their of materians. Mr J.J.S. Hickman and Mr and Mrs V S Edwards bertham of He district box for Safarday May 30 Rey Metrop Kirk Robinson Mi derent Hicknes for deci and act of Mr. 100 North Varenna Favarde Mr J R Summerfield or content

and Mrs. J.M. Knowles The test today box 512 g of Maland J. Sarab Switzer bewern Superior the state of the Ais Roshb and his knowles of Research

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training and the second For Square Section 2 Square 2 Square Section 3 Square Squa r temah 184 - 5410 herritagenet herritagenet net fatter temp sprijs n santger 1500 p. 11 f The same Page 105.

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SECTION PROFIT

WORD-WATCHING

إدار المرادة

elefax 0-1-8278! in France and later worked crimes trials. After the war he joined the Essex newspaper company of John H. Burrows, which later became Echo Newspapers, part of the Westminster Press group. He was chief reporter on the Southend Standard from 1949 and became pub-

> the Southend Evening Echo Anniversaries BIRTHS: Robert Stewart. Vis-

count Castlereagh, statesman, Dublin, 1769. DEATHS: Rogier van der Weyden, painter. Brussels, 1464; William Coombe, poet. London, 1823; William Cobbett, politician and writer, Guildford, Surrey, 1835; Samuel Butler, author of The Way of All Flesh, London, 1902; Roald Amundsen, polar explorer, lost in flight over the Arcic, 1928; Douglas Jardine, Surrey and England cricket cap-

tain, Switzerland, 1958. Council of Legal regular, Resettle becomes insulation of the party of the contract of the contr Education

The following have been awarded passes in the Council of Legal Education's apritude test, March/April 1992: R L Aket: M J C Barnes: C G Bekoe-Tabiri: M D Bridge: E M

O Faal: A M Farrer: M D Ford: R H Gerrard: F H I Oditah: L S ma mi pfre på.

i mini deginna a ( , må anter deglita tille sefera tille formelle film Saffian: S B Watters: C J Wilkins: B S Williamson; T N Adam. Conditional: T M Lord (yet to Pass Section iv)

# **OBITUARIES**



Brett Whiteley, OA, Australian painter, was found dead in a motel room at Thirroul Beach near Wollongong, New South Wales, on June 15 aged 53. He was born in Sydney in April 1939.

WHATEVER eminence he subsequently achieved, Brett Whitely was always first thought of outside Australia in terms of his first sensational impact in London when he was just 21. He instantly became the youngest painter ever bought by the Tate, when a canvas was snapped up off the walls of the Whitechapel Art Gallery, where he was included in a survey of recent Australian painters. At that time he was painting richly sensuous works which left the spectator in no doubt that they were of something concrete, though it was not always absolutely clear what: they might be landscape, they might be human figures, or most probably

they were both at the same time. What struck critics most forcefully in these early works was the extraordinary confidence and fluency with which Whiteley painted. He seemed to have an infallible instinct for finding his own personal calligraphy, and it was often said of him that he must have been born paint his drawings remind one of

brush in hand. His painting had, perhaps inevitably, corresponding weaknesses; it was sometimes slapdash (at his most fertile periods he was able to finish a painting a day) and often loosely organised. But in his art of immediate sensual response and with his heady application of almost edible colour, these

deficiencies were easy to overlook. They tripped him up slightly when he produced, in 1964, a series of paintings allegedly inspired by the murderer John Christie and his victims. Whiteley's art, then and subsequently, was completely lacking in the sort of darkness and intensity the subject seemed to call for. But it was still easy to enjoy the painting and ignore the label.

If an unevenness was germane to his method of painting, there was one mode in which Whiteley never betrayed a fierce integrity of purpose in his execution — his drawings. In his erotic sketches he was able to capture the impetuous, ardent nature of the sexual act in a manner which makes him Eric Gill's superior and Hans Bellmer's equal in that genre (though it is fair to add that the great Surrealist was among his influences). That is not to say that



Brett Whiteley and Jean Cocteau at the piano, a brush and wash ink sketch of 1984

Bellmer's; they are without Bellmer's disturbed, obsessional quality. But they have an impassioned and exhuberant directness which make Whiteley one of the modern masters of erotic representation.

**BRETT WHITELEY** 

Brett Whiteley was born into an artistic family, son of an interior decorator, and never seems to have encountered any opposition to the idea, with him from early youth, that he could other than a professional artist. He went to school at Bathurst, then on to the Julian Ashton Art School and exhibited for the first time in Sydney when he was only 19. Barely out of his teens, he was awarded the Italian Travelling Scholarship for Australia, which took him to Italy in 1960.

He spent a year there, then arrived in London ready to make his splash at the Whitechapel, followed up in 1962 with a spectacularly successful one-man show. Also in 1961 he won the International Prize at the Paris Biennale des Jeunes and represented Australia at the Unesco Young Painters' Convention there.

In the early Sixties he seemed like a fixture of the London art scene, but he was always restless and in 1967 moved to New York on a Harkness Foundation Scholarship, thence returning to Australia with an eightmonth stopover in Fiji. By this time things had begun to

go slightly sour, if not noticeably with his painting, then certainly with his life. He was much publicised as a representative figure of the Swinging Sixties, and possibly found it expedient to live up to that image. At any rate, he began at this time experimenting with drugs and laid the foundation of a long-lasting dependency on heroin. In later years he said that he preferred a combination of alcohol and marijuana, but admitted that he was terrified he might lose touch with his inspiration if he gave up drugs altogether. His death, on a painting trip to the coast south of Sydney, was unexpected only in the sense that it was sudden: friends had been speculating for

All this time he continued to paint with enormous panache and regular success, even though, with his continuing allegiance to lushly representational art, he seemed to be swimming against the stream in the Seventies and early Eighties. He took, in his own fashion, to painting portraits in the early Seventies, mostly of figures like Baudelaire, Van Goeh and Rimbaud, but also of Cocteau and Francis Bacon (who was a great influence) in 1972 and himself in a famous image of 1976. He also had considerable success with more explicit but still highly individual depictions of the Austra-

years over whether he would reach

the age of 40, yet alone 50.

lian landscape and recently a lengthy series painted in Paris. In terms also of recognition he continued to enjoy almost uninterrupted success. He was apparently the only artist to win Australia's three most prestigious art prizes the Archibald Award for Portraiture, the Wynne and the Sulman ~ all in the same year. Only last year he was appointed an Officer of the Order of Australia (OA)

He worked also to considerable effect in sculpture, photography and print-making. And this year he was looking forward to his first major retrospective. Among other major collections, besides the Tate, in which he is represented are the Musée d'Art Moderne in Paris and the Museum of Modern Art in New York.

He had married a childhood sweetheart, Wendy Julius, in 1962. The marriage ended in an acrimonious divorce four years ago, but subsequently he had resumed friendly relations with his ex-wife." who he always said was his most acute critic. He had it all. But all never seemed quite enough. And still, in spite of everything, it is the early paintings and the irrepressible energy of the drawings that remain immovably in the memory.

He is survived by his ex-wife and his daughter Arkie Whiteley, a successful actress.

#### ROBERT HAACK

Robert William Haack who introduced automation to the New York Stock Exchange and laid the foundation for today's

high-tech securities industry, died in Potomac, Maryland, on June 14 aged 75. He was born in Milwaukee on February 15. 1917.

WHEN Robert Haack took over the presidency of the New York Stock Exchange in September 1967, succeeding Keith Funston who died last month, he found an organisation drowning in a flood of its own paperwork. The average number of shares traded daily had increased from 1.7 million in 1951 to 10 million and the number of stockholders from 6.5 million to 22 million. The exchange, unable to cope with the paper generated by such volume. was being forced to close 90 minutes early each day in order to catch up.

Haack was no stranger to the problem: he had spent the previous three years as head of the National Association of Securities Dealers, where his arrival was described by one Wall Street veteran as "a breath of fresh air in a dank hall". He promptly began to install a computer system. which would ultimately enable the exchange to cope with more than ten times the number of daily trades. Evenmally, of course, it also led to the automatic computer trading which helped bring about the stock market crash of 1987, but that was long after Haack's departure.

He had taken over the NYSE presidency at a difficult time. The Securities and Exchange Commission had been pushing hard for reforms in the conduct of the exchange, and Haack steered a perilous course between yielding to the government's pressure and retaining the confidence of brokers.

It did not always make him popular. In 1970, after three years of resisting the SEC's demands that fixed brokerage sales commissions should be abandoned in favour of competition between brokers, Haack made a speech to the Economic Club of New York suggesting exactly that. He also called for radical reform of the exchange itself, saying that it was "no longer the only game in town". This was heresy to the ears of the Wall Street establishment, and Haack ran into a wall of outright hostility and demands for his resignation. It was five years later, in daughters.

1975, that brokerage charges finally became freely negotiable. By that time Haack had gone. He gave up the NYSE presidency in 1972 at the end of his five-year \$125,000 contract, saying "I'm ured of being in the middle of a fight, and retired from the fray to make a comfortable living on the boards of several important companies.

In 1976, however, he was back in the public spotlight again when one of those companies. Lockheed Aircraft. found itself in deep trouble for offering \$22 million in bribes in a bid to win foreign contracts. The then chairman departed under a cloud, and Haack was appointed to replace him. Twenty months later, having restored the company's integrity and reduced its debt by \$350 million, he was given a standing ovation at Lockheed's annual meeting - and promptly retired once more.

Robert Haack was the son of a Milwaukee insurance executive. He won a scholarship to Harvard Business School, began working for a local brokerage firm, then joined the US Navy with which he saw action in the Pacific during the second world war. On returning, he was offered a full partnership with the Mil-



waukee brokers in 1950, but had to borrow \$9,000 of the \$10,000 he needed to invest. Such poverty did not last long. The firm grew rapidly under his guidance, becoming, he said, "a small version of Merrill Lynch". By the time he left it to become president of NASD in 1964, his new salary of \$80,000 represented a financial sacrifice. His philosophy was simple: "I had to decide whether to be a lordly executive or a working stiff," he said. "I chose the latter, and I haven't regretted it." Robert Haack is survived

by his wife, one son and three

and president of the WBC

#### **DEL FLATLEY**

Del Flatley, MBE, an Essex journalist who was a former president of the Institute of Journalists and a member of the Press Council from 1967 to 1972,

died on June 12 from cancer aged 71. He was born on October 16, 1920.

DEREK Comedy Flatley's unusual second name emanated from a wager his great grandfather had placed on a horse called Comedy, producing such a handsome dividend that the name was adopted in the family and handed down through the generations.

Flatley began in journalism as a trainee on the West Essex Gazette in 1936 but his career was interrupted by the war in which he was a Corporal of Horse in the Life Guards. He landed with the Guards Armoured Division on an army newspaper and covered the Nuremberg war

lic affairs correspondent of

Flatley was a man of stature both personally and professionally. He was an ebullient and popular character, on friendly terms with everyone of consequence in public affairs in his area where little happened without his knowledge. He retired from that post in October 1985 but remained as a consultant un-

til April of this year. In the wider sphere Flatley represented his county on the council of the Institute of Journalists, which he had joined in 1937, and was chairman of its salaries and conditions board from 1958 to 1966 when he became president. He had been made a fellow of the Institute in 1960. He was one of the main negotiators of a merger between the Institute and the National Union of Journalists which resulted in a "trial marriage" between 1966 and 1971 but was ultimately dissolved over matters of principle. He was a member of the Press Council from 1967 to 1972 and had also served on the National Council for the

Training of Journalists. Flatley was appointed MBE in 1990. He was twice married and divorced. He is survived by a daughter of his second marriage, Alex. who had nursed him since the end of last year when his health began to deteriorate.

Sir John Arbuthnot, 1st Bt. MBE, TD, Conservative MP for Dover from 1950 to 1964, died on June 18 aged 80. He was born on February 11. 1912.

JOHN Sindair-Wemyss Arbuthnot, of Poulton Manor in Kent, educated at Eton and Trinity College, Cambridge, a member of the Carlton and the MCC. son of Major K. W. Arbuthnot of the Seaforth Highlanders, sounded a typical knight of the shires, a type now seen rarely on the Conservative benches. But he was far from being a routine backbencher whose only merit was being sound on party policy. His degree was in natural sciences and he had a shrewd financial brain and a strong commercial background. He served with distinction on several Commons committees and was honorary secretary of his party's finance committee.

Where Arbuthnot conformed to his background was in his sense of personal service. On coming down from Cambridge he spent a period in Camberwell. helping to run a series of boys' clubs and acting as an unqualified but often successful poor man's lawyer. When he wanted to gain experience of seafaring conditions he signed on as a stoker for what proved to be an arduous trip in a deep-sea trawler.

His business affairs were mainly concentrated on the tea industry in India. Ceylon and the Cameroons but he also had interests in Malayan rubber. He was a vice-president of the Trustee Savings Banks Association, a chairman of Estates and Agency Holdings, and from 1953 to 1959 he was joint honorary secretary of the Association of British



SIR JOHN ARBUTHNOT

farmer and for years had a share in a fruit farm near Sittingbourne.

Arbuthnot was only 23 when he fought his first parliamentary contest and was predictably defeated as the Conservative candidate in the cast-iron Labour stronghold of Don Valley. He had worse luck at Dover in 1945 because he had been chosen to defend a majority of more than 11,000 but he lost the seat

by 1,682 in Labour's unexpectedly large post-war victory. Arbuthnot nursed the seat, however, and won it back for the Tonies in 1950 with a convincing majority of 2,309. He held Dover until 1964, another Labour year, when David (later Lord) Ennals eased him out by 418. Arbuthnot, who was created a baronet in 1964, decided not to fight again.

In the House his considerable charm had made him popular on both sides. He never aspired to major office but was an efficient parliamentary private secretary to several ministers, including Robin Turton when he was minister of health. He was a chairman of committees and acted as a temporary chairman of the

His work with boys' clubs led him to take an interest in the boy scout movement and he was a district commissioner after the war. His chief contribution outside parliament, however, was the Church of England. He was Second Church Estates Commissioner from 1962 until 1964 but he had been a prominent member of the laity for many years before then. He served on the Church Assembly and the General Synod for 20 years and he was chairman of the Archbishop of Canterbury's commission which enquired into the organisation of the church by diocese in London and the south east. He was trustee of Lambeth Palace Library and a member of the Crathorne Committee on Sunday Observance.

He was married in 1943 to Margaret Jean Duff, who survives him with their two sons and three daughters. His elder son, William, succeeds to the baronetev and his other son. James, is the Conservarive MP for Wanstead and Woodford.

RAMON Velazquez, the Mexican founder of the World Boxing Council (WBC), has died in Mexico former welterweight boxer, together 139 countries.

Ramon

Velazquez

between 1971 and 1975, set up the council in 1963 with the support of the then Mexican president Adolfo Lopez Mateos.

The WBC has since grown into the largest boxing organ-City aged 96. Velazquez, a isation in the world, grouping

#### June 18 ON THIS DAY

Greyhound racing grew in popularity in the mid-1920s and by 1927 some 30 courses were said to be in operation or being built. A founding father of greyhound racing in Britain was the Canadian Briz-Gen A.C. Critchley (1890-1963). **GREYHOUND** RACING

Next Monday it will be London's turn to experience the thrills of the latest sport racing by greyhounds in pur-suit of the now famous mechanical "hare". Lancashire and the Mid-

lands in their tens of thousands have watched these amazing sprints over approximately 500 yards around a miniature racecourse—sometimes over hurdles-and there is little doubt that the enterprising minds that conceived the idea have provided the people who have little chance to watch horseracing with a hardly less excit-. ing entertainment.

For years the vast Stadium at the White City has stood a neglected and rusty reminder of the Fourth Olympiad. It has now, as it were, been gal-vanized into life and, instead of being a gaunt and dismal spectre, stands resplendent with its new paper and new roofs, turnstiles and car parks. and, last but not least the miniature racecourse constructed on its no longer neziected burī . . .

It should be explained that the "hare", propelled by an arm that is in contact with the covered electric railway running round the track, speeds away well ahead of the dogs, on the outside of the track. Its crurse is a fixed one, but its speed can be regulated to a nicety by the expert in the control tower. When it is a hurdle race, the "hare" races through a trapdoor in the hurdle that closes the moment that the "hare" has passed. At first sight it would appear likely

that the dogs would all make for the outside edge of the track, but, here again inherited instinct comes to the rescue and makes the dogs keep to the inside with the idea of cutting off the hare as it goes round the

1927

An extremely interesting demonstration of greyhound racing by electric light was provided at the White City last night, when, at the invitation of the Greyhound Racing Association, a representative gather-ing of the sporting press and others concerned with the new sport watched three traces over the flat and one over hurdles. Overhead lights made the

track stand out in the darkness like a lighted stage, and every detail of the preliminaries and of the racing itself could be followed without the slightest effort. First of all a bugle sounded

in the distance, and four grooms—as perhaps they may be called—appeared with the four competitors. These, as a neat official race-card informed the spectators. were to be easily recognized by small numbered colured bodycloths-Red, Blue, White and Black. The various colourings of the dogs, of course, added to the dramatic effect. The dogs were paraded round the course, and then confined to the traps from which they were to be released.

The hare itself, a large and

ghostly-looking beast that somehow made one think of Herne the Hunter, assisted in the creation of atmosphere, for it was sent roaring round the track to the accompaniment of excited barking and whining by the caged dogs. The pace grew faster and faster, and, just as the hare swept past the trap at about 40 miles an hour, the release signal was given, and the race began. Of the race, all that can be said is that every point in the dog-racing game could be followed, and the various changes of position made the situation double exciting and dramatic. The speed was terrific and the taking of the hurdles was a magnificent sight.

#### Cambridge Tripos results Clare III: C J Column (Queens')

Natural Sciences Tripos, Part II Geological Sciences Geological Sciences

Class I: T J Aspray (Fitz): A J Barton

Fitz): N A Feast (Fitz): R S W Thorniey

Dohn): J S J Worrall (Selw)

Class II (Div 1): J M Banks (Fitz): J M

Beccham (Emmi): C A Brimelow (Cain): J

M Buchdahl (Ivin): P J Clarke (Queens):

G T Contigan (Selw): N J Crabtre

Jesus: R R Gibbs (Fitz): N J Godrey

New Hi; H B Green (John): N J

Hayward (John): D A Hugh-Jones (m)

Newn): M A Hunter (Emmi): C H Jeffery

Girl): L S McMurray (Newn): K

Richardson (Down): L Stanks (Caius):

M J Stuton (Chui): B C Thornies (Caius):

M J M Turnbull (Down): E C van

Musschenbroek (Pemb): S J Wagstaff

Cents)

Cesus!

Class II (Div Z): A R Booth (Christs): L

M Colchy (Clare): A L Davies (Christs): S

F Holland (Sidmey): L C McNetil
(Quéens): J A S Payne (Calus): M G

Williams (Calus): L J Wilson (Selw) (m) Mineral sciences

Natural Sciences Tripos, Part II Pharmacology Pharmacology

Class I: F & Cohen (Queent): G K Page (Gird; S H Wilne (Fizz): M O'Suillivan (Emm): J w Tomlinson (Calus)

Class II (Div I): N C Bennen (Trin M): C Finheny (Calus); S J Maddock (Rob): D Pain (Christy): M C M P Wu (Rob); C J Darke (Cath): R W F Lam (Rob); C J Darke (Cath): R W F Lam (Sidney)

Class II (Div 2): J I Baker (Sidney): M Y Liu (New H); J E J Mills (Pemb): S S S Tang (Rob): K K L Chan (Fizz): T F W McMullan (Sidney): D C wilkins (John)

1.C.l. Pharmacouricals Division Prize: F R Cohen (Outens) Natural Sciences Tripos, Part II Physiology with Psychology Class E S J Martin (Girt) Class E S J Martin (Girt) Class II (Div 1): C J Dixon (Trin): P A Fine (Trin H): D G Ryan (Jesse) Natural Sciences Tripos, Part II

Natural Sciences Tripos, Part II
Chemistry
Collins (Clarets S. Darke Sidney): JP K.
Doye (Down): D. C. Dully (Sewi): C. M.
Parmet (Tital H.S. D. Preasson (Chih; J.)
N. Goodman Diagdy: D. J. Hallest
(Queens': Y Harpaz (Wolf): M. B. Harris
(Down): N. J. Johner (Kings): A. F. Lee
(Kings): S. L. Lees (Cath); W. L. Loh
(Down): C. Mayo (Claret): C. Y. Mo. John!
N. P. J. Mooney (Kings): E. A. Muurny
Jesusy: W. F. Ng (Firits): P. A. O'Ratien
(Queens': P. C. M. Owens (Christ's): S. J. R.
Owens (Calust: A. C. Palmer (Sewi): M. A.
Priver (Cath): L. A. Samuels (Corpos): N. J.
Seed (Girl: M. N. Stevens (Sewi): D. Z.
Stockwell (Kings): E. C. Stoturion (John):
A. Waller (Newn)
Class II (DM): 1): M. K. Beretvar (Newn): 1 A Waller (Newn)

Class II (Div I): M K Bereivas (Newn); I

Burnside (Cirt): M I Crabtree
(Queens't I Cragg-Hipe (Cath): R

Downbam Uohn): E Goldsmith
(Christ'st: N J Hinze (Trin): R J Keily
(Cath): A M Lee Down): D W J

MCChillen Uohn): G A Meck (King'st: D

MORTS (Rob): A T Pasteur (Pemb): M C

Smith (Corpus): C Terry (Cath): S Y

TSang [Fizz]: L J Tyler (Newn): D M

Walter (Chur): N C Waterworth (Down):
M S Westwell (Chur): R I Wiegosz

(Emnot: A R B Williams [Skiney): H M

Wright (Jesus)

Class II (Div 2]: F J Bacon (Pemb); S Bhandari (New H); C Breheny (Newa); S E D Clement (Newa); M G Cooper (Rob); D Ellid (Cath); I C Goodali (Chur); C J Griffiths (Rob); P S Hunt (Emm); R J Landauer (Jesus); D P Lewson (Christis); R J Lowey (Trini: A P Maddock (Pemb); S A Marsden (Chris; C Naylor (Rob); D A Nazar (Corpus); B Newling (Emm); E V Norman (New H); S R Price (Chius); S J Scott-Goldstone (Christists); C J A Taylor (Newn); R L Verhorevoon (Newn); K Wilson (King's); A S Woodhouse Versus (Class III; C A Ferguson (Jesus); C R Class III: C A Ferguson Desus; C R
Odey (Pemb); N Whealey (Jesus); S R
Whilock (Corpus); N Yamamoto (Chun
Deciared to have deserved honours: D J
Dunster (Rob)

Natural Sciences Tripes, Part II Materials Science and Metallurgy

Class I: C M Alen (Churi: C E N Hail (Down): P J Huil (Skiney): G R Jenkins (Trin H): E A Simons (Jenus) Class II (tolv I): R J Addlesse (Queens'): A P Burden (Churi: M S Burion (Cath): M Fay (Pizz): N M Farsing (Gliri): F M Hanghey (Trin H): D Hewitson (New H): T E Howes (Cath): A F MacCarlane (Queens'): E M Fillipori (Cath): H O Read (Emm): A N J Stevenson (John): A M E Willoughby (John)
Class II (Toly 20: C H Crowther (John): R Cass II (Dr. 20: C H Crowther John): R
P England (Fizz): S G Evens John): B J
Gilbert (Rob): K R Haire (Down): B J
Harris (Tich H): B L Hurrell (Fizz): T E
Levis (Cath): I M McLoughlin (Queens):
P J Sman (Newn): J E Spowert (Down): J
Turvey (Chui) Class III; J P Burnham (Churk P J

Motor Canada, a J Senior Pocking f J is Tinsley (Down)
Goldsmiths; Prize and Medal: C E N Hall (Down)
The Central Electricity Generating Roard Prize for Materials Science and Metallurgy: E A Simons (Jesus) Music Tripos. Part II

Clare: I: "T J E Ades (King's): S P Blendis (Clare): R L Herissone (Chur): J D C King (Emm)

(Clare: R L Herissone (Chur; J D C King (Emm);
Class II (Obv 1): F H Adlington (Emm);
J P Bobby (John): R N Bollster (Clare): S L Bristow (Fitz): S E Burnett (Cath): J R Cable (Selw): J C Drown (Pemb): A J Herbert (Emm): C J Hughes (King's): R E E Jeffcoat (Calh): J I O Jooling (Trini: T D P Kemp (Calh): J S Lee (Corpus): C E Lee Fort (Emm): N G Lew (Calus): R I McAride (Calus): J B Marsh (Sidney): J A Marshall (I fini): R T O D Stondt (Magd): T D Painner (Calus): R I Nice (Ring's): K A Ryan (Calus): J C Seddon (Selw): R I Shannon (Trini: R J Smith (Girl': S L B Spicer (Christ's): K L Suephenson (Trini: S I S utige (Clare): H G Williams (Christ's): J Wige (Clare): H G Williams (Christ's): J E F Brain-Gabbon (Chas II (D)) 2 (2): E F Brain-Gabbon (Chas II (D)) 2 (2): E F Brain-Gabbon

Woollard (Peterh)
Chas II (Div 2): E F Brain-Gabbun
(Trin): S J Caldwell (Selwi: A R Daniels
(Petabl: S Coldring (Selwi: L J Modges
Kings): T C Honon (Jesus): C S Jones
(Girl: L A Keily (Trin): M D Mason
Rob): P Roblinson (Kings): A Spicer
(Kings): D N Woodcock (Queens) Class ST 5 F Brown (Magd)
Declared to have deserved honours: B A
Saer (Trin): R M Walker (Trin H) William / Barris Squire Prize R L Herissone (Chur)

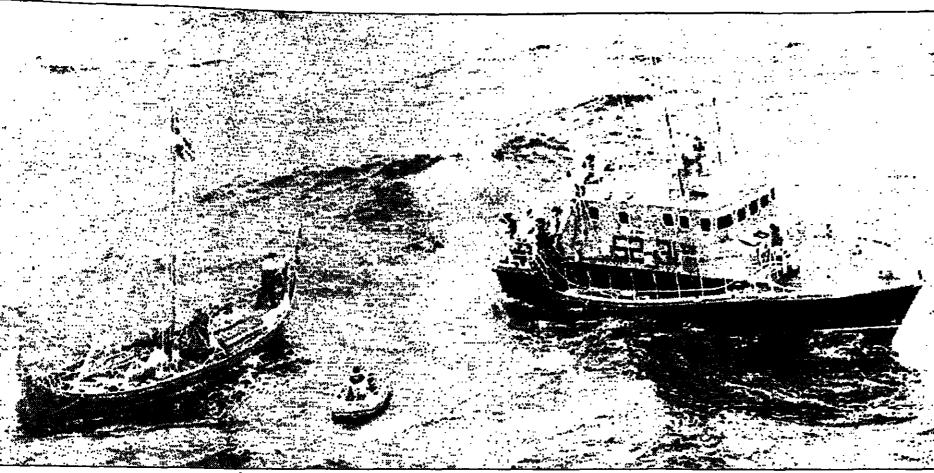
#### Gala London International String Quartet Competition

Princess Alexandra, accompanied by the Hon Sir Angus Ogilvy, attended a charity gala concert by the Endellion String Quartet, arranged by the London International String Quartet Competition, in Middle Temple on Wednesday, June 17, 1992. She was welcomed by Mr Richard Sotnick, chairman of the competition. The concert was preceded by a Reception and Dinner in Middle Temple Hall. Among those presented were Mr Alexander Stirling, president, and Mrs Stirling, Baroness O'Cathain, vice chairman, the Lord Chief Justice and Lady

Taylor of Gosforth, Mr Anthony Shepherd (Prime Warden of the Goldsmiths' Company) and Mrs Shepherd, Dr Fanny Waterman and members of the board of

Appointment The Duke of Gloucester to be Patron of the Building Centre

management



Voyage's end: the Stromness lifeboat rescuing the last of the replica Celtic longboat's crew 50 miles off the Scottish coast. Below, the boat setting off on its journey

# Longboat crew is rescued

By KERRY GILL

NINE crew members of a replica 12th century Celtic longboat, which ran into difficulties in gale-force winds northeast of the Outer Hebrides, were rescued yesterday. The crew of the Aileach were only days into what was to have been a 400-mile voyage to the Faeroes.

A 16-foot swell forced rescuers to ferry the crew in pairs by inflatable dinghy to a lifeboat from Stromness, Orkney, that had set out on the sailed north to Loch Gairloch

rescue mission after the longboat radioed for help. John Griffiths, the district controller of Stornoway coastguards. who co-ordinated the rescue, said the Aileach had suffered problems with its rudder. A coastguard helicoper and the fishery protection vessel, Sulisker, stood by during the six-hour rescue.

The longboat set off from Loch Moidart, on the Scottish west coast, last week. She

before crossing the Minch to Stornoway from where she set sail for Orkney early on Tuesday. The Aileach was to have traced the ancient trading routes of the sea kingdom once ruled by the MacDonald clan. Using longboat sailing and navigation skills, the crew hoped to help research into Scotland's medieval

The venture was described as "stupid" by the pilot of the coastguard helicopter.



#### Sceptics attack ERM

Continued from page 1

spell out the implications of the greater "subsidiarity" promised, leaving more deci-sions to national and local governments, was one of the options being considered.

As the Irish approached their referendum today on the treaty, opinion polls showed support for ratification running at around 3:2 in favour. A Mori poll taken late last week for today's The European measured support at 49 per cent in favour of ratification, 29 per cent against and 22 per cent undecided. In a poll for the Irish Times pub-lished yesterday, 49 per cent of those questioned were in

favour of ratifying the treaty, 28 per cent were against and 23 per cent undecided.

In Bonn, Helmut Kohl, the chancellor, insisted that the Danish government must ei-ther ratify the treaty, despite the recent "no" vote in the Danish referendum, or leave the EC. He said the EC could not be just "a loose free-trade area or internal market". Only a strong European union could prevent a relapse into destructive nationalism.

> Tory pulses race, page 9 Irish vote, page 10 Kohl ultimatum, page ll Letters, page 15 Comment, page 23

#### Regent's Park zoo to close in September

Continued from page 1

society as a whole." Sir John said that he had been in discussions with the new Heritage Department to discuss the various options available for keeping the zoo operating in London, but none of the proposals had been considered viable.

The decision to close had been taken by the 22 members of the ruling board of governors at a meeting on Monday in Whipsnade. London Zoo is at present home to 938 mammals, 895 birds, 453 reptiles, 195 amphibians, 4.400 fish and 6,500 invertebrates. Robert Key, national heri-

TRAMONTANE

b. A cart or chariot c. A fireside stool

appropriate code.

C London (within N & S Circs ) M-ways/roads M4-M1 M-ways/roads M1-Dartford T

M-ways/roads Dartford T-M23. M-ways/roads M23-M4

OUTROOPER

FINEWED

A type of coarse goat's cheese b. Foreign, barbarous, uncouth The double cross of Lorraine

Completed, exhausted, flaked
 Mouldy and musty
 Having married money

Answers on page 16

For the latest AA traffic and roadworks information, 24 hours a day, dial 0836 401 followed by the

AA Roadwatch is charged at 36p per minute (cheap rate) and 48p per minute at all other times.

TOWER BRIDGE

Clue: PC pains over

with this, ow past.

Answer: A PS/2.

IDM

A major advance in hayfever

Tower Bridge will be lifted at the follow today: 5 30pm and 5 50pm

.732 ..733 ..734 ..735 ..736

CHARETTE a. A form of fendal land tenure

tage minister, said closing London zoo would bring to an end "a great tradition", but insisted that the government could no longer go on bailing it out. "The stark fact is that visitor numbers have fallen by 30 per cent this year and the zoo cannot break even," he

"In the 1980s the govern-ment provided £25 million of support, ending with a financial endowment of £10 mil-lion in 1988. As landlord, it provides the park site at a peppercorn rent and will now be discussing with the Zoo-logical Society of London what will happen to the site." Opposition MPs demanded an enquiry into the zoo's closure. Simon Hughes, Liberal Democrat MP for Southwark and Bermondsey, called on Michael Howard. the environment secretary, to hold urgent talks with the Zoological Society to ensure that animals would not be put down. If necessary, funds should be guaranteed to move the animals to other

wildlife parks. Old-style 200s were a thing of the past, he said. "The sight of wild animals behind bars is no longer appealing to children or their parents."

Bryan Gould, shadow envi-

ronment secretary, said the decision would damage

London tourism. "This is not a decision taken by conservationists, scientists or animal lovers, but by a government of mean-minded accountants who cannot even see the damage that will be done to London's tourist economy by this decision," he said.

Zoo Check, which campaigns against the inhumane side of zoos, said there was a positive aspect to the closure. Will Travers, its chairman, said: "The zoo has been going for a century and a half and it has reached the end of its natural, or unnatural, life."

Disappearing world, page 14 Leading article, page 15

#### Political sketch

#### Soft hands on the front bench

Andrew Bennett (Lab. Denton & Reddish) came up with a brainwave yesterday. Mr Bennett is the sort of endangered Labour leftwinger whom biodiversity treaties should protect. He believes in ramblers, crèches and beards. You can almost hear the sandals in his voice.

So his idea came as a shock: a suggestion of which the Adam Smith institute would be proud. Bennett wanted ministers to use their Commons air time to advertise washing-

up liquid.
"Will the hon gentle-man," he asked junior environment minister David Maclean, "tell the House which washing up liquid he uses?

Bennett's motive was unclear. His question had been about what he called echo-labelling and the min-ister called eekloh!labelling, and he perhaps had in mind a brand known to be environmentally friendly which he hoped the minis-ter would plug. Or perhaps he wanted to expose Maclean as the sort of unrecon-structed male sexist who if prepared to admit so much as knowing what washing up liquid was for - would shrink from using a word like "Fairy" in front of other blokes.

In the event, Bennett came closest to realising this second aim. Hearing Bennett's request, Maclean looked desperately around him on the ministerial bench, perhaps hoping one of them might know the name of a brand — any brand — of washing up liq-uid. Some hope! Junior minister John Redwood. sitting to one side of Maclean, is a human/Vulcan half-breed and far too logi-cal to eat off plates. Of an evening he probably plugs into a nourishing saline drip as he clamps on the headphones for his Berlitz course in strange English words required for his earthling job — words like "happiness", "community," and "a sense of belonging", all of which came astonishingly from Red-

wood's lips yesterday. Sir George Young, another minister beside Maclean, is a baronet: and a baronet in Marigolds would be an impossible concept. Robin Squire, a new minister who wears pebble glasses and always looks as though he lives in a

bedsit, would simply leave the washing up. Their col-league, genial Tony Baldry, bumbling before his time, strikes us as the kind of husband whose wife would not conrust him with the washing up. And the environment team's boss, Michael Howard, the dap-per and smooth-tongued Welsh lawyer, would never need to do the washing up: he would be able to talk his guests into believing that congealed food on the crockery was part of the design. Which leaves David lan.

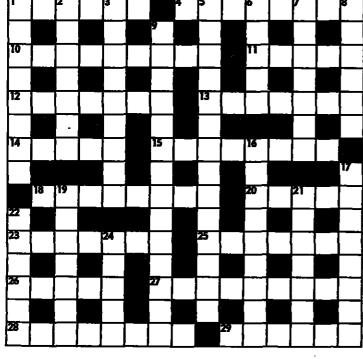
Maclean. The young minis-ter faced the bristling beard. of his inquisitor, and hesi-tated. "I do believe in being a liberated husband and sharing the housework." he said, "but unfortunately the duty of washing up has not been allocated to me." What a cop out! To discover which of the Maclean household duties have been allocated to this man, Lab-

our backbenchers will have to publishers a series of questions asking him to name his vacuum cleaner. his furniture polish, toilet freshener, window cleaning fluid ... Or could a Con mons select committee sub-poena Mrs Maclean, to probe the secrets of her husband's domestic duty

Surely more fruitful would be the departure to which Bennett's question points. Parliament is expensive. Every Commons question answered has cost hundreds of pounds in civil service time. Many are screened on prime time TV. So why not get commer-cial sponsorship? After all, if Ann Taylor, the Opposition spokesman facing John Redwood, is spon-sored by the General and Municipal Boilermakers' Union, why can't Redwoood be sponsored by the makers of Star Trek?

"This minister," a discreet voice would murmur, off-camera, like a Wimbledon commentator, as the

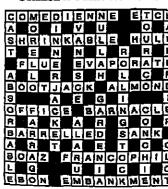
#### THE TIMES CROSSWORD NO 18,948



**ACROSS** 

- I Carriage for one in drive (6). 4 One top detective is a drug user
- 10 Like Labour programme, highly 11 City having top players, you might say (5).
- 12 Drive off with a politician inside for a wash (7). 13 Can include a head in informal
- conference (5-2). 14 Binding volume with a cover (5). 15 Lots of information returned at
- short notice to bench (4.4). 18 Don't fall, say, for temporary attachment? (4-4).
- 20 Union leader's funding (5). 23 Composer's manual, so to speak
- 25 Flier's daughter to take off or to land (7).

Solution to Puzzle No 18.947



26 A short distance up (5).

- 27 Stick with large version always 28 It's not hard to attract business
- 29 Sporting type, but not blue (6).

- 1 Sticking together, he has joined firm, and I have too (8). 2 Highest post available for foreign
- correspondent (3,4).
- 3 Unable to answer question at university, paid the price? (7.2).
- 5 Statutory steps taken for health provison (14).
- 6 This girl wasn't well brought up 7 Exotic drama we are mounting?
- 8 Giving a tonic, perhaps, as encouragement to choir (6).

Butler did it!

- 9 For whom right and wrong can go in ledger (9.5).
- 16 Shoot at foreign female it's only a game (9).
- 17 Way in which poet goes after fish
- 19 Pick up cricket side and leave the ground (4,3). 21 Finished everywhere typically
- (3,4).22 Potential customers gather round head of department (6).
- 24 Some Europeans reported services out of order (5).

Concise crossword, page 21

WEATHER extending from East Anglia to Northern Ireland moving into southwest England by the afternoon. Remaining districts partly cloudy with a few isolated light showers over northeast Scotland and eastern coasts, and perhaps some parts of the South-East in the afternoon. Outlook: northern areas rather cloudy with some rain in places, southern areas sunny intervals, mainly dry.



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Today's pollen count forecast is **MODERATE** SELDANE.

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For the latest region by region forecast, 24 hours a day, dial 0891 500 followed by the appropriate code. Greater London

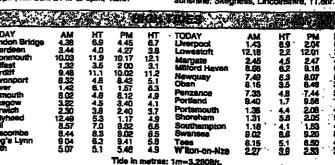
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KEEP PACE WITH THE WE

MP approached the dispatch box, "is sponsored by Fairy Liquid."
"Mrs Virginia Bot-tomley!" Madam Speaker-would call; (off-screen woice: Ponds Cold Cream and Innoxa). 'Mr Heseltine" (Flash). "The prime minister"; (Ovaltine and Bird's Eye Frozen Peas) . . . **MATTHEW PARRIS** 

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THURSDAY JUNE 18 1992

# Eureka! Let fun overflow

Politics, patronage and power games — Paul Barker's guide to the opening of a children's museum in West Yorkshire

hat is a factory? Too obvious a question? Not in contemporary Britain. Eureka, the new museum for children, carried out research among eight-year-olds in and around Halifax, west Yorkshire. It found that many had no idea what a factory was, or what it

Halifax is the home of Eureka, which the Prince of Wales will open in July. The town's Pennine slopes are bestrewn with vast hulks from the industrial revolution. But mills now house craft workshops, not serried ranks of spinners and weavers. They are heritage, not industry. How could the children know?

Eureka took the point. It has built a small, mock factory in the museum. It lacks the din and danger of an actual factory but, within brightly coloured walls, there is a hint of an assembly line, and a job to do. I suspect it won't be as popular as the adjacent mock-up of a bank, all tall Corinthian columns and £ signs. The main local business now is the Halifax Building Society. In the local research, Halifax primary school children were (astutely?) keener to talk about mortioges then about talk about mortgages than about factories. The bank has a machine for printing money: always handy. A big grey wooden door, imitating steel, opens into a vault. Children can temp as security guards and

work the video systems. When I first meet Gillian Thomas, Eureka's energetic director, she is giving away yellow balloons on market day in Halifax's Piece Hall, a huge 18th century concourse for cloth traders. All the balloons are stamped "Eureka!". An Asian boy's balloon floats up into the blue sky, like a corny cinema shot. Here, among the cheap offers (bath towels £2.99) and the hucksters, she and her staff have set out their stall about 30 times so far: up to a thousand balloons a time. They are determined to reach out to as many people as possible. Within three years she hopes half a million visitors a year will come to

Mrs Thomas is creating some-thing new in Britain. A Museum of Childhood is tucked away at Bethnal Green, in east London. It is a branch of the Victoria & Albert, and mainly displays old toys, games and doll's houses. And the Science Museum in South Kensington has its celebrated children's gallery. Grateful parents can doze while their offspring (more often boys

than girls) carry out little experi-ments with weights and levers. But Eureka is modelled on American museums for children, (the best-known is at Boston). It is

not about the conservation of objects, or a formal scientific curriculum. It is about discovery: helping children of primary school age to learn by feeling, touching, seeing, doing. To Mrs Thomas, this still makes it a "museum". Such places are, in their own way, "custodians of learning". They hope to spark "a lifelong enthusiasm". A survey last year found that

many people see museums as "dingy places with different kinds of bits". But Eureka groups its bits into themes (the body, work, the environment, health), and nowhere could be less dingy. Its back is built in traditional stone, to match the conservation area of old mills. parish church and Piece Hall. But through the glass front, bright reds, yellows, blues and greens, clamour at you, like the heyday of Galts' toyshops. Little cartoony cut-out people point the way in. A long Chinese dragon cascades down one end. Children can put their heads

into its gently smiling jaws.
Inside, Eureka is a delight.
Everything is tailored to how children perceive things. Tim Hunkin, the man behind that charming television series, The Secret Life of Machines, has created a working mod-

el of Archimedes, the chap who most famously cried "Eureka!" Mr Hunkin's Archime des lounges in midair, a quizzical smile on his face. Below him hangs a big transparent bath, full of water. He is plunged into it at regular intervals. Water runs off down a pipe (demonstrating the Archimedes principle of displacement). It

by the twisting motion of a long. see-through Archimedes Screw. The great man, meanwhile, rises stoically back into the air, ready for his next bath.

'That sign's wrong. Nothing much seems to have happened since last week'

is then forced back up into the bath

Fun though it is, this is the closest the Halifax museum comes to a traditional science exhibit. To understand your body, you can try out a whole circus of tricks. This weighing machine tells you how much your bones weigh. As you

One step at a time: in the museum at Halifax where everything is tailored to the way in which children perceive things, from a story tree to a cupboard of dreams pedal on this exercise bike, the mirror alongside you shows what appears to be your own skeleton, pedalling away. (It is a back projection of a pre-shot X-ray.) Mrs Thomas had a similar exhibit in the children's section she ran for seven years at the science museum in Paris.

A huge, rather disgusting pink tongue hangs down, and you can rub its surface, as rough as sandpaper. You can press gently on the bulge in the dungarees of the model of a young woman, and feel the "baby" moving inside. You can find out what it is like to be disabled: get into a wheelchair and try to put a basketball

into a net. The museum has a town square with a fountain. You direct the jets yourself. The spray of water tilts tappets onto brass tubes of varying lengths. The fountain then chimes like a cross between a Swiss cowbell and Lionel Hampton's vibes. A tail "story-tree" grows next to the fountain, with a black cat and a

pink pig on its sculpted branches. Press your ear to the trunk. The tree tells you a story.

A house on the square is stripped

out. You see how everything works. In the bedroom you can (if you dare) look in a cupboard of bad dreams. But a handy monster (head of elephant, body of bear, feet of tiger) will eat the bad dreams up for you. In the attic are heaps of 1960s clothes: "The age of the parents of the children who'll come," Mrs Thomas says. "The trip is only as good as the adult who is with the child. And Eureka is for children of an age not to mind coming with parents." Or with teachers: there are special pro-grammes for schools. Children will

fear that control (instead of exploration) would dominate. Young children might well not want to pay the £2.50 entrance ticket out of their own pockets, anyway. Why is Eureka here, and not in London? Halifax is the favourite former industrial town of the

not be allowed in on their own for

conservation movement. It is becoming a good day out. Bradford next door has its own successful government-funded National Museum of Photography, Film and Television, with three-quarters of a million visitors a year. None the less, Eureka would not be in Halifax without the Prince of The prime mover, and prime

financier, is Vivien Duffield, the daughter of the late Sir Charles Clore. The Clore and Duffield Foundations have, she says, put £7 million into Eureka. A proposal for

a museum for children plopped through Mrs Duffield's letter-box when the Clore Gallery at the Tate was well under way. She was after new ideas. Convinced by it, she looked at London sites such as Stamford Wharf, on the South Bank, where the Oxo Tower is. But, getting nowhere, she spoke to the Prince of Wales. He and the Princess of Wales had agreed to be joint patrons. The prince suggested Halifax. He was heavily involved here through one of his favourite enterprises, Business in the

Community.
Mrs Duffield visited Halifax for the first time in her life in 1987 and declared that the proposed site, next to a handsome disused classical railway station, was ideal. But she has sometimes rued coming to West Yorkshire since.

eldom can a museum have become such a furious political battleground. "We wanted a local authority that was sympathetic, enthusiastic and efficient, and that is just what we found in Calderdale [the metropolitan borough council centred on Halifax]," Mrs Duffield says. The council would lease the derelict acres for 125 years for £350,000. But Calderdale, which had been balanced between the

parties, swung to Labour. Under the new leader David Helliwell "everything became politicised", according to Mrs

Duffield. He wanted a say in running Eureka, which she was not prepared to accept. "I had other things to do with myself and £7million," she tells me, cheerfully. But after a fierce battle. Mr Helliwell lost and Mrs Duffield got the land on her own terms. Calderdale swung heavily against Labour in the May local elections. The project is now again on amicable terms with the council. Vivien Duffield has a reputation

as a tough cookie. I walk around Eureka with her. She comes up once a week. "That sign's wrong," she says. "Nothing much seems to have happened since last week." I imagine her father stomped like this through his Dolcis and Saxone shoe shops. "But, still, it's your money," I murmur. "Too right it is," she replies. "Too right." The

plain speaking is appealing. She wants Eureka to be selfsupporting and has £2.5 million in sponsorship so far, and high hopes for more, now that the museum exists. "Chairmen say, 'Show us, Vivien, show us'." The old railway station may be turned into cafés and shops. A fine Victorian train shed could become a sports centre, spreading the appeal to adoles-cents. It would all bring in money to plough back. Will she now ease off? "I've learnt never to put your name on things, like the Clore Gallery. But you still can't turn your back. It's a kind of liquid sin." She

smiles. In her twenties her father

wouldn't let her attend Stanford Business School because he didn't want her to go alone to California. She went on to defy him by marrying a gentile. Now, in her charities, she has a business sense he would be proud of.

What Eureka offers is carefully based on the insights of psychologists (Jean Piaget and Howard Gardner), and educationists (Montessori and Froebel). Gillian Thomas, whose achievement lies all around her at the museum, speaks shrewdly of the stages of learning. But nothing would have happened without Clore money.

Eureka makes all the usual noises about "outreach" and nonélitism. But as I walk back up through Halifax, a string of Dickensian children rush past me and try to snatch my bag. These children will never be allowed in. No outreach will reach them. But perhaps you can't ask for the moon. even in a tale told by a story-tree. Eureka is what it is; and what it is, is very good news.

#### **TOMORROW**

The power that lies beneath the pop: Richard Cork on the Richard Hamilton exhibition at the Tate

#### think I may get my eyelashes dyed this week. After all, what's a guy to do? For months now my girlfriend has been on at meand eyelashes hidden behind classes are not, she insists, the thing

and if only I'd get them darkened then I'd look slightly less Her first idea was mascara. which is obviously quite out of the question, but then she discovered lash-dying which would be equally out of the question were I not going to California next week. I rather imagine that Californian chaps are for ever popping into their local male beauticians and asking for an evelash job, or some light chestwaxing with a quick pedicure thrown in Even if they aren't it

I cannot you see, think of a good reason for not having it done. A waste of time? Well yes, but then so much that I do is: why not at least waste time with something that

doesn't much matter at least I

won't have to suffer the indignity of

asking for an eyelash tint in my

#### Private Life: **John Diamond** turns a brave new face to the world

Shall we go to the powder room, boys?

might make me look minutely

This beautification business is so unfair, though. Last week I had to have my photo taken. That I went through three changes of jacket before the photographer turned up is no great admission: I'd guess even the least self-aware man would. But the jackets didn't help me deal with the face.

Were I a woman there would be no problem. Don't like the lips? Paint on bigger ones. Eyes too piggy? Slap on some eye shadow. Cheeks sunk round the jaw line? Rouge in some new ones a couple of inches higher. Men have no such aids. True every couple of years some fatuous feature writer announces that men's make-up is about to be the hot item of the decade and that this is the year when men will swap rouge tips in the squash club locker room, but it tures we already have to rearrange

never really happens. The lads who do allow themselves a brief attachment to foundation or blusher tend

to be the pretty, self-assured teen-agers who need it least of all. It's not simply that wanting to improve our looks is unmanly, or even that we aren't allowed to acknowledge that we understand our jawlines to be slack or our eyes on the piggy side: we don't even

there is a range of male beauty extending from handsome to ugly and that our own figures somewhere along this line.

Or at least we don't to each other. But deep inside we all believe that we are not only capable of improvement but that this improvement is a simple matter of willing the fea-

allow ourselves to acknowledge that



themselves. Remember your own youth, for instance. You are standing at a bar, a woman walks into the room. Ideally you would like to be able to stroll over to her and engage in convincing conversation without coming on like the sort of loser who habitually walks up to

strange women in bars. Failing that, what you want is for the woman to come over and start speaking to you, or even to indicate - a slight smile, a longer than necessary meeting of the eyes that she wouldn't consider it inappropriate for you to make the first move after all

You pull in your stomach slightly and straighten your back. You organise yourself so that your stance at the bar is a little cooler: your leg bent just so, your hand against your cheek in a way that suggests your contemplative nature without disturbing the newly arranged and artificial set of your jaw, your head tilted to conceal the sparse patch on your pate and to stretch the chin away from its tendency to double up on you. You slightly around his lips and hope

will yourself into attractiveness. And of course you go into Woody Allen mode: your suavely crossed leg goes to sleep and you discover that, unable to move your hand from its position on your face, you can't get to your drink.

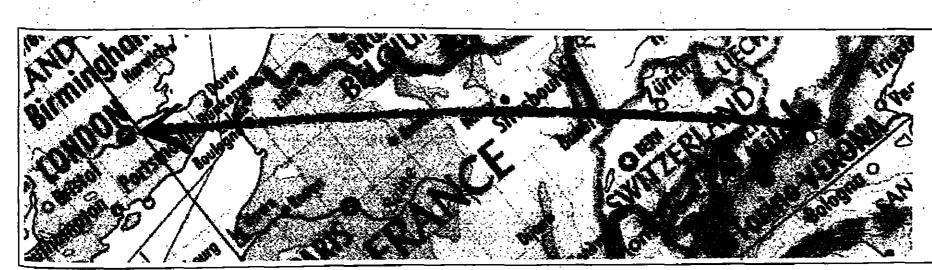
So it was with the photographer. never know what to do with photographers: it's no good them telling me to relax my face when I know that if I do it will collapse into a baggage of indistinct lines and fleshy folds.

Again, women have the advantage. A photographer can say to a woman "OK, love — give me a really sexy look now" in that oafish way that some photographers do. and a woman, any woman, can reach into her repertoire of glossy pouts and slitty-eyed smoulderings and tossed hair. All a man can do is to try to make a knowing grin curl

that it doesn't finish up looking like a foolish leer. And so I finish up behaving like the 18-year-old bar creep that I once was. I suck in my stomach, and I clench my teeth to give me some cheeks, and I raise one eyebrow slightly, and I finish up looking like a man who is

surprised at his own toothache. It's not that I want to live in a world where men have to carry around pockets-full of creams and tubes and little sticky brushes and worry that their lipstick is smudged or their mascara clogged. But I worry, like most men, that one day a time will come when a woman walks into the bar and I know I am out of the game without even stopping to give the fact a second thought. Woman can go to the makeup counter at Boots and do something to keep that day at bay. and I suppose I am vaguely

irritated that men still cannot. Laugh, by all means, when you think of me getting the eyelash treatment in California but remember: I am out there striking one small blow for sexual equality.



## We can fly 124 gentlemen to Verona.

Or gentlewomen, of course. We now fly daily from Gatwick to Verona. For details of this and our other luxury service to Florence, ring your travel agent or call 

SAMSON ET DALILA: Placedo Don's on magnificent as the coorned fero in Eljah Moshniky's staging of the Saint-Salers opera. Olga Borodina makes an outstanding Royal Opera debut as Datila. Mark Emiler conducts. Royal Opera House, Covent Garden, London WCZ (971-240 1066), 7-30pm.

OPERA FACTORY: David Freeman's OPERA FACTORY: David freeman's production of The Coronavon of Poppea, the completion of his impressive cycle of Montevendi operas. Mane Angel takes the leading role, Janis Kelly is Octavia. Freeman's earlier production, The Return of Ulysses, can be seen as the Coissum tomorrow. Queen Elizabeth Hall, South Bank, SE1, 1071-528 8500), 7pm.

THE SOUND OF MUSIC After being absent from the West End for nearly a decade, The Sound of Music returns in a new Wendy Toye production which has already extensively toured the regions. The Rodgers and Hammerster show still holds the box-office record for an American musical in the West.
End. Leading the do-re-mi choruses will be Liz Robertson as Marie, the singing narry-nouse created on film by Julie Andrews, and Christopher Cazanove as Carrisin was Town

Captain von Trapp. Sadler's Wells, Rosebery Avenue, London EC1 (071-278 8916), previews tonight-Sat, 7.30pm, mats today, Sat, 2.30pm; opens June 22.

JOHN MCLAUGHLIN AND KATIA LABEQUE: The influential jazz guitarist teams up with classical planest, Kaba Labeque, to provide music full of hybrid vigour. Festival Hail, London SE1 (071-928 8800), tonight, 7.30pm. Town Hall, Birmingham (021-236 2392), tomorrow, 8pm.

Z ASPECTS OF LOVE: Sarah

Brightman in last week of Lloyd Webber's popular success before a

DEATH AND THE MAIDEN: Ariel

join Michael Byrne. Duke of York's, St Martin's Lane, WC2 (071-836 5122). Mon-Sat, 8pm, mats Thurs, 3pm, Sat, 4pm. 120mins.

DEJAVU: Jimmy Porter 36 years on.

☐ THE FASTEST CLOCK IN THE

UNIVERSE Most eccentric black face by Philip Ridley, with characters named Foxfrot, Darling and Sherbert Gravel. Hampstead, Swiss Cottage Centre, NW3 (071-722 9301). Mon-Sat, 8pm, and Sat form 13/Decentric

☐ THE GHOST SONATA: Strindberts's LI 19th GHOST SOMA IA'S Strandberg's wend vision of human greed becomes a fascinating evening of grotesquene in this Sturdy Beggars production.

New End, 27 New End, AW3 (071-794 0022). Tues-Sun, 7-30pm, mat Sat, 4pm.

THEARTBREAK HOUSE: Paul

Scoffeld and Vanessa Redgrave head. Trevor Numr's splendid cast in Shaw's umeless, state-of-England drama. Theatre Royal, Haymarket, SW1 (071-

930 8800). Mon-Sat, 7.30pm, mat Wed, Sat, 2.30pm. 225mms. Final week.

☐ IN THE MEDNIGHT HOUR:

6363). Mon-Sat, 7.30pm, mat Sat,

**NEW RELEASES** 

irresistibly dance-worthy evocation of the joys of Sotties soul music. Young Vic, 66 The Cut, SE1 (071-928

Osborne's hero rants and whinges but in oscione's near of rates and wringes but in a vacuum, and Peter Egan seems too good-natured to be the Angry Old Man. Comedy, Parmo Street, SW1 (071-867 1045). Mon-Sat, 7-85pm, mats Thurs, 3pm, Sat, 4pm, 170mins.

drama on the longing for revenge: Geraldine James and Paul Freeman now

national tour.
Primos of Wales, Coventry Street, W1 (071-839 5972) Mon-Sat, 7.45pm, mats Jeremy Kingston's assessment of theatre showing in London ■ House full, returns only

Some seats available

Seats at all prices THE BLUE ANGEL: Kelly Humter and Philip Madoc in Trevor Numr's resolution in revolution of desire becomes the demon of destruction. Globe, Shaftesbury Avenue, W1 (071-494 5065) Mon-Sat, 7,30pm, mats

MAD, BAD AND DANGEROUS TO KNOW: Derek Jacobi presents winsome, sanitised Byron. Only for dedicated

II MOBY DICK: A girls' school puts or a fund-raising show. Tony Monopoly plays a headmistress playing Captain Ahab, Beached musical. Piccadilly, Denman Street, W1 (071-867 1118), Mon-Sat, Spm, mats Tues, Sat, Apm. 135mins.

ZI THE NIGHT OF THE IGUANA: Affred Molina and a superb Eleen Atkins in Tennessee Williams's play on the effects of sexual repression. National (Lyttelton), South Bank, SE1 (071-928 2252). Toright-Sar, 7-30pm, mat Sar, 2.15pm. 180mms.

☐ PHILADELPHIA, HERE I COME! Affectionate orneoly of an irish emigrant and his carping alter ego. Excellent revival of Broan Pries's first success. King's Head, 115 Upper Street, N1 (971-226 1916). Tues-Sat, 8pm, mats Sat, Sun, 3.30pm. 120mins.

☐ THE RECRUITING OFFICERS Nicholas Hymer's good-natured production, rather too good to her too good to be true to the play's darker content. National (Olivier), South Bank, SE1 (071-928 2252), Tonight-Sat, 7.15pm, mat Sat, 2pm, 165mins.

Griffiths and Nicola Pagett in Pirandello's sardonic study of marital revenge; not as sulphurous as it could be but still a gripping drama. Almelda, Almeida Street, N1 (071-359 4404). Mon-Sat 8pm, mat Sat, 4pm.

☐ A SLIP OF THE TONGUE: A wolfish John Malkovich in a lightweight drama

British founding fathers of Pop Art, Hamilton has many more strings to his bow, as this second Tare retrospective one mist was in 1970) demonstrates. The Pop icons like Just what is it that makes today's homes so different, so appealing? are all here, but so are early paintings from the foreity, never before exhibited, as well as abstractions from the early lifties and his later more. Concentual works influent the can Conceptual works bridging the gap between art and technology. Tate Gellery, Milibank, London SWI (071-821 1313), Mon-Sat, 10am-5-50pm, Sun, 2-5-50pm, umbl

Royal Court, Sloane Square, London SW1 (071-730 1745), opens toright,

VROOMI: Since the V&A is the National Museum for Art and Design, it holds many things visitors to the art side neiver suspect. Among these is a large collection concerned with car design, including many British examples as well as a surprising number of Italian classics. Virtiami concentrates on the evolution of automotive design, rather than the finished results. Victoria and Albert Museum. Cromwell Road, London SW7 (071–938 8500). Mon-Sat. (10am-5-500m. Sur. 8500). Mon-Sat, 10am-5.50pm, Sun, 2.30-5.50pm, until September 25.

METAMORPHOSIS: Following a successful West Midlands tour, Birmingham Rep revives its production of Meteamorphots. Kalka's play on rejection, social prejudice and misunderstanding is given in Steven Berkoff's dark-humoured adaptation. Theatre Royal, Royal Parade, Plymouth (0752.267222), tonght-Sat, 7.45pm, mat Sat, 2.45pm. uccessful West Midlands tou

THEATRE GUIDE

TODAY'S EVENTS

A daily guide to arts and entertainment

and entertainment compiled by Kari Knight

JEAN TOUSSABIT: Familiar to many from his four year stort with Art Blakey & The Jazz Messengers, this energetic and edectic tenor saxophonist performs with Peter King and the Jason Rebello Trio. Band On The Wall, Manchester (061-82) 630-83

RAMBERT DANCE COMPANY:
Richard Alston is a director committed to
presenting new work and this London
season offers six premieres, including his
own Cat's Eye and Siobhan Davier's
new piece, Winnsboro Cotton Mill Blues,
set to Frederic Reswish's piano music,
santifus years the world premiere of a

set to Frederic Regardin's piano music, Saturday sees the world premiere of a new work by Merce Cunningham, the first time the elder statesman of American modern dance has created a piace for a British company, Royalty Theatre, Portugal Street, London WC2 (071-494 5090), tonight-Sat, 7:30pm.

Maloney and Clare Holman smitten by love and destiny. David Leveaux's

production, said to be an hour shorter than it was at Strafford. Barbican, Sik Street, London EC2

Stockard Charming recreates her role as the nch New Yorker transfigured by a black con artist in John Guare's fine play, a recent Broadway success.

SIX DEGREES OF SEPARATIONS

ROMEO AND JULIET: Michael

(071-638 8891), preview 7.30pm, mat Sat, 2pm.

832 6625), 8,30cm

Arabassador's, West Street, WC2 (071-836 6111). Mon-Sat, Spra, mat Wed, Sat, 3pm, 135mins.

THE RULES OF THE GAME: Richard

that seems to equate East-European dissidence with getting girls into bed. Shaftesbury, Shaftesbury Avenue, WC2 (071-379 5399). Mon-Thurs, 8pm

☐ SOME LIKE IT HOT: But what we get is lukewarm. Tommy Steele in poor musical version of the film. Prince Edward, Old Compton Street, W1 (071-734 8951). Mon-Sat, 7.45pm, mats Thurs, Sat, 3pm. 165mins. ☐ STRAIGHT AND NARROW: Nacinolas Lyndhurst, Neil Daglish and Carmel McSharry in likeable contedly about a dozing mother's womes, notably

her gay son. Wyndham's, Charing Cross Road, WC2 (071-867 1116). Mon-Sat, 8pm, mats Wed, 3pm, Sat, 5pm. 130mins. mass wed, spm, sat, spm. 130mms.

If the VRTUOSO: Shadwell's
Restoration cornedy of bad behaviour in
the home of a bumbling savent,
directed with vene by Phyllida Lloyd.
The Pit, Barbocan Centre, Sik Street,
EC2 (071-638 8891). Tonight-Sat,
7.30pm, mats today, Sat, 2pm.
165mins.

165mins.

LONG RUNNERS: □ Blood Brothers: Phoenix (071-867 1044) ... □ Buddy: Victora Palace (071-834 1317)
□ Carmen Jones: Old Vic (071-928 7616) ... □ Carts: New London (071-405 0072) ... □ The Cotton Club: Aldwych (071-836 6404)
□ Danding at Lughnasa: Gamck (071-494 5085) ... □ Don't Dress for Dirmer: Apolio (071-494 5070)
□ An Evening With Gary Lineker: Duchess (071-494 5075) ... □ Five Guys Named More Lync (071-494 5045) ... □ Good Rockin' Tonite: Playhouse (077-839 4401)
□ Joseph and the Amazing Techni-Playhouse (071-839 4401)

Zi Joseph and the Amazing Technicolor Dreamcoat: Paladium (071-494 5037)... 

Me and My Girl: Adelph (071-836 7611)... 

Lus Misérables: Palace (071-434 0909)... 

Zi Miss Salgon: Theatre Royal, Drury Lane (071-494 5400)... 

The Mousetrap: St Martin's (071-836 1443)... 

The Phantom of the Opera: Her Majesty's (071-494 5400)... 

Refurn to the Forbidden Planet: Cambridge (071-379 5299)... 

Starlight Express: Apollo Victoria (071-828 8665)

The Woman in Black: Forune (071-836 2238).

JOHNNY SUEDE: Likeable urban fanytale about a lone innocent (Brad Pitt) in bedsitland, discovering love while dreaming hopelessly of success as a pop star. Tom DICIRo directs. Camden Plaza (071-485 2443) films in London and (where indicated with the symbol ◆ ) on release across the country Cambern Plaza (U71-463 2443) Chelsea (071-351 3742/9743) Gate (071-727 4043) Lumière (071-836 0691) MGM Oxford Street (071-636

STRAIGHT TALK: Dolly Parton as a charty Arkansas divorcee who comes to town and hits the big time masquerading as a radio psychologist. Directed by Barnet Kellman, Odeons: Kersington (0426 914666) West End (0426 915574) UCI Whiteleys (071-792 3332).

CURRENT

THE ADJUSTER (18): Atom Egoyan's usual tale of voyeurism, fantasy and displaced persons; wsually seductive but hollow. Elas Kotas, Arsinée Khanjian. Metro (071-437 0757). ◆ BASIC INSTINCT (18): San Francisco

detective Michael Douglas and ice-pick murder suspect Sharon Stone ride a sordid psycho-sexual rollercoaster sorido psycho-seala robercoaster Director, Paul Verhoeven. Barbican (071-638 8891) MGM Baker Street (071-935 9772) MGM Chelsea (071-352 596) MGM Parrton Street (071-930 0631) MGM Shaftesbury (071-930 US3) Mean shartesbury Avenuse (071-836 6279/379 7025) MGM Trocadero (071-434 0031) Notting Hill Coronet (071-727 6705) Odeons: Kensington (0426 914666) Mezzanime (0426 915683) Plaza (071-497 999) Screen on the Grien (071-226 3520) UCI Whiteleys (071-739 3437)

**◆ THE HAND THAT ROCKS THE** 

**CINEMA GUIDE** 

with robust acting. Annabella Sciorra; director, Curtis Hanson. MGM Chelsea (071-352 5096) MGM Oxford Street (071-636 0310) MGM Trocadera (071-434 0031) Odeons: Kensington (0426 914666) Mezzanir (0426 915683) Plaza (071-497 9999) HCM MGHSMI (071-723 2323) UCI Whiteleys (071-792 3332).

HOWARDS END (PG): Absorbing version of E.M. Forster's novel about two colliding families with different ideals. With Anthony Hopkins, Emma Thompson, Helena Bonham-Carter.

Director, James Wory. Curzon Mayfair (071-465 8865) Curzon Phoenix (071-240 9661). ◆ THE LAWNMOWER MAN (15): ◆ THE LAWINMOWER MAN (15): Pierce Brosnan's computers turn a simpleton Uelf Fahey) into a cyber-monster. New technology jamboree laid low by a muddled script. From a Stephen King story: director, Brett. Leonard. Camden Parkway (071-267 7034) MGM Chelsea (071-352 5096)

Odeons: Kensington (0426 914666) Lekester Square (0426 915683) Marble Arch (0426 914501). THE LONG DAY CLOSES (12): Terence Davies's powerful evocation of childhood's lost paradise. With Leigh McConnact, Majorie Yans, and a wonderful aural collage of Fiftles Britan.

Curzon West End (071–439 4805).

THE PLAYBOYS (12): Love and jealousy in an Insh village in 1957.

Strong performances (Albert Finney, Robin Winght, Aidan Quinn), but too much blamey. Director, Gillies

(071-836 2238).

MacKinnon. Odeon Haymarket (0426 915353). RUBY (15): Danny Aiello as the smal-time gangster who shot Lee Harvey Oswald. A tame film compared to JFK, but good performances. Director, John Odeon Kensington (0426 914666).

Ticket information from SWFT.

◆ RUSH (18): Narcotics agents become addicted. Forceful treatment of unpromising material from first-time director Lill Fini Zanuck, Jason Patric, Jennifer Jason Leigh. Empire (071-497 9999) MGM Fulham Road (071-370 2636) UCI Whiteleys (071-792 3332).

SPLIT SECOND (18): Rutger Hauer stalks an occult-enhanced senal killer through London, Mindless, derivative and dull. Director, Tony Maylam, MGM Haymarket (071-839 1527), MGM Oxford Street (071-636 0310).

◆ TURTLE BEACH (15): Journalist investigates the fate of Vietnamese boat people in Malaysia. Dull adaptation of a popular Australian novel. Greta Scacchi, Joan Chen; director, Stephen Wallace. MGM Pulham Road (071-370 2636) MGM Haymarket (071-839 1527) MGM Oxford Street (071-636 0310) MGM Trocadero (071-434 0031). VAN GOGH (12) Maurice Pialat's masterly, no-nonsense portrait of the painter's last months. Fine performan

from singer-turned-actor Jacques Dutronc.
Barbican (071-638 8891) Minema (071-235 4225) Renoir (071-837 840 VOLERE VOLARE (15): Bumbling sound technician turns into a cartoon figure, Flawed but deticious Italian comedy, Maurizio Nichetti (The locie Thef) co-directs and stars. Metro (071-437 0757).

THEATRE: LONDON

# Mum's the word for a monster

The Rise and Fall of Little Voice Cottesloe

JIM CARTWRIGHT, author of Road and Bed and To, has expanded more than the usual length of his titles for this, his latest play. The Rise and Fall of Little Voice offers a distinct and discernible plot, rather than the series of breezy bytes in which he has previously specialised. More importantly, he has concocted a big, bold part for one of our most underrated actresses. From the moment Alison Steadman reels onboard in her purple blouse and frizzy orange hair, rasping and braying and casually vomiting into a cluttered sink, there is never a moment's doubt who is in command of the stage, our attention and the evening as a whole.

That is all to the good, for it distracts us from the weaknesses of the story whose exuberant epicentre she is. Little Voice — so called because "nobody could ever hear me" - is unlucky enough to be the only child of Mari Hoff, as Steadman is called. She sits alone in her council-house bedroom, like Laura in Tennessee Williams's Glass Menagerie or one of those girls in Stephen King movies who you know, you just know will sooner or later be grabbed by some ghoulie. ghostie, long-leggety beastie or thing that goes bump in the night. Her one pleasure seems to be singing along with the Judy Garland and Piaf records bequeathed her by the father Mari drove to what must have been a welcome grave.

To her mother, Jane Horrocks's fearful, scuttling Little Voice is an object of irritation and contempt. "Are you agoraphobical?" she growls in her blunt Bolton accent, "Because if you are, you can get out." But she means rather more to her mother's latest pickup, a theatrical agent precariously subsisting on the talents of the odd stripper and deadbeat comic.

Ray Say, as he's called, hears the girl's Monroe imitation and promptly books her into a local niterie, where she soon has hard men sobbing into their beer. For the rest of the play she is Postlethwaite's caricature agent, with

Pete Postlethwaite, sitting on a poster of Jane Horrocks, with Alison Steadman. Drawing by Bill Hewison

pulled one way by the showbiz profiteers and the other by her chronic shyness: a tussle complicated both by her mother's jealousy and by the intervention of a wooer in the form of a bashful telephone engineer.

The result is a mixture - oddly reminiscent of the north-country comedy of an earlier era — of romantic whimsy and ebullient cartoon, sentimentality and brash observation. It is often hard to believe; but, thanks to the joint energies of Cartwright's pen and Sam Mendes's cast, it is always harder

Just as you begin to weary of Pete

his pushy swagger and Elvis coiffure. out he comes with some refreshingly preposterous boast: "Have you ever heard of Wild Trigger Smith and his good lady, Elaine? Well, I'm the only one who can handle him." Just as you sense the invention flagging or repeating itself, on crashes Alison Steadman gaudily accoutred in yet another electric-blue or red-sheen triumph of tat, sounding off in a voice that was born in a still for making moonshine and came of age powering heavy lorries through the Pennines.

Does she find the required pathos when the inevitable rejection occurs, and Ray Say amiably informs her that she is "nowt now except for something after the boozer, like a takenway"? Not really. It is not just that Cartwright's writing lacks depth, but, more positive ly, that by then Steadman has created a soak and slattern of such majestically raucous proportions that she defies anything as pettifogging as sympathy. It would be easier to pity the Kraken than this great raddled monster, engulfing Postlethwaite and his greysilver suit with its roars of amorous glee. No question of it, this is one of the performances of the year.

BENEDICT NIGHTINGALE

THEATRE: REGIONAL

## **Echoes of Ayckbourn**

ON MONDAY, Alan Ayckbourn, the theatre's artistic director, was present in person and even more in spirit. Tim Firth's new play might be a deliberate act of homage to Scarborough's superscribe: very funny comedy darkens into grim suggestions of insanity, murder and suicide, the incongruous clashes of a group of inept blunderers reveal black spiritual depths.

The four businessmen on a leadership assessment weekend get off to a bad start by being shipwrecked on an island in the Lake District. There are . hints that the island is as metaphysical as J.M. Barrie's islet in Mary Rose small enough to plunge them into vicious claustrophobia but large enough to prompt manhunts into the interior at the discovery of freshly-spilt blood, or when one relapses into madness.

The 27-year-old author's previous work includes Heartlands for Chichester and Cardboard City for Soho Poly, but his Radio 4 comedy style (And Now, In Colour) permeates this play. It topples over the fine line between psychological comedy and sit-com, and what it gains in laughs it loses in depth.

This is most apparent in the character of Gordon, a compulsive wisecracker, for ever soaring into comic fantasy, sarcasm, one-liners and what frankly sound like blueprints for comedy routines. He emerges as a cross between sardonic Dorothy in Golden Girls and the irrepressible joker. Bamforth, in The Long and the Short and the Tall. Russell Dixon's marvellous performance tends to turn the play into a solo turn, which is unfair on the other excellent players: Adrian Mc-Loughlin, making the most of the sketchily written group leader, officious Neville's Island Stephen Joseph, Scarborough

and incompetent but the most normal of the quarter, Claude Close as bulky Angus, slow-witted, emotionally bottled up, childishly anxious to define himself with survival-game equipment - including, ominously, an 18-inch knife. And there is Roy, whom a mysterious nervous breakdown led to ion, perfectly plausible in Kenneth Price's touching performance, as he perches in a tree thanking God for birds (after a moment's thought. charitably adding sheep and cows) or singing one of those hymns that the modern Church of England so revels in - "You're in my toast and in my

jam, in every boiled egg I eat."

The second half of the play probes beneath the highly expert comedy to give us Gordon's lonely, bitter egocentricity and Angus's class consciousness (the latter contrived and unconvincing). The mixture doesn't quite gel; but if Firth can stop the frenzied need to joke and let laughs come from character and behaviour, he will be a considerable writer.

As it is, some beautiful set-pieces, both serious - as in Gordon's tirade against religion - and comic - the starving castaways' rescue from the lake of a sodden sandwich which they lay out to dry ("in six hours that will be delicious") - linger happily in the memory. Connal Orton directs.

MARTIN HOYLE

THEATRE: SPAIN

#### **Subversive diversions**

IMAGINE Shakespeare writing a play called, let us say, Adlestrop, about a small rural community in the time of the Wars of the Roses which rises up against a tyrannical overlord and tears him to pieces. Impossible? Then take a scene in which a village worthy's daughter, abducted during her wed-ding and raped by the overlord, bursts into a meeting of the village elders, including her father, and displays the blood and bruises as she accuses them of sheep-like cowardice.

In Elizabethan or Jacobean drama, this would be unthinkable. Lope de vega may nave been far from the proto-revolutionary some radical theatre companies have assumed: as deepdyed a conservative as Shakespeare himself. But this great play about justice, which focuses on a whole community and not just chosen individuals, still burns with a fierce flame. In fact, Declan Donnellan's Royal

National Theatre production, designed with exquisite taste by Nick Ormerod, and brought to Spain for Expo '92, deverly suggests that Lope's notorious obsequiousness towards the Hapsburg monarchy may have been just one more canny strategy by which the old fox of a dramatist, trying to please both nobles and commoners. covered his back.

The events on stage are witnessed throughout by the Catholic kings, Ferdinand and Isabella, who process on to the playing area through ranks of bowing and scraping courtiers. But though the costumes worn by John Rumney's Ferdinand and Mona Hammond's Isabella suggest Velázquez, their smug expressions bring to mind Goya's astonishingly frank porFuenteovejuna Lope de Vega, Seville

traits of the asinine Charles IV. This is a revival of the production first seen at the Cottesloe in January 1989, and the cast is largely a fresh one. Three outstanding performances remain, however: James Laurenson makes the villain. Fernando Gomez de Guzman, something much more interesting than a cardboard baddle. He has political skill and a certain refinement, against which his Don Juanesque boasting strikes a note of vulgarity. Clive Rowe's Mengo, who cannot help shooting his mouth off. but keeps both faith and humour under torture, delighted the Sevillian audience, who looked nonplussed at his brief burst of rather creditable flamenco. And Rachel Joyce as the violated bride. Laurencia, dispels any doubts that British actresses cannot play passionate Spanish heroines with a performance of fierce dignity and shining honesty. Above all, the inventive orchestration of group scenes gives the village a pulsing communal life.

After the dull commercial blandishments of the British Pavilion at Expo '92. how reassuring to come across this demonstration of another facet of our national achievement. Those at home who missed Fuenteovejuna first time round can catch it again at the Cottesloe this month, in Londonderry or Edinburgh later in the summer.

HARRY EYRES

#### **ENTERTAINMENTS**

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857 1111 (no blog fees Mon-Sat 9am-9pm) Anthony Hopkins. In HOWARDS END (PG) Film at 12,00 (nod Sun). 2.45.
5.30 & 8.15

CURZON WEST END Shafter Ave W1 071 439 4505 THE LONG DAY CLOSES (12) A film by Terence Davies "A British classic" Daily Mail. film by Terrore Davies "A British classic" Duly Mail. Progs at 1.55, 4 05, 6.20 & 8 35 OPERA & BALLET

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Cinema New Releases: David Robinson on Jean-Jacques Annaud's The Lover, plus Paradise, Autobus and Stone Cold

# In bed with an ingénue

The erotica is

integral to the

book, whose

core is the

girl's discovery

of her sexuality'

fact that The Lover (L'Amant; 18, Cannons Haymarket and Shaftesbury Avenue and MGM Trocadero) is one of the most successful European films of the year is, presumably, not entirely a tribute to Jean-Jacques Annaud's courage in adapting Marguerite Duras's subtle, Goncourt Prizewinning novel to the screen. The film's huge commercial appeal is, no doubt, mainly due to its five sequences - a total of 20 minutes - of frank if tasteful erotica.

The erotica is integral to the original book, whose core is the heroine's discovery of her sexuality through a passionate, physical, doomed love affair. The story app-

ears to be autobiographical. The dates and places and circumstances coincide with Duras's own life, so we are invited to suppose that the personal and intimate story is hers as well. The setting is

French colonial Indo-China at the end of the Twenries. The young girl (the main

characters have no names) is 15 years old. Her disastrous family are castaway colonists. She alternates between pity and contempt for her neurotic widowed mother, who absent-mindedly runs a village school and dismisses her daughter's ambitions to be a writer. The girl hates her cruel, decadent, cocaine-doped elder brother as much as she loves the weak and weepy younger one.

On the ferry to Saigon, returning to boarding school, she meets a rich and attractive young Chinese: With her inquisitive encouragement, he initiates her into sex and becomes her lover and protector. Her family willingly compromise moral and racist objections for the sake of the financial benefits the liaison brings.

Annaud and his scriptwriter Gerard Brach approach the text with reverence, getting as much of the book as possible into two hours. They emphasise that this is a writer's

narrative. The film opens with a hand writing and closes with a scene of Duras herself at work in her study. Her own words, spoken by the smoke-filled voice of Jeanne Moreau, provide an intermittent commentary to the story.

The translation from page to picture, from the intellectual address of the word to the instant emotional appeal of the image, inevitably changes the emphasis. In the novel the love story is only one element in a family history that stretches backwards and forwards in time, shaped by "the frightful loneliness of serving in outposts up-country, stranded and checkered stretches of rice, fear, madness, fever and oblivion". In the film, the love story is the

essential narra-tive, with the family and the place background. Subtle changes strengthen the story: the arranged marriage forced on the Chinese now happens before the girl leaves Indo-China, providing not only a pictubut also a motive

for her leaving. The adaptation has still its own integrity. Annaud (whose films include Quest for Fire and The Name of the Rose) is good at detail of behaviour and décor. He has caught the killing monotony of the rainy season in those up-country outposts, the teeming life of Saigon that hums outside the shuttered windows of the gloomy garconnière where the lovers have their daily encounters.

The essence of the family is caught in a nightmare dinner scene, when the lover plays host to the family. Mother falls asleep, the brothers gorge and giggle, and all of them even the girl - wilfully humiliate the wretched Chinese by ignoring him completely.

The erotica, the beautiful brown young bodies lovingly observed as they writhe in the cool shadows on bright white sheets, is never gratu-itous. The shifts of mood from



tender to violent and vengeful are essential to the narrative, though the British Board of Film Classification must have had qualms over sex scenes involving a 15-year-old girl, and an actress who looks that young, even if she is not.

A Franco-British co-production The Lover was made (and shown in France) in English. Only two of the cast speak with their own voices. The lead actress, Jane March, is a former model from Middlesex. She perfectlooks the part of Duras's unformed adolescent, in her sack dress. man's fedora and absurd highheeled party shoes; and Annaud cleverly uses the natural awkwardness of her playing. Another model, Lisa Faulkner (Surrey this time) plays her immodest friend Hélène.

The rest of the cast are dubbed. Tony Leung, who gives the Chinese charming, nervous dignity, is a Hong Kong star. The family are played by French stage actors: Frédérique Meininger, Arnaud Giovaninetti and Melvil Poupaud. Dubbing unfortunately generally produces unnatural intonations and

unwonted phrasing. The extreme

oddity this produces in much of the performance is compounded by some clumsy bits of translationese in

o doubt The Lover will soon be remade by Hollywood, the fate of most French successes. The latest instance is Jean-Loup Hubert's Le Grand Chemin, which, now called Paradise (12, MGMs Haymarket and Trocadero), is relocated in "the South Carolina wet-The story — a small boy, sent to spend the summer in the country,

saves a marriage that went on the rocks when the couple's baby died becomes quite different in American hands. The French original offset its contrivances with caustic and bawdy humour. The American writer-director Mary Agnes Donoghue goes all out for sentimentality and Disneyesque rural Americana.

The message now is never to be afraid: and that the wise innocence of an infant child can make every-thing come right. The suffering couple are Melanie Griffiths and Don Johnson; the solemn, elf-like child, ten-year-old Elijah Wood.

Eric Rochant's Autobus (Aux Yeux du Monde, 15. Renoir, MGMs Chelsea and Piccadilly) is unlikely to merit a remake. Rochant made a name with his first feature, A World Without Pity, about teenage dropouts. The hero of his new film is a middle-class teenager, Bruno (Yvan Attal) who shows every sign of being retarded. Determined to make an impression upon his girlfriend (who seems in no need of any such demonstration) he hijacks a school bus, complete with driver, infants and a woman teacher.

Rochant avoids the cliches of the police pursuit film, aiming instead for a hybrid of road film and comedy of character. The amateur desperado is embarrassed to find himself lectured by the no-nonsense teacher, and hero-worshipped by his smaller hostages after he invents a bed-time story about a stinky

Having set up his story, though, Rochant runs out of ideas, and only keeps the narrative mobile by unpredictable shifts of character and

motive on the part of Bruno and his principal antagonist, the bus driver. Yvan Attal, though too mature for the part, is pleasant enough.

In case anyone thought that biker films went out with the Seventies. they are back with Stone Cold (18. Odeon Marble Arch). The story of a who infiltrates a murderous biker gang, the film is designed to show off the charms of Brian Bosworth, a footballer-turned-actor. 'Boz" is clearly being groomed to be, if not a new Arnold Schwarzenegger, at least another Dolph Lundgren. No opportunity to show his rippling pectorals is missed, including a beefcake scene

where he is stripped to a jockstrap. Beyond the swagger, sneer and cute blonde hair-do that have made him a star on the field, his acting is limited. This hardly matters in a picture that mostly consists of cars exploding, bikes crashing through windows and bodies hurtling through the air under the impact of gunfire. Craig R. Baxley, the director of this senselessly unpleasant picture, graduated from a career as a

and the social workers. And

that whatever happened be-

tween victim and abuser, proof

of a dreadful crime from the

darkest recesses of the human

mind is, and perhaps always

will be, extremely difficult to

to court, there is the issue of

how a child should give evi-

dence. Children are allowed to

speak from a room outside the

court, via a video link, so as not

to have to face the accused. Is

that sufficient protection for

Social workers think not.

One, Ray Walker, said that the

court system "seems designed

to crush the child". If so, it

should be changed. But how to

change it to protect the right of

a defendant to have an accuser

outcome from the Orkney

inquiry, is not at present in the

headlines. Last night's film

demonstrated that perhaps it

should be. There are impor-

tant issues here not best ad-

dressed in the hurly-burly of

PETER BARNARD

Child abuse, pending an

properly cross-examined?

Even when abuse cases get

demonstrate.

the child?

ARTS BRIEF

#### **Different** strokes

THE artist Sir Howard Hodg-kin has pulled out of the Tehaikovsky opera-ballet double bill of Yolanta and The Nutcracker, the ambitious Opera North project for this year's Edinburgh Festival Hodgkin was to have designed both productions but found that he and director Martin Duncan and chorcographer Matthew Bourne were working in different directions. Apparently, Duncan and Bourne favoured a more narrative approach, Hodgkin a more abstract one.

According to an Edinburgh Festival spokeswoman, "there was no time to reconcile their different directions before the production opened". Instead. Anthony Ward is to design the double bill, to be premiered in August, However, Hodgkin's work will be seen at Edinburgh: the festival will present the first public showing of a new, large-scale Hodglan

#### Arc light

LATEST of the silent-tilm classics to be resuscitated and screened in Britain will be Carl-Theodor Drever's Lite Passion of Joan of Arc. The original negative of the 1927 film was believed to have been destroyed in a fire shortly after the film's premiere. However, a print came to light in 1982 in a Norwegian psychiatric hospital, and an accompany ing musical score was commissioned from the French electronic composer Arnaud Petit. Film and music will receive their first British screening outdoors on July 24 and 25, in New Court, St John's College, Cambridge, as part of the Cambridge Film

#### Back in black?

DIANA RIGG is to return to the Almeida Theatre in Islington, where she played Cleopatra in All For Love last year.



Diana Rigg: set to appear as Medea at the Almeida

Another classical femme fatale, the title role of Euripides's Medea, is lined up this September, when Rigg stars in a production by Jonathan Kent using a new translation by Alastair Elliot.

#### **Royal Dominion**

FOR the first time the Dominion Theatre in Tottenham Court Road, London, will be used for a Royal Variety Performance. The show, on December 7, will be attended by the Prince and Princess of Wales and televised by the BBC. Apollo Leisure and the Nederlander Organisation. owners of the Dominion and producers of the musical Grand Hotel which opens there next week, have recently spent £2 million on a complete refurbishment of the 1929 theatre.

#### Turner again

JUNE 30 is the closing date for entries to this year's Turner Prize: £20,000 to be awarded to a British artist under 50 who has mounted an "outstanding exhibition" in the last year. The jury, chaired by Nicholas Serota, director of the Tate, will announce its choice on November 24, with short-listed candidates being exhibited at the Tate from November 4 to 29.

#### Last chance . . . THE curtain comes down this

weekend on English National Opera's season, with performances of Graham Vick's production of Madam Butterfly (tonight), David Freeman's powerful staging of The Return of Ulysses (tomorrow). and finally Benjamin Luxon in the title role of Verdi's Falstaff, magnificently conducted by Mark Elder (Saturday). All performances at the Coliseum (071-836 3161).

OPERA: ITALY AND LONDON

# Four-square, falling slightly flat

ohn Eliot Gardiner both conducts and produces — "in collaboration" with Stephen Medcalf - the staging of Cosi fan tutte shown in Lisbon and Ferrara, and now on its way to the Châtelet in Paris. It is also being recorded: there were two microphones hanging in the middle of the stage, four strung across the auditorium, seven sticking up along the floats, and I lost

count of the number in the pit. Perhaps the opera-lovers of Ferrara enjoyed special reduced ticket-prices for having their exouisite little theatre turned into a recording studio. Perhans not, but it really was like watching opera through a forest of telegraph wires. Musically, last Friday's performance with Gardiner's English Baroque Soloists in the pit was particularly interesting with memories fresh in the mind of the Orchestra of the Age of Enlightenment at Glyndebourne. Gardiner's approach could scarcely be more

unierent from Simon Rattle's, or for that matter Bruno Well's. His tempos are conventional when they are not downright slow — that for "Soave sia il vento" was positively Klemperer-like. The comparative lightness of sound, the airiness of texture of period instruments offer opportunities for more fleet-ness of foot than was in evidence here. Indeed, Gardiner seemed to be aiming consciously at a proto-Romantic reading: swoony phrasing, fierce crescendos, arty little Atempausen, all doggedly beaten rather than felt. The accompanied recitatives were

Così fan tutte Teatro Comunale. Ferrara

shaped with heart-on-sleeve Mahlerian sentimentality. A 19th-century interpretation on 18th-century instruments: an interesting idea, or rather fairly interesting, and all going to show that Mozartian comedy is much, much trickier than Mozartian opera seria.

As for Gardiner-as-producer, well. Peter Hall and Trevor Nunn need lose no sleep. For most of the evening the stage action was as conventional as the basic tempo and the handsome decor of Carlo Tommasi. but conventional after the manner of around 20 years ago, and there was a great deal too much "acting" going on of the kind that good singers gamely come up with when they haven't really been

Were it not that it couldn't have been intended. I would be tempted to describe this as a profoundly misogynistic production. The sisters were presented as bubbly, emptyheaded flibbertigibbets until well into the second act, the men rather uncritically as smug and self-satisfied. There was no suggestion of what any of their true feelings might have been, if indeed they had

Copulation was implied after both "Un cor" and "Fra gli'amplessi" (a tactful dropcurtain each time), which suggests that Gardiner has an even more jaundiced view of



Amanda Roocroft (left), Carlos Feller, Rosa Mannion

humankind than I, but is this really what Cosi is about? At the end the men acted betrayed and dishonoured, the women humiliated and tearful: the title of the opera seemed to have been taken at face value.

Yet it was in the last 20 minutes — a little late in the day - that things started to happen. The garden was wrecked by an earthquake at "Tradito, schernito," and cacti invaded the sisters' salone; Fiordiligi shed her wig, and Ferrando declined to resume Albanian disguise for the wedding: the pair of them held hands furtively in the finale. So, They Had Changed, but since what they had changed from was so uninteresting, the

notion was of dubious value. The young cast sang well. The soprano sisters were Amanda Roccroft and Rosa Mannion (bright, true, slightly monochrome). The German tenor Rainer Trost (Ferrando) tired towards the end -- the role is almost as long as Siegfried - but is enormously promising, with needle-fine technique and a succulent mezza voce.

Rodney Gilfrey was a sound, up-front Guglielmo. Eirian James, encouraged to play Despina as a pert chambermaid, did so with horrible efficiency. The veteran Carlos Feller made a jovial Alfonso. An ideal recording cast?

RODNEY MILNES

Pirnlico Opera has a Peter Quint of quintessential Englishness, trying and tasting every graphically set word in a lightly-sprung, crispy enunci-ated tenor. His summoning up of "All things strange and bold" did more than any play with lighting or mirrors, and Samuel Burkey's wonderfully subtle and musical Miles was

Karen Hoyle's buxom Flora and Sarah Leftwich's Mrs Grose completed a cast as strong as the orchestral playing was sweet. With scarcely more than a baker's dozen of players, Kani made the most of every fluttering breath, shuddering bow and pattering of drumskin. This was where the Screw really Turned. The

HILARY FINCH

# TELEVISION REVIEW

#### Painful subject that is out of sight but not out of mind

The Crown Prosecution Ser-

vice put a dampener on this

optimism, with justification as

it turned out. Neither the

police nor the social workers

could believe that a child of

eight would describe such

things unless they had hap-

pened, although one of the

team. Detective Constable Jo

Priestman, said: "You get a

feeling about whether they're

≺ hild abuse investigation has come a long way in a short time. Not so many years ago this was an issue hidden from the public gaze and treated with reluctance by the police. Now it is not only in the public domain but the only real controversy surrounds not its existence but how it should be handled. That is progress of a kind, but the fact that there is till a long way to go was amply demonstrated last night.

Inside Story's film, Evidence of Abuse (BBC 1), took us to Kingston upon Hull. The outcome was a sensitive and at times harrowing fly-on-thewall account of one case in an area which has the third highest incidence of child abuse in Britain. A girl of eight alleged sexual abuse by her natural father, who was living with another woman and seeing the child on visits.

The police and the social workers involved were convinced that they had a case on with the child, all on videotape. Using the now-familiar methodology of gentle ques-tioning and the use of dolls, so that the child could demonher, they put the case together.

the basis of their interviews strate what had happened to

telling the truth. Some child-¬he team needed corroboration: there was medical evidence, but of course such evidence in itself does not prove who the particular abuser was. Eventually the suspect was arrested and charged with buggery, obviously designed as a holding charge while further evidence of alleged abuse was examined. A year later the buggery charge went to the Crown

been followed. strated two things. That there is now (at least on Humber-

·Court, where the judge threw it out after hearing defence argument that certain procedures recommended by the Cleveland inquiry had not In one sense the outcome

was not the important message of the film, which demon-

claim and counter-claim during a sensational case.

CLASSICAL MUSIC

# First and potentially foremost

Premiere Ensemble/ cert debut, the orchestra formed by the young and highly respected Mark Wigglesworth for Opera Factory productions neatly signailed its versatility, playing Beethoven, Schoenberg and a new work. The last-named was Three Michelangelo Songs by Tristan Keuris, receiving its British premiere.

Tor its South Bank con-

On this evidence the 46year-old composer has a fine sensibility to the musical setting of poetry. The piece had the advantage of rich tone and passionate feeling from Jard van Nes, whose dramatic mezzo ranged from subtleties of Italian inflection to a nearoperatic contemplation of death in two of the sonners. The solicitous instrumental

colouring around the voice. more than the vocal writing itself, put me in mind of Britten, with similar use of harmonic weight and direc-

Wigglesworth Queen Elizabeth Hall

tion to sustain a firm tonal foundation.

For this and Beethoven's Seventh Symphony (which began the programme) the Premiere Ensemble mustered about 40 players, almost equally divided between men and women and including several of distinctive solo calibre in both wind and strings. Mark Wigglesworth instilled a youthful vitality into the symphony from the outset. From a bucolic clod-hop and a relaxed second movement he accelerated to a finale where some clarity of articulation was sacri-

If anybody still thought

ficed to the momentum need-

ed to stay travelling in the fast

Schoenberg's Chamber Symphony No 1 a stodgy exercise in note-spinning. Wigglesworth's performance - with an ensemble of the requisite 15 players — was an ideal antidote. Conducting the complex single movement from memory, he shaped its structure and purpose in a way that vividly enlivened the senses as well as satisfied the intellect.

Buoyant in rhythm and well ventilated in texture, the performance brought the players to an often precipitous balance of individual line and phrase, yet allowed them sufficient scope to register clearly and fully in an exhilarating blend of solo versatility. The conductor, as well as several of the players, were former beneficiaries of the Abbado Trust for Young Musicians, whose tenth anniversary the concert also celebrated.

NOEL GOODWIN

#### Pimlico Opera, under its founder-director Wash 👢 Kani, has made quite a name for itself in performing in unusual senings. There has already been a fully-staged Falstaff in St John's, Smith Square, a Sweeney Todd in HM Prison, Wormwood Scrubs. Rumour has it that Kani has her sights set on a building-site next, in the manner perhaps of Michael Clarke's King's Cross project. For Britten's The Turn of the Screw, though, they settled for the limited but near-conventional space of the Lilian Baylis Theatre, at Sadler's Wells. The transformation had to come from the heart of the performance itself: no external circumstances were there to help. A small stage

and minimal sets can do

wonders for this most musical-

ly spare and dramatically concentrated of operas: Kent Opera's white box of a

house, Aldeburgh's tiny, bare staging; past successes spring readily to mind. Here, though, producer-de-

signer Jonathan Cocker fails to capitalise on the emotional and spiritual claustrophobia of this nasty little tale. This is one of the least spooky productions I recall. It is partly a physical problem: without a pit, the band are a brightly lit presence throughout. And Cocker has catered for props which are, albeit deftly, carted on and off during each of Britten's or-

**Less than spooky** chestral varia-The Turn of tion interthe Screw ludes. Lilian Baylis

realm of the set in Sadler's Wells main super-sensible, though, this production makes up for in a powerfully drawn sextet of relationships and in high musical finesse. Ingrid Attrot's Governess is young, girlish and movingly bewildered as she watches the ceremony of her own innocence being well and truly drowned. But, from the start, her voice has a hint of steel at its well-focused core. Her fight with Miss Jessel (Anne O'Neill) for possession

of the children becomes sud-

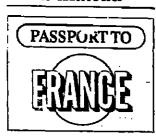
In Richard Edgar Wilson.

What it lacks in the properly impressed.

final performance is tonight.

# How to be an aristo on a shoestring

Alice Thomson finds that an Englishman's home can be a château



Loire château junkie. Accompanied by his royal court of 12,000 he would roam the Loire valley on hunting trips, visiting as many châteaux as possible. He owned two of his own -Amboise and Blois — which he packed with books (over 80.000), surgeons, confessors, cooks and poets, all set against a backdrop of ornamental

Five hundred years later the lure of a Loire château is still as great but the asking price, let alone the running costs, would be enough to cripple most individuals financially. However, at one château on the Loire they have learnt to château on a shoestring. The six owners, all aged under 30, are not French aristocracy, establishment rock stars or supermodels — they are English home counties entrepren-

Three years ago James Kent, Justin Whitfield and his brother, Ben, decided they wanted a proper château, complete with moat, turrets, hunting woods and roaming deer. We looked at property prices in France and thought Why does anyone want an estate in Scotland or a rectory in Oxfordshire when they can have their own castle for half the price?." says Mr Kent. a 28-year-old farmer from

Buckinghamshire.
They bought a copy of the magazine Demeures et Châteaux (France's equivalent to Country Life) and found an estate agency based in Brittany that dealt with large proper-ties. The agency gave them a list of Loire châteaux for sale.

In April 1989 they set out for the French countryside with only their O-level French and a very vague idea of what they were looking for. Twenty minutes from Angers and five minutes from the Loire in the soft, hazy countryside of Anjou they found the drive of Cha-

leau Du Planty. The present château is the fourth on the same spot and its predecessors stretch back to the 12th century. Built in 1872 and designed in the style of a Henri V hunting lodge, it is rumoured to have secret passages running to the nearby village and the church.

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everything you could possibly imagine.



The lure of the Loire: 19th-century château in Anjou with 12 main rooms, 37 acres, moat, pond, outbuildings and "some modern conveniences", yours for FFr 2,680,000

After a surreptitious scout around the 150 acres of grounds, taking in the lake, the walled garden, the moat, turrets and the woods, the Englishmen were convinced.

Inside there were nine double bedrooms, a large dining hall and drawing room and a games room that could hold a billiards table, darts board and card tables. More importantly, according to the estate agent, there was no dry rot, no damp and a good central heating

'We've got to know the lads. the French food and the local Anjou wine'

system. It was just a little neglected; the half acre walled garden was impenetrable, the top floor of the four floors was boarded up and wallpaper was peeling everywhere.
On their second visit to

Château Du Planty, a month later, the young men out in an offer and eventually the owners sold them the château for FFr2 million (£186,000) in

The first French neighbour the new owners met was met Guy Martin. He and his wife Jeannine owned the farm next door and within half an hour they had offered to look after the gardens, arrange for a daily, do the accounts and clear out the wood - all for

Ferry booked!

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"I thought there would be a lot of animosity from the village and they would refuse to help us when they saw these flash kids in their sports cars wheeling and dealing," says Justin Whitfield, a 29-year-old property entrepreneur. "But they have been really friendly."

The only real setback was the notary's fees. In France a local notary (government registered solicitor and estate agent) handles property transactions, registers the land and pays the relevant taxes. His fee came to about 12 per cent of the price.

Because the notary's fees were high and the château needed restoring, the three new owners decided to get some more shareholders, and, eventually, rent it out. "It costs £20,000 a year just to keep the château ticking over without any improvements, we already had a £100,000 mortgage and had also borrowed £50,000 for renovation," Mr Kent says. First, we wanted just one other shareholder, but then two others wanted a share so now there are six of us. Any more would be unmanage-

Each shareholder owns a percentage of the château and they split the running costs equally. "We get on so well that we don't have any rules about who has the château when, we just pile in together," MIT Whittield says. I ney have a written agreement that if they want to sell their share they will offer it to the other shareholders first and a gentleman's agreement over who else they can sell to. "If one of us marries. I think we will have to make it more watertight," Mr Kent says.

Compare that with the AA's price

of \$108 for a similar service.

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about our Family Continental Travel package at \$92

Stephen Davies, aged 27, a friend of the Whitfields from their schooldays, who runs his own construction company, came down a couple of months after they bought it to advise on building work and was hooked. He took a 12.5 per cent share, flew his building team out and has spent the last two summers getting the chateau into shape and building a large swimming pool in the walled garden using a teach-yourself book.

"There were 15 of us getting to work with diggers, handsaws, excavators and paint," Mr Davies says. "We all love the French. We've got to know the lads, the French food and the local Anjou wine. One builder is now engaged to a girl from the village."

Last week "the Plantys"

came second in the annual local seven-a-side football tournament. Next weekend they are importing a team of friends to see if they can beat

ago and lends his services free in return for use of the pool. Ben Sellars, the co-propri-etor of a design consultancy and a friend of Mr Davies. became another shareholder

the village team for the first

time. They play tennis free at the local club in return for

playing a few matches with the

club president; Gerald

Raimbault (Rambo) the may-

or, electrician and plumber of

We weren't getting enough rentals to pay for the day-to-day running." Mr Sellars says. He took charge of the rentthe village did his apprenticeship at the chateau 30 years

als, producing professional brochures and contacting holiday companies. Before the chateau was rented out to

(he also bought a 12.5 per cent

share) because he liked the

idea of turning the chateau

around and making it work

Being in marketing I could

see its potential but it still

wasn't working financially.

This summer it has already been booked for 20 weeks at £2.500 a week and people are beginning to book for next year. Until the chateau is completely restored they will try to rent it out for at least half the year. The shareholders go down in between rentals and have the château to themselves for the rest of the year.

The extra money from the rentals is beginning to finance the restoration. The inside of the château has been redecorated (with help from a girtfriend who is an interior designer). Their next plan is to stock the lake with fish. Then they want to convert the outhouses to accommodate another 20 people and plant formal gardens. They are holding a ball for 500 locals and English friends in the autumn to raise enough money to build their own tennis court and to help fund a new playground in the local school.

There are some cautions. "If you are not near a port you have to be near an international airport, otherwise it is very difficult to rent," Mr Kent says (the château is only a half an hour drive from Nantes airport which has direct flights to Gatwick). "Don't buy a château with no central heating or wiring or it will be a year before you can even live in it," Mr Davies advises.

"A château, like a dog, is for ever. It needs constant care and attention," Mr Sellars says. "The place is addictive. When the others first bought it they just wanted to do it up and then turn it around. Now we all want to keep it for our grandchildren."

The English agents for the château shown above, still for sale

# Alive with the sound of markets

hopping is what women in Gascony do when they're not cooking. If the feminist aversion to household chores should ever extend this far, and there is not much sign of that, it will be the end of Gascon civilisation as we know it.

The women will refuse to go to market, the daily supply of fresh food will cease and McDonald's and Pizza Huts will reign unchallenged. It is just too awful to think about. But why dwell on the selfinflicted horrors of future generations? For now, the shopkeepers and stallholders thrive in all their splendour has its market and up to midday, when everything stops for hunch, they are alive with the sounds of hard bargaining.

It is not price the Gascons worry about so much as quality. If that joint of meat looks leaner and more tender than this joint of meat, then that joint is what madame will have, no matter how forcefully le boucher argues to the contrary. In the frenzied search for the best buy, fruit is turned and fondled, vegetables are squeezed, fish is sniffed. Who would think of buying an unknown cheese without first tasting a sliver? Only the untutored English tourist, whose natural diffidence combined with an eagerness to get back to the pool

earns a dismissive smirk from rival customers.

The surprise for the newcomer is how much live produce is for sale. Coquillage and escargots are to be expected but not gathered together in such claustrophobic profusion. Claws unfettered, crabs and lobsters probe for escape; snails are bundled up in

plastic bags, a demi kilo a time. Ducks and chickens are paraded in wire cages, for some reason always at ground level so that they spend their last hours peering feed. Pigeons, too.

There was a time when every Gascon farm had its pigeonnier, a stone tower with a conical tiled roof. The pigeons were welcomed for their eggs and their easy

conversion to pot roast but more especially for their droppings which, strong in nitrates, made a powerful fertiliser. The pigeonniers in Gascony are still as common as windmills in Holland although nowadays they are mostly derelict. But the birds themselves are still treated with respect. Pigeons destined for the casserole can be more expensive than quail

WHEN IN

FRANCE

We're the nearest thing they have to fast food

> In the gloriously named town of Condom (my children are plucking up courage to send a greetings card to their headmaster) they have a livestock market. It is organised along the lines of a bring-andbuy sale. Anyone who raises a few edible beasts can try their luck. The traders gather on a concrete platform under a high corrugated-iron roof, there to sell what is ready to eat

and to buy what needs to be fattened. Haggling is loud and incessant. It is a bit like the stock exchange but with as many squawks as shouts.

The markets come and go. The shops are open six days a week, seven in the villages where business is dependent on urgent necessities and market day after-thoughts. Service

is professional and considerate. It is barely possible to buy food without culinary advice on how best to get value for money.

where from 8am to 10 each day the ritual of buying bread takes place. The enduring image of France is of a baguette tucked under the arm or strapped to the back of a bicycle. But it is the nature

of the purchase that is every bit as traditional as the purchase itself. In our village, and in countless others, the boulangerie is as much a community centre as a shop. The proprietors are a middleaged couple. Madame (short and fat) dispenses the loaves while monsieur (tall and thin) dispenses opinion on matters of importance the weather,

the parlous state of the rural

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France travel offers continue

economy and the prospects for the Dutch emigres who have set up a camping site on the edge of the village.

Nobody is served so quickly as to inhibit conversation. This requires madame to perform her duties with a flourish. The lengthiest transactions of sur on Sundays or whenever there is a jour de fête. It is then that :: madame opens a second front with a counter of sticky cakes. notably tarte aux pommes and

tarte aux pruneaux. Each purchase must be placed in a carton which is then tied with pink ribbon, an exercise of such delicate elaboration that monsieur has all

The Parisiens who come here for weekend breaks (the 400-mile journey by TGV now takes a little over three hours) have no panence with the Gascon-style of shopping. They and their urban-minded counterparts make directly for

an out-of-town supermarket. At Agen, the biggest town within a 30-mile radius, the supermarket was closed recently for a thorough refit. When it reopened, the radical change was the increase in the space given to food counters where customers could be served just as in ordinary shops. Meanwhile the Agen market, at the heart of its town and its culture, continues to

BARRY TURNER

Fly or sail to France this summer with *The Times* and T.A.T. or Sealink

## **Parisian breaks**

The Times in association with T.A.T. European Airlines and Copthorne Hotels, is giving readers the chance to win one of five luxury two night breaks

The winners of today's competition and their partners will be flown from Gatwick by T.A.T. European Airlines the French independent airline, to Charles de Gaulle Airport. In Paris, the winners and their partners will stay for two nights at the four star Hotel Copthorne Commodore, recently extensivly refurbished in traditional Parisian style.located in the "Golden Triangle" of downtown Paris, near the Opera and the Stock Exchange, and at the heart of the business and shopping

Today's winners will also receive two complimentary tickets for a boat trip on the Seine taking in all the famous Parisian sights.

To enter, simply telephone our competition line on 0891 700 149 before midnight tonight. You will be asked to give your answers, and leave your name, address and telephone number. Calls cost 36p per minute at cheap rate and 48p per minute at all other times. The winners will be selected at random from all correct entries received by

midnight tonight and notified by telephone tomorrow. The winners names will be published in The Times next week. Conditions of entry: Employees (and their relatives) of Newspapers Ltd., T.A.T, Copthorne Hotels or their agents are ineligible for entry. The Editor's decision is

THE QUESTIONS

final. No correspondence can

be entered into. The Times

competition rules apply -

available on request.

1. Name the formal garden in front of the Eiffel Tower 2. How many passengers did

T.A.T. European Airlines carry in 1991? Was it a) 1.5 million; b) 3 million or c) 5

3. What is the name of the University of Paris?

The answers to Tuesday's questions will be given

tomorrow • The patron saint of Paris is St Geneviève, not St Denis, as given yesterday. Five new prize-winners will be chosen.



Fishing boats: in Dieppe

#### Artist's quay

It's always a good moment

when the ferry arrives at Dieppe, with a tempting line of fish restaurants stretching away round the harbour. Perhaps the first thing to do is to have a drink at the Café des Tribunaux in the middle of the town, where Oscar Wilde, Monet and Whistler used to sit. The harbour is full of fishing boats with their fresh catches, the seafront is lined with hotels of fading splendour, and narrow streets take you through the markets to the Gothic church of St-Jacques. Steaks are good but fish reigns supreme. Two restaurants to note are: A la Marmite Dieppoise, with a rich fishy casserole after which it is named (8 rue St-Jean. 010 3335842426); and Armorique with its oysters and brill (17 Quai Henri IV, 010 33 35842814).

# Free return trip

with The Times giving you the chance to save up to £190 by sailing to France with Sealink Stena Line ferries before August 31, 1992 and receiving a second ticket for a return cross-Channel trip. The offer is available on the Dover-Calais, Southampton-Cherbourg and Newhaven-Dieppe routes and gives you the freedom to do as you like. Perhaps relaxing on the beach, touring the vineyards sampling a little local produce, or spending time in a villa in the Dordogne. To qualify for our exclusive Sealink offer, readers of The Times are invited to book and pay for an all-in car standard return at the brochure price for travel before August 31. The all-in car standard return fare entitles up to five persons (including the driver) to take any length of car by Sealink for a minimum seven-day

Readers will then be entitled to a free ticket on Sealink's allin car (up to five days) faresaver return for travel between September 14 and December 17 inclusive, subject to restricted space.

Readers should book their travel before August 31 by contacting their local Abta travel agent, or motoring organisation or calling Sealink direct on hottine number 0233 615222. Readers will receive a voucher and a booking form entitling them to a free ticket for travel between September 14 and December 17, 1992. After completing the first journey, readers should attach to the application form the counterfoil of the first ticket and ten different Passport to France Sealink tokens from The Times and The Sunday Times between June 14 and June 27.



# RSDAY JUNE 18 1992

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## How the fizz driends and dequimates a first straight of the continues of the straight of th went flat for a front man

Ribbentrop was loyal to his Führer but to to the constraint man is to their the breaking to the breaking nobody else. Ian McIntyre reviews his life

Thrich Friedrich Willy Joachim Ribbentrop (he acquired the "von" later from a branch of the family that was entitled to it) was born in 1893, the son and grandson of imperial officers. On trial at Nuremberg, he wept when the court was shown old newsreels of Hitler. "It was shattering," he said, "as if a dead father had returned to life."

Sir Robert Vansittart wrote memorably that Ribbentrop "suffered from the sore vanity of a peacock in permanent moult". Goebbels said of him that he "bought his name. married his money and cheated himself into his job". His motherin-law said that he "could walk over dead bodies". John Weitz tells us that much of the research for this biography was deeply painful. If his Jewish parents had fled from Berlin any later than August 1938 he might not have survived to undertake it.

The man who ended up as the Third Reich's foreign minister was very much a Johnny-come-lately to the Nazi cause. The number on Hitter's party card was 7: Ribbentrop's was 1,119,927. When Hitler urged Hindenburg to appoint him

potentiary for Matters of Disarma-

ment" in 1934, the old man said:

"What, that wine merchant?" His

first post-war business deal had

been to sell six cases of Moët et

Chandon champagne, 1911 vin-

tage - acquired by bribing a

sergeant working in a British

He was, Weitz writes, "like the

man in the next Concorde seat".

He was well connected, spoke good

French and English, played a decent game of tennis slender

qualifications for an adviser on

foreign affairs, but it suited Hitler

to install him as head of a sort of

alternative foreign policy think-

of drafting a coherent letter, but he

was endowed with the persistence of the deeply stupid and he had his

successes. One of the earliest was

Ribbentrop, now pompously styled "Ambassador Extraordinary of the German Reich on Special

Mission", set out his proposals in crude "take it or leave it" fashion.

The British, to the rage of the

French, took it, agreeing to the

German formula of 35 per cent of

British naval strength and 45 per

cent in submarines — the weapon

which had proved near-fatal to

Ribbentrop returned to London

as ambassador three years later, but he failed to grasp that there was more to diplomatic effectiveness

Ribbentrop was scarcely capable

officers mess.

tank under Hess.

TANKY IT RNEF the 1935 Naval Agreement with

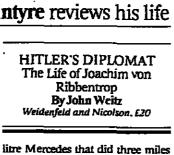
Anschluss, he appropriated the globe which had belonged to

cow to sign it in August 1939. some Jewish blood.

Ribbentrop on trial at Nuremberg to the high-sounding post of "Plenipact of which Ribbentrop was so proud. He ordered the foreign ministry to help with the Final Solution, and soon it was deeply involved with the SS in "displacing. relocating, resettling, cleansing" those other chilling

> charged with performing a similar service for Ribbentrop in October 1946 did not spring the trap as expertly as he might, and the process of "relocation" took the best

The book is in some ways sloppily produced. The dust-jacket says that Tom Wolfe contributes a "provocative" introduction in which he makes "disturbing comparisons" between Berlin in the 1930s and New York in the 1980s. If Wolfe did originally draw such an absurd parallel, then somebody at Weidenfeld has had the good sense to edit it out. It is a pity they did not also strike out Wolfe's mistaken assertion that it was Lenin who invented concentration camps — that is a British distinction, ac-



to the gallon and sending his son to Westminster. "Bring me England into the anti-Comintern Pact," his Führer had told him. "I'm sending you as the best horse in my stable The racegoers were unim-pressed. When he presented his credentials at the Palace, he gave the Nazi salute as he backed out of the presence. At a meeting of the Anglo-German Fellowship, attempting a compliment to the Germanophile Lord Mount Temple, he perpetrated an even more monumental gaffe: the Lord, he said, was one temple which must not be destroyed - it was too useful, "despite the Lord's Jewish wife". The cartoonist David

Low renamed him Brickendrop. In 1938 he became foreign minister. Visiting Vienna after the

Metternich and had it removed to Berlin. He also had new diplomatic uniform designed by the theatrical designer Benno von Arent a sort of admiral's rig with rings on the sleeve denoting rank. "Herr von Ribben-trop," shouted Göring, "you look like the doorman at the Rio Rita Bar."

It was not for lack of trying. but neither Göring nor Goebbels managed to unseat the man they called "Hitler's parrot". The summit of his achievement was the Soviet-German Non-Aggression Pact. When he flew to Mos-Hitler's photographer Hoffmann was in the party. He had special instructions to photograph Stalin's earlobes so that the Führer might judge whether they were properly Aryan or betrayed

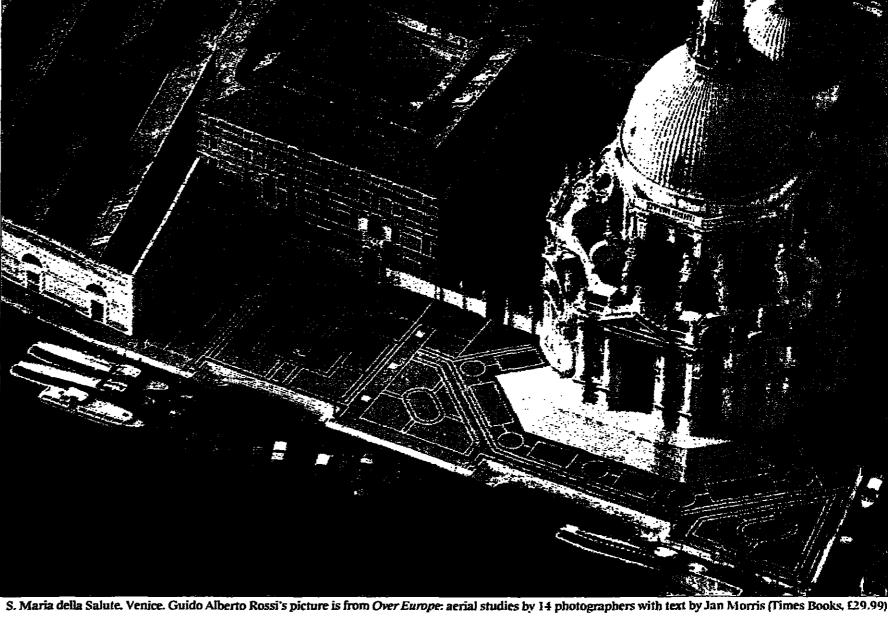
Jewish blood was one of the things that eventually sent Ribbentrop to the gallows. By 1941 the army and the party were in the ascendant, and it was plainly only a matter of time before Hitler tore up the

euphemisms.

The American Army sergeant part of ten minutes. "I shall go on my way with pride," he wrote to his wife, "and belief in eternal life."

Weitz says that his research took him to archives all over Europe. It is not clear whether he was equally assiduous in visiting libraries. A bibliography for a book on the Nazi period that omits names like Martin Broszat, Eberhard Jäckel, Hugh Trevor-Roper and Alan Bullock must be viewed with some reserve.

quired for us during the Boer War by Lord Kitchener. Even Ribbenthan being driven round in a seven- trop probably knew that.



# Rolling stone of Venice

Nobel prizewinner Joseph Brodsky has turned his Venetian

about a love-affair with Venice should be obsession into a book, but Caroline Moore is not convinced warned: this is a book about Joseph Brodsky's love-affair of the smell of freezing seaweed: "The source of that attraction. I'd with his own mind. Self-reflection is the order of the day, with long always felt, lay elsewhere, beyond the confines of biography, beyond disquisitions upon mirrors, water, eyes, tears, and all the paraphernaone's genetic makeup — some-where in one's hypothalamus, lia of a self-regarding metaphysical poet. For Brodsky, indeed, all Venice is subsumed into his own which stores our chordate ancestors' impressions of - for example mind; its labyrinthine intricacy - the very ichthus that caused this "resembles a brain", so that "one's meanderings through the streets of civilisation." Brodsky's dictionary is this city...feels (sic) somewhat evidently even larger than my 12

eaders who expect a book

That slip of grammar, though perhaps only a proof-reader's error, does make one wonder how many twists in this labyrinth are more confusing than clarifying, when the author himself gets lost in them. Some of the conundrums Brodsky sets might well be written down to the peculiar dictionary-drawn vocabulary of an author to whom English is not his native tongue. What Englishman would write "the earth is turning its other cheek to the luminary"? Here is Brodsky musing upon the evocative power

arguerite Duras's novel

▲ 1984, was one of her

biggest successes, and the film

version of it opens in London

tomorrow. But her more recent

novel, Summer Rain (La Pluie

d'Eté), is a very different kettle of

Rationalists the French may be

but when they turn anti-rationalist

they seem to lose their heads.

Marguerite Duras has always had

a strong streak of the subversive in

her, and in this book she wants to

subvert our normal "reasonable"

ideas of education and upbringing.

However, all she has produced is a

Summer Rain is about an immi-

grant family - father Italian, mother Russian - living on social

security in the desolate Paris sub-

urb of Vitry. Among their many

children, who roam the streets and

never go to school, is the boy

Emesto. He tries school, but after a

few days refuses to go any more on

the worryingly paradoxical

grounds that they teach him things

When he says this, his mother,

feckless but sensitive, understands

that he is a genius. What is more, she is right. By just standing outside the windows of schools and

he does not know.

most unconvincing fable.

L'Amant, published in

WATERMARK By Joseph Brodsky Hamish Hamilton, £12.99

> is puzzled by their connection with St Mark — "he never went on a safari". I cannot believe that Brodsky, who has visited Venice regularly for 17 years, can really be unaware that a winged lion is one of the four beasts in Revelation, which traditionally signify the four Evangelists.

Equally odd is Brodsky's claim For a moment, trying to make sense of it, I toyed with the notion that in Venice "nights are low on that Brodsky was alluding to the Christian symbol; but, as he boasts, nightmares — judging of course by literary sources". But there are his vision owes "more to Claude plenty of chilling literary nightthan to the creed". Indeed, he mares: Daphne du Maurier's parades an ignorance of Christian Don't Look Now, Ian McEwan's culture so complete that it must surely be studied. Musing upon the The Comfort of Strangers, Vernon Lee's classic tale of the supernatuubiquitous winged lions of Venice. ral, "A Wicked Voice"; Aschenbach's Dionysiac nightmare in he apparently believes them to be "products of the city's fantasy", and Death in Venice...

After a bit, one suspects sourly that Brodsky is too interested in himself to possess even ordinary curiosity about the outside world. In 17 years, he is proud to say, he has never got to know the Venetians, seldom entered their houses.

acquired no "local traits".

Equally revealing is his attitude to women. If, in an egotist's universe, "the common purpose of everything here is to be seen". women in particular exist to proffer themselves to Brodsky's gaze: "... the eye keeps sending in images of all these 5'8" miracles, complete with light chestnut hair, Perugino ovals, gazelle eyes, nurselike bosoms, wasp-waists, darkgreen velvet dresses, and razorsharp tendons". With all the sexual arrogance of his poetic hero,

Donne, Brodsky decides that an

member of the CP, the job, I concluded, was best left to a Watermark arouses irritation

like his wife, he, too, seemed to be a

because it displays so much brilliance in a vacuum - a will-o'-thewisp in self-created darkness. It is full of dazzling metaphors which almost work, and then succumb to their own cleverness. "On days like this, the city indeed acquires a porcelain aspect, what with all its zinc-covered cupolas resembling tea-pots or upturned cups, and the tilted profile of campaniles dinking like abandoned spoons and meli-ing in the sky." Melting spoons? Clinking campanile?

And this is the way he describes

his inability to speak in the oppressive interior of a palace: "We were like a school of fish passing through a sunken galleon loaded with treasure, but not opening our mouths, since water would rush in." Fish not opening their mouths

architect with a pretty communist All tourists in Venice get lost. wife "should be cuckolded". This, Brodsky, laden with intellectual we are led to infer, would be a piece baggage, at times leads himself of cake for Our Hero: "but since. thoroughly astray.

## Downer and out in Paris

volume O.E.D. And what, apart

from a vague aura of pseudo-

science, is gained by using the

Greek word for fish?

**Derwent May** 

SUMMER RAIN By Marguerite Duras Translated by Barbara Bray HarperCollins, £13.99

colleges, or simply working it out in his own head, Ernesto - who may be 12 or may be 20 - soon has a completely mature grasp of philosophy, chemistry and mathematics. But it gives him no satisfaction. Having reached the end of knowledge, he declares that all knowledge is useless. Only one thing matters to him - his love for his

sister Jeanne. Marguerite Duras obviously had great sport trying to unset received ideas with this story; but for most of its length it reads like a private joke. sequential dialogue, its descriptions of actions and feelings in the abbreviated language of a film scenario, it gives us no coherent sense of its characters. Nor does it offer a persuasive demonstration that out of deprivation can come wisdom — which seems to be its point, if it has one.

The only thread in the book which does have some emotional power is the love thread. The mother is haunted by memories of love, and the children are deeply affected when she talks of them. Then the love between Jeanne and Ernesto -- incestuous, but very intense and pure — starts to dominate the lives of all the family.

This more moving side of the book would appear to have its history in the author's own life. She has spoken of the intimate love between herself and her brother Paulo when they were growing up in French Indo-China. In fact, the whole ramshackle life of the family in Summer Rain seems to be a transposition of her wild childhood to our own time and to Paris.

She clearly writes better when her subject comes from her heart rather than her head. Nevertheless, this is an unsuccessful novel — a sort of dumsy marriage between Waiting With its pages of jarring, incon- for Godot and Anita Brookner.

# **Heartless in** the darkness

ight of the cond of his stay in Monrovia, Anthony Daniels accompanied a Swedish television crew to interview the chief of staff of the armed forces of Liberia, the by then disarmed defenders of the late Samuel Doe's indefensible regime. The interview over, an aide pounces: the army has a few questions in return. There were several, Daniels muses, which might have caused his group some embarrassment "Had we come to Liberia to further our own careers. did the destruction we found there confirm us in our feelings of cultural superiority, did the level of suffering in Monrovia match up to what we hoped and expected, or

were we disappointed?" This is disarming. But the reader is still tempted to put just such questions to the author (and to ask what prompted the publisher to class this unforgiving chronicle as a travel book). Physician-wanderer, Daniels has practised in four African countries. The more miserably governed Africa is, it seems. the better it lends itself to his anatomy of the follies that progress" can inflict on the human condition.

Daniels is a good observer. He generalises less than most writers who chronide safely remote lands. And his distaste for the politically correct, so strong that it is the nearest note he strikes to passion, lends a nice wryness to his account. But this book leaves a more unpleasant impression than can be explained by the sickening scenes he describes. There is a feeling that the suffering matches his hopes. Whatever drew him to Liberia to conduct his autopsy - in the aftermath of a civil war which reduced Monrovia to a looted shell - it was not empathy with its

human victims. His interest in what impelled them to such ruinous mutual slaughter is real, but

In one of the sacked public buildings he tours. Daniels finds Liberia's only Steinway grand piano, its legs neatly sawn off — as he sees it, in "long-contemplated but long-frustrated revenge upon a Rosemary Righter

MONROVIA MON AMOUR By Anthony Daniels John Murray, £17.95

whole alien civilisation". He tells some British photographers of his horror at the find. They shrug: what is a smashed instrument, when thousands of people have been killed? "I despaired then of my own country," he writes. "How had we come to breed such a race of barbarians?"

To set human lives above pianos is just the kind of liberal woolliness he abhors. But then, for Daniels, the piano is evidence for his thesis: that Liberia's problem lies in its people's failure to resolve "a conflict of identity between European thought and African feeling", a failure they share with the rest of the continent.

The odd thing is that the western liberals Daniels despises used — in different, "caring", language, of course - to utter variants on this theme. Developing countries, they argued, were too poor to afford democracy. The West should not seek to impose its own ideas about human and political rights on Africans.

In practice, Africans are proving remarkably tenacious in defending these values. This cynical, often funny book breathes a condescension which mars it. Daniels writes that he enjoyed his stay in Monrovia thoroughly, but he engages neither head nor heart as a Conrad or a Naipaul might have done. His Monrovia lacks Amour.

#### **AUTHORS** WANTED

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The study to the state of th he angry young narrator-tramp in Robert McLiam The state of the s Wilson's prize-winning first novel, Ripley Bogle, castigates him-Poly to the state of the state self for uttering immature, improper words in response to the death of his only friend: "Me spinning out the television dialogue, all liberally laced with the crap of youth. I should go to hospital. I need the

script treatment." Readers who come to McLiam Wilson's second novel. Manfred's Pain, expecting the verbal pyroechnics which gave Ripley Bogle its raw energy, will not find them. Gone are the endless neologisms and Joycean amalgamated words. Cone is the uneasy marriage of high literacy and the dog-dirty vernacular. Linguistic self-indulgence has given way to an understated use of English prose which is masterly. McLiam Wilson would appear to have had the script

Natasha Fairweather

MANFRED'S PAIN By Robert McLiam Wilson Picador, 14.99

Manired is a London Jew who is growing old with the century. He has a pain in his gut, a "holocaust in his bowels". While he indulgently welcomes this harbinger of death he ruminates over the wasteland of his life. As in Ripley Bogle. McLiam Wilson shifts the narrative of Manfred's Pain with the regularity of a pendulum from the present (which finds Manfred struggling with the hideous physical realities of his exploding gut) to the past (with its greater abstract pain).

Manfred's father, conscious of his own failure, advises his son to identify what he wants in life and then to pursue it. His mother is

more circumspect, cautioning him about the dangers of desire. Manfred chooses to follow his father's advice, but this is a mistake since it is the women in this novel (in spite of being passive, twodimensional characters) who articulate the truths of life.

Picking through the rubble of London after the war, Manfred meets and marries Rosza, a beautiful young Jewish woman from Prague who has changed her name to Emma. Emma has survived the Theresienstadt ghetto, the death camp at Auschwitz-Birkenau and the death of her family. She cloaks her loss in silence, a silence which she takes, like a guilty secret, to her

nuptial bed. Wilson has a talent for describing the tiny gesture which betrays a greater truth. Closing the cupboard door on the birthday cake which Emma has lovingly made for him, Manfred realises that he is giving

free rein to the destructive side of love. He grows jealous of their son, of Emma's freedom and finally he is even jealous of Birkenau. Determining to beat the silence out of Emma, Manfred sentences himself to a life without sight of her: they meet on a park bench once a month, but Manfred averts his eyes. This is his pain.

A new sub-genre of Holocaust literature has been spawned recently, as fashionable writers such as Martin Amis have been tempted to bend the events of the Jewish tragedy to their own particular narrative and stylistic needs. McLiam Wilson, who has generally done his homework and only rarely confuses Catholic with Judaic ritual, tries to side-step accusations of exploitation by allowing his authorial voice to be heard in an endnote. He informs the reader that Emma is real, alive and a friend to boot. It rings hollow.



McLiam Wilson: understated



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These roles require an exceptional academic record; an MBA is an advantage. We are seeking colleagues who are fully in tune with our values of customer service, innovation, team work and integrity. Naturally, salaries are commensurate with the value we place on these roles. Our practice is firmly established and our working environment is exceptional with offices and management centre 15 minutes from Heathrow.

Please send your CV to:

Sheena Crane, Director, Crane Davies Limited, The Manor House, Park Road, Stoke Poges, Buckinghamshire SL24PG Telephone: 0753-646411

> **CRANE DAVIES** Management Consultants

#### IS YOUR TRACK RECORD AS **IMPRESSIVE AS OURS?**

Our intensive programmes are based on a proactive and highly succesful self marketing approach with high levels of support.

The objective is to achieve career progression either from choice or from a position of

- Guidance for their next career step typically achieving packages in excess of £40k per annum
- Individually tailored programmes with a targeted Job Search based on current market intelligence. For professional and confidential advice or
- to arrange an exploratory meeting call Tony Hooke (Reading) 0734 310800 or Wendy Reus (Stevenage) 0483 748555. Career Development and Planning
- Charterhouse CDP 4 Danehill, Reading RG6 4UT



SOCIETY

MIDATA

# Do you believe that a great pub is one of Britain's finest institutions?

- Can you enthuse and motivate talented managers to achieve stretching targets?
- Have you an outstanding ability to help others grow and develop?
- Are you highly profit oriented?
- Have you a burning desire to succeed?
- Do you work at getting people to like you?

**NORTHERN HOME COUNTIES** 

is clearly seen in the support we give to our management couples. We now require dedicated RETAIL AREA MANAGERS - people with an exceptional flair for multi-site retail management, who will make a

commitment to excellence and quality underpins all our operations and

Part of an international, highly successful organisation, Ind Coope Retail is a major force in Pub Retailing throughout the South East. A

- significant personal contabution to our dynamic team. You will ideally be educated to 'A' level standard, have had significant retail experience and have an innovative approach to your work.
- In return, we are offering not only an excellent solary, generous bonus scheme (up to 40% of salary), medical insurance and company car, but an exciting opportunity that recognises real talent and develops career plans to realise your potential.

If you are interested in these challenging roles, please call Sharon Masson at the Varsity Recruitment Centre (Consultants advising on these positions).

on 0932 828528 for an initial discussion. Sunday 14th June 1992: 10.00am - 1.00pm. Office hours: 8.30am - 7.00pm. Closing date: 19th June 1992.

IND COOPE RETAIL

#### **MEMBERSHIP MANAGER**

London

c£30,000

The 160,000 RHS members enjoy many membership benefits including Wisley and other RHS Gardens, the Chelsea Flower HORTICULTURAL Show and a monthly magazine. Membership satisfaction is crucial to the continuing success of the Royal Horticultural Society.

The responsibilities of the Membership Manager include all aspects of a computerised membership system, dealing with membership problems, distributing Chelsea Flower Show tickets and generally contributing to the maintenance of the Society's high public image.

Applicants should have previous experience of managing a substantial membership or subscription based operation and must be familiar with modern computer facilities. Staff and budgetary control are important elements as is close co-operation

Please send personal and career details, highlighting experience relevant to this position, to our recruitment advisor, Douglas G. Mizon, at Bank Chambers, 68a High Street, Stevenage Old Town, Herts SG1 3DH.

microgen plc

# GENERAL MANAGER

c£35k base (to £50k+ total package) + benefits

As the market leader in the provision of Information management facilities, Microgen has an outstanding record of successful growth. A highly dynamic, responsive organisation with a strong customer base, the company is acknowledged as the leader in the European computer output microfilm market, as well as being the largest laser printing bureau.

Keeping pace with technological development Microgen are about to launch an innovative new product into the UK market which involves "just in-time" techniques. The company now seeks to appoint a General Manager to take full responsibility for start-up and development of this venture.

This is an excellent opportunity for candidates looking to make a first move into general management. ideally in your mid-to-late 30s you will be able to demonstrate an impressive

track record of success in sales and marketing. Your creative flair will probably have been developed in previous start-up situations where you have been responsible for launching new products into highly competitive market places. Experience in the printing industry, particularly with computerised print, would be a distinct advantage.

This position offers a base salary in the region of £35,000 with a realistic potential for earnings to exceed £50,000 per annum.

If you feel that you have the personal drive and ambition to meet the demands of the exciting challenge, please send or fax

your career details to our Advising Consultant, Robin Nye, at: Thompson
Associates Ltd., Compton House
Selsdon Road, South Croydon, Surey
CR2 6PA (Fax: 081-680-9773), Please

# DRECTORS SHIMMEANING



Demand more than well meaning Career Counselling or Outplacement advice

Insist on real direction to your job search based on current market intelligence from the largest outplacement and career management consultancy providing cost effective services to employers and to individuals seeking career progression

Our subsidiary InterMex accesses over 6000 unadvertised vacancies annually - mostly between £40,000 and £200,000 p.a. - and makes recommendations from its approved candidate bank without charge

Call Keith Mitchell on 071-930 5041 for an exploratory metting without obligation Landseer House, 19 Charing Cross Road, London WC2H 0ES, Fax 071-930 5048

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#### **EXECUTIVE OPPORTUNITIES**

071-782 7826

# Over 3,000 acres of development potential...

LIFE & TIMES THURSDAY JUNE 18 1992

## **High-calibre** professionals for a significant new venture

£45,000 to £65,000 + car + benefits **Central London** 

venture backed by the resources of one of the world's leading corporations. British Gas is the ninth-largest company quoted on the International Stock Exchange; now a global player in the international energy sector, the company has continued to broaden its business base by establishing a property development operation with the brief to develop substantial land and property assets. Over a quarter of the 12,000-acre portfolio has been assessed as suitable for development, including the 300-acre Port Greenwich site in London. High-calibre professionals with substantial development expertise are now sought to help shape this venture from its earliest stages.

As members of the senior management team, you will provide significant input to formulating the overall business strategy; a flat management structure with substantial emphasis on matrix methods and cross-functional working will also enable you to contribute fully at an operational level. High degrees of accountability will be matched by the scope and freedom to use both your technical expertise and

#### **Senior Property Finance Executive**

As the team's leading specialist in this field, you will develop the financial strategy; your prime concerns will include project appraisals, negotiating joint venture partnerships and the optimal financial management of the operation as a whole.

A fully qualified accountant, ideally an ACA/FCA, you should have extensive experience of senior-level financial management within the property sector. Knowledge of taxation and investment appraisal procedures is essential and you must be capable of establishing comprehensive financial and accounting systems from scratch, Reference: 5674/PB/ST.

#### **Senior Development Executives**

You will lead a team of Development Managers in the full life-cycle management of a significant portfolio of high-value land and property developments, from business plan to let or disposal. You will also identify - and realise - opportunities for both own-account and joint venture projects.

Professionally qualified, with a degree in a relevant technical discipline, you should have an extensive track record of managing development projects from inception to completion. Keen understanding of the property market and detailed knowledge of planning processes are both essential, as is expertise in one or more of the following: land reclamation, building design techniques, marketing, construction processes. Reference: 5675/PB/ST.

#### Senior Construction Executive

You will identify opportunities for major land and property development projects with particular emphasis on disadvantaged sites. Managing both a professional team and a significant portfolio of projects, you will also establish a Centre of Excellence for environmental and engineering disciplines.

Professionally qualified, with a relevant technical degree, you will have a background in major construction project management, including significant experience of land reclamation issues. Expertise in privately funded and/or joint venture agreements is desirable, along with detailed knowledge of planning processes. Reference: 5676 PB:ST.

The highly competitive rewards packages will reflect the status and challenge of the positions and each will include an excellent salary, performance-related bonus, company car, profit sharing and sharesave schemes, and relocation assistance where appropriate.

#### Further Opportunities...

These senior management positions are the first of a number of new posts created by this exciting venture. There are further opportunities requiring less experienced, though equally impressive, individuals in the following areas: Development Management (Reference: 5677/PB/ST), Construction and Environmental Management (Reference: 5678/PB/ST), Information Management (Reference:

Please send your cv. quoting the appropriate reference, to Peter Bedford, PA Consulting Group, 123 Buckingham Palace Road, London SW1W 9SR.

"Maximising potential through equal opportunities" 🖇

**British Gas**<sup>\*</sup>

## **National** Sales Manager -**Hospital Products**

Initiative, ambition and a desire to be the best

package c.£35,000

Thames Valley

To spearhead the national sales force of a fastgrowing international healthcare company, our client is looking for a Sales Manager with the presence and expertise to make an immediate impact in its

With responsibilities covering the UK and the Republic of Ireland you will set ambitious targets and manage two small, but enthusiastic teams of territory representatives separately promoting pharmaceutical and surgical products. The company's matrix management style provides a main reporting line to the Marketing Director and frequent contact with the Managing Director.
You'll need a sound grasp of key issues and the

personal and commercial skills to respond swiftly and effectively in this results-oriented, customer-focused rganisation operating in a highly competitive marketplace. Anticipated changes in the management team dentify the next career step for a high achiever.

Of graduate calibre, you must be highly-motivated, flexible and ambitious. Currently a regional sales manager hungry for your next challenge, you must have pharmaceutical industry experience and be able to demonstrate a track record in team management.

If you have the expertise to make an immediate impact, send your cv to John Hawkings, Earnes. Jones. Judge. Hawkings, 29 High Street, Welwyn, Herts AL6 9EE. Telephone: 0438 840984.

# PERSONNEL CONSULTANCY - SEASON SELECTION - MANAGEMENT CONSULTANCY

#### whitehead selection

#### Manager, Consumer Marketing

Eastern Corridor

c. £55,000 + package

One of the UK's most highly regarded financial institutions is seeking to recruit a senior marketing

The core task will be to structure and manage a marketing team responsible for defining and implementing product strategy, working closely throughout with the teams involved at every point of product life cycle.

A combination of fracg and financial services experience would be ideal. Strong brand management skills are essential, as is demonstrable success in implementation.

The role calls for someone who is a visionary with both strategic and tactical abilities in addition to the interpersonal skills required to manage change through others, at all levels, in an organisation undergoing fundamental change.

Candidates will be aged c35-42, have five years' experience of leading a marketing team and are unlikely not to

Please write enclosing full CV, quoting Ref 561, to Kate Donaghy, Whitehead Selection Ltd, 43 Welbeck Street, London W1M 7HF.

A Whitehead Mann Group PLC company.

#### whiteheadselection

# COMMERCIAL MANAGER

#### A PROFIT DEVELOPMENT ROLE WITHIN AN ENTERPRISE CULTURE

up to £35,000 + car

The North East Wales Training and Enterprise Council has established itself furnly in promoting excellence in training and vocational education, in business enterprise activities, and in contributing to the economic prospects of the area which it serves. As an acknowledged, forward looking TEC, it has in place a strong sales and marketing team who are helping provide relevant and effective services. It now needs a committed individual who can seek out, plan and deliver new income and profit generating activities which are expected to be the bedrock of future development.

You must be able to demonstrate previous experience of initiating, developing and launching

consumer services with a significant bottom-line impact. Almost certainly from a service sector background, you will possess proven commercial and business acumen, the ability to spot market opportunities, and be comfortable in managing change. You will probably be currently working in a marketing or commercial role, or as a consultant. Salary will be negotiable up to the figure quoted. Relocation assistance will be available, where

To apply, please send full career details, indicating current salary, to John Todd, Ref: 5520/JT/ST, PA Consulting Group, Fountain Court, 68 Fountain Street Manchester M2 2FE, or telephone his secretary for an application form on 061-236 4531.

PA Consulting Group

Creating Business Advantage - Human Resource Consultancy - Advertising and Comm

#### Operations Director

**Bristol** 

c.£60,000

+ lease car + benefits

The National Rivers Authority is responsible for environmental protection, fisheries, conservation, water resources and flood defence in England and Wales, With 8,000 employees spread over ten Regions, and Head Offices in Bristol and London, the Authority's turnover is in excess of £400 million.

Reporting to the Chief Executive, you will be responsible for the implementation of agreed NRA policy throughout the ten Regional management teams and the delivery of services to the highest possible quality standards. Working in the Executive Group with the other functional headquarters directors and leading the Operations Team of the ten RGMs, you will have the key role of planning resource requirements and allocating both finances and people, implementing projects nationally and initiating and managing the ongoing operations of some 8,000 people throughout England and Wales.

With a good degree and relevant further business or academic qualifications. you will have a strong track record in managing a large-scale geographically dispersed operation. You will be skilled at motivating people to achieve excellence in the private or public sector, and able to work within tight financial controls and high public visibility. You will be a natural leader, a total communicator, and well-versed in establishing priorities, managing change and securing progress through your own ability and commitment.

In return, the benefits package includes a good salary and performancerelated bonus, and an index-linked contributory pension scheme, etc. Above all, this high-profile position fills a key role in this major national undertaking.



Candidates should send a comprehensive cv or telephone for an application form to Howgate Sable and Partners, Arkwright House, Parsonage Gardens, Manchester M3 2LF. Tel: 061-839 2000 quoting reference ST682E.

NRA is an Equal Opportunities employer.

EXECUTIVE SEARCH AND SELECTION

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#### Redundant or The Next Move?

Directors/Senior Managers

 Professional outplacement and career consultants, help vou to maximise your potential. Get the right job through access to the

unadvertised job market. Quality services, without frills, include oneto-one counselling.

● Call Brian Ward Lilley on 0306-888522 10amipm Sunday or normal office hours for an appointment in LONDON or DORKING.

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# **SENIOR**

The Pathfinder Partnership are experts at marketing top level executives, particularly in the unadvenised job market. For an informal discussion call us today.

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For over 12 years our experienced professionals have worked successfully

with SENIOR EXECUTIVES to enhance and develop their careers. ■ A network of offices provides convenient contact points, and access to

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reduces job search time, and increases market coverage. BIRMINGRAM 021-643 2924 MANCHESTER 061-831 7116 0272 308869 MAIDENHEAD 0628 21015 BRISTOL GUILDFORD 0483 503555 NOTTINGHAM 0602 484525

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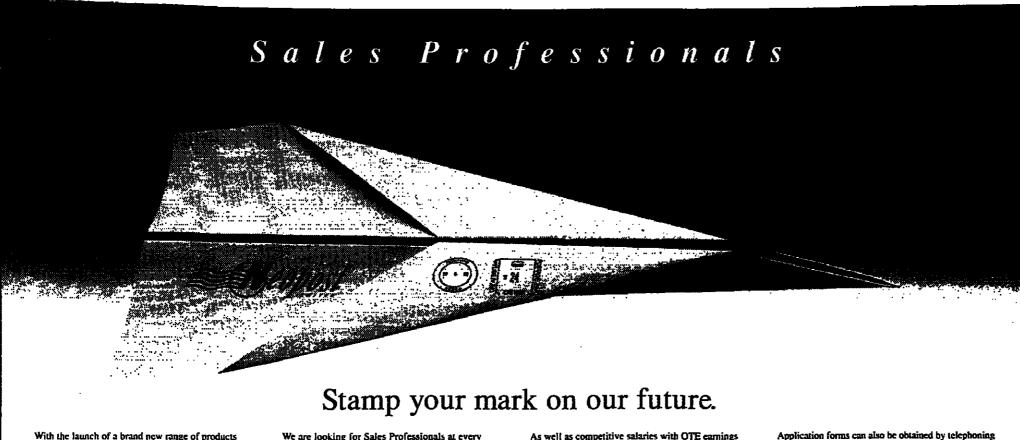
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With the launch of a brand new range of products from a company that has led the field in Mailroom Management Systems for more than 40 years, Neopost is looking to rapidly develop it's sales operation. Now part of the world's largest independent

specialists in this field, Neopost have a reputation

for quality and service that ensures the success of

our new product range. All we now need are the

Sales Professionals to make it happen.

We are looking for Sales Professionals at every level throughout the UK from Sales Executives to Regional and National Management.

We offer individual and team development programmes to enhance the skills of all our employees. We would like to hear from highly rated Sales Professionals as well as people without experience but with high potential who are aged between 20 and 55.

between £42k and £52k, we'll provide you with an excellent benefits package including Company car. business expenses, contributory pension scheme

Please write with full c.v. to Miss M Kerfoot. Neopost Limited, South Street, Romford, Essex RM1 2AR, detailing what contribution you could make to our future, or fax details on 0708 728140.

the Personnel Department on 0708 746000 between 9.00 am and 5.30 pm Monday to Friday.



#### INTEGRATION & IMAGING **OPPORTUNITIES**

Paimer & Webb Sytems have established an envish reputation in the networking market for business draws solutions. A critical success factor in achieving that reputation is the high level of professionalism, enthusiasm, motivation and technical expertise of its people. We are seeking to recruit additional high calibre

#### SENIOR COMMUNICATIONS & INTEGRATION ENGINEER (REF I/01)

Pre and post sales support, supervision of customer care programme, solid Novell background, PG architecture (hardware and software), good Unix skills. Exposure to other communications platforms Unisys, IBM, DEC, and OSI, Salary c 25k.

#### SALES PERSON FOR COLLD. AND IMAGING

Palmer & Webb wish to expand their successful C.O.L.D. and Imaging team selling solutions principally to the corporate market. Suitable candidates will have experience of Imaging or C.O.L.D. environments together with a clear understanding of the relevant technology. £32k + package which includes bonus, car and private health scheme.

#### SENIOR SALES PERSON/ACCOUNT MANAGER (REF I/04).

Senior sales person with proven track record of successful integration and commi knowledge of at least one mainframe vendor platform Package of c. £40k including bonus, car and private

Applications in writing to Palmer & Webb Systems, Fountain House, Cleeve Road, Leatherhead, Surrey KT22 7LX, quoting relevant reference.



IT TAKES MORE THAN A PRESTIGIOUS BRAND 

# TO GENERATE BUSINESS RESULTS

#### Marketing Manager

Entrepreneurial flair, negotiating skill, creativity - these are just some of the qualities our client is looking for in its new Marketing Manager.

And for good reason.

As a prestigious and internationally respected publishing operation, our client has developed one of the most effective promotional teams in the country. You will head up that team - using your skills to plan, negotiate and implement a wide range of promotions.

This will involve developing original ideas, negotiating contracts with famous name companies, and seeing promotions through from start to finish.

On a broader strategic level, you will identify changes in the marketplace and explore ways of transforming them into clearly targeted promotional initiatives.

Probably a graduate in your early thirties, you will be a business allrounder with excellent marketing and promotions experience, ideally gained in a publishing environment. In addition, you will need real selfdiscipline, excellent communication skills, and the ability to lead and motivate a team of six professionals. An informed knowledge of Arts

The rewards will fully reflect your performance in this tough, targetdriven environment. These include a generous salary, outstanding benefits, and long-term career prospects that span our client's publishing interests.

So if you are ready for one of the biggest marketing jobs in the country, please write with full CV to Mike Smith, Rada Recruitment Communications Ltd., 195 Euston Road. London NW1 2BN.

Please indicate any company to which your details should not

# IT Consultants

#### **Business Analysis and Quality Initiatives**

c£35K+Bonus+Benefits+Car

Camberley, Bristol, & Manchester

#### The Company

Admiral Management Services Ltd is a wholly-owned subsidiary of Admiral plc. a quoted public company providing IT consultancy, bespoke software development skills and training services to a wide range of customers

#### The Opportunity

Faced with the need to tackle the demands of change and the ever increasing dependence on computer increasing dependence on computer technology, our customers are turning increasingly to Admiral for practical, independent, high quality support. In particular, we are frequently asked by provide advice on the introduction of

The Requirement We are now seeking to recruit a number of experienced Consultants with the

 implementation of quality management system:

 business analysis implementation of IT solution Total Quality Management experience in a range of business

proven ability to develop but

excellent inter-personal and writter

education to degree level

#### The Offer

Admiral has consistently grown since its formation in 1979 and our 1991 financial results show another record year in

This growth allows us to offer wide ranging career opportunities to our staff.
Our extensive training and personnel

to progress to higher positions of responsibility within the company.

As well as a realistic base salary, the remuneration package includes a bonus scheme and other significant benefits.

If you believe that you possess the skills necessary to meet our requirements, then please write explaining how you would satisfy the nts enclosing a full CV to:

Margaret Picken Admiral Management Services Ltd Kings Court 91-93 High Street Camberley Surrey GU15 3RN



## **MANAGING DIRECTOR SALES**

(Designate) PACKAGE OF AROUND £90,000

We are a small established, growing international company, wi th a leading position in the systems software industry.

Our broad range of products can be found in many targe MVS Data Centres

The challenge is to develop the U.K. operation to its full potential. This includes sales, technical and administrative teams based in the South East.

A high degree of initiative is required as you will have full profit and loss responsibility.

There are negotiations with major customers and the brief is to maximise the growth of this rapidly expanding operation by leading and driving.

#### **QUALIFICATIONS**

- \* Mature sales director aged 35-45, with senior sales and management experience.
- Senior level negotiating experience. Systems
- Energetic, well organised and committed to quality and growth, Strong leader. Will need to travel extensively within U.K. and Europe.
- \* You will be qualified to degree level and have proven track record of sales success. To lead a highly skilled team you will require first-class management and motivational skills.

For further information about this exciting and challenging position which offers satisfaction from a job well done as well as an excellent remuneration package with large company benefits, including company car and share options, please fax a detailed CV including your daytime telephone number to the following fax number in Germany.

49 - 211 - 132237

## **Management Consultants** for the Environment

London, Glasgow and Birmingham

If the challenge of a senior position in environmental consulting with the UK practice of one of the world's largest accounting and consultancy firms is your next step for career development,

Environmental legislation and new standards, together with pressure from customers and investors alike, have galvanised leading companies into taking steps to improve the management of their environmental performance. They are also seeking competitive advantage through the development of environmental technology and through products least damaging to

KPMG's National Environment Unit works with businesses and public organisations to:-

- develop management solutions to enhance environmental performance:
- undertake environmental reviews in support of acquisitions or management buyouts:
- exploit significant growth opportunities for businesses that make environmental protection equipment and other allied services;
- develop and evaluate public sector environmental policy and its implementation.

Due to expansion in this sector, KPMG seeks consultants in London, Birmingham and Glasgow. Successful applicants will have a science degree or post-graduate qualification in environmental science, coupled with well-honed entrepreneurial skills. Industrial experience, ideally in a blue chip company, within an environmental management post, is desired. Highly developed communication skills at all levels plus well rounded personal skills are a prerequisite.

Please send your CV with full salary details to: Angela Tambini. KPMG Management Consulting, 8 Salisbury Square, London EC4Y 8BB, quoting ref. EMC692ST.



KPMG Management Consulting

# SEARCH & SELECTION CONSULTANTS

■ Theaker Monro and Newman is one of the most successful, new-style human resource consultancies. Established in 1989, our client list now includes many of Europe's leading companies and public sector organisations. Our success owes much to our strong business orientation, rigorous and in some cases, unique methods, and an overriding commitment to quality,

■ We are now looking for a number of high-calibre consultants to join our team throughout the UK. You will be responsible for developing business in nominated sectors areas of the country, and carrying out recruitment assignments at middle and senior management level. There will also be an opportunity to participate in a variety of HR consultancy projects.

■ You will probably have a successful track record with a well-known recruitment consultancy, but we would also be interested in talking to you if you have sold other types of consultancy or business-to-business services at Board

■ Our salary and performance-related pay structure is excellent. Our policy is to retain our key players, and we provide incentives to meet longer-term

■ Please send your CV to me, Charles Theaker at Theaker Monro & Newman, Wrens Court, 60 Victoria Road, Sutton Coldfield, West Midlands B72 1SY. All replies will be considered in total confidence.

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#### **EXECUTIVE OPPORTUNITIES**

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# Director

#### **Managing Director Designate**

#### Distribution

c.£38,000 + Car + Benefits

Midlands

An outstanding opportunity to develop a distribution business within a significant company. Broad remit with full general management responsibility. Outstanding future prospects.

#### THE COMPANY

**3** 071-481 4481

- New national distribution company. Supplies specialist products and services to niche
- Highly responsive and dedicated to total quality, Offers clients a total distribution service.
- THE POSITION Total responsibility for developing company
- infrastructure and driving business forward. Maximise resources and potential through skillful team management and development of customer
- Control margins and budgets to increase profit potential.
- Provide strategic input for long term commercial and operational development.

#### QUALIFICATIONS

- Highly commercial warehousing and distribution professional with proven general management experience. Aged 30 to 45.
- Strong team builder with superb manmanagement and customer liaison skills. Highly intelligent & analytical with drive.

Please write, enclosing full cv, Ref BL2405 NBS, Bennetts Court, 6 Bennetts Hill, Birmingham, B2 5ST

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## **Director of Operations** Offshore Engineering and Construction

c.£60.000

Greater London

Important opportunity for dynamic Senior Project Manager with general management experience to create policy, take profit responsibility and diversify business into new arenas of activity.

- Well funded. Emulti-million turnover.
- Involved in all aspects of design, engineering and construction.
- Growing, A strong order book.
- THE POSITION & Heads up Operations Division. Reports to Managing Director, Full profit responsibility for
- Controls project managers and project management services, construction and procurement through departmental Managers.
- ♣ European subsidiary of substantial multi-national. 
  Key tasks to establish policy, control project timescales and quality. Maintain and build client relationships.

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- chemical or structural engineer. Substantial senior project management track.
- record necessity Offshore background essential. General management experience. Strong leader with commercial acumen and "presence"

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Reporting to the Finance Director, your objectives will be clear; to provide advice to senior management on information security requirements; to implement an information systems security management process covering planning, implementation and essential monitoring; and to develop systems security awareness to educate management and staff at all levels in this crucial discipline.

Liaising with the highest management levels in both business and technical environments will enable you to demonstrate your businessoriented, commonsense approach to defining security guidelines; and your communication and

facilitation skills will ensure their implementation and ongoing maintenance.

ideally a graduate with a background in consultancy, security projects or internal audit in a retail/financial services environment, you will possess an innovative and pro-active approach. and have the ability to think in both strategic and tactical terms. While a broad understanding of both IT and security issues is essential, technical skills are of secondary importance. Ambition, dynamism and the personal qualities to motivate others are key in coping with the demands of this

The salary package is impressive, including bonus, company car, pension, medical insurance and, if appropriate, relocation expenses.

To apply please forward full career details, quoting reference TB/349 to Tom Bowman. MSL Advertising, Recruitment Resources, Aybrook Street, London W1M 3JL Applications will be forwarded direct to our

**MSL** Advertising

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Consultancy Contract

Unique opportunity for dedicated, experienced, pragmatic professional to champion organisational change and development in an emerging privatised industry.

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- Devise and project manage major value adding

examining a range of operational issues.

- initiatives in organisation development. Key member of small, professional team
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- with gravitas. Credible at highest levels. A strategic thinker with first class interpersonal
  - Please write, enclosing full cv. Ref 12594 54 Jermyn Street, London, SW1Y 6LX



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Working as part of the executive team reporting to the Managing Director, you will lead and co-ordinate the formulation of marketing strategy, in addition to making a significant contribution to the overall strategic development of the company as a whole. The person appointed will, in conjunction with colleagues worldwide. play a major role in the future development of the Laura Ashley Brand. As well as constantly reviewing positioning and style in relation to market trends, you will use your creative flair to enhance the Laura Ashley Brand and identify other opportunities to strengthen it.

Applicants with an appropriate background and experience are likely to be graduates, in their mid-thirties, with a successful record in a commercial enterprise similar to our own. An articulate team player, you must also possess experience in product positioning and building, together with the formulation of marketing and overall corporate strategy.

Your abilities will be rewarded with an outstanding remuneration and benefits package fully commensurate with the seniority of the position.

To apply, please write in the first instance to Keith Wainwright, Human Resources Director - UK Retail, Laura Ashley, 150 Bath Road, Maidenhead, Berks SL6 4YS. Laura Ashley is an Equal Opportunities Employer.



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compensation and employee relations, with a strong emphasis on communications.

A graduate, ideally aged 28-35, you will have generalist personnel experience gained in "blue chip" and service-oriented environments. Proactive in approach, you will be commercial in outlook and possess the desire for business involvement. You will have well developed interpersonal skills, high standards and an energetic approach coupled with maturity and sensitivity.

Please reply in confidence, giving concise career, personal and salary details and expressing location preference to Brendan Keelan, quoting Ref. L679.

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A £multi-million turnover organisation, Stryker is a highly successful company, with business interests spanning surgical power tools to their exciting and expanding Now, to grow this new autologous business even further, we are looking for a highly

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If you can demonstrate the talent to succeed, please call Sharon Masson at the Varsity Recruitment Centre (Consultants edvising on this key position) on 0932 828428 for an initial discussion Sunday 14th June 10-00am - 1.00pm. Weekduys: 8:30am - 7.00pm Closing date: 19th June 1992.



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Outstanding remunerative packages will be offered comprising of high basic salary, profit related bonuses, company car and many other executive benefits. Interested? Please send detailed C.V. including current salary to the

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# Oil and Gas Industry Specialists

We now seek further sector specialists with expertise

Strategy, Economics and Marketing

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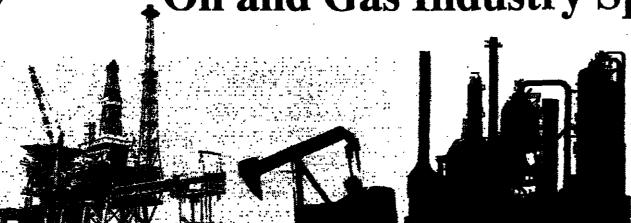
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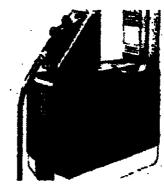
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in the following areas:

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The breadth and challenge of our consultancy assignments presents an opportunity to develop both personal qualities and professional expertise. Our competitive remuneration package will reflect both your experience and potential.

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**Healthcare Products** 

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c.£40,000 + bonus + car

Our Client, a highly profitable Division of a major multi-national group involved in Healthcare seeks an International Marketing Manager.

Reporting to the Director of the Division your brief will be to direct, manage and develop the activities and the long term strategies of the marketing function. Emphasis will be directed towards both product and service elements to maximise and sustain the dynamic growth and profitability of the products on a worldwide

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You must be a strategist with strong leadership and interpersonal skills with a high level of drive and determination. Language skills would be a further advantage as would career experience working internationally.

The position has excellent long term career potential.

If you are interested, please telephone 0532 451212 or send your CV in confidence, quoting reference number 794, to Adamson & Partners Ltd, 10 Lisbon Square, Leeds LS1 4LY. Fax number 0532 420802.

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If you are interested in joining a business as it prepares to take the next step, which will ensure that its leading marketing position is further enhanced then please send your CV in confidence, quoting reference number 792, to Adamson & Partners Ltd., 10 Lisbon Square, Leeds LS1 4LY. Telephone number 0532 451212. Fax number 0532 420802.

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Our recent record speaks for itself. Even in a recession profits rose.

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A graduate of 25-30, you will need to bring to the role a maturity and negotiating strength which belie your years. Backed by extensive product knowledge, gained over 3 years or more in a retail marketing or buying function, or on the supply side.

After input and agreement on all objective and strategic issues with the Head of Buying Entertainment, you will have a high degree of responsibility on all tactical running of the area.

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Allied Dunbar Assurance ple have branches throughout the South East and are leading for throughout the South East and are leading for between 25 and 50 to market their runge of

If hish principal wondered whether a crucial in gumery perspeci ades or marketing would suit you, this is your opportunity to find our We would like to invit you to attend a meeting to be held shortly which would decrees and explain the opportunities available within the Group and also - most importantly -offer a COMPREHENIVY ALTERNATIVE CAREER EVALUATION exercise

We have for many sears proded ourselves in our ability to select talent from ourside the financial print to see that a total outside the intalities services industry and to develop very successful Financial Planning Consultants from those who have had no expensence of sales in the past.

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providing business and project planning services to the hydrocarbon, chemical and related process industries.

join our Petrochemical Practice, the other our Polymer Practice. The successful candidates will help us maintain and develop our leading positions in consulting on the techno-economic, market. commercial and strategic aspects of these industries

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081 905 53<sup>91</sup> LD Property Management

to: Mr. D. E. Tombinson, Group Personnel Director,

Wilson Bowden plc, Wilson Bowden House, Leicester Road, Ibstock. Leicester LE6 1HP.



## **EXECUTIVE OPPORTUNITIES**

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## Managing Director

UK Management Consultancy

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Our Client is a major international management consulting organisation. Geographically, the firm operates across the United States, the Far East, Australasia and Europe. It employs over 3000 professionals worldwide.

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Candidates will demonstrate a highly successful track record of both general management and management consulting experience with a major firm of consultants. Profit and loss responsibility is vital. A background in manufacturing industry or exposure to technology-intensive subjects is desirable.

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All applications will be forwarded directly to our client who will conduct the

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If you'd like to join our family, call us now to arrange a local interview. 22 Career Hotline 071 329 6773 Quote ref ST/4. 7 days a week 9am to 7.30pm (or answerphone) or write to Joyce Marriott, Equity & Law, c/o 6 Ludgate Square, London EC4M 7AS.



AN ANA INTERNATIONAL COMPANY

#### FINANCE DIRECTOR

#### PROPERTY DEVELOPMENT

Wilson Bowden Properties Limited is a wholly owned subsidiary of Wilson Bowden plc involved in business parks, commercial and retail developments with a turnover of some £30 million.

Operating from its offices on its own Meridian Business Park in Leicester, the company has a high reputation for its experience in property development and has an excellent record of growth and financial strength.

Developing nationwide with strong emphasis on the East Midlands, the company has a wide range of in-house skills and constructs most of its own developments.

The company is seeking a Financial Director who will be a qualified accountant with five years experience in successful property development or construction and will be a senior member of the team, contributing strong financial, commercial and administrative skills in addition to heading

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progressive employer. Interested applicants should write in the first instance



#### FINANCIAL SKILLS? EMPATHY WITH HOUSING?

#### As a persuasive communicator you'll influence major decisions

The Corporation will channel almost £2 billion of government money to Housing Associations this year. We need to ensure that they are viable in their financial, management and operational systems and that the money is spent efficiently and

#### Supervision Controller

to £39,500 + car + benefits Our regulatory and supervisory work is central to the whole operation of the Corporation. Reporting to, and deputising for, the Director of this key Division, we need a talented. financially aware individual with a basic knowledge of the social housing

The decisions you make will influence those Associations in which we invest and their ability to raise money from financial institutions. Your brief will be to root-out weaknesses in Associations and ensure they are resolved. We want a problem-solver someone who can suggest solutions as well as spot problems. We want

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quality of decisions taken by others and ensure that our regulatory powers and assessments are applied consistently and effectively. An ability to bring about change in

is paramount. So too is the skill to contribute and produce clear written policy proposals and manage a small team at your London base. Although an accountancy/audit qualification is not essential, you will need considerable financial acumen and strength of character to carry out

this vital and satisfying role.

If you would like further information please contact Martin Tiplady, Director of Personnel & Administration, for an informal discussion on 071-387

This appointment is offered on a renewable 5 year contract. For a job pack and application form please contact the Personnel Officer. Housing Corporation, 149 Tottenham Court Road, London W1P OBN. Tel: 071-388 9944 (24 hour ansaphone). Please quote ref: B/MH/RSD/3. Closing date: 29 June 1992.



# **DIRECTOR OF OPERATIONS**

Motor Manufacturer Support Services

THE HOUSING

E. Midlands

c £40,000

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This is a genuinely challenging position as the business is set to develop considerably over the next few years. The successful candidate will need to demonstrate the ability to organise a large and diverse team, as well as a full understanding of each aspect of the operation. Experience of capacity planning and the development and implementation of control systems, are vital. Since accreditation to BS 5750 is a current project, it is sential that you have sufficient maturity to manage a quality driven, high

An excellent executive package is offered, including car, pension, medical cover and life assurance. Relocation assistance will be offered to the

Applications will be treated in the strictest confidence and nothing passed to our clients without permission. Telephone or write to Motor Trade Selection quoting ref CF/208.



6 Tideway Yard, Mortlake High Street, London SW14 8SN Telephone 061-392 1818

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Dairy Crest Dairies are changing their doorstep delivery business through a strategy of franchise development - and to implement this strategy we need a team of dynamic and determined Franchise Development Managers. To forge the vital links between Dairy Crest and individual franchisees you'll need high levels of commercial acumen and man management skills. Proven marketing and sales experience combined with personal drive and enthusiasm will enable you to motivate and support your franchisees. and an ability to understand their special needs will be essential in ensuring they meet the business targets you set them. You will be expected to take a proactive role in building sales and developing business. and you will also become involved in training and recruitment.

If you can combine sound business sense with the autonomy and responsibility required to manage a group of independent small businesses, you've got what it takes to join us. Contact us today. Write with full CV and current salary details to:



Dairy Crest Dairies, Dept D48, 2 Dovedale Studios. 465 Battersea Park Road, London SW11 4LN.

# XDB Systems

#### **UK Managing Director**

Managing Director of U.K. operations required for the next DB2 tools mega success story. WE are a leading, US based software vendor with a product range that targets the DB2 and client-server markets. WE market DOS, Windows, OS/2, and UNIX versions and have sold over 25,000 licenses to blue chip companies worldwide. WE now want to strengthen our presence. in Europe, starting with a sales and support operation in the Thames Valley area.

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YOU know the IBM market and have at least five years of software sales management experience with a leading US software vendor. If YOU match our high standards, you will receive an attractive compensation package.

WE would also like to hear from telesales people and technical support candidates with DB2 and PC experience.

Send your cv and income history to: Box No. 9019.

All correspondence strictly confidential.

Entrepreneurial General Management in the IT Services Sector

#### GENERAL MANAGER

Computer Services

Thames Valley

Income Package £65,000

Our client, a dynamic, highly profitable, multi-million pound computer maintenance and service organisation is committed to the development of an innovative total services business. Its success is based on outstanding customer service, and is dedicated to maintaining its pre-eminent position in this most competitive market.

To achieve its objectives, a skilled General Manager is now needed to provide the necessary leadership and direction which will unlock real growth potential for this consistently profitable, stable company.

The General Manager will be totally accountable for the business and be an ambitious individual with original profit orientated ideas. The goal will be to increase financial success and lead the company towards a complete range of Computer Services, organically and through strategic acquisitions. ·· Technically well qualified, with a thorough knowledge of the Information

Technology industry, candidates will be visionary leaders whose

determination, managerial skill and robust entrepreneurial style will significantly enhance the company's performance. The importance of this appointment is reflected in the comprehensive come and benefits package and offers outstanding prospects for personal

growth. Written applications with full curriculum vitae should be directed to Richard Champion, Champion and Partners Limited, Palladium House, 141 Worcester Road, Hagley, West Midlands DY9 ONW. Telephone: 0562 883838; Fax: 0562 885941.

Interviews will be held in London.

#### **Director of Development and** Administration

**Sutton Valence School** 

Kent

c £25,000 + benefits

Sutton Valence is an independent boarding school with 400 pupils. The school prides itself both on its academic reputation and its progressive approach. During the past decade, over £3.5M has been spent on an on-going development programme and annual turnover is now in excess of £3M. To initiate further progress, we are now seeking a Director of Development and Administration.

Reporting through the Headmaster to the School Governors, you will be a key member of the senior management team with two principal tasks. Firstly, to develop a business strategy with a particular emphasis on commercial activity, PR and promotion. Secondly, the effective management of the school's administrative systems including finance, personnel, premuses, purchasing, support services and computer facility.

This role demands an experienced, enthusiastic and creative individual with the drive and energy to make things happen and excellent communicative skills. A well organised approach and the ability to lead a committed team are pre-requisites.

In return we offer an excellent salary and a range of benefits which includes a pension scheme, six weeks' annual leave, lunch allowance, and the opportunity to work in a superb countryside setting. Relocation assistance may be available.

Interested? Then please write in confidence enclosing a full CV to our advising consultant, Tony Haffenden, ADH Associates, 5 Ongar Road, Writtle, Chelmsford, Essex CM1 3NA.

# BBGENTERPRISES

#### Senior Sales Engineer

BBC Datacast

This highly successful data broadcasting service, operated by BBC Enterprises Ltd, is established as a market leader in broadcast data services. We now need a Senior Sales Engineer to play a key role in the development of the existing business, and its expansion into new markets.

The Senior Sales Engineer will be responsible for the identification and development of new products and applications, and for the co-ordination of all aspects of technical support for existing customers.

You should be a highly self-motivated problem solver, probably educated to degree level, and have a provon track record in a technical sales environment,

ideally in data communications. Salary according to qualifications and experience. A company car is provided. The post is offered initially as a one year contract and will be based

For further details contact Gerry Clark, Sales & Marketing Manager, on For an application form contact (quote ref. 10208/SM) Carolyn Hodson.

BBC Enterprises, Room A3078, Woodlands, 80 Wood Lane, London W12 OTT. Tel: 081-576 2272. Application forms to be returned by June 29th.

WORKING FOR EQUALITY OF OPPORTUNITY

SALES AND MARKETING

DIRECTOR

West Midlands

# MARKETING DIRECTOR

O.T.E. £40K plus car and benefits - Solent

A Marketing Director is required to join the international management team of Chloride Power Electronics, a market leader in its field of uninterruptible power supplies and industrial products - and an important part of Chloride Group PLC.

This exciting opportunity arises from the promotion of the job holder into General Management.

We are seeking a marketing professional to spearhead strategic business development aimed at ensuring the division meets its longterm, world-wide objectives. Tactical responsibilities will include pricing. product planning and marketing

To support its sales growth the division has manufacturing operations in Europe and the Far East, together with a first class research and development base.

This is a real opportunity for the right person to develop their career in a challenging and most interesting multi-country environment. The ideal candidate will meet the following specification:

- Proven marketing track record gained in an industrial organisation selling its products on the world market, preferably in the electrical, electronics, computer hardware or telecommunications sectors.

 Engineering or science graduate with formal bus or marketing training. Fluency in a European language

in addition to English. A generous package is on offer. including relocation assistance if

Please write, in the first instance, with your CV, setting out in a covering letter how you meet the specification, to: Trevor Roberts, Director, Ref 530, Associates in Advertising, 5 St John's Lane, London EC1M 4BH.

#### CHLORIDE

POWER ELECTRONICS

#### Personnel Manager European Role

West London circa £30,000 per annum plus Bonus and Car

Our client, a household name and brand leader in its field, is a world leading consumer goods organisation with well established subsidiaries throughout Europe. They now wish to appoint a Personnel Manager to strengthen the existing Northern European Human Resources team and play a key role in the continuing development of human resource policies in an effective and dynamic business.

Key tasks will include management development and training, interdivisional policy development and coordination and European compensation and benefits work. Future prospects

Candidates aged 27-35 and graduates will already have gained good quality broad personnel experience in a demanding environment but not necessarily in FMCG.

Please apply in writing, with full c.v. quoting reference 2187, to Corporate Resourcing Group, 6 Westminster Palace Gardens, Artillery Row, London SW1P 1RL.

#### Corporate Resourcing Group

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#### Senior operational roles within leading Franchise

Our client is a profitable and established player in the fast-growing franchise sector. They are now seeking two experienced and commercially aware professionals.

**Operations Director** 

c. £45,000 + bonus + benefits An experienced operating systems specialist, you'll develop and direct the company's leadingedge business strategies via its long and wellestablished Franchisee universe.

Reporting to the Managing Director and with a team of ten, you will have total responsibility for the creation and implementation of innovative business initiatives and systems designed to take the business forward in a rapidly changing and competitive environment.

This role will appeal to someone in their late 30s with demonstrable success in the creation and application of effective operational support systems within either a financial, retail and/or service industry. Excellent leadership ability. interpersonal skills, technical competence, vision and drive is assumed.

To apply please send your CV together with a covering letter explaining how you meet our current requirements to Brian Barnes, Rutherford Young, Curtesy House, Islip, Oxfordshire **0X5 2SY.** 

#### **Operations Manager**

c. £30,000 + bonus + benefits Reporting to the Operations Director, you will be responsible for the establishment and implementation of sophisticated business operating systems and strategies amongst newly recruited Franchisees.

Controlling and directing a team of five, you will be in your early 30s with proven understanding and experience of all aspects of sales and marketing. Also possessing exceptional leadership ability, you will apply corporate technology, operational systems and progressive management skills amongst Franchisees with the objective of firmly establishing their local presence, business standing, and their profitable achievement of turnover targets.

Both appointments are based at the west London HQ and offer excellent future prospects.

> RUTHERFORD **EXECUTIVE SEARCH** AND SELECTION

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Shanks & McEwan (Waste Services) Ltd.

#### **COMMERCIAL MANAGER**

Over the past five years, Shanks & McEwan (Waste Services) Limited, market leader in waste management in the UK, has grown rapidly whilst maintaining the highest environmental standards.

As part of our continuing expansion plans, we wish to recruit a high calibre Commercial Manager. The successful candidate will be a highly motivated, imaginative individual capable of reviewing contracts, preparing tenders and presenting to a wide range of customers. Excellent verbal and written communication skills are essential.

Applicants should be educated to degree level and have relevant experience. Attention to detail and the ability to work to strict deadlines are of paramount importance.

Based at our Head Office in Woburn Sands this post attracts a highly competitive package and offers good prospects of advancement within both th company and the Shanks and McEwan Group.

To apply, please send a detailed C.V along with current salary details to:

Mr D Moffatt Personnel Department Shanks and McEwan (Waste Services) Ltd Church Road Woburn Sands Milton Keynes Bucks MK17 8TA

## 

#### **PROFESSIONAL PROJECT MANAGEMENT**

Success Through People

The benefits of good project management are being recognised outside the traditional fields of engineering. construction and defence industries, resulting in opportunities for growth and diversification into activities ranging from company reorganisations to the launch of a new product.

Through long experience WS Atkins Project Management has recognised the importance of people in the context of a project. Working with clients to achieve goals through teamwork is the key to project success and the key to our success.

Continued growth has created the need for:-

#### **Project Managers**

You should be professionally qualified and skilled both in the techniques of project management and in integrating with client organisations. At least 10 years relevant experience, including substantial involvement in complex building or transportation projects in the role of client project manager, are essential

Although these positions are based in Epsom, Birmingham, or Manchester the growing European element in our portfolio would make a working knowledge of a European language an asset.

Please write with a full CV quoting reference PMJ/I to David Thomas, Personnel Manager, WS Atkins Limited, Woodcote Grove, Ashley Road, Epsom, Surrey KT18 5BW.

In addition to receiving applications for these staff positions, we would also like to hear from freelance project management professionals with the experience described above, interested in working with us on an associate consultant basis. If such an arrangement interests you then please forward a comprehensive CV to us, quoting reference FRPM/I.

Committed to equal opportunities.



#### NEWS INTERNATIONAL NEWSPAPERS LIMITED

News International Newspapers Limited, publishers of The Sun, News of the World, Today, The Times and The Sunday Times has a vacancy at their Wapping plant for a Systems Operator.

The successful candidate will be part of a team responsible for the day to day running of our Editorial and Advertising computer output networks. A good knowledge of UNIX, NFS (Sun/PC network) and Apple Macintosh Applications are essential. Experience on ATEX Editorial and Classified (DEC) systems would be an advantage.

There will be a requirement to work a rotating shift pattern of 4 appearances per week covering the full 24 hours/7

A good salary together with four weeks' holiday, free medical insurance are just some of the benefits working for the country's leading National Newspapers.

Write with full curriculum vitae to: Rick Gobbett, Personnel Manager, News International Newspapers Limited, PO Box 481, Virginia Street, London, E1 9BD.

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   a blue chip engineering background
   outstanding levels of drive, determination and ambition

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- ◆ outstanding levels of drive, determination and ambition
   ◆ a sense of frustration at your current rate of . progress
  If you are single, aged 23-27, free to work anywhere in the UK, and have a BSc in Engineering, then send your CV to:
  Simon Clothier. Hagen & Co., 17-19 Market Place, Wetherby, West Yorkshire LS22 4LQ

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and the right position - usually within

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**McKenzie** 

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CAREER CONSULTANTS 59 Devonshire Street, London W1N 1LT

## c. £40,000, car, bonus, benefits Operating within a specialist sector supplying moulded plastic products to the packaging industry, this successful and progressive company is already reaping the benefits from a

planned programme of strategy, change and is new poised for a further period of business expansion.

Reporting to the Managing Director you will assume full accountability for leading the profitable identification and development of new products and markets, identifying business opportunities and for creating and building effective relationships with principal chents. Aged around 35 and educated to degree standard, you must be

able to demonstrate an outstanding record of success achieved in professional marketing and sales environments within the packaging industry, ideally involving plastics technology. European language skills are desirable.

Intellectually able, commercial and assertive you must be capable of building, managing and motivating a supporting team and be proficient at communicating effectively at

Interested candidates should submit a comprehensive career resume quoting Reference number 33104/ST. The confidentiality of all approaches is strictly guaranteed. Varley Walker Consulting Limited, 8 Bloomsbury Square, London WC1A 2LP, Tel: 071 831 2002 Fax: 071 831 1467

Varley-Walker

# General Manager

£30,000 + Car + bonus

Our client is a major international quality testing services group and they are currently seeking a General Manager for one of their laboratory facilities in southern England.

As well as sound management skills, the role requires a person with a track record that demonstrates the ability to develop the business and grow it profitably. The main area of activity is in the complex electrical and electronics field, so the successful candidate will need experience either in the industry or a laboratory and ideally with a degree in a relevant discipline.

If you are aged between 35 and 45 and you possess the motivation, talent and commercial awareness required for this high profile position, please write with your CV to S.P. City, 15 Eastcheap, London, EC3M 1BU. Please quote reference JC/92/125.

S.P. (City)

#### **HULL & EAST YORKSHIRE** COMMUNITY HEALTH Ref No: CS230

#### DIRECTOR OF INFORMATION **SERVICES**

circa £28,000 + PRP and Lease Car

The Hull and East Yorkshire Health Authorities have embarked upon a major restructuring of their community and mental health services on North Humberside. Aimed at establishing a single NHS Trust by 1st April 1993, the Community Health Trust will manage, plan and oversee all community and mental health services to a population of some 500,000. The new services will be client centred with the emphasis being on the provision of local services to the communities in North Humberside. The annual revenue budget will be some £60 million.

Reporting to the Chief Executive, the Director will be responsible for creating unified and effective clinical and management information systems and information technology for all community and mental health services in North Humberside. Applicants should have a proven track record of managing large scale information

services, strategic planning and the management of change. Informal enquiries welcome by Doug Potter, Chief Executive (Designate), telephone 0482 875875.

Application form and information pack available from Sue Wardell, Personnel Department, Archway Offices, Westwood Hospital, Beverley, North Humberside, telephone 0482-875875 ext 4194.

Closing date for receipt of application forms: 22 June 1992.

#### UNIVERSITY OF NOTTINGHAM TECHNOLOGY TRANSFER

The University of Nottingham, as an acknowledged leader in the field of technology transfer, is seeking to increase its professional negotiating team by appointing a further suitably qualified executive to assist in the develsion of technology transfer activities arising from the University's research The University, a major research contracter to Govern-

ment, EC and industry, is currently receiving research grants and contracts of over £20 million and foresess continued dynamic growth in this important area. The appointee, who will be required to exercise personal mitiative whilst working as a member of a small team, will have proven organisational skills, the ability to com-

municate well at all levels and preferably experience of technology transfer contract negotiations including the exploitation of inventive ideas through patents, licences and "spin-out" companies. Consideration will also be given to numerate candidates who have a minimum of five years' experience in a commercial or relevant irch contract and licensing environment. Can will possess an appropriate professional qualication or University degree.

The salary scale for this challenging and innovative post will be on a scale extending to £23.739 per annum (under review). Further details and application forms, returnable not

later than 22 June, from the Personnel Office. University of Nottingham, University Park, Nottingham NG7 2RD (tel 0602 484848 ext 2696). Ref No 1539.

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We have been retained by a leading i.T. system centre to recruit three proven sales professionals with a minimum of two years new business computer sales empericipes and the desire to join a progressive and expending company.

For further information contact Helen Sheffield 081-874-0343 071-240-0606 (Office Hours)

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market leader in the capital equipment industry. Our UK production facility has been extensively modernised and is a core element in our future manufacturing strategy.

Materials management is of key importance to our business and we seek an experienced materials professional who will report to our Managing Director to upgrade our purchasing, production control and stores activities.

Candidates should be university graduates probably in their forties who can demonstrate a record of success in the application of modern materials management techniques to complex, high value products.

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The Financial Training Company provides training programmes for a comprehensive range of professional qualifications, for example those awarded by The Institute of Chartered Accountants, The Securities and Futures Authority and The Stock Exchange. It also provides management training and technical update programmes through a wide range of courses and conferences, it has an established reputation as leader in its specialist professional training markets and is now rapidly widening its field of activities. Annual turnover is now in excess of £20m with a team of some 300 people.

The Company is a key U.K. member of Wolters Kluwer, a £700m education and information services group whose interests extend throughout Europe and the U.S.A.

Reporting to the Managing Director, this new appointment combines the responsibilities for the operation of two previously separate professional financial training teams providing courses for the City. Clients include leading banks, the legal profession, accounting firms, insurance companies and the investment community.

Managing your own team of experienced professionals, you will be fully responsible for the direction of your division and accountable for its performance. You will play a central role in the marketing of your division and winning new business.

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FINANCIAL TRAINING **COMPANY** 

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#### THE PERSON

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Probably in your mid thirties, you will be a graduate holding a further professional qualification Essential attributes will include strong motivational skills and the ability to win confidence and establish your credibility Experience with a professional training group or service based organisation is preferred. You must have a clear record of successful business achievement which shows the ability to develop, direct and manage profitable growth

#### THE PACKAGE

An excellent benefits package will include a starting salary of £45K in addition, a generous performance related bonus will reward achievement. A quality car, noncontributory pension scheme, generous life insurance and health care for self and family are also provided.

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Applications giving full details of qualifications and career history should be sent to:

> Peter Jones. Wolters Kluwer (U.K.) Ptc, Average House. 131-133 Holland Park Avenue.

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SENIOR ACCOUNT MANAGER Package to £65K OTE, Car & Benefits

This must be one of the most interesting and challenging roles available in the UK

at present no matter how one would care to measure it. The customer is fully committed to extracting maximum value by exploiting desk-top and networked open systems with a number of very large projects already underway and great potential for further business development.

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Cathy Tracey & Associates Ltd, Staverton House, 3-5 Easthamps ire, RG11 2EH. Tel: 0734 771100. Fax: 0734 771223

## SENIOR PRE-SALES SUPPORT CONSULTANT Package to c.£35K, Car & Benefits

This role is focused on the customer where it would be expected that over time they would grow to view you as a dependable and key member of their own team representing their best interests at all times, making what is a complex rechnical environment easy to understand and exploit to the full.

At the same time it is a full-function pre-sales support role working hand inhand with the Account Managers and technical team in the preparation of proposals, presenting on a wide range of products, architecture and technical services, requirements analysis, training needs analysis and course development.

High visibility will exist in supporting sales and marketing management at

customer events and roadshows and by providing a product liaison service interfacing with UK and European headquarters. Your technical experience must span networked Open Systems, data

communications, UNIX systems software and preferably also includes an understanding of many related areas such as telecommunications, PC's and common applications.

These roles call for well-developed interpersonal, written and presentation skills embodied with real commitment and a desire to succeed and influence. Language skills would be an added advantage.

In the first instance call Bruce Wedderburn on (0628) 824436, Sunday between

12 Noon and 6.00 p.m. or write to the address left quoting reference BW/805. 

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INTERNATIONAL BUSINESS DEVELOPMENT CONSULTANT. interested in working with on basis to be agreed, sound international forward tooking company, involved in developing existing or new potential markets.

Can offer excellent contact with 15 years combined experience in business development, commercial real estate development and investment, trade, finance marketing, fuel energy, research and reasibility. Apply to Box No 9022

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YOU are a Misfit if you are seeking employment but no one wants you. You may be too old, over qualified, too experienced. You know you could sell yourself well at Interview, but you are not getting the . chance. Tel: 081 892 2001. INFORMATION

TECHNOLOGY We have prepared some practical advice for you.

We will send you a docu-ment, showing you how to plan your way back into employment. The things to do and the things not to do are all clearly explained. TRAVEL

SELF CATERING Paradise for the independent traveller. Now you can choose & reserve hun-dreds of hot flate & priv homes on the sup-iropical Natal coast & spectacular Chop for 1 wk or temper fr £200. Southern Sun-dales Personales. 674, 672 673

# IT Programme Management

Locations in the North and South

Package to £50,000 p.a.

Opportunities have arisen in programme management within the IT department of a major organisation currently implementing a number of new application systems.

The programme management function is responsible for planning, monitoring and controlling strategic projects at programme level as an integrated whole. The function provides programme assurance via high visibility to senior management to aid decision-making for the delivery of the programme to time, cost and quality.

Suitable candidates will ideally be aged 30 - 40 years and will be graduates with several years IT project management experience. This experience should have been gained on large scale application systems within a structured development environment. The posts will carry significant authority to ensure that issues are addressed and objectives met. Diplomacy and good interpersonal skills are therefore essential requirements.

These positions will initially be on twelve-month contracts.

Please write with your CV, quoting Advertisement No. 162/08/2001/117/3 to Marilyn Black, Resources International plc, 31 Bedford Square, London WC1B 3SG. Tel: 071-323 5544 until 10.00 pm each evening or 071-323 9045 late evenings or weekends. Fax no. 071-323 3094.

RESOURCES INTERNATIONAL PLC

Astra was formed two years ago as the first successful Management buyout of a Civil Service department. It is now the nation's largest training company with a reputation for quality in delivering blue and white collar skills training. Turnover is in excess of £37M.

The Challenge we offer you is to develop the undoubted strengths of this young company with its strong traditions and set it on a course for doubling profitability within a three year plan. Key to this will be creating the appropriate Marketing and Sales drive. You will need to pioneer the development of accurate market analysis. You will head up existing marketing and sales teams and will yourself report to the Managing Director.

Whilst knowledge of the training business is desirable, far more important is the need for a proven track record in successfully positioning and achieving high levels of sales growth for personal service based products.

The successful candidate will be offered a main Board Seat and Executive Share Option within 12 months of taking up the appointment. The salary, performance bonus and executive car reflect the job. Relocation to our head office in Sheffield will be given.

Head of Sales and Marketing **Director Designate** SHEFFIELD BASE



John Shooter, Astra Training Services Ltd, Skills House, 3-7 Holy Green,

ASTRA TRAINING SERVICES IS AN EQUAL OPPORTUNITIES EMPLOYER



For many years, the name Mulberry has been associated with the design and manufacture of exquisite hand-crafted feather accessories and classic English clothing, carning a deservedly high international reputation.

RETAIL GENERAL MANAGER (UK).

With our UK Retail Operation doubling over the past 2 years and further expansion planned, an exciting new opportunity exists to lead our Retail Team. Responsibilities will embrace the full spectrum of retailing, from site selection, through control of stock purchasing to the development of personnel and training practices and policies for a professional Retail Team. Probably seed 30 to 40, the successful candidate will be able to show measurable sales and profit achievement during at least the last 7 years in a senior multi-site Retail Management position. It is essential that this be gained within the quality, accessories/fashion

Applicants must also demonstrate the ability to plan, co-ordinate control and develop national retail operations. This will almost certainly be complemented by a high degree of self motivation and outstanding communication skills with the accessary mobility that such an exciting and demanding role of this nature requires. Languages although not essential would be an advantage. The package includes a generous salary and a range of excellent benefits, including refocation package, medical insurance, pension, car, and staff discount.

RETAIL PROJECTS PLANNING MANAGER

Salary package including excellent benefits will be commensurate with experience,

To apply please send your full CV along with current salary and benefit details to: Janet Dodgson Mulberry Company (Design) Ltd, The Rookery, Chilcompton, Bath BA3 4EH Closing date 19th June 1992.

# SALES & MARKETING **DIRECTOR Packaging**

Leeds

With a turnover of £35m, 400 employees and an enviable reputation for technical innovation, quality and service, this highly successful company, part of a major British plc, is the UK's leading supplier of high quality packaging.

Recently occupying their custom built world class manufacturing facility - undoubtedly the finest in Europe — they now seek a professional, pro-active Sales and Marketing Director who will play a pivotal role in ensuring that the ambitious and demanding plans for continuing growth and development are achieved.

Candidates must be of graduate calibre, preferably with a business qualification, and have a proven track record of selling at

c.£40k+Car the highest level to blue chip customers in the food, confectionery and toiletry sectors. The ability to play a strategic role, both functionally and in the overall direction of

the business, together with potential for

future career development, is a prime

The demanding commercial arena plus the motivation and management of highly experienced sales, marketing and creative teams requires presence, energy and interpersonal skills of the highest order.

requirement.

Please write enclosing comprehensive CV to Barry Eccles, Barnes Kavelle Limited, Human Resource Consultancy, Cavendish House, Queen Street, Mirfield, West Yorkshire WF14 8AH, quoting Reference 3131.

BARNES KAVELLE

EXCELLENCE

EAN 071-782 7826

EXCELLENT MARKETING OPPORTUNITIES OTC/PERSONAL CARE

As an established manufacturer and distributor of high quality OTC pharmaceuticals and personal care products, our client enjoys success in a number of well defined niche markets. The company is now a subsidiary of a US market leader and is poised for significant expansion in the UK, Europe and the Middle East. To achieve its firm plans for growth, it is now seeking to make the following appointments:

#### Marketing Director

Package c £45,000 + car + benefits

Your prime challenge will be to develop and implement an overall marketing strategy for the business, improving the strategies for the expansion of products into defined markets, both in the UK and overseas; develop plans for the company's franchise businesses and distributors, enabling them to maximise sales according to agreed policy; control all aspects of market research, advertising and promotion; and provide strong leadership to a small

Probably aged 33-40, you are likely to be a graduate with a resilient, persuasive personality and an open, pragmatic management style. With a classic FMCG marketing training, you will now be comfortable with the full marketing mix and the control of major brands. A thorough knowledge of the chemist trade/grocery is desirable. Exposure to a US multi-national company would also be an advantage. Ref JW/102.

*I*nternational Marketing Manager

Package c £30,000 + car + benefits

The position reports to the Managing Director and has responsibility for the marketing, sales and export functions.

The purpose of this position is to control and develop the responsibility for the marketing, sales and export functions. the Middle East and Africa. In this context, you will prepare and implement an export business plan and company's consumer franchise, trade relationships and individual product marketing strategies, achieving growth in profitability. In particular, you will devise and implement new and existing markets. This will involve the effective management of an expanding network of agents and distributors. You will therefore be expected to visit them regularly, identifying opportunities, providing guidance and support, auditing performance and ensuring the 'sharp end' delivery of agreed plans.

Probably aged 35-45, you are likely to be a graduate with a strong, self-reliant character, first class negotiation skills and the drive to 'make things happen'. Given the regular travel to Europe, fluency in a second - and preferably a third -European language is essential. With significant international marketing experience in FMCG, you should have particular experience of profit - responsible, overseas multiples is required and a background in OTC/Toiletries markets management. Once again, a background in OTC/Toiletries and exposure to a US multi-national is desirable. Ref JW/103.

Remuneration is unlikely to pose a problem. Both positions carry a competitive earnings package as indicated, including a negotiable basic salary and a performance related bonus. Relocation assistance is available, where appropriate.

If you would like to contribute to a close-knit management team, please forward full career and salary details to Jonathan Warnock at Riley Consultancy Services, Trafford House, Chester Road, Manchester M32 ORS. Please quote the appropriate reference number. All applications will be treated in the strictest confidence.

ABERDEEN - LEEDS -MANCHESTER - EDINBURGH -



· BRISTOL · NORWICE · BIRMINGHAM · NOTTINGHAM

## **MANAGEMENT** CONSULTANCY

**Business Development** Package \$35,000 to \$50,000, plus benefits

Our client is an unusual and uniquely positioned management consultancy, offering a range of services. It is based in Scotland and operates throughout the UK. During the past two years it has continued to develop the diversity of its target markets and is emerging from the recession considerably stronger than most of its

The company now seeks one or two dedicated and experienced entrepreneurial professionals to further develop its penetration into selected sectors. You will be working with large industrial companies and will be responsible for developing business in areas such as manufacturing strategy, business improvement, flexible working practices, MRPII, quality and procurement.

Successful candidates will be in the age range 27-40, have a good honours degree and considerable previous experience in consultancy. They must be able to demonstrate a successful career in business development in IT, consultancy or human resource development.

Our client offers an excellent, performance-based package with the full range of large company benefits. In addition to a quality Scottish lifestyle, the client also offers a key position in a consultancy operation poised for considerable future

Please reply, enclosing full details to: The Chief Executive, SI Associates Ltd., Exchange House, 229 George Street, Glasgow G1 1RX,

SI ASSOCIATES LIMITED

## SITE MANAGER

Cheshire; c£45,000 + bonus + car + excellent benefits "DO YOU HAVE THE QUALITIES TO

IMPROVE OUR PRINCIPAL MANUFACTURING OPERATION?

The Company: part of Burmah Castrol PLC and an international company whose name is synonymous with brand and product excellence throughout the world, Castrol UK has always been at the forefront of the development of automotive, industrial, marine and agricultural lubricants, carefully designed to satisfy the demands of its varied customers at home and overseas.

The Job: reporting to the Swindon-based Operations Director, the Site Manager will be responsible for a facility employing some 250 people and located in Stanlow, Cheshire. The site produces an extensive range of products mainly for the UK, but also supplies many overseas

The Challenge: to accelerate the change process already begun to improve performance in a traditional manufacturing operation which is one of the largest and most complex of its type.

The Aim: to achieve targets on customer service, operating expense and inventory defined within a logistics strategy which adapts modem manufacturing ideas to a mature environment and stems directly from the company's business plan.

The Musts: to foster the commitment of a loyal and long serving workforce which is demonstrating its capacity to

 within the company's TQM approach to focus the workforce on the needs of the customer and achieving the results which matter to their site's success, whilst generating a pride in

To Qualify: he or she must have had significant people-management responsibilities within a highly commercial and preferably modern manufacturing environment. The preferred age range is 32 - 45.

be qualified to at least first-degree level in a technical discipline, with a strong production management content

be comfortable with the application of modern manufacturing and information systems and

have had experience of successfully managing change programmes in a similar environment be able to demonstrate that continuous

improvement and achieving tangible results is your way of leading.

Do you think you have these qualities? If so, please send your cv, in confidence, to Caroline Lynes, Resourcing Advisor, Human Resources Division, Castrol (UK) Limited, Burmah Castrol House, Pipers Way, Swindon, SN3 1RE.

Closing date for applications: Friday 3 July 1992

The Leading Lubricant Specialist

Castro

Discover the rewards of a global opportunity ... an international role with maximum growth potential

# PRODUCT MANAGER

VIDEO COMPRESSION c. £30K + Car + Benefits Hampshire

Strongly market led and customer focused, our client is an international player in the fields of satellite and terrestrial communications; worldwide, there are very few organisations which can match the expertise they bring to their chosen sphere. In order to maintain a market leading position, they actively seek flexible, innovative and independent managers who can make a positive contribution to evolving and improving all areas of the business. They are firmly committed to growth through technological innovation and the efficient development of new applications for their products, and are seeking an individual who shares in their business philosophy for this key position.

Our client requires an effective Product Manager with experience in a 'high-tech' environment (perhaps telecoms, satellite, broadcasting or video special effects) to develop a coherent business strategy for their advanced visual communications systems. Traditional marketing strengths and exceptional commercial flair will enable you to formulate, control and manage a comprehensive strategic plan - from market identification, through product launch to subsequent sales activity. These qualities must be further supported by sufficient technical awareness to enable you to interface between R&D/Engineering and your client base.

meeting specific needs, identifying new applications and contributing to product enhancement.

A graduate in a technical subject, ideally with an additional business qualification, you will possess the personal stature to make high level presentations and assessments to international clients. Assertive, persuasive and a good communicator, you will also be capable of getting the best from your sales, marketing and support teams at all times, while your project management skills will enable you to oversee all the complexities and detail essential for success in a fast paced, competitive international arena.

In addition to offering a generous salary, executive car and comprehensive company henefits, our client is eager to identify an individual with the ambition and ability to take on an increasingly influential and significant role; a role which will

If you can display the commercial and technical acumen to match these requirements and are also seeking a stretching and rewarding position, forward your career details and letter of application to: Jeffrey Ware, Director, Lawton Ware Recruitment Services, Shamrock Quay, William Street, Southampton, Hampshire SO1 10L.

Lawton Ware

ADVANCED RESEARCH

#### **COMMERCIAL RESEARCH DIRECTOR**

£Negotiable package

Central England

With a real commitment to securing long term financial investment for its wide variety of existing and future research projects, this organisation is aiming to become a leading centre of research across all its fields. To achieve this ambitious yet realistic goal, it is seeking to appoint a dynamic and entrepreneurial Research Director to guarantee a substantial increase in research grants and industrial contracts.

The ideal candidate will be:

- Aged 40+
- Educated to at least first degree level in a technical/scientific discipline, with a thorough appreciation of high level research
- · Able to demonstrate a successful track record of securing funding and partnership agreements for the exploitation of innovative concepts, resulting from commercially viable research based projects
- Familiar with promoting research expertise and consultancy capabilities to a wide range of potential partners

As a skilled influencer and negotiator, you will be used to identifying and nurturing relationships with suitable sources of funding and partnership for a wide variety of research projects. Your unique range of contacts at the highest levels of government and industry, coupled with a genuine ability to gather and use information for commercial benefit, have led to significant improvements in revenue within your current organisation.

An excellent communicator, you will have credibility in both academic and commercial circles, gained through facilitating understanding between these areas.

In return for your significant contribution at this growth stage of development, you will receive an excellent negotiable salary and benefits package plus relocation assistance where appropriate.

> For an initial and confidential discussion, please contact Bob Archibold or Andrew Walker on Newbury (0635) 33445 quoting reference M/919/ST, or write in strict confidence to: ARCHIBOLD RAE CONSULTANTS LTD., ARC House, 11-13 The Broadway, Newbury, Berkshire RG13 1AS.

#### A rare opportunity......

...to join a top US AS/400 Software House, based near Maidenhead, undergoing rapid expansion in the UK and Europe.

#### **Senior Sales Executives** OTE to £65,000

You must have an impeccable track record with experience of high value sales of Accounting or Human Resources applications on midrange or mainframe hardware.

#### **Pre-Sales Consultants**

Qualified Accountants or Human Resource specialists with solid experience in sales or pre-sales in a midrange or mainframe environment. High earning potential, target/ performance related income.

#### **Post-Sales Consultants**

Accountancy trained or Human Resource specialists with substantial experience in implementing large systems in a commercial environment.

Please ring Bridget Ives, 0628-850850



Software 2000 (UK) Ltd, Crosby House, Furlang Road, Bourne End, Bucks SLB 5AJ NO AGENCIES NO AGENCIES NO AGENCIES

WWF UK (World Wide Fund for Nature) A new Senior Management Opportunity

MARKETING CAMPAIGNS DIRECTOR WWF is the leading international environmental organisation fighting to save the natural world. WWF UK is a major member of the WWF family of 28 national organisations spanning 5 continents.

In order to obtain substantial funds from companies, foundations and individuals for WWF's conversation programmes in the UK and worldwide, the post of Marketing Campaigns Director has been created.

The successful candidate will have acquired formal business training and considerable experience in marketing and/or advertising in a senior capacity, probably at Director level.

Main responsibilities include:

Researching the market segments.

Researching the market segments.

Preparing and executing marketing plans.

Presenting well focused and packaged aspects of WWF's work.

Establishing successful and durable contacts with clients.

Achieving budgeted income.

Liaising with WWF fundraising staff in continental Europe and the USA. The successful candidate is likely to be a graduate with a minimum of 15 years experience in marketing or advertising. Proven success in handling individual negotiations at a senior level is required.

Strategic, analytical and interpersonal skills are essential. Knowledge of environmental issues is desirable.

Benefits include 4 weeks holiday, a non contributory pension scheme, life and accident insurance and a realistic salary commensurate with the senior level of this appointment, initially on a two year assignment. Please apply in writing with full CV (enclosing SAE for acknowledgement) by 29 June 1992 to



Miss Suzanne Austwick WWF UK . Panda House Weyside Park, Godalming Surrey GU7 1XR WWF pursues Equal Opportunities Palicies. EUROF

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#### **EXECUTIVE OPPORTUNITIES**

#### **EUROPEAN FRANCHISE** MANAGER

#### £neg+benefits+car

Throughout Europe, including Central Europe, the market is ripe for businesses specialising in tool and equipment hire. As the European leader in this market, we are looking to continue our success by developing an even wider pan-European range of thriving, profitable franchise operations.

The task facing our European Franchise Manager will be to support those new partners - each of them of sufficient stature to fund the development of a number of outlets - from the commencement of trading, and to ensure that they conform to our operating procedures and quality standards.

Working closely with individual franchisees almost anywhere in Europe, you will build close, trusting relationships with their principals, helping them to understand and implement the HSS way of doing things, and discreetly monitoring their progress towards mutually agreed financial targets.

In a role that requires you to resolve any questions and problems on the ground, you'll need several years experience of conducting business in Europe - managing franchise, licensing or joint venture operations, ideally in a service industry.

You should have sufficient experience of financial management and reporting systems to be able to take an objective view of the businesses with which you'll be involved, and be able to institute management education and training programmes that will help our partners run their businesses successfully. Fluency in a European language would be a distinct advantage.

If you have the experience we're looking for, please send a comprehensive cv to Michael Vernon, Group Personnel Controller, HSS Hire Service Group Pic, 25 Willow Lane, Mitcham, Surrey CR4 4TS.

# Hire Service Group pic

#### R & D IN KNOWLEDGE ENGINEERING, DATA ENGINEERING, PARALLEL COMPUTING AND DATA EXCHANGE: RESEARCH ASSOCIATES

There are vacancies in the Infomatics Department of Rutherford Appleton Laboratory in research and development projects in the above areas. Some of these projects are supported by the European Commission's ESPRIT programme and others by contract work for industry. It is likely that travel in continental Europe will be required. Contacts with Universities and Industry/Commerce will be encouraged.

Candidates should have at least one year's appropriate postgraduate experience in industry or academia. • For Knowledge Engineering, a good knowledge of KRS/AI or expertise in logic and knowledge

representation and languages such as LISP and Prolog is essential. Experience of knowledge base architectures, explanation, organizational issues, intelligent user interfaces or system visibility would be an advantage. • For Data Engineering, a good knowledge of data modelling and query refinement and either Prolog or C is essential, Experience of distributed, heterogeneous object-oriented and multi-media databases and deductive databases would be an advantage.

• For Parallel Computing, a good knowledge of parallel programming in C or Fortran is essential. Experience of the exploitation of parallel processing in cullaborative applications projects with industry, and of numerical methods, would be an advantage.

 For Engineering Data Exchange, a good knowledge of engineering data modelling or engineering databases is desired. Experience interfacing CAE systems using standard formats in C or Fortran would be an advantage. Candidates should indicate their area(s) of interest from the above, and those who reach interview should expect to answer searching rechnical questions on these areas.

A strong emphasis is placed on creativity, the capacity to learn quickly and to contribute to current and future R&D activities. Appointees will be encouraged to develop their technical skills through appropriate training. Candidates should have a good honours degree which could be in a wide range of subjects, inclu mathematics, physical sciences, philosophy, cognitive psychology, computer science, engineering, and business planning.

Salaries, which depend on age and experience, will be within the range £11,234-£17,187 per annum. These Research Associate posts will be three years in the first instance with a possible two-year extension. The Laboratory offers excellent working conditions and a full range of sports and social facilities. For an application form please contact: Recruitment Office, Personnel and Training Division, Rutherford Appleton Laboratory, Science and Engineering Research Council, Chilton, Didcot, Oxon, OX11 0QX.

Telephone (0235) 445435 quoting reference VN1003. Applications must be returned by: 3rd July 1992.

SERC is an equal opportunisies employer.

Rutherford Appleton Laboratory

#### **OPERATIONS CONTROL**

As providers of a technologically - advanced range of services to heavy industry, and particularly to the metallurgical industries, our business has become truly worldwide over the past three years: new operations have been set up in Australia, China, Argentina and are about to start up in Russia and Czechoslovakia.

A major part of our business is in France and Belgium where we have over 1500 employees. We are now looking for an experienced Operations Control Manager to support our Managing Director with responsibility for this important area of business. Candidates must be graduates, ideally with a business qualification, fluent in French and have operations experience in an inclustrial sector. They should be familiar and comfortable working in a heavy industrial environment - an engineering background or knowledge of the steel industry would be particularly useful. The key focus of the position will be the proactive analysis of existing operations and the implementation with local and group management of solutions to business problems, whether of a cost control or sales improvement nature.

This position is based at our Group headquarters in central London, but will require extensive business travel, particularly in Western Europe.

This is an outstanding opportunity to join an expanding successful international group: a competitive salary package includes a fully expensed company car, bonus, pension and private medical insurance. Career development opportunities are excellent.

Please send your C.V. with details of current remuneration to: Mr. Andrew Lynn, Group Personnel Director. MultiServ International Limited, Piccadilly House, 33 Regent Street, London SW1Y 4NB.

ALL BOX NUMBER REPLIES SHOULD BE ADDRESSED TO:

BOX No. ---c/o THE TIMES NEWSPAPERS, PO BOX 484. VIRGINIA STREET, LONDON E1 9DD

#### **GENERAL APPOINTMENTS**

#### SALES EXECUTIVES

NAG is Europe's leading supplier of high quality mathematical and statistical software used by scientists. engineers and analysts in most major organisations and educational establishments. We are currently looking to appoint indirect and direct sales professionals with the aim of increasing our worldwide market share.

NAG established its offices in Oxford in 1976 and since that time has set up subsidiaries in the USA and Germany, together with a network of distributors throughout the world.

The successful applicants should have experience of software sales and have a demonstrable track record of successful selling in Europe and overseas.

Candidates should be willing to travel and a foreign language would be an advantage.

NAG offers a competitive earnings and commission package, a company car and a stimulating environment for the sales professional.

Please apply to:
The Administrator, The Numerical Algorithms Group Ltd.
Wilkinson House, Jordan Hill Road, OXFORD, OX2 8DR
Tel: (0865) 511245 Fax: (0865) 310139
Closing Date for Applications is 3 July 1992

#### CHIEF EXECUTIVE

#### **UK GOVERNMENT RELATIONS OFFICE**

#### **WELL-ESTABLISHED BRUSSELS-BASED EUROPEAN CONSULTANCY PLANS TO** OPEN A WESTMINSTER OFFICE.

- We require a most senior person with direct experience of UK Government Relations to Head Up this office.
- Applicants for this post should have relevant experience, eg gained as a Member of Parliament, Senior Civil Servant, a Government Affairs Consultancy Office or Journalism.
- A generous salary package plus profit-sharing scheme will apply to this post.

Write in full confidence with CV to: Box 8837

Applications to be received no later than Thursday 2 July 1992.

CLWYD ALYN HOUSING **ASSOCIATION LTD** 

ommitted to providing affordable, quality homes for rent and purchase to those in housing need. Clwyd Alyn Housing Association will this year develop 492 new homes, more than any other housing association in Wales.

With an annual expenditure of approximately 😂 nothing and a housing stock of 2.306. Classic Also Housing Association is a progressive organisation, seeking to respond positively to the needs of its guisting and future femals and clients, while adhering to stringent standards of susmess and financial management.

#### Director of Development \$26,000 - \$30,000 + Company Car

- An exciting position for a suitably qualified person, in addition to directing the Association's development programme, the post entails direction of the repair and mannerance programme. her functions include -
- $\tilde{x}_{i}$  . To direct and manage a development programme of 500 plus dwellings  $x_{i+1,0}$ To direct and manage a report and maintenance programme of 2 300 plan dwelling a year
- 5. To ensure dwellings are developed and manualied to the littless standards
- \* To develop new antistives to meet housing needs
- To run the development and maintenance operations as profitable busines, control
- # To manage and motivate the department staff
- To be a key member of the Management Team To report to the heard.
- For an application form and information pack contact

Miss I Humahrevs Clwyd Alyn Housing Association

46 · 54 Water Street LL 15 155

Tei 0745 343706 Closing date: Monday, 13 july 1992

# **BUSINESS MANAGER**

c. £30K + Car (negotiable)

To accelerate the commercialisation of a new patented technology, Friction Surfacing, in the packaging, engineering components and tooling industries. Working in the UK and abroad. Will include an acquisition program. MBAs/Engineering graduates with strong industrial marketing experience should write with CV to: Dr Bedford, Managing Director, Frictec Limited,

Robinson Way, PORTSMOUTH, Hants PO3 5SA.

# Sales Manager

Client/Server Technology

After five successful years of selling products in the UK, Raima Corporation, one of the fastest growing US software authors is setting up a new sales team with the present distributor to market and sell both existing products and an entirely new strategic product rance.

To recruit and launch a team, Raima is looking for an experienced sales professional to build the operation from the ground up. It is unlikely that the right candidate is currently earning less than £60000.

The requirement is specifically for an energetic person with at least five years success in selling strategic software to major corporate accounts. Preference will be given to candidates able to demonstrate a knowledge of DBMS, the mid-range platform

environment and with the ability to handle major accounts. An excellent compensation package is available to reward success. The location will be Hertford. If you have the skills and the ability to deal with the growth of a

fast paced US company send your CV in confidence showing how you meet the profile (but only if you do) to:

David Turley Systemstar Ltd 1-3 Parliament Square Hertford, SG 14 1EX FAX: 0992 554261

RAIMA"
CORPORATION

#### **EDUCATION POSTS**

#### MANAGEMENT TRAINEE TO £15,000

Kumon is the largest private educational company in the world, teaching mathematics to more than 1½ million children in over 10 different countries. We are now undertaking a planned programme of expansion into areas throughout the UK.

As part of our growth we are looking for 2 graduates, preferably with 1-2 years work experience, to assist us in all aspects of the management of our head office in Finchley.

The successful applicant would receive thorough training and would be involved in recruitment and selection of instructors, presenting training courses, advertising and public relations. Numeracy and strong communication skills are essential whilst computer experience would also be an advantage. interested applicants should write enclosing a CV to Mr Lee Acton at the address below.



Elscot House, Arcadia Avenue, London, N3 2JU Tel: 081-343-3307



Milestone International seeks speakers of Italian (fluent) and of Japanese (competent) with proven EFL marketing success to lead our sales initiative in Italy and Japan, Willingness to spend part or all of the year abroad is essential. This is an excellent career move offering a salary commensurate with age and experience.

A Marketing Assistant's position for a fluent Spanish speaker is also available.

Further details from Wendy Smith, tel: 081-994 3637 or apply in writing to the Marketing Manager, Milestone International, 386 Chiswick High Road, London W4 5TF.

#### MANAGEMENT CONSULTING **OPPORTUNITIES IN** CHANGE MANAGEMENT

Based London or Birmingham Upto £45,000 pa + car

Our client is one of the world's leading international management consultancies. They are now poised to expand their change management practice and are looking for young, ambitious consultants who will be the key people in the development of this business.

You should be aged in your mid 20's to mid 30's with a good first degree and an MBA which you must have acquired from one of the leading business schools. Additionally you will have gained a minimum of three years industrial or commercial experience in an international blue chip environment and have managed at least two major change

You should have the ability to build and develop client relationships, the drive to progress a project through to completion and commitment to all round excellence in client service.

In turn they can offer you exciting multidisciplinary change management assignments and an opportunity to develop your career in a challenging environment.

If you would like to apply for one of these positions please send your CV to: Genieve Fay at Livingstone Williams & Grant, Queen Anne House, 11 The Green, Richmond, Surrey TW9 1PX.

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A Section 1 After Strange Inship

# Losers in the promotion game

Information technology often lacks a career

structure, reports

Widget Finn

he embryo accountant and business graduate can see a career path stretching ahead towards the promised land of senior partner or managing director. But people who wants to work in information technology (IT) find that the path peters out after a few steps, or becomes enveloped in mist beyond the first milestone. It is regarded by employers and staff as the poor relation when it comes to status and job prospects.

Information technology, says Clyde Ziegler, the UK managing director of EDS, an IT services company, comprises a young in-dustry with a phenomenal growth rate - from a standing start ten years ago, 200 million personal computers are now in use worldwide. Such progress has meant that scant attention has been given to developing career structures.

EDS surveyed 1,000 computer professionals about their career

expectations in the industry. Twenty-eight per cent of respondents and 40 per cent of those who wanted to leave the profession said job choice was influenced by the prospect of

promotion towards management.

Mr Ziegler comments: "This reflects the belief of people in the computer industry - that they have to move from a technical role into management to get increased status and greater responsibility."

And a higher salary. Early in

their career. IT staff are well paid in comparison with people in other occupations, but their salary soon lags. Eighteen per cent of employees at Trustee Savings Bank are involved in IT, yet technicians cannot push their salaries or careers beyond a certain point unless they move over to management. The technical career path finishes at a grade equivalent to junior or middle management, with top salaries of about £25,000.

"A few people can progress by moving into research," Charles Nevin, the head of development and training, technology at TSB, says. "We have a limited number of internal consultants who retain their focused expertise in a nonmanagement role, but at this stage employees usually begin to manage



In the right place: Piotr Kozlowski, aged 30, was fortunate to join a company that understood the need for an IT careers channel

technicians rather than be involved in technical matters themselves."
Some people, Mr Nevin points

out, who see themselves as technicians, are uncomfortable when given a management post and may switch to consultancy, where they can maintain their technical skills. TSB, he says, is looking at parallel pathing to acknowledge IT's value and enable technicians to continue working in their own field without sacrificing career prospects.

The Ashridge Management Re-

search Group is studying the career experiences of workers in IT. Valerie Hammond, the group's director, has found that an IT department may be isolated by its specialist nature within a company and may not be involved in the broader activities of the organisation.

People need to be able to move up the career ladder within the information technology function," Ms Hammond says, "but at a par-

ticular level you need more than just IT knowledge to be at the top of your company."

Ambitious information technolo-

gists at the computer company ICL can aspire to be an "ICL fellow". one level below divisional directors. Peter Forbes, ICL's human

resourcing manager, says: "These are our most respected technical gurus, who have status and rewards comparable to those of general managers. The career structure in ICL is a mirror image, so that a manager with responsibility for people and budgets has a similar package to a technical consultant with no staff or budget. The consultant's expertise is valued in the same way as the manager's and there is an opportunity to grow and develop as a technical specialist."

ICL, at the heart of the computer industry and with more than half of its senior managers having technical expertise, would be expected to value the IT function. Other industries are only just starting to duced a flexible structured progression. When Piotr Kozlowski, who is understand IT's importance. 30, joined the company's office Guinness plc is buying a new production facility with a large eleservices department in London, his ment of computer information and responsibilities encompassed coffee process control, which will involve machines and other utilities. Five years on, he is responsible for a an increasing number of IT staff. Graham Lynch, the general man-

technical team of 45. "EDS recognised that I could do more than work in office services." Mr Kozlowski says. "Through the company's technical education scheme. I trained in computer operations, then switched to systems engineering."

EDS has set up career paths with windows" at each stage so that staff can move between technical and managerial functions with comparable status and pay.

And where does Mr Kozlowski see his career path leading? "My intention," he says, "is to be managing director."

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## How to deal with the R word

ecession has had one side-effect which may be lasting redundancy has become respectable. Executive recruitment agencies and personnel professionals are recognising how many highly skilled and valuable people are finding themselves "between jobs". Shortlists today are more likely to include people already parted from their last employer.

With hindsight, recruiters are prepared to admit that a few years ago there was a kneejerk reaction: no redundant job hunter could possibly be any good.

John Mockler, the director of human resources for Camberwell Health Authority, in south London, says that when the economy was booming, some people selecting staff thought there was something wrong if an applicant had been made re-

Redundancy was seen as a way of pensioning off the

Mr Mockler, who has been made redundant twice himself. now believes the change in the image of the redundant job seeker is likely to be permanent. John Courtis, of John Courtis Associates, an executive recruiting firm, also finds "a sea change in attitudes. Over the past two years, it has become respectable to be redundant. Firms are recognising there are many people available who are not only highly competent but instantly available".

He also finds that though blue chip companies remain monolithic in their recruitment criteria, service-based companies. where people are a main cost. are becoming more inventive.

"A company's attitude can be that if they hired someone of 40 and dumped them in three years' time, they would feel guilty" he says. "If they hire someone of 57, perhaps close to the company's early retirement age, they could shunt them off at 60 without feeling guilty." John Bull, the chairman of

Bull Thompson Associates, an executive search and selection agency, says the redundant executive should not feel at a disadvantage because it is now recognised that it is not people's fault when they become redunconsider them on level terms with people applying from existing jobs, in many cases because they know perfectly well that redundancies are imminent.

Stephen Johnson, the chairman of Courts Career Consultants, an outplacement consultancy, suggests that how the job applicant handles the fact of redundancy can be crucial. He suggests putting it briskly in context, saying something like, "You've probably read about what's happening at XYZ Bank

or ABC Computer Company.
I'm one of the people affected."
If the interviewer presses the point, simply say calmly that if there are any reservations, talk to Mr So-and-so at your previous employer.

Bryan Watson, of Sanders & Sidney, outplacement consultants, recommends a light, succinct reason as the reply to any question about the candidate's redundancy, previously amicably agreed between the individual and the organisation left. He advises candidates to be upbeat about their circumstances.

r Bull also tells job seekers to play their VI redundancy down, even to avoid using the R word. The applicant should simply say he or she is looking for a new appointment and that their last company was affected by a merger or the recession.

Nigel Humphries, of Tyzack, a headhunting firm, sees more people not in jobs being included on shortlists. Below board level, he says, "the climate has changed. There is no longer the automatic, rather dismissive judgment there was previously. It's probably because the South has been hit harder this time. Knowing five of your neigh-bours are no longer in jobs brings it far closer to home."

 John Courtis and Partners, 104 Marylebone High Street London WIM 5FU (071-486-6049); Bull Thompson and Associates, b3 St Martin's Lane, London WC2N 4SS (071-240-3561): Coutts Career Consultants, 25 Whitehall, London SWIA 2AS (071-839-2271); Sanders & Sidney, 9 Park Lane, London SWIA ILP (071-491-0491).

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ager of information systems for Guinness Brewing Worldwide,

says: "Information technology is

becoming increasingly relevant at

the commercial end of the

Lynch says, the technical area is by

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### Costs apportionment order wrong

Before Lord Justice Nourse, Lord

Justice Stocker and Lord Justice Dudgment June [1]

A successful lingant who had not acted improperly or unreasonably in raising issues or making allegations, some of which he had failed to establish at trial, was not to be ordered to pay any part of the costs of the unsuccessful party. It was wrong to make a rough and ready appontionment between the parties of such costs based on the degrees of success the litigant had in establishing various categories of

The Court of Appeal so held in allowing an appeal by the peritioners. Mr Derek Rowland and his wife, against the order of Mr Justice Warner that, inter alia, Mr Rowland to pay three quarters of the costs of the respondent, Mr Richard J. Purslow, and that one quarter of the petitioners' costs be paid by the respondent.
The order related to the 43-day

trial of a petition brought by the petitioners under the provisions of section 459 of the Companies Act obtained an order that Mr Purslow should be required to purchase their minority shareholdings in Elgindata Ltd: see [[1991] BCLC

Mr Timothy Lloyd, QC and Mr Gordon Nurse for the petitioners: Mr David Chivers for the

LORD JUSTICE NOURSE said that the proceedings in respect of which the costs orders were made was a petition seeking relief on the ground that the affairs of Elgindata Ltd. a private company, were being conducted by Mr Purslow, the majority shareholder, in a manner unfairly prejudicial to the interests of the petitioners.

If the judge's orders for costs were to stand, the petitioners' victory would become worse than pyrrhic in purely monetary terms would have proved to be an annihilating defeat.

At the hearing of the petition, the judge had divided the petitioners' complaints of unfairly prejudicial conduct into four categories. The first and second categories he found to be thin but not nonexistent. As to the third he held that there had been instances of neglect and bad management of the company by Mr Purslow and that they had been prejudicial to the but not unlairly

As to the fourth category, the judge found that Mr Purslow had been unscrupulous in the use of company money and had used it for personal benefit and in that respect his conduct had been unfairly prejudicial and had re-sulted in a limited and unquantifiable diminution in the value of the

company's shares.

The judge's decision on costs could be summarized as follows: The general rule that a success ful plaintiff was entitled to his costs, norwithstanding that he might have failed on some issues, ught not to be applied; (2) On the other hand, the reasons advanced on behalf of Mr Purslow for depriving the petitioners of all

would not have been one with which the appellate court could interfere: the judge would have departed from the general rule by depriving a successful party of part of his costs in recognition of his having failed on issues or allegations which had taken up a substantial part of the trial.

But, Mr Lloyd said, the third

ement of the decision was a

further and unusual departure

from the general rule and one

not be right that they should have

no part of their costs and, on a

rough and ready apportionment

based on the parties' respective degrees of success in regard to the

four categories of complaints, that

part ought to be one quarter, and

(3) By the same rough and ready

apportionment, but for reasons not

stated, the petitioners ought to pay

three quarters of Mr Purslow's

Mr Lloyd accepted that if the

judge's decision had stopped at (2)

which, in the absence of any suggestion of the petition egations being unreasonably or improperty pursued, involved an error in principle by the judge.
It was puzzling as to how the judge had come to the third ment on any footing it was an substance. When contrasted with the judge's full consideration of the matter at stages (1) and (2), his omission to give any reasons at stage (3), the most critical stage,

was remarkable. There was no doubt that he had erred in The applicable principles were:

2 They should follow the event. except when it appeared that in the circumstances some other order should be made. 3 The general rule did not cease to

apply because the successful party

raised issues or made allegations on which he failed, but that where that had caused a significant increase in the length of the oceedings he could be deprived of the whole or a part of his costs. Where the successful party raised issues or allegations improperly or unreasonably the court could not only deprive him of his costs but might order him to pay the whole or a part of the unsuccessful party's

A successful party who neither improperly nor unreasonably raised issues or made allegations on which he failed ought not to be ordered to pay any part of the unsuccessful party's costs. It was because of his disregard of that further principle that the judge had erred. On that footing it was for the

appellate court to exercise an iginal discretion of its own. Mr Lloyd recognised that the court was bound under the third principle to deprive the petitioners of a substantial part of their costs.
Looking at the case as a whole, the fair and proper order was to deprive the petitioners of a half of

Lord Justice Stocker agreed and Lord Justice Beldam gave a concurring judgment. Solicitors: Shindler & Co; Rob-

### Liability in tort for intimidation

Godwin v Czoigwe and Another

Before Lord Justice Dillon. Lord Justice Stuart-Smith and Lord Justice Steyn [Judgment June 16]

A couple who brought the respondent aged 16 from Nigeria to England and used her as a domestic drudge for two and a half vears, requiring her to work excessively long hours without money without allowing her proper food, clothing and social inter-course were liable in tort for

The couple were in loco parentis to the respondent and their duty of care included a duty not to require her to work excessive hours so that her health did not suffer.

The Court of Appeal so held in rejecting an appeal by Dr Augustine Uzoigwe and his wife Felicia against the judgment of Judge Fricker at Sheffield County Court on July 19, 1991 ordering that them to pay \$25,000 damages to Roseline Godwin for breach of contract, assault and intimidation. The court reduced the amount of damages to \$20,000 but ordered the appellants to pay the costs of

the appeal. The appellants in person; Mr John Hendy, QC and Mr James A. Wood for the respondent

LORD JUSTICE DILLON said

Chief Adjudication Officer

Where a wife had become entitled

to a graduated retirement benefit

and her husband of retirement age

had deferred his retirement, the

days between her own entitlement

were "days of increment" within

paragraph 2 of Schedule 1 to the

Social Security Pensions Act 1975

which entitled the wife to the

increased rate of category B pen-

sion by virtue of her husband's

The Court of Appeal so held in a

reserved judgment, giving leave to appeal to the House of Lords.

when dismissing the appeal of the Chief Adjudication Officer and the

Secretary of State for Social Sec-

urity against the decision of Mr

11, 1991, who had set aside a

decision of the Bristol social sec-

urity appeal tribunal which had

upheld an adjudication officer's

lecision that no increased rate was

payable to the wife, Airs Ethel

issioner Skinner on March

deferment of retirement

his subsequent retirement

and Another v Pearse Before Lord Justice Purchas, Lord

topher Slade

[Judgment June 12]

Hospital and his wife was the holder of a post-graduate diploma in education and was preparing a thesis on the education of women and girls in Nigeria. They had five In December 1985 or January

1980 the respondent's father had agreed that she should accompany them to England in return for payment of medical expenses to her mother and she had entered in 1986 as a visitor for three months.

Dr Uzioewe had later applied for an extension of her stay, describing her to the Home Office as his niece. He had described his object in bringing her to England The respondent had remained

with the family until 1988. In August and September of that year the appellants and their family had gone away on holiday, leaving the Shellield Two neighbours had befriended

her while they were away and because of what they found had called in an officer of the National Society for the Prevention of Cru-

The basis of the respondent's claim was that for two and a half years in the defendants' house she was a household drudge and she did anything that displeased the Uziogwes and lived in constant

minimum of clothing for comfort. was given no money and the defendants knew she had no financial resources. When the defendants found she had misbehaved she was beaten or made to

kneel in the bathroom and not move until she was told to do so. In general the respondent had stayed within the house. There was no suggestion that at any stage the appellants had made any attempt to allow her to meet other people.

The appellants had made it clear they would not tolerate her acquiring friendships and gave her no opportunity to do so. They had deliberately used their dominant authority over the plaintiff so as effectively to control her.

Intimidation was intentional uniawful coercion. The appellants had intimidated the respondent into working excessive hours. going without personal freedom and without training in domestic science they had contracted with her father to provide.

Being in loco parentis the appel-lants had unlawfully abused their parental control and exerted their thority to prevent the respondent from having any contact with people outside their home and in particular any social intercourse with her peers.

The proper level of damages was £20,000. LORD JUSTICE STUART-

beaten with a suck and slapped themselves to justify the conclusion that the tort was made out. The whole situation in which the The relationship was such that

respondent found herself was an intimidatory one. the appellants owed her a duty of care including a duty not to require her to work excessive hours so that her health did not suffer. The actual test of negligence was not made out as there was no evidence that her health did in fact suffer

But on the facts found by the judge there were breaches of those duties. There were implied terms in the contract that she should not be required to work excessive hours, should be provided with adequate food and clothing and should have reasonable opportunities for social development, including the study of domestic science.

In addition to the actual physical assaults which were not serious but must have been painful and humiliating, she was treated as a drudge and skivy, inadequately fed and clothed and required sleep on the floor. She was deprived of normal social intercourse and effectively through fear con-fined to the house and garden for two and a half years.

Lord Justice Stevn agreed. Solicitors: John Howell & Ca,

#### Days of increment for wife's pension

Compensation move without proof of crime

In re G (a Minor)

Before Lord Justice Purchas, Lord Justice Stocker and Sir Christopher Slade (Judement June 12)

The fact that a court, after a full examination of the available evidence, had concluded that a child had not been sexually abused by her father was not a reason to refuse an application by the Official Solicitor, as guardian ad litem, for leave to apply to the Criminal Injuries Compensation Board for compensation for the alleged sexual abuse by her father. The Court of Appeal so held in dismissing an appeal by the father from an order of Mrs Justice Bracewell, on November 27. 1991, granting leave to the Official

Miss Judith Parker, QC, for the father, Mr David Bodey, QC, for

Solicitor to apply to the board and

to disclose any relevant wardship

LORD JUSTICE PURCHAS

position in the context of the allegations which the mother had been making the father had issued wardship proceedings on

Those proceedings came before Mrs Barbara Calvert, QC, sitting as a deputy High Court Judge, who, in a judgment on January 5, 1988, made specific findings totally exonerating the father from any suggestion of sexual abuse Following that decision the father had no further direct contact with the child.

Nevertheless, it had been suegested that the child had continued o suffer from adverse effects as a result of receiving cards from her father. In consequence, the child had been examined by a consulcant child psychiatrist who had concluded that the child had been sexually abused.

It had been submitted that the judgment of Mrs Calvert operated as an issue estoppel, or alternatively that the matters were res judicata and were therefore an attempt t re-litigate those matters in the form of an application to the board and was as such an abuse. Second, it was alleged that the application was a collateral attack on the findings of Mrs Calvert,

although there had been no appeal against those findings at the time. Finally, it was said that Mrs Justice Bracewell should not have taken into account the findings of the consultant psychiatrist whose reports had not been subjected to cross-examination at the trial.

It was necessary to understand Criminal Injuries Compensation Board and the procedure adopted

The board was appointed under the Royal Prerogative to make exgratia payments to those who were the victims of violent crimes. An application to the board was not. by its nature, the equivalent of inter partes litigation in which the principles of res judicata or issue stoppel applied.

The board were not bound by any of the normal rules of evidence; it might make enquiries of

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its own initiative and might consult extraneous sources of information as it thought fit. Those propositions had only to be stated to demonstrate that there was no appropriate parallel to be drawn between the rules of evidence applicable in interpartes litigation

For those reasons it could not be accepted that the application to the board could be described as an abuse of the process of the court. The court, as guardian of the ward. was strictly only concerned with whether the application was in her

and the process available to the

best interests. On that aspect, his Lordship found no reason to differ from the approach adopted by Mrs Justice racewell in finding that the interests of the ward would not be adversely affected.

Lord Justice Stocker and Sir concurring judgments. Solicitors: Powell Spencer & Partners, Kilburn; Official

Mr Duncan Ouseley, QC and Mr Thomas Hill for the chief adjudication officer and for the secretary of state; Mr Mark Rowland for Mrs Pearse.

SIR CHRISTOPHER SLADE said that a category B retirement pension was one payable by virtue of the contribution record of the

claimant's spouse, under section 29 of the 1975 Act. By virtue of section 12 of the Social Security Pensions Act 1975. Schedule 1 to that Act had the effect of increasing the rate of a category A or category B retire ment pension in cases where a

after attaining pensionable age. Schedule 1 contained an elaborare formula for ascertaining the ncrements in the case of any

For the purposes of paragraph 2. retirement pension to which a married woman was entitled by virtue of her husband's contributions, a woman who retired before her husband was treated as deferring her retirement until he

At the relevant time the defining regulation for "days of increment"

was regulation 4(1) of the Social Security (Widows Benefit and Retirement Pensions) Regulations (SI 1979 No 642).

It was common ground that graduated retirement benefit was not in fact a benefit paid under II of the Social Security Act 1975. There appeared therefore no reason why the receipt by the wife of graduated retirement benefit should have prevented the relevant days in issue from qualifying as days of increment.

The secretary of state submitted, however, that because of the Social Security (Graduated Retirement Benefit No 2 Regulations (SI 1978 No 393), the reference in regulation 4(1)(b) of \$1 1979 No 642 to "any benefit under chapters 1 and 11, part 11 of the [1975] Act" had to be construed as including a reference to graduated retirement

But regulation 3 of \$1 1978 No 393 provided for the deemed incorporation of sections 36 and 37 of the National Insurance Act 1965 in the 1975 Act and those sections provided for an increase in the weekly rate of retirement pension, orginally calculated in respect of each unit of graduated contributions paid by an

Regulation 3 did not state that the continuation in force of section section 37 would have effect and be construed as being included in chapter I of part II of the 1975 Act should take effect for all purposes or for the purpose of affecting the ated retirement benefit.

Having regard to the stated purpose in regulation 3(1) and (2), tained in the schedule to that regulation, and the deemed incorporation of sections 36 and 37 of the 1965 Act in chapter I of part II of the 1975 Act thereby provided for, had to be read as intended to relate only in cases when questions of entidement to graduated retirement benefit arose and not to relate to the consequences of the receipt of graduated retirement benefit for the purposes of determining entitlement to other statutory benefits.

Lord Justice Purchas and Lord Justice Stocker agreed. Solicitors: Solicitor, DHSS; Mr Michael O'Sullivan, Bristol.

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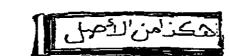
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JONES BARRY THEO
son of Henry Theophilos Jones
and Alice Massd Jones all size of The
Paddock House, 10 Nywell Road,
Sneyd Park, Bristol, died on 17th
October 1991. Would any member of his family please contact
Voice Washrough (ACT)
Cerhard Lane, Bristol ES1 6D6
10272 2520201

THE BRITISH LEBANESE
ASSOCIATION LTO
The August Owners Meeting of the British Lebanese Association Lid wiff be held on wednesday ist July 1992, beginning at 6.30 pm. at Darimouth House. The English Speaking Union, 37 Charles Street, Berkeley Square.
London WIX 8AB. LEGAL NOTICES

Case Number 319 of 1992
IN THE BRICKHTON
COUNTY COUNTY
IN BANGEDHEN
TO SEPRICE CIBENS
TO SEPRICE

of the Petition the court may make a bankruptcy order against you in your absence. The petition can be inspected by you on application at this coort, whose offices are at William Street Briphton. East Subject Daied the 27th day of May 1992.

Deleg the 27th day of Mag 1992

CENTRAL & GENERAL PROPERTY COMPANY LIMITED
Registered Number: 639168
Nature of Business Property
Company Trade Classification:
35. Date of Appointment of Administrative Receivers 24
April 1992 Name of Person appointing in the Administrative Receivers 24
April 1992 Name of Person appointing in the Administrative Receivers 24
April 1992 Name of Person appointing in the Administrative Rame of Person appointing in the Administrative Rame of Person appointing to the Sale Pelifon visit person of the Same by the undermentioned Solicitors on apprend of the requisited charge for the Same of Person and J.C. Health office holder nos 5638 and 63681 of Haims waits insolvency Services. 51 Grays, lan Road. London WCIX SPP.

CO COM LEMITED

(In Received Street)

REPARISSINGLED LTD

Insolvency Services. 51 Gray's inn Road. London WCLX SPP.

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NOTES SERVERY GIVEN

NOTES SERVERY

NOTE

shown above.

Notice of Administration Order
to the mailer of
MOLIVILEGH MANAGEMENT
SERVICES LIMITED
THE RISOLVENCY ACT 1986
Registered number: 214681.
Nature of business. Property
Management Company. Trade
riselfration: 57. Administration
order made: 11 June 1982, John
diministration PF Jeffery and
PW Wallace corrice holder nos.
5768 and 5881. 5768 and 62811. PRIOR SECURITIES ICLOUCESTER' LIMITED

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private advertising every day.

MONDAY

Tuition & Courses

TUESDAY

HOBBIES & PASTIMES

LIVESTOCK

WEDNESDAY

THURSDAY

FAMILY MATTERS

FRIDAY

FOOD FOR THOUGHT

SATURDAY SATURDAY SALES

PRESENT SURPRISE

HOUSEHOLD CONTENTS

LEGAL NOTICES FORTUNA MOLDING
COMPANY PLC
NOTICE OF EXTRAORDINARY
GENERAL MEETING
NOTICE IS HEREBY GIVEN
that the Extraordinary Concrat
Meeting of the Company will be
held at Becket House, I Leambeth
Palace Road. London. SEI 7EU
on 15 July 1992 at 11.00 a.m. for
the following purposes:
As part of a group reconstruction the meeting should consider
and if thought III, pes the following as Special and Extraordinary
Resolutions:

ing a Speedal and Estraordinary
Renotations:
SPECIAL RESOLUTION
"That the Company be wound
up voluntarity, and that Mr.
Kerneth Robinson of Ermst. &
Young, Citrature be and is hereby
appointed Liquidator for the purposes of such winding-up".
ENTRAORDINARY
RESOLUTION
"THAT the Liquidator be and is
hereby crupowered to divide
among the Members in specie the
whole of any part of the Company's assets".

By order of the Board
G I Shammas
D/Secretary
18 June 1982

18 June 1992
Bocket House
1 Lambeth Palace Road
Lambeth Palace Road
Lambeth SE1 7E1/
A member equited to vote at
his meeting is entitled to appoint
one or more procies to attend and
tole in his stead. A proxy read
not be a member of the Company.

NO. 005245 of 1992 IN THE HIGH COURT OF JUSTICE CHANCER' DIVISION BY THE MATTER OF FREEMAN GROUP pic

IN THE MAIT IST OF FREEMAN GROUP pic IN THE MAITER OF THE COMPANIES ACT 1985 NOTICE IS NEEDED! GIVEN IN THE COMPANIES ACT 1985 NOTICE IS NEEDED! GIVEN IN THE COMPANIES OF THE C

RE. PARICSHIELD & LTD

T/A LONDON NATIONAL DIST.

AND THE INSURENCY ACI 1986

NOTICE B HEREBY GIVEN, pursuant to Section 98 of the Insolvency ACI 1986 in Meeting of the Creditors of the above named Company will be held at Treviol House. 186-192 High Road, Blord, Beack, ICH 13Q, on Monday the 29th June 1992, at 10.00 orticet in the foreneon, for the purposes mentioned in Sec.

the purposes mentioned in Sections 99, 100 and 101 of the said

the purposes mentioned in Sections 99, 100 and 101 of the said Act.

A list of the names and addresses of the Company's Creditors will be available for inspection free of charge at the offices of Segal Davis Rose. Tres tol House. 186-192 High Road, Brord, Essen. IGI 1/10 between 10.00 a.m. and 4.00 p.m. as from 25th June 1992.

Dated this 10th day of June 1992.

T G O'Nelli, Director/Secretary SERVICES

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TELEPHONE 071 481 4000-FRIDAY

MONDAY

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Prep & Public School Appointments, Educational Courses, Schoolaships and Fellowships

and Fellows with editorial LA CREME DE LA CREME: Secretarial Appointments. I UESDAY
LEGAL APPOINTMENTS: Solicitors,
Commercial Lawyers, Legal Officers,
Private & Public Practice with editorial.
PUBLIC APPOINTMENTS.
CERATIVE & MEDIA
APPOINTMENTS: with editorial. SATURDAY WEEKEND TIMES:

WEDNESDAY

LA CRÉME DE LA CRÉME: Secretarial Appointments. PROPERTY: Residential Town & Country, Overseas, Restals COMMERCIAL PROPERTY: with achievist. THURSDAY

TUESDAY

I HURSDAY
GENERAL APPOINTMENTS: Management, Engineering, Science & Technology,
with editorial ACCOUNTANCY &
FINANCE, LA CRÊME DE LA
CRÊMF; Secretarial Appointments.

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CHELSEA Spacious 3 bed flat in great location Realty wonderful value £250pw D71 937 4949 t

CLAPHAM SOUTH Superb v lige 4 bed house, 2 bath, lige (/f kit or tube £278pw 071 381 4998t

EARLS COURT SO Huge unfurn 4 bed 2 bath flat v be dble recop with belcomy, all ma-chines, overtooking gdn sq £250pw 071 584 5075 1

EGERTON GONS Knightsbridge overlooking gdns. Well der studio flat £148pw 071 221 5244 r

PW GAPP (Management Services) Lid Require properties in central, south & west London areas for waiting applicants. Tel: 071-243 0864.

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KERS GON SO W2 Large Stant 1 bed flat, overloking 9th so £150pw 071 684 5076 (

EMBENGTON, Bright Rucury bed figt with all mod cons. cio Kengngton Palace Cardens at

Kemington Palace Gardens an tube, Suil prof pers. £150ps Tel: 071 225 1453 (eves), 07 580 4096 (day).

KENSINGGON W8 Charmin Hight bed flat, suit executiv

KNIGHTSERIDGE Choice of specious bright newly doc studi flats. I with own parde £185pw 071 221 5244 1

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W.HAMPSTEAD O/R in large attractive flat. Suil prof M/F E345pcm incl. (Work) 071 434 4140, 071 794 9171 (horse).

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with couple. Own bathroom Shared klitchen. £90 pw Exe Eves 071 603 4000

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1 Yacht race series (7) 2 Shove (4) 4 Indicators (8) 5 Ship's crew (5) 6 Taudy (7) 9 Building planner (9) 13 Free from confusion (8)

24 Boast (4)

DOWN

14 Potential (7) **SOLUTIONS TO NO 2817** ACROSS: 1 Verger 5 John 8 Hated 9 In-duced 11 Royalist 13 Slim 15 Godfather 13 Slim 15 Godfather 18 Hide 19 Bend over 22 Grenade 23 Calif 24 Edgy 25 Turban DOWN: 2 Entry 3 God 4 Reinstatement 5 Jade 4 Reinstatement 5. 6 Heckler 7 Shark 10 Damp 12 Ladv 10 Damp 12 Lady 14 Thud 15 Godsend 16 Whig 17 Craft 20 Villa 21 Hazy 23 Cur 15 Stripper's garment (1.6) WINNING MOVE

By Raymond Keene, Chess Correspondent

This position is a variation from the game Bogolyubov - Alekhine, Berlin 1934. Can you see black's (Inishing blow? Solution below:

王 \_**B** Ť

solution: black wins the winto queen siter 1 ... Rx(1+!

BBC1

6.00 Ceefax (89418: 6.30 Breakfast News (42099215) 9.05 Perfect Strangers. American cornedy series (r) (6270418) 9.30

Today's Gournet. Jacques Pepin prepares vegetable soup with vernicelli, sausage wrapped in cabbage leaves served on a bed of lentils and baked pears with figs (64963)

10.00 News, regional news and weather (6028079) 10.05 Playdays. For the very young, this morning from Leicester (5) (4241012) 10.25 Tales of Aesop (r) (6021166) 10.35 Daffy Duck Double Bill (7450895) 10.50 News, regional news and weather (5348483)

10.55 Cricket. Live coverage of the greening session of the served Test at

10.55 Cricket. Live coverage of the opening session of the second Test at Lord's between England and Pakistan (s) (98833383) 12.55 Regional News and weather (60826692)

1.00 One O'Clock News. (Ceefax) Weather (11944) 1.30 Neighbours. (Ceefax) (s) (59699215)

1.50 Cricket and Royal Ascot. Further coverage of the second Test at Lord's; Julian Wilson introduces live coverage of the 2.30, 3.05, 3.45 and, on BBC2, the 4.20 races (s) (96754988)
3.55 Pingu. Animated adventures of a clumsy penguin (r) (s) (4253876)

4.90 Chucklevision (r) (s) (2745321) 4.20 Watt On Earth. Episode ten of the 12-part science fiction comedy thriller (r) (s) (6324893) 4.35 Uncle Jack and Operation Green. Episode two of the sixpart comedy drama (r). (Ceefax) (4395302) 5.00 Newsround (1536470) 5.05 Blue Peter. The designs of the new Bould Mail cooper stamps issue. Ceatad by Blue Peter viewers and Royal Mail green stamps issue, created by Blue Peter viewers and judged by the Stamp Advisory Council and approved by the Queen, are unveiled. (Ceefax) (s) (3796609)

5.35 Neighbours (r). (Ceefax) (s) (249050). Northern Ireland: Inside 6.00 Six O'Clock News with Anna Ford and Andrew Harvey. (Ceefax)

Weather (857) 6.30 Regional News Magazines (437). Northern Ireland: Neighbours 7.00 Top of the Pops introduced by Mark Franklin (s) (9895)

7.30 EastEnders. (Ceefax) (s) (321) 8.00 Every Second Counts. Against-the-clock game show for couples, introduced by Paul Daniels (s) (5215)

8.30 Russ Abbot. More manic comedy sketches (r). (Ceefax) (7050) 9.00 Nine O'Clock News with Michael Buerk, (Ceefax) Regional news

9.30 Crimewatch UK presented by Nick Ross and Sue Cook. The police appeal for information on the murder of a 40-year-old divorcee, the violent robbery of a jeweller in Lancashire and the abduction of a Southern Electricity van driver. (Ceefax) (828741)



On the spot: defence secretary Malcolm Rifkind (10.15pm)

10.15 Question Time. The final edition of the current series chaired by Peter Sissons at the Queen Elizabeth II conference centre in Westminister. The panel comprises Conor Cruise O'Brien, Diana Warwick, general secretary of the Association of University Teachers, and MPs Malcolm Rifkind and John Prescott (410895)

11.15 Crimewatch Update (221944) 11.25 European Football Championship. Highlights of the remaining group two matches — Scotland v CIS in Norrkoping and Holland v Germany in Gothenburg (101166)

12.15am Royal Ascot. The day's highlights (s) (9026109)
 12.35 Cricket. Tony Lewis introduces highlights of the first day's play in the second Test between England and Pakistan at Lord's (8775155)

1.05 Weather (3048161). Ends at 1.10 2.15 BBC Select: Executive Business Club. Management training series (61819). Ends at 2.45

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BBC2

6.45 Open University: OU All Hours (9148673). Ends at 7.10 8.00 BBC Breakfast News (1181418)

8.15 Westminster. A round-up of business from both Houses (6676654)
9.00 The History Man. Brian McNerney visits 12th-century Orford castle in Suffolk (r) (1589302) 9.05 Daytime on 2. Educational programmes 2.00 News and weather (34136370) followed by You and Me (r)

2.15 Cricket. Further coverage of the first day's play in the second Test at Lord's between England and Pakistan (3297673) 3.00 News and weather (9914418) followed by Westminster Live

(7699789) 3.40 News, regional news and weather (4764147) 3.50 Royal Ascot, Cricket and Tennis. Further coverage of the play at Lord's; the 4.20 race from the Royal meeting; and quarter-final action in the Pilkington Glass ladies' championship from Devonshire rk, Eastbourne (s) (59052944)

6.55 Mo's Journey. A year in the life of Mohamed Amin, the television cameraman whose left arm was shattered when filming an ammunition depot in Addis Ababa. He travelled round the world in search of an artificial replacement and finally returned to an Ethiopia ravaged by war and famine (Ceefax) (580692)

7.30 Business Matters: Mind Your Own Business.

 CHOICE: Surveys in Britain and the United States suggest family companies perform better in the share market than their corporate rivals. Taking its due from these findings, James Reed's film sets out to reveal the secrets of family success and the lessons they can offer to other companies. But his three examples seem curiously chosen Britain's top firm by the share price yardstick is the Manchesterbased N. Brown Group, which sells dothes by mail order to larger than average women. The boss says he is giving value for money. No great secret there N. Brown is contrasted with Blackpool Pleasure Beach, certainly a family concern but not one quoted on the stock market. The exercise is further muddled by otting the American Pitcaim family, which made a fortune from glass but sold its holdings several years ago. (Ceefax) (963)

8,00 On the Line. Investigative sports series introduced by footballer John Fashanu. This week he looks at the difficulties faced by gay men and women in sport whose image makers are keen to prof an aggressive heterosexual lifestyle (3857)

8.30 Wildlife On Two: Trivial Pursuit? — the Natural Mystery of Play. David Attenborough narrates this documentary which tries to explain why animals play (r). (Ceefax) (5692)

9.00 Rab C. Nesbitt. The sometimes incomprehensible Gorbals guru with more comic words of wisdom. (Ceefax) (2586)



Missiles with a mission: science and the Cold War (9.30pm)

9.30 Pandora's Box: To the Brink of Eternity.

● CHOICE: In October 1957 the Soviet Union launched the Sputnik and sent shivers through the United States. The initiative had to be regained. Enter the Rand (Research and Development) Corporation. a think-tank of young academics who thought that scientific method could bring the Cold War back under American control. These experts claimed that rational analysis was the key to predicting and controlling the future shape of the world, though their theories owed more to games of poker than to science. Hence "the delicate balance of terror" which underprinned American nuclear strategy and Herman Khan's concept of a controlled nuclear war. But rationality gave way to fantasy as the systems analysts tried to grapple with the Vietnam war and succeeded only in cooking the figures. Adam Curtis's documentary is a frightening study in megalomania which suggests that Stanley Kubrick's brilliant film Dr Strangelove was not far from the mark. (Ceefax) (66437) snight. Presented by Peter Snow (753383)

11.15 The Late Show. An interview with artist Richard Hamilton plus a preview of his retrospective at London's Tate gallery (s) (463418) 11.55 Weather (535944)

12.00 Open University: A preview of the weekend's Open University programmes (5937838) 12.05am Physics — Vibrations of Sound (3068432). Ends at 12.35

3.00 BBC Select: RCN Nursing Update (16722). Ends at 4.00

πv

5.00 TV-am (1600395) 9.25 Cross Wits. Ford due game show hosted by Tom O'Connor (6269302) 9.55 Thames News (1996499)

10.00 Out of this World American comedy series about a teenage girl with an alter rather and a human mother (r) (75654) 10.30 This Morning Magazine series presented by Judy Finnigan and Richard Maderey Today's edition includes a tribute to Paul McCartney on his fifteen birthday; French conversation for beginners, phone-in medical advice, and ideas for machine and hand knitters. With national and international news at 10.55 and regional news at 11.55 4S152944)

12.10 The Riddlers. Puppet series for children (3961645) 12.30 Lunchtime News with Nicholas Owen and Sonia Ruseler. (Oracle) Weather (6382:147) 1.10 Thames News (62810586) 1.20 Home and Away. Australian family drama serial. (Oracle)

(1897503: 1.50 A Country Practice It ledical drama series set in a small Australian outback rown (68944586) 2.20 The Green Life Guide presented by Dilly Barlow and Alistair MacDonald (97934413: 2.50 Take the High Road. Soap set in the

Highlands (7484876) 3.15 ITN News headlines (992-895) 3.20 Thames News (9921708) 3.25 The Young Doctors. Drama series set in a large Australian city

hosp.ta! (3801741) 3.55 Huxley Pig Anarration (4756128) 4.05 T-Bag and the Pearls of Wisdom starring Georgina Hale (r) (4257692) 4.30 Rolf's Cartoon Club. Rolf Harns's guest is animator Bob Godfrey (r) (760) 5.00 Cartoon Time. Featuring Speedy Gonzales and Daffy Duck

(6728295 5.10 Home and Away (r), (Cracle) (6841578) 5.40 Early Evening News with John Suchet. (Oracle) Weather (494673) 5.55 Thames Help (1) (726050)

6.00 Thames News. (Orac'e) (172215)

6.20 Emmerdale. Soap set in the Yorkshire Dales (882091) 6.50 European Football Championship. Live coverage of the game between Holland and Germany in Gothenburg, extended highlights of Scotland v CIS in Norrkoping. The commentators are Brian Moore and Alan Farry (59770037)



To the rescue: Trudie Goodwin as WPC Ackland (8.00pm)

9.30 The Bill: Hiding to Nothing. Council estate youths ambush PC Stamp and WPC Ackland jams her car in an alley trying to rescue him. PCs Smollett and Loxton also fall foul of the gang when a fridge dropped from a balcony narrowly misses them. (Oracle)

10.00 News at Ten with Julia Somerville and Carol Barnes. (Oracle) Weather (19925) 10.30 Thames News (330031)

10.40 This Week: Willie McSporran and the Griomes of Zurich. The story of how fisherman Willie McSporran's island, Gigha, off the Muli of Kintyre, is now in the hands of the Interallianz Bank of Zurich. The island's laird fled when his property company went bankrupt, leaving a trail of debts and an embittered community (Oracle) (740128) 11.10 01. Director Jean-Jacques Annaud is interviewed about his new film

Tne Lover (st (548673) 11.45 Prisoner: Cell Block H. Women behind bard drama serial from

12.40am Alfred Hitchcock Presents: Night Creatures. The story of a

satanic rock group (1691659)

1.05 Film: The Inheritor (1972) starring Jean-Paul Belmondo. Routine French drama about an heir investigating his father's death and discovering it is murder. Directed by Phillipe Labro (325567) 3.00 Hardball. American detective series (r) (s) (10548)
4.00 New Sessions. Featuring the Galway band, the Stunning (78797)

4.30 America's Top Ten (r) (s) (86155) 5.00 Videofashion. The latest from Paris (r) (45364) 5.30 ITN Morning News with Tom Neilson (83451). Ends at 6.00 **CHANNEL 4** 

6.00 Channel 4 Daily (1608437)

9.25 Schools (\$4825944) 12.00 The Parliament Programme presented by Anne Perkins (49166) 12,30 Business Daily News and analysis from the world's financial centres (68789)

1.00 Sesame Street Entertaining uarly-learning series (r) (56944) 2.00 Film: Murder at the Vanities (1934, bAV) starting Carl Brisson and Kitty Carlisle. Vintage thriller about two murders behind the scenes of a theatre production. Directed by Mitchell Leisen (197875) 3.40 A Dream of Norway An appreciation of Norway and all things Norwegian, set to Grieg's "Variations on an Old Norwegian Romance" (9153470)

4.00 Check Out '92 Carole Peters investigates whether our

occupational pensions are safe (r) (s) (418)
4.30 Fifteen to One fast-moving knock out general knowledge que presented by William G. Stewart (5) (302)

5.00 The Oprah Winfrey Show The guest is singer and actress Dolly Parton (5993296) 5.55 Laurel and Hardy. Cartoon (724692)

6.00 My Two Dads American comedy series about two bachelors who "inherit" a teenage daughter (r). (Teletext) (895)

6.30 Tales From the Poop Deck Comedy adventures of Blackbeard the pirate, starring Holen Atkinson Wood and narrated by Griff Rhys Jones (rl. (Teletext) (s) (147)

7.00 Channel 4 News (Teletext) Weather (862708) 7.50 Comment (SSSS75)



Brixton converts: Afro-Caribbeans turn to Islam (8.00pts)

8.00 The Black Bag: Turning to Islam. The series highlighting multicultural issues continues with a look at an unusual and fag: growing Afro-Canbbean Muslim community which has sprung up in Brixton (8925)

8.30 The Crystal Maze. Mazemaster Richard O'Brien leads another group of intrepid young adventurers through a series of challenges and games (s) (10895)
9.30 True Stories: The Leader, His Driver and the Driver's Wife. Nick

Broomfield's award-winning documentary about South Africa's white extremists that was originally planned as a profile of the extreme right-winger Eugene Terre Blanche (r). (Teletext) (3422128) 10.50 Cinema! Cinema!

 CHOICE: A lively documentary on the French New Wave onema trails a Channel 4 season which starts on Saturday with Truffaut's Jules et Jim and runs for nine weeks. Using a restless style in imitation of his subject, director Christopher Spencer interviews Godard and Chabrol, summons up the late lamented Truffaut on archive footage and adds a useful American dimension. Since the New Wave film-makers gained much of their inspiration from Hollywood, it was right that Hollywood should repay the complement by copying the New Wave's freewheeling approach in films such as East Picture and Popular and State Picture and Popular and Po films such as Easy Rider and Bonnie and Chide, Indeed Truffaut was first choice as Bonnie and Clyde's director. The programme is strong on the New Wave's ideology and influence on others but less inclined to discuss the movement's own artistic achievement (Teletext) (503215) 11.50 The Bridge. Episode seven of the eight-part drama set in a small

Dutch town on the eve of the second world war in Dutch with English subtitles (s) (815857) 12.45am Film: Goldie and the Boxer (1979) starting Melissa

Michaelsen, O.J. Simpson and Phil Silvers. A sentimental made-fortelevision piece of whimsy about a down-and-out boxer who regains his pinde when taken in hand by a ten-year-old girl. Directed by David Miller (155635). Ends at 2.30

#### SATELLITE

**SKY ONE** 

 Via the Astra and Marcopolo satellites Via the Astra and Marcopolo satellites.
 6.00am The Di Kat Shov. (19606505) 8.40
 Mrs Pepperpot (1352654) 8.55 Lamb Chops Play-a-Long (5913031) 9.30 The Pyramid Game (33857) 10.30 The Bold and the Beautiful (72418) 11.00 The Young and the Restless (40470) 12.00 St Essewhere (85470) 1.00pm E Street (51586) 1.30 Geraido: On the chat show today, proud parents show off the challen, results of miracle pregnances (26079) 2.30 Another World (7430418) 3.15 The Brady Bunch (792019) 3.45 The DJ Kat Show (4003944) 5.00 Facts of Life (6963) Show (4003944) 3.00 Facts of Life (505) 5.30 Different Strokes (3128) 6.00 Love at First Sight (3741) 6.30 E Street (7321) 7.00 Alf (3499) 7.30 Cardid Camera (3505) 8.00 Full House (2147) 8.30 Murphy Brown (1654) 9.00 Chances (31673) 10.00 Studs (64499) 10.30 China Beach (68673) 11.30pm Fashion TV (19012) 12.00 Pages from Skytext

**SKY NEWS** 

Via the Astra and Marcopolo satellites.

Wis the Astra and Marcopolo satellites.
6.00am Showcase (3434031)
10.00 Ernest Goes to Jall (1990). Children's

favourte created by Jim Varney (17079) 12.00 Mountain Family Robinson (1979) Adventures of an American family in the

● Via the Astra and Marcopolo satellites. News on the hour.
6.00am Surrise (2295586) 9.30 Nightline (34019) 10.00 Dayline (11470) 10.30 Beyond 2000 (12876) 11.30 Japan Busness Today (4453963) 11.45 International Busness Report (1397857) 12.30pm Good Morning America (16625) 1.30 Good Morning America (16621) 1.30 Parliament Live (7421760) 3.15 Parliament Live (2533166) 4.30 Beyond 2000 (3578) 5.00 Live at Five (16215) 6.30 Newslave (97321) 8.30 Busness Weekly (39895) 10.30 Newslave (65215) 11.30 ABC News (51895) 12.30am Newslave (65216) 1.30 ABC News (42161) 2.30 Those Were The Days (33074) 3.30 ABC News (45819) 4.30 Financial Times Busness Weekly (90242) 5.30 Newslave (36567) 9.40 Projector (545673) 10.00 Outcast (1991): Satanic supernatural tale (922437) 11.40 Payback (1990): Revenge thriller (100673) 1.15am Breaking in (1989). Crime corriedy (442109)

(442 109) 2.50 Paint it Black (1989), Adult psycholog-cal thriler (313726) 4.30 Mindfield (1990): CIA thriller (95797). Ends at 6.00am THE MOVIE CHANNEL Via the Astra and Marcopolo satellites.
 6.15am The Tender Trap (1955) Romantic

cornedy (881789) 8.15 The Boy and the Pirates (1960). Action adventure (972505) 8.15 The Boy and the Pirates (1960). Action adventure (972505). 10.15 Cast a Long Shadow (1959) Western (952741). 12.15 B.J. Stryker — High Rise (1990). Bur Reynolds as a detective (247321). 2.15 The Devil and Milss Jones (1941). Vintage cornecty (234857). 4.15 Time Fighters in the Land of Famtasy: Children's fantasy (113925). 6.15 Bloodhounds of Broadway (1989). Damon Runyon's farce (133789). 8.15 Stanley and Iris (1990): Blue-collar normance (47719645). 10.05 Ghost (1990): Supernatural smash hit (76919505). 1.15 Shadowmakers (1989). The development of the first atom bomb (6526258). 2.25 The Lady in White (1988): Mystery-suspense thriler (243451). 4.20 Murder by Night (1989): Who did the dirty deed' (9699638). Ends at 5.50am. THE COMEDY CHANNEL.

THE COMEDY CHANNEL

● Via the Astra satellite.
4.00pm Mr Ed (1944) 4.30 Punky Brewster
(71:8) 5.00 Green Acres (1215) 5.30 The
New Leave it to Beaver (1708) 6.00 Mr
Belvedere (1321) 6.30 Three's Company
(2673) 7.00 F troop (1079) 7.30 McHale's
Navy (8857) 8.00 Mother and Son (7499)
8.30 Garry Shandling (9234) 9.00 Hogan's
Heroes (70012) 9.30 Mr Belvedere (76857)
10.00 The Last Laugh (45499) 10.30
McHale's Navy (54147)

EUROSPORT

 Vis the Actrs catellity ball (**39963) 1.30pm Footbal**l (54128) 11.30 News (75692)

Report (8972050) 10.30 Eurobics (17692) 11.00 Pro Box (11296) 1.00pm indy Car World Senes 1992 (48050) 2.00 Eurobics (3895) 2.30 Adventure Sport (1596) 3.00 International Athletics (89692) 4.30 Enduro World Championship (1352) 5.00 Trud-Raong (3654) 8.00 Argentina Socce (35586) 7.00 Mororsport (73673) 8.00 US Open Golf (907944) 11.00 U.S Pro Boung (19418) LIFESTYLE

● Vie the Astra satellite.
10.00am Getting Fit (77050) 10.30 American Gameshows (1104876) 10.55 The Rich and Famous (8416944) 11.20 Style File (1339128) 11.25 Search for Tomorrow (8380012) 11.50 Sally Jessy Raphael (5746302) 12.45pm Lunchbox (621654) 1.15 Joan Rivers (3999789) 2.05 Rafferry's Rules (1364654) 3.05 Seal-a-Vision (4121692) 3.30 Fashion File (7789) 4.00 Tea Break (5347470) 4.10 WKRF in Chromatu (3854895) 4.40 Jachpot (5025012) 5.00 Sally Jessy Raphael (9215) 5.30 Selk-a-Vision (9760) 6.00 Remington Steele 20554) 7.00 Selk-a-Vision (999296) 10.00 Music Videos (6298418) 2.00am Last Dance (30249)

Via the Astra satellite.
 Iwenty-four hour news bulletins.

Goes in the Night 12.00 Bob Harms (FM only) FM Stereo. 4.00 Alex Lester with The Early Show 6.15 Pause for Thought 6.30 Brain Hayes. Good Morring Ur. 9,15 Pause for Thought 9.30 Ken Bruce 11.30 Immity Young 2.00pm Glona Huntuford 3.30 Ed Stewart 5.05 Whyton with the best or County.

6.90 Paul McCartney Profile 7.00 Someone and the Grumbleweeds 7.30 Wall the best in country music 9.00 Gloria Gaynor 9.45 Bob Holness Requests the Pleasure 10.30 The Jamesons 12.05am Jazz Parade 12.35 Bill Rennells with Night Ride RADIO 5

News and sport on the hour until 7.00pm.
6.00am World Service: Newshour 6.30 Danny
Baker's Moming Edition 9.00 Schooks: Let's

Baker's Morning Edition 9.00 Schools: Let's Make a Story; 9.15 Together, 9.35 Listening and Reading; 9.45 The Song Tree; 10.00 in The News 10.25 1, 2, 3, 4, 5 10.40 Johnnie Walker 12.30pm in the Hot Seat 1.00 News Update 1.15 1,2,3,4.5 1.30 Royal Ascort Peter Bromley commentates, incl 2.30 £22,000 Pking George V Stakes (1m 4ft) 3.05 £45,000 Corl and Omey Stakes (6ft) 3.45 £185,000 The Gold Cup (2m 4ft) 4.20 £38,000 Norfolk Stakes (5ft) 4.55 £105,000 Ribblesdale Stakes (1m 4ft); pkis Test Cricket: Second Comhill Test — England v Raiustan, Commentary from Lord's by Brian Johnston, Jonathan Agnew and Christopher Martin-Jenkors 7.00 European Football Championship: Scotland v Cit; Holland v Germany Fuck off at 7.15pm 9.30 Ruby; A so-part science fantasy 10.10 Eastern Beat 12.00am Close

e produce a company of the control o

WORLD SERVICE

All times in 85T, 4,30am World Business Report
4,40 Travel & Weather News 4,45 News & Prèss
5,30 Londras Matin 6,59 Weather 7,00 World News 7,09 News About Britain 7,15 The World
Today 7,30 Sports International 8,00 Newsdesk 8,30 News About Britain 7,15 The World
Today 7,30 Sports International 8,00 Newsdesk 8,30 News About Britain 7,15 The World
Today 7,30 Sports International 8,00 Newsdesk 8,30 News About Britain 7,15 The World
Today 7,30 Sports International 8,00 Newsdesk 8,30 Network LK 9,00 World News 9,09
Words of Faith 9,15 Good Books 9,30 John Peel 10,00 World News 10,05 World Business
Report Ine 10,15 From Our Own Correspondent 10,30 The Farming World 10,45 Sports
Roundup 11,00 News Summary 11,01 Assignment 11,30 Londras Mid 11,45 Mitagasmagazan
11,58 Business Update 12,00 Newsdesk 12,30pm Murder Most Foul 1,00 World News 1,09
News About Britain 1,15 Multitrack 2 1,45 Sports Roundup 2,00 Newshour 3,00 World News
3,05 Outlook kige 3,30 Orl The Shelf: An Occasion for Lowing 3,45 Sportsworld 4,00 World
News 4,15 Refishingsh 4,30 Heure Aktuel 5,00 World 8 British News 5,14 Travel News 5,15
BBC English 5,30 Londres Soir 6,14 Look Ahead 6,20 World Business Report 6,29 News
Suffinary 6,30 Heure Aktuel 7,00 German Features 7,54 News in German 8,00 World News
8,05 Outlook 8,30 Europe Torught 9,00 World News 9,09 The World Today 9,25 Worlds of
Farth 9,30 Mercian 10,00 Newsdesk 1,30 Classic Recordings 2,00 World News 2,05 Outlook 2,30
Seven Seas 2,45 Global Concerns 3,00 Newsdesk 3,30 Murder Most Foul 4,00 World News
4,09 Worlds of Faith 4,15 Sports Roundup

#### **VARIATIONS**

ANGLIA As London except: 6.00pm-6.20 Angla News (172215: 11.10 Wideangle (708418) 11.40 Prisoner: Cell Block H (826963) 12.35-1.05 The Twilight Zone (8866451)

BORDER

As London except: 2.50pm-3.15 Graham Kerr (7484876) 6.00-6.20 Lookaround Thursday(172215) 11.10 Presener. Cell Block H (935050) 12.10 Film The toe Prates Robert Unch, Mary Frances Crosby, John Matuszaki (7387221.50 America's Top Pen (6115635) 2.25 Videofashion (9946567) 2.50 Night Beat (3797180) 3.50 Film: The Brave Don't Cry (John Gregson, Meg Buchanan, Fulton Mackay) (762172) 5.25-5.30 Jobfinder (7612513)

CENTRAL As London except: 10.00em-10.30 An Invitation to Remember (Bryan Forbes and Nanette Newman) (7553-3.55 Take Young Doctors (7484876) 3.25-3.55 Take the High Road (3801741) 6.00-6.20 Central News (172215) 11.10 Central Lobby (708418) 11.40 1st Night (10855-2) 12.10 Married, With Children (3061529) 12.40 Ahmed (From 16706703) 13.5 Video (Sect.) Almost Grown (6706703) 1.35 Video View (3755364) 2.35 Hollywood Report (8296267) 3.05 America's Top Ten (75610838) 3.35 Vivid (21292906) 4.05 Raw

6.55am Weather, News 7.00 Morning Concert. Brahms (Three Intermezz, Op 117:

Julius Katchen, piano); Anon (Agnus Dei, The Old Half Manuscript: The Hilliard

Academic Symphony Orchestra under Yevgeny Svetlanov)

Herbert von Karajan), Smetana (Dance of the Clowns, The Bartered Bride: Vienna Philharmonic Orchestra under

James Levine; Trenet (Boum: Charles Trenet and his Orchestra)

diavolo: Spain, Guitar Quintet No 2 in E: The Artaria Quartet,

harpschords; Quartet in G, Op 44 No 4, La Tiranna: Ensemble

Heimkehr aus Der Fremde, Son

with Richard Savino, guitar, Fandango: William Christie and Christophe Rousset,

415 under Chiara Banchini) 9.35 English Chamber Orchestra under Marcello Viotti:

and Stranger). Hummel (Piano
Orchestra m A minor: Stephen
Hough, piano); Schubert
(Symphony No 2 in B flat)

10.45 Test Match Special: England
v Pakistan. Ball-by-ball
commentary on the first day's
play from Lord's by Right

play from Lord's by Brian

Johnston, Jonathan Agnew and Christopher Martin-

Jenkins, incl 1.05pm News 1.10 Into the Tiger's Lair. Peter Baxter looks at the 1987

England tour of Pakistan 1.30 County Scoreboard 1.40

Commentary 3.45 County Talk 4.00 Commentary and close of

8.35 Composers of the Week: Bocchenni. Symphony in D minor, Op 12 No 4, La casa del

Ensemble); Lyapunov (Polonaise, Op 16: USSR

under Yevgeny Svetlanov)
7.30 News
7.35 Morning Concert cont:
Schumann (Adagio and
Allegro, Op 70: Raphael
Walfrisch, cello, and Peter
Walfrisch, piano); Chabrier
(Habariera: Toulouse Capital
Orchestra under Michel
Plasson); Mozart (Symphony
No 38 in D: Berlin
Philharmonic Orchestra under
Herbert von Aaraian). Smetana

As HTV West except: 6.00pm-6.20 Wales at Six 11.10-11.40 Wales & Westminster

RADIO 3

HTV WALES

GRANADA

HTV WEST

As London except: 2.50pm-3.15 The Young Doctors (748/48/16) 3.23-3.55 Home and Away (3802470) 5.10-5.40 Take the High Road (684/1578) 6.00-6.20 TSW Today (172215) 11.10 Prisoner: Cell Blod: H (172215) 11.10 Prisoner: Cell Blod: H (289383) 12.10 Film: The ke Prates (462377) 1.50 America's Top Ten (7804884) 2.25 Videofashion (1341432) 2.50 Night Beat (3897242) 3.50 Film: The Brave Don't Cry (\$17161) 5.20-5.30 Jobfinder (8972884)

soprano: Joanthan Peter

sales assistant is broken up by understated footnotes from the human comedy — nuns looking at themselves in frying-pan mirrors and the commercial degeneration of Christman into a core blende.

Christmas into a sexy blonde Santa dominating a window display that uses "'Xmas" as shorthand for a spending

String Quartet performs Quartet in C, Op 59 No 3,

broadcasts, introduced by Adnan Jack: Mattee Fargion (Pinkelpause); Chris Newman

Images): Adnan Jack (Piano

of black American blues (r)

11.00 Before the Blues: The second of eight programmes in which Paul Oliver looks at the origins

(Trio, 1990); Howard Skempton (Interludes 1-8 from

spree 9.25 Beethoven: The Salomon

Rasumovksy (r)
10.00 Music in our Time: First UK

(826963) 12.35-1.05 Hooked! (8666451

Parser (7652616) **5.05-5.30** Central Job-finder '92 (5046277) TVS As London except: 6.00pm-6.20 Coast to Coast (172215) 11.10 Prisoner Cell Block H (289383) 12.05-1.05 Garrison's Gonilas As London except: 6.00pm-6.20 Granada Tonight (172215) 11.10 Unplugged (935050) 12.10 Film. The ke Prates (462277) 1.50 America's Top Ten (738722) 2.25 Videofashion (99465677 2.50 Night Beat (3797180) 3.50 Film. The Brave\*Don't Cry (8553659) 5.20-5.30 Jobinder

(8749659) TYNE TEES As London except: 1.50pm-2.20 Gardening Time (689-14586) 6.00-6.20 Northern Ure (172215) 11.10 Prisoner Cell Block H (935050) 12.10 Film: The Ice Prates (738722) 1.50 Amenca's Top Ten (6115635) 2.25 Videofashion (9946567) 2.50 Night Beat (3797180) 3.50 Film: The Brave Don't Cry Uloh Gresson Eulon Markey Med

As London except: 1.50pm-2.20 The Young Doctors (689-4586) 3.25-3.55 A Country Practice (3801741) 6.00-6.20 HTV News (172215) 11.10 The West This Week Cry Llohn Gregson, Fulton Mackay, Meg Buchanani (8553659) 5.20-5.30 Jobfinder (70S418) 11.40 Prisoner, Cell Block H. (6156797)

> YORKSHIRE YORKSHINE.
> As London except: 10.00am-10.30 An Immation to Remember (Bryan Forbes and Nanette Newman) (75654) 6.00-6.20 Calendar (172215) 11.10 Yorkshire Television Young Jazz Player of the Year 1992 (708-118) 11.40 McCartney at 50 (567708) 12.40 Film: Scream and Socream Again (Vancent Price, Christopher Lee) (158722) 2.25 Amenca's Top Ten (1340703) 2.55 CinemAttractions (528-345) 3.25 Music Box (1809703) 4.25-5.30 Jobfinder (6601258)

Starts: 6.00am Channel 4 Daily (1608437) 9.25 Ysgolion (84825944) 12.00 The Parlia-

ment Programme (39166) 12.30 Nas: (32526050) 12.35 Slot Meithim (3806437) 1.00 Fitteen to One (17334) 1.30 Busines, Daly (50760) 2.00 Kabadis (8789) 2.30 The Big Lift (6524322) 4.40 The Three Strongs (4234215) 5.00 The Wonder Years (2741) 5.30 Happy Days (654) 6.00 Nexts (449499) 6.30 Rappy Days (6574) 6.00 Nexts (449499) 6.30 Repty (675276) 7.00 Pabol Y Cwm (27505) 7.30 Talent Hvn (401) 8.00 Memopol. (8925) 8.30 News (574499) 8.55 Griffio (577586) 9.25 Concert For Life (92500279) 11.05 Check Out '92 (707789) 11.35 Fournations UK (107925) 12.05am Cinemal (9098141) 1.05 Close

RTE 1

Starts: 12.30pm Orreachtas Report (90695352) 12.50 One World Art (33737499) 1.00 News (2325876) 1.30 Aertel Financial Pages (53458321) 1.40 Discovery Sport (82039692) 2.05 The Love Boat (9499505) 2.00 News (4124741) 3.05 Festivals of the Far East (6450370) 4.00 News (9426740) 4.00 News Festivals of the Far East (64503701 4.00 News (99263708) 4.05 Emmerable (23993760) 4.30 The Sant (8982079) 5.30 A Country Practice (8541708) 6.00 The Angelss (8833079) 6.01 Sur-One (7906470) 6.45 Garda Patrol (9514321) 7.00 Top of the Pops (8423993) 7.30 Greenfingers (3453580) 8.05 Marticol. (4729128) 9.00 News (9528050) 9.35 Today Tonight (376276) 10.10 French Fields (8239370) 10.00 A Rich and Rate Land (1455988) 11.10 Lone at Fra Sight (8410296) 11.40 News (8860499) 11.50 Close

RADIO 4

(s) Stereo on FM.
5.55am Shipping Forecast 6.00
News Briefing 6.10 Farming
Today 6.25 Prayer for the Day
6.30 Today, incl 6.30, 7.00,
7.30, 8.00, 8.30 News 6.45
Business News 6.55, 7.55
Weather 7.25, 8.25 Sports
News 7.45 Thought for the
Day

8.40 Yesterday in Parliament

8.40 Yesterday in Partiament
9.00 News
9.05 Face the Facts (r)
9.30 The Hospital

● CHOICE: Now and again,
Pebble Mill's remarkable series
about what goes on at
Coventry's Walsgrave Hospital
interrupts its flow of life-ordeath incidents just long
enough to remind us that
hospital life can have its lighter
moments. One such occurs in moments. One such occurs in today's episode when the senior house officer is putting some contextual questions to a new patient. "Any other ilhesses or operations in the past?" "No", says the chap who is dearly a bit of a wag and never loses a chance to

demonstrate the fact, "apart from a pair of legs missing"

10.00-10.30 Second Thoughts (PM only). First in a new series, with James Bolam and Lynda Bellingham enjoying a late master of the property of th

Dierassi, inventor of the pill; plus a feature on the Labour party's attitude to women. The senes on complementary look at the Bach flower as a

American entry into World War II and all over eastern England Americans are re-visiting their bases. Margaret Stewart's play is the story of one of those men and an English doctor who was a small boy in 1942. Both men, unknown to each other, return to uncolrishire to revive old memones but only find ghosts (5) (7) (s) (r) 3.00-4.00 Prime Minister's Question Time (LW only) 3.00 Down Your Way (FM only) (7) 3.40 Poetry Pleasel (FM only) (5)

American entry into World

3.40 Poetry Pleasel (PM only) (s)
4.00 News
4.05 Kaleidoscope Goes to Town
Paul Allen, live from The
Library Theatre in Sheffield,
discusses the challenge of
introducing the arts to children
and young people (s)
4.45 Short Story: The Good Fary
by Sian Williams. Read by
Emity Croft-Baker
5.00 PM 5.50 Shipping 5.55
Weather

Weather 6.00 Six O'Clock News 6.30 The Harpoon (s) (r) 7.00 News 7.05 The Archers (s)

7.20 Woman's Hour (LW only) (r)
7.20-8.00 Going Back (FM only):
Drummond Cuthbert returns to the northern suburbs of Johannesburg (2 of 4) (s) 8.00 Analysis: Down To Business What exactly does British business want from the government — more or less? 8.45 Travels with Mrs T: David

Bean, following more than 150 years behind Mrs Frances Trollope, visits the battlefield of Waterloo (r) 9.00 Does He Take Sugar? Magazine for disabled listeness 9.30 Kaleidoscope (r) 9.45 The Financial World Tonight

10.00 The World Tonight (s) 10.45 A Book at Bedtime: A British

Picture. Written and read by Ken Russell (4 of 4) 11.00 Around the World in 80 Days: The third of a four-partdramatisation of the novel 11.30 Today in Parliament 12.00am News, incl 12.27 Weather 12.33 Shapping 12.43.World Service (LW only)

FREQUENCIES: Radio 1: 1053kHz/285m; 1089kHz/275m; PM-97.6-99 8. Radio 2: FM-88-90.2 Radio 3: FM-90 2-92.4 Radio 4: 198kHz/1515m; FM-92.4-94.6. Radio 5: 693kHz/433m; 909kHz/330m, UBC: 1152kHz/261m; FM 97.3 Capital: 154kHz/194m; FM 95 8. GLR: 1458kHz/206m; FM 94.9; World Service: MW 6481 Hz/467m

### SKY MOVIES+

DIRECTORS FROM JULY 1ST YOUR COMPANY WILL BE CHARGED IF YOU ARE LATE

FILING YOUR ANNUAL

COMPANY

ACCOUNTS FROM I JULY 1992 a new sliding scale of late filing penalties will be imposed on all limited companies that fail to

file their accounts on time. Just

penalised. The longer the delay - the more there is to pay (see table). Up to Upto Cp to More than Company 3 months late 6 months late 12 months late 12 months late PUBLIC \$500 \$2000 SSUUG

one day late and a company will be automatically



PRIVATE £100

responsibility for filing accounts on time lies with vou, not your accountant. So don't leave it too late

\$500

7-TOOU

And remember, the

make sure you deliver your accounts promptly. For more information please telephone Companies House

COMPANIES HOUSE

Crown Way, Cardiff CF4 3UZ. Companies Horse is an Executive Agency of the Department of Trade and Industry.

S. Adventures of an American family in the wilderness (28760)
e 2.00pm Silence of the North (1981): A woman and her struggle to survive (25012)
i 4.00 Kona Coast (1968): A slupper's revenge (9942)
6.00 Ermest Goes to Iail (1990) Comedy adventures (20177321)
7.40 Entertainment Tonlight (468079)
8.00 Nums on the Run (1990): Enc Idle and Robbe Cotrane adopt a deguse (17750234)
9.40 Projector (545673)

FOODBILL (1993) 1.3. SUPPLINE FOODBILL (1912) 3.00 Mountain Bake World Cup (6128) 3.30 Grand Prix. (29505) 5.30 American Supercross Grand Prix (84296) 6.30 News (9383) 7.00 Football (98031) 9.00 Football (55789) 10.30 Trans. World Sport (16321) 48.00 News (16321) 48.00 News (16321)

SCREENSPORT

 Via the Astra satellite.
 7.00am Eurobics (81741) 7.30 Dunlop Rover
GTi Championship (71596) 8.00 US Goll:
Senior PGA 1992 (9808128) 9.15 Volvo PGA European Tour 1992 (956147) 10.15 Golf Report (8972050) 10.30 Eurobics (17692)

CNN

RADIO 1 FM Stereo and MW. 4.00am Bruno Brookes IPM only 6.00 Smorn Mayo 9.00 Smorn Bates 12.30pm Newsbeat 12.45 laki. Brambles 3.00 Steve Wright in the Afternoon 6.00 Mark Goodier's Mega Hits 6.30 News 92 7.00 Mark Goodier's Evening Session 9.00 in Concert Japan, recorded in February 1981 and Yellow Magic Ordestra recorded in Ordestra 1880 at 1880 and 1880 and

of black American blues (r)
11.30 News
11.35 Composers of the Week.
Delius (Brigg Fair Midsummer
Song; On Cray Dhu; The
Solendour Falls; North Country
Sketches) (r)
1.00-2.00 Night School play summary
6.10 Evening Sequence. A
selection of music on record
(approx time) 7.25 News COMPILED BY PETER DEAR AND CAROLINE DONALD TV CHOICE PETER WAYMARK/RADIO CHOICE PETER DAVALLE

7.30 Bach, the Colourful
Dramatist: The second of four
programmes. Choir and
Orchestra of the Age of
Enlightenment under Ivan
Fisher, with Ruth Holton,
songan; Ivanthan Peter

Kenny, counter tenor; Rufus Múller, tenor, Michael George, bass, perform Cantata No 131: Aus der Teffe rufe kh. Herr zu dir Singet dem Herm ein neues Leid, BVW 235; Brandenberg Concerto No 6 in B flat, BWV 1051; Cantata No 105: Herr,

gehe nicht ins Gericht, incl 8.10 Interval reading 9.00 The Automatic Days • CHOICE: This is almost one of those Test match days on Radio 3 when, except for what the continuity announcers say, the spoken word is concerned the spoken word is concerned only with cricket. The other exception tonight is Eve Matheson's reading of Alan Brownjohn's narrative poem about how the changing seasons are reflected in the activity inside and ourside a department store. The boring routine witnessed by the new sales assistant is broken up hy-

10.00 An Act of Worship (LW only)
10.15 The Bible (LW only). Acts of
the Apostles. Michael Williams
reads the third of ten eprsodes 10.30 Woman's Hour include interviews with the Irish writer Clare Boylan, and Dr Carl

remedy 11.30 From Our Own Correspondent
12.00 You and Yours
12.25pm Slightly Foxed: Another
edition of the Iderary Quiz,
chaired by Gill Pyrah (s)
1.00 The World at One, with

James Naughte

1.40 The Archers (r)

2.00 Running Out of Sky: 1992 is
the fiftieth anniversary of the

WHITH SEA OIL





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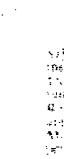
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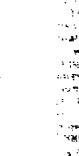
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MEREST RATES

CURRENCIES





 BUSINESS 19-28 • FOCUS 28,29

HURSDAY JUNE 18 19

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# BUSINESS TIMES

**SPORT** 

THURSDAY JUNE 18 1992

BUSINESS EDITOR JOHN BELL



TELEPHONE SALES



BT is making an aggressive marketing drive, and is one of three telephone operators most likely to emerge as global suppliers of a range of telecommunications services

> Page 23 THRIFTY

Retail sales rose modestly in May, but consumer caution means that the economic upturn has not blossomed yet

SHORT CIRCUIT

Page 21



Philips Electronics, the Dutch consumer group, has said second-quarter profits will be sharply lower this year Page 20

RADICAL

The Pakistan government has broken with the Muslim fundamentalists and taken radical steps to liberalise the economy Special Report Pages 29-30

**ETHICS** 



Robert Bruce, associate editor of Accountancy Age, discusses the question of ethical guidance

THE POUND

US dollar

93.0 (+0.2)

FT 30 share

FT-SE 100

3322.00 (-7.49)\*

, on single their news

is to the Harpoon

1.8582 (+0.0022)

German mark

2.9252 (+0.0100)

Exchange index

Bank of England official close (4pm)

STOCK MARKET

**New York Dow Jones** 

INTEREST RATES

London: Bank Base: 10% 3-month Interbank 10-9/4% 3-month eligible bills 9° 4-91732% US: Prime Rate 61/2%

CURRENCIES

London torex market close

nex \$342.15-342.65°

London Fixing:

New York: £: \$1.8535\*

Tokyo Nikkei Avge

16445.80 (-507.73)

Burrington and Guest ousted to calm investors and banks

## Mirror coup puts Clark in the chair

By Angela Mackay

SIR Robert Clark, the former deputy chairman of TSB Group and a longtime adviser to the late Robert Maxwell, has been appointed chairman of Mirror Group Newspapers before the company's planned relisting on the stock exchange in two

weeks' time. Emest Burrington, 65, has stepped down as chairman, but will remain with the company as a non-executive director until MGN's annual meeting in July. Lawrence Guest has resigned as finance director and will leave the company. His replacement was not announced. Between them, the two men worked for Mirror Group for 70 years and were two of the late Robert Maxwell's trusted

Their resignations follow two days of formal and informal board meetings at which it was concluded that the company must change the faces of those at the top to calm institutional shareholders and the company's bank-ers, who are being asked to provide new loans of about £300 million.

A boardroom split is thought to be behind the coup, with Sir Robert, the non-executive deputy chairman, and Alan Clements, a fellow non-executive director, leading the charge. They were supported by some of

the executive directors. Internally, Mr Burrington had not been a popular choice as chairman: A former nie had been about to retire and instead was handed the biggest job of his career". Mr Guest, who joined the group in 1962 as an accountant from Deloitte Plender Griffiths, had been put under pressure from outside the group to resign.

John Talbot from Arthur Anderson, administrator to the private Maxwell companies that nominally control 51 per cent of MGN's shares

pledged against bank loans. informally approved the board's move. About 55 per cent of MGN is held by National Westminster. Lloyds, Midland and Goldman Sachs, which accepted the shares from Mr Maxwell as security for loans to private

Maxwell companies. When Mr Burrington, a former editor of The People. assumed the chairmanship last December after Ian Maxwell resigned, his post was expected to be only temporary. No permanent chairman could be appointed until the damage within the Maxwell empire had been estimated

The company paid tribute to Mr Burrington's 40 years with the group, saying he had steered the company though "a very difficult period since Robert Maxwell's death in order to get the group into a position when its stock exchange quotation would be

regained". Sir Robert, 68, became a non-executive director of MGN last year after retiring as deputy chairman of TSB Group in December. Formerly, he was a partner in

Slaughter and May, the solicitor, and later joined Hill Samuel Bank, of which he was chairman between 1974 and 1987. During his time at Hill Samuel, Sir Robert advised Robert Maxwell on his attempted acquisition of News of the World, now part of the News International

group. The late Robert Maxwell floated 49 per cent of MGN in May last year. Its shares were suspended in December along with those of its biggest shareholder, Maxwell Com-

munications Corp.
Next week, MGN plans to announce its 1991 results, which will show write-offs of about £300 million to account for money syphoned out of the group as well as cash lent to the company from other parts of the group.

NMRA Retail Audit, part of AGB, Robert Maxwell's British market research company, has been sold for £1 million to a joint venture formed by Information Resources of Chicago and Addison Consultancy of the UK.

Black presses on, page 20



Long-term adviser to Maxwell: Sir Robert Clark, the new head of MGN

### Trustee admits moral obligation to Maxwell pensioners

By NEIL BENNETT BANKING CORRESPONDENT

THE trustee of the Maxwell Liechtenstein charity, said he had a moral obligation to help Maxwell pensioners and tion's funds to compensate

Werner Keicher, a solicitor with the company that manages the foundation, and the foundation's sole executive trustee, -also promised that Kevin Maxwell, the late Robert Maxwell's son, would "never get a cent" out of the charity because its statutes

forbade it. His pledges came in an un-precedented press conference 32,000 present and future

by executives of Allgemeines company that manages the up his failing empire.

Maxwell Foundation and six Herr Keicher said the foun-Foundation, the secretive Maxwell Foundation and six other Maxwell trusts.

assets for the pensioners. "I can't promise anything," he said, "but I think there is quite a chance that I will find a way. I am not indifferent to the fate of these people."

A spokesman for Robson Rhodes, the liquidator of the pension funds, said it welcomed any assistance for the pensioners.

Robert Maxwell, who died

million during the last months Tremunternehmen, the trust of his life in an attempt to prop

dations owned 100 per cent of Herr Keicher said he would Swico Anstalt, a Liechtenstein try to interpret the founda- holding company. This, in turn, owns 100 per cent of Per-(Phusi), and 89 per cent of Sphere, a California computer

Investigators want to discover if Phusi still holds any assets that belong to the pensioners or to the Maxwell private companies. At one point, Phusi was used to pay Kevin Maxwell's salary. Information is also sought on what assets, if any, still lie in Liechtenstein. Herr Keicher said he would

in Vaduz, Liechtenstein, given pensioners of more than £450 be able to value Swico's assets within a few weeks, once he had received balance sheets from the American businesses.

The foundation also held a stake of up to 10 per cent in Maxwell Communication Corporation, Mr Maxwell's largest company but the gamon Holdings US Inc shares became worthless when the group collapsed. At the press conference,

Kamil Braxator, a director of Allgemeines Treuunternehmen, said that Mr Maxwell's six other trusts, called Alandra, Baccano, Kiara, Jungo, Corry and Akim. had been used to buy shares secretly in Maxwell companies. The trusts still hold more than 10 million shares in MCC and Mirror Group Newspapers.



Keicher: pledge

#### Lloyd's to help names on losses

By Jon Ashworth

LLOYD'S of London is today expected to give details of a restue package for names facing ruin as a result of massive underwriting losses.

The market's ruling council met yesterday to discuss ways of capping losses approach-ing £3 billion after a spate of natural disasters. Details of its decisions will be announced today and are ex-pected to end speculation about how Lloyd's intends to cope with the worst slump in

confidence in its history. While a straightforward cash bail-out for names is considered unlikely, prospects of a mixed package of aid appear strong. A favoured option would set a ceiling on names' losses and provide interest-free loans to enable the balance to be repaid over

a period.
Lloyd's is expected to confirm losses of £2 billion for 1989 alone at its annual meeting on June 24. The deficit stemmed from disasters including Piper Alpha, Hurricane Hugo and the San Francisco carthouake.

The brunt of the losses were borne by so-called "spiral" syndicates, which reinsured each other's catastrophe insurance. More than 6,000 names face bankruptcy. Dozens of legal actions have been launched in an effort to prevent Lloyd's from drawing on deposits.

There are fears that up to a fifth of the 22,500 Lloyd's names could resign this year. taking membership to its lowest level since 1980. Widespread resignations would seriously undermine the market's financial resources.

Today might also see publi-cation of Sir Jeremy Morse's long-awaited report on future management of Lloyd's. Sir Jeremy, a council member, was asked to review proposals in a report by a committee headed by David Rowland, That report recommended that Lloyd's should have two ing with the market's business affairs, the other with regulatory matters.

Details may also emerge of Sir David Walker's report on the reinsurance "spiral". Sir David, former chairman of the Securities and Investments Board, is investigating claims that market insiders kept the most profitable syndicates to themselves.

Comment, page 23

### C&W rings up 6% advance

By George Sivell

CABLE & Wireless, the telecommunications group that owns Mercury, the emerging rival to BT, defied the recession yesterday to raise annual profits 6 per cent to £644 million, despite charging £70 million of exceptional spending to profits.

At the trading level Cable raised profits 27 per cent to £727 million on sales up 22 per cent to £3,176 million. Total dividend for the year rises 12.3 per cent to 13.25p out of earnings, which

slipped 4 per cent to 30.1p. Mercury raised trading profits by 34 per cent to £155 million and can look forward to benefits from the recently announced Oftel restrictions on BT. C&W continues to benefit from 58 per cent ownership of Hong Kong Telecom which announced a 29 per cent rise in trading profit to £483 million.

On prospects. Lord Young,

the executive chairman, said: by Oftel, broadly favourable Our growth in profits over the next few years looks assured, thanks to organic growth from our core

Turnover at Mercury rose 30 per cent to £915 million. despite last September's re-duction in tariffs which Lord Young said resulted in an increase in market share. Mercury now has 200,000 residential customers, of whom 30,000 subscribe to the cable television service. Cable says residential customers are increasing at the

rate of 15,000 a month. Lord Young said: "We have carefully reviewed Mercury's investment programme to ensure that steady progress continues to be made towards positive cash flow. Mercury's return on capital should con-

to Mercury, should ensure that it continues to gain market share. Mercury has a target of some two million customers in the mid-Cable and Wireless's so-

called global digital highway, a fibre optic cable running from Europe to North America and the Pacific Rim, is now operation. Lord Young said it provided a base from which to develop and expand in the international telecommunications industry. Lord Young disclosed that

Mercury Personal Communications, half of which is owned by Cable, and half by US West; will start a new mobile phone service from next year. Initially it will operate within the M25 orbit and will gradually be introduced around the country.

#### **Increase** in jobless continues

GOVERNMENT figures out today are expected to show that the number out of work rose by 30,000 in May, pushing the total well above 2.7 million. In April, the number of jobless, after seasonal adjustment, surged by 43,600 to 2,695,300, or 9.5 per cent of the workforce (Colin Narbrough writes).

City concern is that, after two years of rising unemployment, further substantial increases will put additional burdens on the government's

deteriorating finances.
Britain will suffer a bigger increase in unemployment than other European nations this year, according to a Labour party report. It said the number out of work would reach 3 million for the first time in a decade.

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#### tinue to rise over the decade as the network matures. Tempus, page 22



London's Docklands.

Midlands headquarters in Dudley, Roy Richardson said that within the next few days a consortium in which a Richardson company would play an important part would be making an offer to the administrators now running Canary Wharf. Mr Richardson emphasised that the consortium vould be looking for an early response from

nary Wharf was "deadly seri-"We think Canary Wharf is not just the deal of the decade but the steal of the century." He envisaged no problems in financing an offer, but would not be drawn on how much the consortium was willing to pay. Canary Wharf cost Olympia & York,

A successful offer for Canary Wharf would realise the Richardsons ambition of owning Britain's tallest building. Their earlier and much publicised scheme to build a huge tower within the Dudley

Merry Hill shopping centre which they built at Dudley but later sold to Mountleigh, the property company that went into receivership this month. The Richardsons have a

charge over the centre because Mountleigh failed to complete the purchase for about £24 million of its final phase. Mountleigh attempted to sell the centre for £125 million this spring, but the deal fell through.

☐ Cutbacks are continuing at O&Y's New York offices (Philip Robinson writes). Staff in its construction department have been cut from 20 to virtually nil. O&Y has axed 35 per cent of its New York staff over the past two years, but a specific numbers.

#### Twins pursue their towering dream BY MATTHEW BOND consortium's interest in Ca-ROY and Don Richardson,



Roy Richardson: serious

the Black Country property developer twins, confirmed yesterday they were interest-ed in buying Canary Wharf, the troubled office complex in Speaking from his West

> its developer, more than £1.5 billion to build.

enterprise zone has so far come to nothing.
The Richardsons are also Mr Richardson said the interested in buying back the

# Recovery hope for Philips is shattered

casts for the full year.

981 million guilders.

corders were losing money.

The American market was

bottoming out but Europe was

Angela Dean, at Morgan Stanley, in London, said the

first confirmation of this could

come from Finland's Nokia

Data, the results of which are

due today. Later, the effects

would be seen in the results of

Japanese companies such as

Philips, the chairman of

which is Jan Timmer, also

said that if the present trend in

consumer electronics contin-

ued in the second half of

1992, it was unlikely that net

profits from normal business

operations would equal

1991's second-half earnings

of 659 million guilders. Phil-

ips is due to report its second-

In recent weeks, Philips's

shares rose as a result of

investors' belief that Mr

Timmer was succeeding in his

effort to improve the bottom line. Costs and overheads have

fallen as a result of the

shedding of 60,000 jobs.

quarter results on August 6.

Sony, Philips's arch-rival.

getting worse.

PHILIPS Electronics, the Dutch consumer electronics group that was thought to be on the verge of recovery after two difficult years, stunned investors by issuing a warning that second-quarter profits would be substantially below

Philips said the decline in demand for consumer electronics appeared to have deepened in the second quarter; the company would not match last year's second-quarter earnings of 187 million guilders (£57 million). "Whilst we are maintaining market share in our consumer electronics and components divisions," it said. "price erosion and underutilisation of capacity have caused lower than anticipated

A better-than-expected per-formance in other divisions would not compensate for the

Philips's shares plunged after the announcement, trad-

#### Squeezed Riva dives into loss

By OUR CITY STAFF

RIVA Group, the electronic point-of-sale equipment supplier that agreed a debt restructuring with its principal bankers last December, incurred losses of £3.2 million in 1991. There is again no

dividend for the year. The deficit included an operating loss of £105.000 and an exceptional charge of £1.15 million against refinancing and restructuring costs. There was a loss of 12.3p a share.

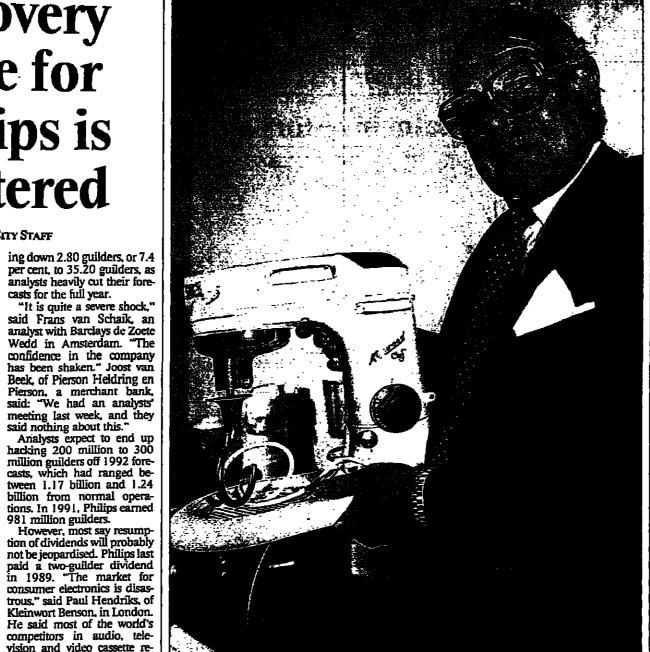
In 1990, Riva earned taxable profits of £778,000, with earnings of 2.4p a share. But last year the company was severely hit by a slump in demand for its products from the recession-struck retail sector, which had a severe impact

Last month, shareholders approved refinancing proposals that resulted in a £4.6 million reduction in indebtedness and fixed an interest of 1 per cent on a further £1.6 million of debt until January 1994.

The interest saving is expected to be in excess of £800,000

Management accounts for the first quarter of 1992 show the group traded at a profit. benefiting from reduced interest charges and the elimination of loss-making businesses.

The company said it had yet to see evidence of an economic recovery, but further operational efficiencies were expect-



Founder's recipe: Kenneth Wood, who started Kenwood, with an original mixer

#### Kenwood chief mixes fortune

THE imminent flotation of Kenwood Appliances, the kitchen and home appliances group founded by Kenneth Wood in 1947, will give Tim Parker, chief executive, an instant fortune of more than £2 million,(writes Jon

Shares in Kenwood were priced yesterday at 285p. valuing the company at £104.5 million and leaving Mr Parker, who holds 2.1 per cent of the shares, with a paper profit of £2.2 million. The issue will net the company £39.5 million after expenses and leave its six executive directors holding shares worth

owner of the Telegraph group, said his bid for the New

York Daily News would be

unaffected by claims on the newspaper totalling \$210 mil-lion (£116 million) from credi-

The News, under the protec-

tion of the bankruptcy court, is

owned by the private interests

of the late Robert Maxwell.

Within the past four days, five

claims have been made

against it. They seek the return

of money allegedly siphoned out of London into New York

Arthur Andersen, the acci-

and abetting Mr Maxwell in a breach of his fiduciary duty to

A News spokesman con-

firmed that the money had

been placed in the paper's

accounts but said it was trans-

ferred out shortly after Mr Maxwell's death last Novem-

ber. He claimed that the News

never took title to the money.

the Mirror Group.

tors in London.

by Mr Maxwell.

Parker, 36, will be paid a basic £135,000 in his first year, rising to £189,000 if a maximum bonus of 40 per cent of salary is awarded.

Kenwood will use the proceeds of the placing and offer of shares to clear debt. It is branching out from its mainstay of kitchen appliances into the market for water filters, hair dryers and ionisers. Mr Parker led a £56.8

million management buyout of the business from Thorn EMI in September 1989. He is sizing up opportunities in Germany, Italy and Spain, all important markets where

tors, who are owed \$43 mil-

lion, said that if the claims

were allowed by the bankrupt-

cy judge, they would be added

to the debts and rank equally

investment banker advising

Mr Black's Hollinger pub-

lishing concern, based in Can-

ada, said the new claims

would make no difference to

the negotiations. He added

Mr Martin Maleska, an

with those of other creditors.

£7 million between them. Mr Kenwood is under-represented, and is keen to boost sales of the Kenwood Chef food blender in America.

The Kenwood Chef and its accessories account for nearly a third of total sales - about £26 million out of a turnover of 592 million last year. One fear is that a strong sales push by rivals such as Moulinex could lose Kenwood valuable revenue, so it is taking steps to

diversify its portfolio.

Kenwood is based in Havant, Hampshire, and employs about 1,250 people. Harold Mourgue is non-executive chairman. Dealings are due to

Mr Black is seeking a cut of

Coopers & Lybrand, which

700 in the 2.000-strong

workforce as part of his terms

audited the figures for the

News, found that Mr Maxwell

had spent \$73.7 million on

the paper during his eight

months of ownership. About

\$67 million came from the Tribune Company, the former

Ford foreign sales reach record

By Kevin Eason, motoring correspondent

for purchasing the paper.

Black presses on with News bid

FROM PHILIP ROBINSON IN NEW YORK

ADVISERS to Conrad Black, Lawyers for the paper's creditatalks were continuing owner, and \$6.7 million was

with the unions.

#### Computer link-up by Welsh utility

By MARTIN WALLER

SOUTH Wales Electricity has set up a joint venture with South Western, another electricity distributor, to create a E32 million joint computer network to serve their 2 million customers. The move has been seen as a rejection of Welsh Water, a 15 per cent hostile shareholder in South

The venture will operate from South Wales's Cardiff headquarters and will use IBM equipment. The computer system will be completed in three years. Welsh Water uses an ICL system and has said one rationale for its stake in South Wales is the cost savings available if both companies' accounting systems are

South Wales and South Western have already merged their retail activities, and the latest move is seen as a further rapprochement across the Bristol Channel.

But Graham Hawker, the managing director of Welsh Water, denied he was disappointed at the news.

"I'm glad to see they are beginning to appreciate the value of co-operation between utilities, because that's what we've been saying all along."

"There is nothing in what they have done that would take away in the long term from what we want to do," he

Welsh Water says it is keen to talk about the synergy benefits from putting the two accounting systems together but has always been rebuffed

by South Wales.

Manweb, the distributor that the City today expects to report an 80 per cent rise in pre-tax profits for the latest financial war has you signififinancial year, has won significant new contracts to supply electricity to five ICI works. including the giant Teesside chemicals complex. ICI is Britain's largest industrial power consumer.

The five sites will take an annual consumption of 2,200 GWhr. With the exception of Teesside, the contracts will run for 12 months from next month. At Teesside the contract will expire in March

provided by companies controlled by Mr Maxwell.

Last week, Mr Black an-

nounced plans to float Tele-

graph shares on the London

Stock Exchange, making a

profit of almost £337 million

from his six-year ownership of the newspaper group.
City analysts expect the offer

price to be 350p, which would

value the company at £469

#### BUSINESS SUMMON

#### Lasmo sells onshore interests to Pentex

LASMO, the oil and gas exploration and production company, has agreed to sell its UK onshore oil interests to Pentex Oil, a privately owned Scottish company, for \$8 million. The sale comprises Lasmo's interests in 15 onshore licences, including the Stockbridge. Singleton and Horndean oilfields, which currently produce a net 850 barrels a day. John Hogan, Lasmo North Sea managing director, said the sale was part of a tidying-up exercise decided after last year's acquisition of Ultramar.

Pentex, based in Aberdeen, was founded in 1981 and has interests in several UK onshore and offshore operations with gas and oil ticences, as well as activities in Italy. Its main production assets, bought from British Petroleum in 1989, are located in the cast Midlands. The management team, led by Henry Cameron, is backed by a syndicate of international banks led by Bank of Scotland. News of the disposal disappointed energy analysts, who had expected an update on a proposed sale of shares in Lasmo's downstream assets in Canada. These were acquired as part of Ultramar. Lasmo has not said when the price of the offering will be announced. Michael Pavia, finance director, said marketing of the offer continued satisfactorily,

#### Chemring advances

FIRST-HALF pre-tax profits at Chemring, the radar equipment to distress signals group based in Portsmouth, rose 9.9 per cent from £2.41 million in the comparable period to £2.65 million in the 26 weeks to March 27, on turnover ahead 19.9 per cent to £18.5 million. The interim dividend is raised 10.1 per cent from 9.9p to 10.9p. Pully diluted earnings are up 13.2 per cent to 35.54p (31.39p) a

#### Waterford cuts costs

WATERFORD Wedgwood, the crystal and ceramics group that reduced pre-tax losses from £21.4 million to £2.7 million in 1991, will continue cost-cutting and rationalisation. Donald Brennan, chairman, said at the annual meeting that the market showed no signs of improvement. Three of Wedgwood's manufacturing units have been closed; Waterford Crystal is curring staff and changing products, procurement and distribution.

#### Craig & Rose in red

CRAIG & Rose, the Edinburgh paint and varnish maker and supplier of wallcoverings, slid into the red with a pre-tax loss of £20,000 in the year to end-December, against a profit of £126,000 last time. Turnover climbed from £5.59 million to £5.62 million. There is a deficit of 5p a share, against earnings of 21.75p a share previously. The final dividend is trimmed to 12.5p a share (13p), giving a reduced total payout of 14.5p (15p) a share for the year.

#### Mountview payout up

MOUNTVIEW Estates, the property dealer and investor, is raising its final dividend to 10p (9p) a share, giving a total payout of 18p (15p) for the year, despite an 18.7 per cent decline in full-year profits. Pre-tax profits fell to 66.56 million in the year to end-March, down from £8.07 million last time, as turnover slipped from £14.1 million to £13.7 million. Earnings dropped to 95.8p a share, against 116.1p previously.

#### Booth pegs dividend

BOOTH Industries, the structural steel engineer, saw pre-tax profits slump from £983,607 to £677,281 in the year to end-March. Turnover slipped to £30.8 million (£32.5 million). Earnings per share declined to 10.58p (15.99p). A final dividend of 2.5p a share makes 3.2p for the year, both unchanged. The company said it was "pleasing" to be able to report profits at two-thirds the level of the past two years in the face of severe recessionary conditions.

#### Bouygues out of talks

GERMANY'S Treuhand privatisation agency said Bouygues, the French construction and media group, had withdrawn from talks about the acquisition of Elbo Bau, the biggest construction group in eastern Germany. The Treuhand said a representative of the French company had told Guenter Rexrodt, a Treuhand board member, that the planned acquisition of Elbo would tie up too much of Bouygues' finances and personnel.

#### **BICC** sells in Australia

BICC, the international cables and construction group, said Metal Manufacturers, its Australian subsidiary, had agreed to sell its electrical and mechanical engineering contracting business for Aus\$2 million (£800,000). BICC said the buyer of MM Construction was a firm controlled by a group of private investors associated with Douglas Lowrey, former chief executive of McConnell Dowell Corp. Completion of the sale is to take place on June 30.

#### Wace shares drop

SHARES in Wace Group, the pre-press services company, fell 19p to 124p after Frans ten Bos, the chairman, told the annual meeting of poor trading conditions in April and May. In Britain, printing and pre-press operations are finding times particularly difficult and pressure on margins continues to be acute. Market conditions are difficult in America, though operations in Europe are ahead of budget for the first five months of 1992.

#### Argyll chairman's pay rises by 88%

By DEREK HARRIS

THE TIMES

**BUSINESS TO BUSINESS** 

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SIR Alistair Grant. the chairman and chief executive of the Argyll food retailing group, which includes the Safeway supermarkets chain, saw his remuneration rise almost 88 per cent last year because of an accumulated payment under a long-term incentive plan. Alistair was paid

£973.000 last year, compared with £518,000 the year before. This payment compares with the £1,084,000 paid to Sir Iain MacLaurin, Tesco's chairman, which included a salary of £606,000, and the £221,000 remuneration of Lord Sainsbury, chairman of

Under Argyll's long-term incentive plan, eight directors shared £1.8 million paid out for the three years from 1989 to 1991 as a reward for boosting the financial performance of the group. Sir Alistair's share was £444,000. Ten senior employees not on the board also benefited, sharing another £1.1 million.

Sir Alistair's annual incenhand, were reduced by more than a quarter, dropping to £113,000 against £153,000 the year before. But a salary increase of 14 per cent, bringing in £416,000, effectively cancelled out this shortfall.

His standard remuneration aside from the incentive payment, was £529,000 against £518,000 the year before. The long-term incentive scheme, recommended by a remuneration committee of non-executive directors, is based on growth in earnings per share and share price over the three-

During the period, earnings per share grew 53 per cent same percentage. Another three-year plan is in operation with any payouts due in the 1994 financial year.

ountant and court-appointed administrator of Mr Maxwell's private companies, filed FORD'S switch from the With parts and accessories, because of its reliance on the four claims totalling \$94.3 struggling home market to 1991's export sales were worth million and 75 others with no export production has led to £2.2 billion. specific figures, pending furnew sales records abroad. The switch was vital as the ther investigation.

Mirror Group Newspapers has filed a claim totalling \$114.7 million. The claim charges the News with aiding

Sales of cars, vans and engines to the Continent have reached £700 million so far this year.

The company said yesterday that it has shipped 78,685 cars and commercial vehicles abroad in the first four months of this year, a 26 per cent increase over the same period

of last year. Ford became Britain's biggest motor exporter last year export shipments of 186,000 cars and commercial vehicles and a million engines.

company faced up to huge overcapacity for a British mar-ket which has seen a decline in sales of about a third in the past two years.

Dagenham, Essex, which was once seen as a threatened plant, is achieving its highest output figures for 20 years at 1,264 cars and vans produced. Up to the end of April, 49,179 vehicles went abroad - 56 per cent of total output.

Halewood, Merseyside. which was the company's biggest problem, however,

home market for sales. The plant was the sole production centre for the British Escort and Orion cars, but with the market collapsing, Ford started exports only in

So far, 11,282 cars and vans have been sent abroad, helping the plant to return to fulltime production after working a period of three-day weeks Meanwhile, the Southamp-

ton Transit van plant is running exports ahead of last year's performance with 55 per cent of output going

### Country Casuals changes into a £22.2m City suit

January



Wearing a smile: Christina Challinor of Country Casuals, whose share placing is expected to be oversubscribed

SHARES in Country Casuals, the women's fashion retailer. have been priced at 130p, valuing the company at £22.2

The placing of 8,282,842 shares is expected to be oversubscribed. Country Casuals will receive £4.6 million net of expenses. Dealings are due to start on June 25.

Country Casuals was bought from Coats Viyella in March 1989 through a management buv-in. John Shannon, the chair-

man; Christina Challinor, the marketing and merchandising director; and Mark Bunce. the finance and strategy director, previously worked together at Laura Ashley.
A successful placing may

help bury speculation over the company's links with Oasis, a women's fashion chain speci-alising in Indian clothing.

in 1974 by Graham Brown, an entrepreneur. Oasis ran into financial difficulties in the late Eighties and was bought out of receivership by Country Casuals in March 1991. Country Casuals paid El mil lion in cash and loan stock for 50 per cent of Oasis.

Oasis was founded in Oxford

Country Casuals hoped to use Oasis to develop a second line of brands alongside its own. However, Country has cut its links before the flotstion, saying the company's trading record was too short to allow it to be incorporated.

The three executive directors have kept a 40 per cent stake in Oasis, together with the institutions that supported the management buy in. Morgan Grenfell, sponsor to the issue, said ties had been severed, but a renewed link-up at some future point was a possibility.

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Gesteiner: in the fir

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and A

Waddington profit

misses a turn

BY PHILIP PANGALOS

### sells onshore sts to Pentex

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### Better retail sales point to gentle lift from recession

By Colin Narbrough, economics correspondent

WARM spring weather lifted retail sales modestly in May, but continued consumer caution prevented the post-election surge in April from blossoming into a strong

Government figures published yesterday showed retail sales up 0.3 per cent in volume terms last month, slightly bet-ter than the City had expected,

EXCEPTIONAL costs and

increased interest payments

took their toll on full-year profits at John Waddington.

the packaging, plastics and games group best known for

favourites such as Monopoly

£12.5 million in the year to April 4, against £16 million

last time, despite sales ahead 2

per cent to £231.4 million.

Operating profits dipped to

£18.3 million (£18.7 million).

Tough trading conditions were experienced during the

period, although the company

reduced costs and made selec-

tive disposals, helping to trim

gearing to 42 per cent, against 54 per cent last year.

David Perry, deputy chair-man, said: "In highly competi-

tive trading conditions that

have put pressures on sales and margins, I beleive we

have performed well in main-

taining operating profits."

Profits were affected by

\$2.21 million of exceptional

reorganisation and redundan-

cy costs, while interest pay-

ments increased to £3.61

million (£2.65 million). The

company also incurred a £5.31

office equipment and photo-

graphic distributor, saw pre-

tax profits in the six months to

end-April dive to £8.2 million,

against £21.7 million last

time. All the profit was made

in the second quarter. Turn-

over fell from £451 million to

Gesterner's office systems division was affected by mar-

gin erosion, resulting from planned product mix changes.

the disposal of excess stocks at

lower prices and recessionary

pressures. Trading profit fell to £17 million (£31.4 million).

on turnover down 5.1 per cent

The decline in the division's

profits was exacerbated by £3

million losses at Gestetner

Canada, against a previous profit of about £500,000 be-

fore interest and tax. Basil

Sellers, chairman, says action

has been taken to address the

losses, with a return to profit

The Nashua office systems operation seems to have blen-

ded in well, giving access to greater copier sales, while Ges-

tetner's strategic link with Ri-

coh, the Japanese group, pro-

vides up-to-date equipment.

hoped for by year-end.

to £359.5 million.

£440 million

million extraordinary charge,

Pre-tax profits declined to

after an 0.8 per cent jump in April. That in part reflected the Easter holiday. Data on industrial output also pointed to modest growth taking hold. Manufacturing production rose 0.2 per cent in April, the

third successive monthly gain. Together, the figures suggested that the economy, excluding oil and gas prod-uction, is likely to return to

mainly relating to £5.8 million

of previously written-off good-

will on January's sale of Pacplas, the bottle maker ac-

quired five years ago.
Waddington's packaging
and plastics businesses, partic-

ularly for the food and phar-

maceutical industries, did well

but business stationery and printing suffered from declin-

ing demand and pressure on

prices. Games, which account

for about 15 per cent of the

group's operations, turned in

a strong performance, al-though profits were not as high as the previous year.

company has invested £96

million in a capital pro-

gramme covering new facili-

ties, plant and equipment "As

a result of this market-led

programme, all of our core

businesses have modern plant

and equipment and, in many

blamed for a slump in trading

profit at the photographic

division to £400,000 from

£1.8 million, on sales 0.9 per

cent lower at £80.6 million.
Mr Sellers admitted: "We

are not seeing any pick-up, but the good news is it is not getting any worse. It's a case of

toughing it out from here on;

we are waiting for the

at 1.8p a share, despite fully

diluted earnings down from

10.4p a share to 3.8p.

The interim dividend is held

Tempus, page 22

recovery.

Mr Perry added.

Gestetner tumbles

in the first half

By OUR CITY STAFF

GESTETNER Holdings, the Poor sales in Europe are

Over the past five years the

growth this quarter after the longest recession since the 1930s. In the first quarter, the non-oil economy shrank 0.4 per cent.

City economists were mildly encouraged by yesterday's data, but stressed that the climb out of recession would be far from robust.

The Treasury welcomed the month-by-month progress in both retailing and manufacturing. A spokesman said that retail sales in May were at their highest since November. while the improvement in

manufacturing had been sustained across all sub-sectors.
But James May, director general of the British Retail Consortium, which represents more than 90 per cent of the retail industy, said that consumer confidence continued to be "fragile". He added that to be "fragile". He added that May did not herald any long-awaited significant upturn in sales, but was a "reasonable" month with sales gains in volume and value terms.

Mr May said retailers expected sales to recover slowly from a low base last autumn and would welcome further cuts in interest rates to boost consumer confidence.

The retail picture was mixed in May, with sectors that react well to warm weather per-forming well. Sales of food and drink, clothing, footwear and chemists items all rose.

Product areas linked to housing remained under downward pressure, reflecting the flat housing market. Volume sales in May were 2.1 per cent up on May last year. In value terms, the annual rise was 5 per cent.
In the three months to the

cases, have a technical edge over their main competitors." end of May, volume retail Earnings slipped to 11.59p a share, against 14.75p previously. The final dividend is sales fell 0.1 per cent, still depressed by the pre-election weeks, and were 0.3 per cent being maintained at 4.3p, down on the same period last giving an unchanged total year. Sales by food retailers payout of 7.9p for the year. The shares firmed 1p to 204p. and mixed businesses was up 0.5 per in the latest three

Industrial production rose 0.6 per cent in April, reversing much of the 0.8 per cent fall in March, which reflected a sharp drop in North Sea output caused by maintenance work. Energy output was up 1.8 per cent in April. Compared with April last year. cent higher, but manufacturing showed a fall of 0.6 per

The scope for consumer spending fuelling significant recovery is uncertain, given rising unemployment and the high level of personal debt. Manufacturing shows more promise, with the underlying trend showing annual growth of about 0.5 per cent, the first postive figure since July 1990.

Economists fear, however, that without stronger consumer demand, the improved manufacturing picture could start to fade again.

Gordon Brown, the shadow trade and industry spokesman, said the latest economic data were "deeply worrying". After the longest recession since the second world war, retail sales were disappointingly flat and growth in manufacturing output lagged badly behind Britain's main

Mr Brown highlighted falls in investment goods and intermediate goods, and added that there was little in yesterday's figures to demonstrate a and



### Family firms lead the field

By DEREK HARRIS

LISTED family companies have consistently outperformed the FT All-Share index over the past 21 years. They include a company run by the Alliance family. The head of the family, Sir David Alliance, is better known for his aggressive chairmanship of the Coats Viyella textiles group.

The winning streak in family-owned businesses is identified by a Family Business Index, based on studying 71 family businesses. The index has been constructed by Stoy Hayward, the accountants and business advisers.

Share price growth for the companies in the index ex-ceeded the All-Share index by almost 30 per cent between 1970 and 1991. A £1 investment in a basket of the companies would have grown to £11.11, compared with £8.72 for All-Share index com-

The index underlines the fact that the rewards of investing in them goes to those willing to take a long-term view. Earlier research had suggested that family businesses outperformed others

because of their culture and common purpose, commented Peter Leach, a Stoy Hayward partner. "Family businesses make an enormous contribution to the UK economy." he said. "Three out of four British companies are family-controlled and half of the private sector workforce is

employed by them." Family businesses in the index study attributed their success to having consistent management objectives, a long-term view, a conservative approach to risk and reduced vulnerability to takeover bids.

The study says: "They are able to focus on longer-term wealth. While a conservative approach and steady performance may not be appealing to the investor looking for a quick return, family companies should be auractive to those prepared to take the longer-term view.

Stoy Hayward identifies only N. Brown, a Manchester-based mail order group, among the companies studied. The best performer in the index during the eighties boom, it is more than 60 per cent controlled by the Alliance family. Sir David is chairman and his brother Nigel is a director. A 1980 investment in N. Brown was worth 26 times as much by 1991.

It employs 1.500 people and publishes more than a dozen mail-order catalogues each year. The Alliance family took it over in the 1960s, before Sir David built his textiles empire. Recently, the Alliances in-

vested £10 million in computerisation of its Oldham warehouse. Sir David said: "It is a

special company with a special culture. There is a good team in place and it does not now take much of my time." Family successors in the business would have to make their way on merit, he said, adding: "They will take over

the company for what they know and not who they are. If there are others who can do the job better, they will get it." The family businesses not only performed best during the 1980s boom but were also more resilient during the stock

market crash of 1987.



Driving ahead: James Watson of NFC looks forward to brighter prospects

#### NFC results signal economy on road to recovery

By MARTIN WALLER

A MIXED picture of an economy that has bottomed out but not yet started to recover from the recession emerges in half-way figures from NFC. Britain's biggest freighting and distribution business.

Pre-tax profits in the 2S weeks to April 18 were unchanged at £39.5 million. after a same-again payment of £1.1 million for the company's profits-sharing scheme. A second interim dividend of 1.4p makes a total 2.7p (2.5p) at the half-way stage.

James Watson, the chairman, said prospects for the group had improved since the end of the first half. "We feel there's more confidence among our customers in terms of the economy." he said. "But if you look right across the group there's not been a significant improve-ment in volumes.

'There's going to be an improvement over the next six months, but it's going to be gradual rather than the lift-off people were expecting following the election.

In particular, although there was more activity in the truck rental market, with utilisation increased and rates hardening, there was no im-provement for Pickfords, the ouse removal operation. while the Lynx express parcels operation had seen a sharp decline in business in the first half and no sign since of a recovery in volumes. In the first six months, 35

per cent of operating profits came from outside Britain. against 28 per cent last time. Mr Watson said the emphasis in future would be on overseas growth.

NFC has confirmed its "best view" forecast of the outcome for the present year. given at the annual meeting in February.

Turnover is expected to be between £1.65 billion and £1.8 billion, against £1.064 billion last time, and pre-tax profits are forecast at 590 million-£100 million, for carnings per share of 13.0p-

Hyperion, the property division, saw operating profits of £2.0 million, just below the £3.1 million achieved last time, despite the difficult

property market.

The Court of Appeal has ruled in favour of NFC's and British Rail's right to develop part of the land at the huge King's Cross site in north London.

In America, the Merchants Home Delivery Service business was hit by \$500,000 of bad debts after a number of furniture and appliance re-tailers either pulled out of the market or filed for bankruptcy, but the bad debt position around the group as a whole remained satisfactory, said Mr Watson.

The shares rose 10p to 251p.

Tempus, page 22

# We'd like to thank everyone who talked about the world recession on the telephone

(Record profits 1992)

"We have maintained our record of continuously rising profits since privatisation, despite the difficult economic conditions this year in many of our markets. The management of Cable & Wireless for the years ahead is now in place. Our core businesses are performing strongly and we have begun to progress our strategy. Cable & Wireless is positioned to achieve sustained above-average levels of growth."

-Lord Young, Executive Chairman

• Turnover up 22% to £3.176m.

Trading profit up 27% to £727m.

• Profit before taxation up 6% to £644m.

 Mercury trading profit up 34% to £155m. Hong Kong trading profit up 29% to £483m.

 Recommended full year dividend up 12.3% to 13.25p, final dividend 9p per share.



CABLE & WIRELESS

On Wednesday July 22nd, Cable and Wireless plc will become the first company in the UK to broadcast highlights of its Annual General Meeting. The 30 minute programme will be broadcast on BBC1 television commencing at \$30am. Cable and Wireless plc, New Mercury House, 26 Red Lion Square, London WCIR 4UQ

Recommended final dividend of 9p payable 1 October 1992. A copy of the full Report and Accounts, on which the auditors have issued an unqualified report, will be posted to shareholders on 26th June 1992. If you have any enquiries as a Cable & Wireless Shareholder, please call us on 071-315 4455. Approved for the purposes of S57 of the Financial Services Act 1986 by Cazenove & Co., a member of the SFA and of the London Stock Exchange. Past performance is not necessarily a guide to the future. The value of investments and the income derived from them can go down as well as up.

### Cable and Wireless dials the right number

LORD Young can continue to claim that Cable and Wireless's profits have risen every year since privatisation, but only just. Profits, before tax, rose 6 per cent to £644 million in the year to end-March. This was at the top end of a range of City estimates from £635 million to £650 million. But analysts are in no hurry to raise forecasts much from the £750 million or so expected for the current year.

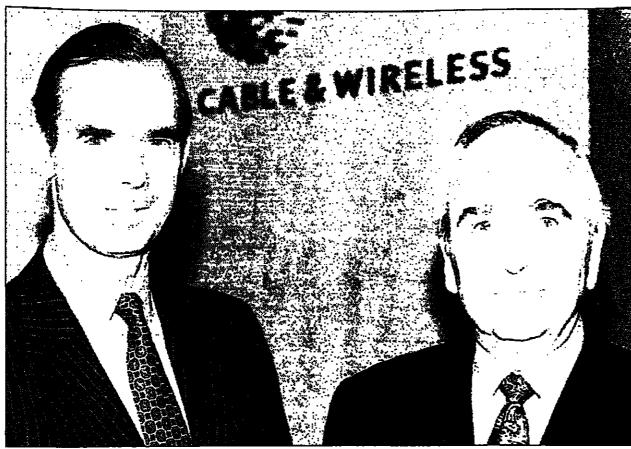
Capital expenditure on HK Telecom and Mercury is said in the City to be a touch more than thought, at £2.7 billion over the next three years. Debts ended the year at a modest 26 per cent of shareholders' funds, but could be 40 per cent in a year's time.

Profits in the year just ended were held back by the expected £52 million exceptional cost of the merger of Mercury Personal Communications with Unitel and the rationalisation of international data networks into Cable and Wireless Worldwide Services. C&W managed a rise of no less than 27 per cent to £727 million at the trading level. C&W will always be subject

to vagaries in its worldwide operations. It can now be much more sure of the regulatory environment in both Britain and Hong Kong. Mercury is pleased with the recent restrictions Oftel placed on BT. The new regu-

latory regime in Hong Kong at least brings certainty. C&W, which owns 58 per cent of HK Telecom, keeps the domestic franchise until 1995, after which it is open to competition, but keeps the international franchise until 2006. A system of profit control has been replaced by a UK-style RPI minus four formula

The full-year dividend is up 12 per cent to 13.25p a share and more than 15p is likely for the current year, leaving the yield a historic 3.1 per cent and a prospective 3.5



Profits advance again: James Ross, chief executive of Cable and Wireless, and Lord Young, chairman

company that took a 24.2 per

cent stake last September,

providing it with the most

held at 1.8p a share, from fully diluted earnings of 3.8p

The interim dividend is

The company is well placed

for recovery - when it arrives

- as it has relatively high op-

erational leverage. Analysts

forecast full-year pre-tax

modern equipment.

(10.4p) a share.

At yesterday's price of 558p, up 18p, the shares stand on a multiple of 16.6 times' prospective earnings. C&W was tipped by this column in January as a defensive stock for 1992 at 590p. Hold.

#### Gestetner

**GESTETNER** Holdings has had to bite the bullet as a growing number of companies cut back or deferred capital expenditure because of the worldwide recession.

The difficult trading conditions affecting the office equipment and photographic distributor pushed pre-tax profits down to £8.2 million (£21.7 million) in the six months to end-April. Gestetner's office systems

markets took a turn for the worse from March last year, with Europe, accounting for about 60 per cent of sales and 90 per cent of profits, deteriorating dramatically. The division was affected by margin erosion, the disposal of excess stocks at lower prices and recessionary pressures. Trading profit dived to £17 million (£31.4 million), with the fall exacerbated by a £3 million loss at Gestetner Canada (£500,000 profit before interest and tax). Action has been taken to stem the

losses and a return to profit is hoped for by the year-end. Trading conditions are not improving but Gesteiner is tackling its cost base. Substantial costs have been taken out of the business, including last year's 10 per

profits of £23 million, giving cent reduction in the total prospective earnings of 9.8p a share and putting the shares on a forward multiple workforce. Net debt stood at £96.4 million, including convertible unsecured loan of nearly 14 times. This is a stock of £37.9 million for gearing of 40 per cent, against 114 per cent a year 10 per cent discount to the market but until a recovery, earlier and 57 per cent at the last year-end. Gestetner should also reap benefits from its strategic alliance with Ricoh, the Japanese shareholders will have to be content with a relatively chunky yield of 8.3 per cent.

#### **NFC**

Those collecting auguries of the end of the recession might care to note that NFC, the reborn National Freight Consortium, has just ordered 650 new trucks. They will boost its fleet to 2,200 (compared with 3,000 in the halcyon days of 1989).

There is precious little else to encourage in the interim figures from the group, the

markets make its figures one of the better leading economic indicators. Things have got better since the end of the first half.

exposure of which to the transport and house-moving

which coincided with the general election, and the second quarter showed an undeniable improvement on the first.

But NFC still says that while confidence and the allround "feel good" factor among its customers have definitely improved, there is little sign of that feeding through to the bottom line. and any rise in economic activity in the second half will be painfully slow.

A £2.9 million contribution from the property side, not bad in these troubled times, left pre-tax profits un-changed at £39.5 million in the six months to April 18. The total dividend is up by 8 per cent; that, and profits a little ahead of City expectations, prompted a 6p rise in the share price, against the market trend, to 247p. In the second quarter, the

core transport section held the fall in operating profits to just £100,000 on a year ago, at £7.5 million. The first-quarter fall was £1.5 million. Logistics managed a £1.5 million rise to £10.6 million. Home services however, including the Pickfords removal operation, remained flat on its back in the depressed housing market.

Gearing was cut to 32 per cent from 38 per cent at the year-end. NFC is confirming its "best view", given with the first-quarter figures, that pre-tax profits will be between £90 million and £100 million against £03.7 million million, against £93.7 million last time; Stephen Clapham, at Nomura Research Institute, is going for £95 million.

This would put the shares on 18 times' prospective earnings, suggesting that most of the potential uplift from economic recovery is already built into the price.

#### WORLD MARKETS

#### Blue chips in US open with losses

New York — Blue chips opened lower after the selling late on Tuesday, while a steep slide in the Tokyo market yesterday and share losses in Europe augmented the pressure on the market. The Dow Jones industrial average lost 7.49 points to 3.322.

☐ Hong Kong — Prices finished little changed in quiet trading, unmoved by the Nikkei's fall. The Hang Seng index closed 0.69 of a point lower at 5.846.06 after a 45point rebound in early trading. Analysts said the market was following the trend of recent months to focus on internal factors rather than overseas bourses.

Turnover was HK\$2.78 billion (£194 million), higher than Tuesday, but lower than recent weeks. HSBC Holdings led the list of the most active shares, remaining at HK\$45.50 after Tuesday's gains. Cheung Kong's shares also closed unchanged at HK\$25.30. Hutchison steadied by the close after briefly adding 30 cents on market sentiment that its privatisation of Cavendish would eventually go ahead. The allordinaries index fell 0.41 of a point to 3, 189,34.

☐ Frankfurt - Shares stuck tightly to their opening losses in a dull day marked only by caution before today's holiday here and Friday's option expirations. The Dax index traded in a meagre range of just over two points, ending 7.32 points lower at 1,771.78.

Prices dipped at the opening, then hardly moved for the rest of the sesson. (Reuter)

#### Australian prices still drifting downwards

**WALL STREET** 

ued their two-week drift lower as the Tokyo market fell. The Australian market did not fall as steeply as Tokyo, as only haif of 1 per cent, or 8.3 points, was shaved from the all-ordinaries index, which closed at 1.631.1.

Brokers said that sentiment was also weak because of the spate of share issues in the pipeline, which was keeping buyers at bay, while many were waiting for a fresh round of company results to confirm whether a recovery was beginning.

The all-industrials index slipped by 11.7 points to 2.507.6. But some good news and recent buoyant bullion prices stemmed the losses among resources where the index fell 5.7 points to 959.6. The gold marker closed 1.2 points up at 1.082.8. Volume

AMP Inc S89,
AMR Corp 634,
Abbott Labs 271,
Almanson (HF) 164,
Almanson (HF) 164,
Almanson (HF) 164,
Almanson (HF) 164,
Allor Standard 359,
Alum Co of Am 227,
American Sandard 451,
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was a modest 98.7 million-shares, worth A\$268.99 million (£109 million), although the heavy trading in banking shares, as dividend stripping continued, distorted the overall picture.

National Australia Bank chalked up the largest number of deals, trading 8.4 million shares and falling nine cents to A\$3.90. ANZ lost eight cents to A\$3.90 and Commonwealth one cent to A\$7.24. Westpac, which fell steeply on Tuesday, closed two cents up at A\$3.28. Pacific Dunlop continued to slide, losing six cents to A\$5.07.

☐ Singapore — Prices closed mixed, with selected blue chips making gains and shares in shipyards losing ground on profit-taking, bro-kers said. The Straits Times industrial index fell by 2.44 points to 1,517.44. (Reuter)

Lamont

an old

#### STOCK MARKET

### BAe shares hit a spot of turbulence

SHARES in British Aerospace fell 13p to 293p amid City concern that John Cahill, the new chairman, is about to start wielding his axe with a vengeance. Analysts came away from a meeting with Mr Cahill in a gloomy mood after he outlined his view of the group a few weeks into the hot scat. No figures were mentioned, but it seemed clear from his tone the group faced an uphill struggle.

The analysts think Mr Cahill will first focus his attention on the group's regional aircraft operation which last year suffered big losses. Cuts in production have already been made across the board with the industry remaining in the grip of recession. But there are now fears that BAe may halt production of its 146 medium-sized jet aircraft used for short-haul flights. It is estimated 38 146's are currently overhanging the market, sitting on runways or mothballed in hangers. But any cuts in production

will inevitably result in increased charges that are likely to leave a hole in the group's coffers partially replenished by last year's controversial rights issue.

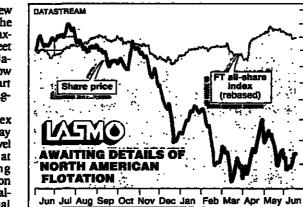
The rest of the equity market took its lead from heavy overnight falls on New York and Tokyo. Market-makers spent a nervous session marking prices sharply lower after ported sales have grown by

seeing the Nikkei at a new low, dropping below the 17,000 level. They were anxious to see how Wall Street would react to events in Japan. In the event, the Dow Jones made a confident start but quickly lost ground dragging London with it.

The FT-SE 100 index closed near its low for the day dipping below the 2,600 level with a fall of 17.9 points at 2,598.4 in thin trading which saw only 423 million shares change hands. Dealers reported only minimal selling pressure.

Government securities attracted selective support closing with gains of E's at the longer end of the market. A better than expected set

of May retail sales figures showing a small rise of 0.3 per cent provided a brief fillip for the stores sector. It was the second monthly rise in con-sumer spending and regarded as encouraging by traders. Leading the way higher was Boots with a jump of 12p to 447p helped by a buy recommendation from Warburg Securities, the broker. Gains were also recorded in Argos 3p to 267p. Great Universal Stores A 15p to £15.30, Marks and Spencer 4p to 336p, and Storehouse 4p to 149p. Next also bounced 5p to 95 12p after a visit to the company by Credit Lyonnais Laing, the broker, which re-



12 per cent, so far, this year

on less floor space. But there was little to cheer in the pharmaceuticals sector with prices again under pressure from dollar weakness makers books'. Falls were

telling clients to buy the shares for a bid or recovery after their recent sharp fall on the back of a profits warning.

The drinks companies were left flat by the latest figures and excess stock on market- from the Brewers' Society showing beer production fall-

There are signs that the tide may be turning at last for Business Technology, the office equipment group, which was one of the *Tempus* shares of the year. A bullish review on the company is due to be published soon, showing a sharp drop in debt and claiming that the shares are undervalued. The halfyear figures next month should show pre-tax profits of £350,000, against £119,000 for the whole of 1991. Profits for the full year are expected to reach almost £1 million. The shares were unchanged at 28p.

seen in Glaxo 25p to 710p. Medeva 6p to 222p, Smith-Kline Beecham 18p to 871p. and Wellcome 3p to 944p. Only Fisons held steady at 241p supported by Strauss Turnbull, the broker, which is

ing another 1 per cent in March. Volumes continue to fall with drinkers spending less on beer and spirits because of the recession and rising prices. Allied-Lyons dropped 11p to 658p, Bass

278p. Grand Metropolitan 2p to 481p, Greenalls 5p to 414p. Scottish & Newcastle 3p to 458p. Whitbread A. 7p to 444p and Wolverhampton & Dudley, 2p to 602p. Guinness was another

weak market falling 14p to 583p as one American broker began circulating the story that the group may be hurt by a looming trade war on spirits between the US and EEC.

Cable and Wireless
climbed 15p to 555p helped

by full year figures at the top end of City expectations showing pre-tax profits climbing from £609 million to £644 million. Lord Young. the chairman, attributed the rise to a better than expected performance from its Mercury telecom subsidiary.

There was still no sign of support for rival BT, down 3p at 346p, after the recent instruction by Oftel to set next year's telephone charges at 7 12 per cent below the level of inflation. This will effectively cut telephone bills by about 3

NFC advanced 5p to 246p despite reporting pre-tax profits at the half-way stage unchanged at £39.5 million and warning that it had detected only a weak pick-up from the recession.

poise firming 6p to £12.72 before today's presentation for analysts. The market is

lp to 603p, Devenish 13p to worried that the group remains caught in the grip of recession. The New York securities

house Goldman Sachs will no doubt be hoping for some positive news from ICI. It is reputed to still be holding onto around 10 million ICI Hanson at £14.05 a share. Lasmo held steady at 209p

still awaiting details of the

proposed demerger of its North American interests acquired with Ultramar. Lasmo bulls were clearly disappointed that no announcement was forthcoming and have now pencilled in a date sometime next week to learn about the proposed flotation expected to be worth around £700

Lasmo shares have fallen sharply since it acquired Ultramar dropping from about 325p. The weakness continued when it became apparent the group had been unable to find an outright buyer for the business because of the difficult economic dimate.

BP came under renewed pressure, falling 5p to 253p with Strauss Turnbull continuing to take a bearish stance on the shares. Ladbroke, the hotels, prop-

erty and betting group, fell op to 206p despite some bullish noises from Hoare Govett. the broker.

MICHAEL CLARK

#### TOKYO

### Tokyo shares slump on bankruptcy fears



Rush to sell: even Nomura was overwhelmed

16.445.80.

bankruptcy in the real estate than Y100 billion (£435 milsector prompted the sell-off and analysts were last night predicting another exodus deed," said Bernard Siman, from the market unless for- real estate analyst for Jardine eign buyers were prepared to Fleming Securities in Tokyo. move in overnight to pick up bargains. Daikyo, Japan's largest

tently rumoured to be teeter- cent." ing on the brink of bank-Toyo Trust. Dai Ichi Kangyo failing real estate prices, was added by leasing com- tween their legs".

THE Nikkei 225 index, the and Saitama banks are all property companies have panies and credit associamost widely scrutinised ba- creditors. With disclosed higher — Daikyo is paying an Rumours of a significant annual interest bill of more

FROM JOANNA PITMAN IN TOKYO

"This is very serious in-"There is likely to be a mass exodus from real estate stocks which will effect the entire condominium builder, which accounts for 10 per cent of the companies could see the value domestic market, is persis- of their shares cut by 50 per

Fighting twin battles over ruptcy. That is causing banks the past two years against companies Y22 trillion: an pletely destroyed and forced considerable concern: Sanwa, high interest rates and flat or estimated Y10,000 billion to retire with their tails be-

been subjected to the most tions. These years of soaring rometer of the Tokyo stock market, slumped to a six-year low yesterday, shedding many analysts surmise that 507.73 points to close at creditors. With discussed occidence to the indistribution ferocious squeeze on the industry since the 1940s. All are highly leveraged, which has blown away the benefits ministry of finance to restrain of recent reductions in inter-further lending to the sector. est rates. The ministry's relaxation of "Real estate share prices restraints earlier this year will fall very fast, and not bemight have been premature.

Selling pressure on the fore their time," said Alexander Kinmont, real estate stock market yesterday was analyst at Morgan Stanley Ja- too much even for the giants pan, "because several other companies are also nearing ties began the day with a list the brink of bankruptcy."

ties began the day with a list of 160 names to buy; it was The costs of the long economic slow-down are weighing heavily on over-borrowed of more than 100 fresh buy companies and their lenders. In the second half of the viathans were, however, in the 1980s, banks lent property

to withstand. Nomura Securibacked up by Daiwa Securities, which came in with a list recommendations. The two lewords of one salesman. "com-

# RECENT ISSUES



Free from

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# LD MARKETS hips in Us

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**ALL STREET** 

JOR CHANGES

#### COMMENT

#### Lamont croons an old tune

terling's weakness in the aftermath of the Danish people's vote on the Maastricht treaty is an illuminating oddity. A centrepiece of that treaty, which the prime minister is so dedicated to maintaining, was the irrevocable commitment to a single currency. That was to come not, in that discredited phrase, when the time was right, but when the conditions of convergence of the main economies had been met. Sterling alone was excluded from any such commitment. The chances are that any turbulence for sterling when the Danes put Maastricht in doubt was a random side-effect of the mark's instant resurgence as the anchor of the ERM, to the somewhat tasteless delight of the Bundesbank. If there is any deeper significance, it suggests that Britain's nominal option not to join a single currency carried much less credibility than the government's commitment to ERM parities.

Norman Lamont decided, nonetheless, to give a little help yesterday by reiterating that Britain was at least committed to the pound joining the narrow band of the ERM at a central parity of 2.95 marks and to meeting the convergence tests, which could still prove tricky on the borrowing side. Wheeling out this formula when the pound is looking a trifle peeky has already become a tradition and duly worked as intended. With time and use, it is also raising the suspicion that the formula may be stuck in the old groove of 'when the time is right', which took ten years last time.

If joining the narrow bands is a desired target rather than merely a talisman of EC political correctness - and some doubt the value for the economy of any further early loss of exchange rate flexibility — then there should be some urgency in the matter. The start of Britain's EC presidency at the beginning of next month was once favoured as a symbolic moment. The cautious see more virtue in waiting at least until the Bundesbank starts adjusting monetary targets or interest rates in the autumn.

Meanwhile, the supposedly momentous nature of the Chancellor's decision on timing may soon be put in some perspective. The governor of the central bank of Estonia has long stated his intention of introducing the tiny country's new currency, the kroon, by the end of June and immediately pegging it to the mark within a 3 per cent range.

#### Free from Lloyd's

loyd's ruling council faces a stormy annual meeting next week. David Coleridge, the chairman, may be in two minds on whether he would prefer to have the results of all the pending enquiries and reports to hand when he rises. Sir Jeremy Morse, for instance, must surely conclude that regulation and operation of the market should be separated and there will be disbelief if Sir David Walker fails to find more than bad luck in the operation of the worst excess of loss syndicates.

Mr Coleridge certainly needs to have on the table a rescue plan for the hardest hit names that will offer them some genuine comfort over losses already incurred without antagonising more fortunate members, many of whom are up in arms about the latest levy and the lack of pain being suffered by so many of the inside members. One measure that might appeal to both groups would be a facility for names with big losses compared to their resources to be offered interest-free loans to spread the pain over several years. This would have to be paid for and might not be enough for the worst cases.

Lloyd's has won an important point in the American courts over jurisdiction. In framing its plans, however, the council knows the tide of litigation still threatens to push the market into a downward spiral, most recently shown by the collapse of the market for errors and omissions insurance, just as underwriting prospects improve.

### BT answers call of global market by targeting company networks

Mark Newman

looks at the barriers BT must overcome

in its aggressive

drive to compete on a world stage

nstead of going to each local telephone operator to piece together its European private telecommunications network, Unilever, the Dutch pharmaceuticals group, decided two years ago to bring in an outside company to build and manage the whole network. Sprint, the American long-distance telephone operator, won the contract. The belief that other multinational companies would also use an outside specialist to package their telecommunications systems, was, however, making a big im-pression on one of the losing bidders — BT.

While media attention has focused on the former British Telecom's £100-per-second profits over the last couple of years, lain Vallance, BT's chairman, has got on with developing the utility into a global communications com-pany that will be able to win business like the Unilever contract. During this time, BT has become probably the world's most aggressive global telecommunications company. A report by the Yankee Group, the American industry consultant, found that BT is the largest global provider of spe-cialist data communications services. A survey of the world's largest telecommunications users carried out by Deloitte and Touche, the American management consultant, concluded that BT is one of the three telephone operators most likely to emerge as global suppliers of a range of telecommunications services.

Being a global telecommunications company means offering a full range of basic and advanced services to big businesses in the world's main business centres and not just to companies in your home market. You do not have to own a telephone company in each country where you want to sell services. The wave of deregulaworld's richer nations makes it possible for companies like BT to buy telephone lines from an operator in another country and re-sell these lines to its customers.

BT has opened two routes to market its global telecommunications services. The first is an umbrella organisation for a range of services known as Global Network Services). This, according to the Yankee Group, supplies 26 per cent of the total market for global



Outside line: Iain Vallance, chairman, sees Syncordia as the wind beneath the wings of BT's flight overseas

services, just ahead of Sprint. Not content with this market lead, BT has embarked on a £300 million programme to raise its market share above 40 per cent. according to Peter Morley, its market channels manager. This would raise the number of national markets in which BT has a direct presence from 23 to 62 by 1995.

GNS is no longer BT's only vehicle for global services. Last September, the group announced the formation of a new company called Syncordia aimed at providing voice as well as data communications networks to multinational companies. Syncordia is headquartered in Atlanta, Georgia, and BT says it is entirely separate from GNS.

Even before the official inauguration, BT had been seeking to bring in partners for Syncordia that would have sealed its separate identity. For to Deutsche Telekom, the German state-owned telephone operator, and Nippon Telephone and Telegraph of Japan. In April, talks with the German operator collapsed. It had formed a separate company with France Telecom. the French telephone operator, a few weeks earlier to pursue the same sorts of projects as Syncordia. Fundamental differences of opinion over the management and

marketing structure of Syn-

team up with BT.

Before thoughts of Syncordia, only forays overseas had been to buy a mixed bag of mainly North American companies in diverse sectors of the telecommunications

hey came in at a time when BT was still bathing in postprivatisation euphoria and was unsure about where its future lay. As Richard Marriott, BT's director of corporate strategy, says, it was a time when "a thousand flowers bloomed for BT." The thousand flowers are now being pruned back. BT has divested itself of most of the businesses it bought in the

1980s. This week, it agreed to sell Mitel, a Canadian telecommunications equipment bought a 5 l per cent stake, to a group of investment partnerships headed by Schroder Ventures.

The sale of Mitel, for which BT will receive C\$256 million (£116 million) less than it paid for the stake, brings to an end BT's involvement as an equipment manufacturer. Patrick Wellington, industry analyst at County NatWest, argues that when BT bought control of Mitel in 1986, it wrongly thought that "the only way to

cordia meant that it was easier control the customer was to for them to go it alone than control the telephone equipment".

Acquisitions, which also brought a costly indirect stake in the American cellular telephone market, are no longer central to BT's overseas strategy. Its fingers were badly burnt in the post-privatisation buying spree, and it is wary of making another expensive mistake. The experiment may have cost BT about £1 billion during this period, according to Laurence Heyworth, telecommunications analyst at Robert Fleming, if the fall in value of its investments is combined with the cost of

financing them. In future, BT will only buy into companies if they help it to meet its customers' requirements. Mr Marriott says this could mean buying private telephone networks of large

companies, which could then be converted into public networks.

American Telephone and Telegraph, Sprint, and state relephone utilities in Europe are looking for a share of the same market. BT has, at least, been the first to set up a company specially devoted to serving multi-national companies.

Evan Miller, analyst at Shearson Lehman in London, estimates that it has spent about £50 million building its Syncordia network, staffing the operation in Atlanta and putting people on the ground in North America, Europe, and the Pacific Rim, where it will be providing a service.

Putting this into context, £50 million represents 0.02 per cent of BT's total capital expenditure in the financial year 1991-2. BT's fortunes at

"A loyalty programme

that improves my style

in St. Moritz...?"

home may change that. Mr Vallance acknowledges that revenue growth from UK operations will slow as a result of competition from new operaiors such as Mercury Communications and the cable television companies. Diversification overseas might be seen as a means of maintaining overall revenue growth.

While BT is seeking to poach accounts overseas, forign companies are aiming to take business from BT. The trend for companies to con-tract their private telecommunications requirements to outsiders is recognised as a principal factor affecting telephone operators such as B3 over the next few years, but opinion is divided on whether Syncordia is the right solution at the right time.

uṣan Ablen, a semor editor at Analysys, the Cambridge telecommunications consultant, believes that leading users should be cautious about out-sourcing for two reasons. First, she argues not all the players trying to enter the global services market will succeed. Second, the pace of change in technology and regulation means that longterm agreements negotiated now may not be to the advantage of the user a couple of years from now.

Even if industrial companies are prepared to outsource, there are doubts that Syncordia will be able to win business in markets in which BT has no previous track record and knows little about local companies and their requirements. This is precisely why it wanted Deutsche Telekom and Nippon Telephone and Telegraph to join the consortium and why there is speculation about it finding an American parmer.

If BT cannot reach agree ments with companies that can unlock the door to local markets, it may have difficulty winning business. Meanwhile, it is not certain that there is a complete consensus within BT about the internationalisation of the company. Michael Hepher, BT's eroup managing director, told a conference in London last year that there was a danger of globalisation becoming "a

# THE TIMES CIT

#### Big change for 'smaller' analyst

GEOFF Douglas, voted ana-

lyst of the year at the PLC

Awards Dinner at London's Grosvenor House Hotel earlier this year, and ranked number one among followers of the smaller companies sector for each of the past five years, has jumped ship from Smith New Court to BZW. Douglas, 44, due to start at BZW in September, and originally a building materials and industrial holding companies analyst, has specialised in smaller companies since the early days of the Unlisted Securities Market. At BZW he will replace Andrew Holland. who has held that position for the past four years but is now off to South Korea to run BZW's research operation there. Holland who starts in Korea on Monday, and who had long expressed a desire to work abroad, is moving there with his pregnant wife and child. Bill Smith, head of research at BZW, is quick to scotch rumours that the firm had been running down its smaller companies coverage. We were number two in Extel for smaller companies last year, and long-term, it is a very important area for us," he says. "A number of our larger corporate dients started as smaller company clients quite some time ago, and so it has been and continues to be important to us." Douglas will head a sizeable team including two analysts and two salesmen as well as market makers and corporate



#### Secret state

A SURVEY commissioned from Dewe Rogerson by the Ministry of Wallonia contains both good news and bad news for the French-speaking southern part of Belgium, which is extremely keen to woo foreign investors. The good news is that, according to the survey, more than 1,000 of Britain's most profitable companies have considered locating some part of their business in continental Europe. The bad news is that only one in three of the companies surveyed knew where Wallonia was. "The results told us that we have a lot to do," commented Jean-Marie Agarkow, deputy general manager of the ministry's office for foreign investors.

#### Clean break

EMPLOYEES of Japanese investment houses in London should perhaps be aware of the fact that the bathing habits of Western businessmen are not going down at all well in Japan. An exclusive public bath in Kofu, west of Tokyo.

aimed at wealthy executives, recently took the radical step of putting up a "no foreigners" sign after Westerners failed to observe the fastidious rules of Japanese bathing etiquette. Foreigners apparently insisted on standing up in the showers, thereby splashing their more decorous seated neighbours. and were also guilty of entering the communal bath still covered in soansuds. The Japanese health authorities have now ordered that the xenophobic sign be taken down, but if the Japanese really want to dissuade foreigners from participating they could do worse than copy the Zing Hua Yuan bath house in Peking, which specialises in so-called "health baths" of milk, vine-gar, tea, and coffee, the latter made up of gallons of luke-warm Maxwell House.

Rushdie viewing A SURPRISE appearance by author Salman Rushdie quickly became the main focus of attention at a private viewing of the Royal Academy of Arts Summer Exhibition on Tuesday night, where a host of City and business figures were the guests of management consultant A T Kearney. Rushdie's attendance, it appears, had nothing to do with AT Kearney itself, but was due to his late departure from an earlier private viewing for guests of the RA itself. Angus Walker, AT Kearney's man-aging director, says he is not the least surprised Rushdie's visit was prolonged. "There were 1,700 works and only

CAROL LEONARD

two hours to see them."

#### **BUSINESS LETTERS**

#### Maxwell conscience payments panies may even have paid some corporation tax. How much conscience money will From Mr E.J. Henbrey

Sir. Mr Peter Lilley has announced the formation of a Government trust to solicit contributions on behalf of the Maxwell company pensioners. He is looking for conscience payments from those many financial institutions which he believes profited handsomely from legitimate business with Maxwell over

Over those same years the Exchequer has no doubt profited handsomely from the business conducted by Max-

VAT would have been collected, PAYE would have been deducted from employee earnings and the Maxwell com-

From C.P. Pountney

Sir. Congratulations to A

Kensall and The Fellowship of

Engineering for running the

Engineers to Japan scheme. It

is certainly true that pro rata

Japan has many more engi-

neers in higher management

than Great Britain. It is also

true that Japanese engineers

have far better status in their

country than British engineers

here, who languished 14th out

of 18 professions in a Times

survey (November 4, 1991).

Having worked with Japanese

engineers, to my knowledge

they are not technically better

than ours; it is in application

and dedication that they score.

Hopefully these qualities

will be brought back to ensure

that engineering once again

occupies a place near the top of the professions.

Yours faithfully.

POUNTNEY,

112 High Street

COLIN PORTER

#### Engineering qualities Venerable jokes

Yours faithfully

40 Corringway,

EJ. HENBRĚY,

Mr Lilley contribute?

Should any financial institu-

tion be minded to make

conscience payments to the

new trust, can Mr Lilley assure

them that those payments will be corporation tax deductible.

either as ordinary business

expenses or as charitable

To make such payments tax deductible would ensure the

Exchequer made some contri-

From Mr H. D. Harvey-Kelly Sir, Are there any genuinely new jokes? Carol Leonard in City Diary (June 11) gave another definition of an econ-omist. I heard it 20 years ago, applied to the prime minister Ireland, Dr Garret Fitzger ald (also an economist). At a cabinet meeting he was reputed to have said to a proposal from one of his ministers: "It's all very well in practice, but will it work in theory?"

His arch-rival, Charlie Haughey, when prime minister was reputed to have taken his cabinet out to dinner at a well-known restaurant. When asked by the head waiter what he would have, he said a steak. 'And what about the vegetables? He looked round the table and said: "Oh they'll have the same."

Neither joke was new then but they said it all. Yours faithfully H. DENIS HARVEY-KELLY Pinel-Haute Rive. 47380 Mondar, France.

... Well, I'll be a Flying Dutchman!"

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All flights on KLM and our partner airlines, KLM Cityhopper, **EAirUK** Northwest & Air UK (including domestic) qualify towards your 'Flying Dutchman' Programme.

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#### **KENWOOD**

Appliances

plc

(Incorporated and registered in England and Wales under the Companies Act 1985. Registered No. 2390006)

#### Placing and Public offer by **Schroders**

of 23,226,386 ordinary shares of 10p each at 285p per share payable in full on application

of which 11,613,193 shares are being placed and 11,613,193 shares are being offered to the public

The application lists for the shares which are the subject of the Public offer will open at 10.00 a.m. on 24th June 1992 and may be closed at any time thereafter. The procedure for application and an Application Form in respect of the Public offer are set out below. It is expected that listing will become effective and that dealings in the shares will commence on 1st July 1992. Upon Admission, the shares which are the subject of the Placing and the Public offer will rank pari passu in all respects with the existing issued ordinary shares of Kenwood Appliances plc and will rank in full for all dividends or other distributions thereafter declared, made or paid on the ordinary share capital of the Company.

The shares have not been and will not be registered under the United States Securities Act of 1933 and may not, subject to certain exceptions, be offered or sold within the United States. This document should not be distributed into the US.

Share capital immediately following the Placing and Public offer Issued and fully paid Authorised £20.167.874.30

in ordinary shares of 10p each Indebtedness

At the close of business on 29th May 1992, the Group had outstanding borrowings or indebtedness in the nature of borrowings of £40.8 million, comprising unsecured loan notes of £1.9 million, obligations under finance leases of £0.1 million, other borrowings or indebtedness in the nature of borrowings of £37.7 million (of which £0.4 million was unsecured) and other contingent liabilities of £1.1 million. At the same date, the Group had cash balances of £0.7

Save as aforesaid, and apart from intra-group liabilities, neither Kenwood Appliances plc nor any of its subsidiaries had at that date any mortgages, charges, loan capital (whether outstanding or created but unissued) or any other borrowings or indebtedness in the nature of borrowings, including bank overdrafts, liabilities under acceptances (other than normal trade bills), acceptance credits, hire purchase commitments, obligations under finance leases, guarantees or other material contingent liabilities.

Terms and conditions of application - Public offer 1. The contracts arising from acceptance of applications — PROJEC OTTES.

1. The contracts arising from acceptance of applications will be conditional on the admission of the ordinary starse capital of the Company, issued and new being issued, to the Official List of the Loudon Stock Eachange to Loudon Stock Eachange or or before 7th July 1972 and on the Collect Agreement referred to in section 12 of Part 5 of the Prospectus bettoning wholly monodificous and not being terminated before such associatement. Cheques or busher's depairs for amounts psychie on application may be presented for payment before such conditions are restarted and the application moneys will be kept in a separate bank account and, if such conditions are not attisfee, will be returned (without interest) by crossed cheque in favour of the application the post at the clock of the application in the address of the fact remained applicates. It is expected that admission of the ardinary above capital of the Company to the Official List will become effective on its July 1972.

2. Subject to these terms and conditions, Schroders measures the right to reject in whole or in part or to acade down any applications including, in particular, multiple or suspected multiple applications, and to present any chequest or banker's dustin for payment on receipt. The right is reserved to reject any application in respect of which the application; cheque or banker's dustin to payment or receipt. The right application is not accepted for fever absents than the number application is not accepted, or is accepted for fever absents that the number application incorps, will be returned (without interest) by sending the application believe of the application give application; chaque or businers dustin or a crossed chaque in favour of the applicantial through the post to the address of the fine-samed applicants at the right of the person(s) emitted to it. Schroders further measures the right to breat as walld and blading upon the applicants; and the instructions or is not accompanied by a power of although where he accessary. mpenied by a power of attorney where necessa

3. Applications (other than those under the larges of the Employee priority offer referred to be paragraph. 5 below? must be made on the accompanying Application Form. By completing and delivering an Application Form you as the applicant(s) (and if you sign the Application Form e behalf of somebody else or a exposition that person or corporation):

(i) offer to purchase the number of shares specified in your Application Form (or such smaller number for which the application is accepted) on the terms and subject to the canditions set out in this form (of which the Procedure for application forms part) and subject to the Prospectus and the memorandum and articles of association of the Company;

Prospectus and the memorandum and articles of association of the Company;

(ii) sutherise Lloyds Bank Fit to send on behalf of Schroders a leaser of acceptance for the
number of shares for which your application is accepted and/or a crossed cheque for any
moneys returnable, by post (without intenst), at the tisk of the person(s) entitled to it, to
your address (or, in the case of joint applicants, to that of the first-named applicant as set or
in your Application Form) and to do sit integes necessary to procure that your name (togethe
with the nume(s) of any other joint applicant(s)) isture placed on the register of members of
the Company in respect of such starces the entitlement to which has not been duly
renounced.

(iii) agree that, in cansideration of Schroders agreeing that it will not print to 9th July 1992 sell any of the shares offitted to any person other than by means of the procedures referred to it the Prospectus, your application anny not be revoked until after 9th July 1992 and that this paragraph shall constitute a collateral contract between you and Schroders which will become binding on despetch by post to or, in the case of applications delivered by hand, receipt by Lloyds Bank Pic, Register's Department, Issue Section, P.O. Box 1000, 2nd Floor, Boks. House, 80 Cheapaide, London ECZV 6EE of the Application Foot:

House, 80 Cheapside, London ECN 6EE of the Application Fourit warment that your remistence will be honouned on first presentation and agree that, if such chapter or bunker's death is not so honouned, you will not be embled to receive a leight of acceptance in respect of the absence applied for or any nights or distributions in respect of such sheets embles and until you make payment in cleared funds for such sheets and such payment is acceptantly by Schroders, which acceptance shall be in its absolute discretion and on the beats that you indemnify both the Company and Schroders against all costs, damages, losses, expenses and Babilities arising out of or in connection with the fallows of your remittance to be honouned on first presentation and that at any time prior to unconditional acceptance of such keep symment Schroders may (whichest prejudice to other rights) avoid the agreement to sell such shares without hisbility to you and may sell such shares to some other persons.

(v) agree that any letter of acceptance to which you may become entitled and moneys returns to you may be retained pending clearance of your remistance and such moneys retained v

their this interpect of those shares for which your application has been received and is not rejected, allocation of such shares to you shall be constituted, at the election of Schroders, either by notification to the London Stock Exchange of the bests of allocation (in which case allocation shall be on that besist or by the determination of the number of shares to be allocated pursuant to the arrangements made between Schroders and Lloyds Bank Pic

(vii) agree that all applications, acceptances of applications and contracts resulting from them under the Offer shall be governed by, and construed in accordance with, English law and that you submit to the luxification of the English courts and agree that nothing shall limit the right of Schroders or the Company to being any action or proceedings in connection with any such applications, acceptances or contracts in any other manner permitted by law or in any court of competent jurisdiction;

(via) agree, on request by Schröders, to disclose promptly in writing to it any information which at mer request in connection with your application:

(in) If the laws of any place outside the UK are applicable to your application, warrant the have complied with all such laws and none of the Company, Schroders or any of their respective agents will infringe any laws outside the UK as a result of their acceptance.

werenest that, if you sign an Application Form on behalf of somebody else or a corporation you have the authority to do so and that such other person or corporation will be bound accordingly and will be downed also to have given the confinuations, wereastest and undertakings contained in these terms and conditions of application; (vi) confirm that in making this application nather you not any person on whose behalf you are

warrant that no other upplication (not being an application under the terms of the Employee petocky offer) is being made by you for your own account or by another on your behalf or for your benefit and with your knowledge for such purpose or, if you are applying as agent or nomines of another, no other application is being made by you (not being an application as aforesaid) as an agent or nomines for that other person and the other person is not, to your knowledge, acting in concert with any person or persons as aforesaid;

(uin) seamant that you are not a person in the United States as provided in Rule 900 moder the US Securities Act of 1933 and are not applying on behalf of, or with a view to re-other, sale, retunctions, transfer or delivery to, or for the benefit of, any such persons.

(viv) agree that, having had the opportunity to read the Prospectus, you shall be deemed to have had notice of all anisometics and representations concerning the Company and other members of the Group combined therein;

(vv) except to the extent that you delete points (I). (ii) and (iii) set out below flux 7 on the Application Form, warrant that you are not any such person as there referred to Thi

(rvi) warrant that you are not, and are not applying on behalf of a person who is, under 18 years of age on the date of your application other than for the benefit of a minor as described in

The basis of allocation in respect of applications made on the accompanying Application Form will be determined by 5chroders in its absolute discretion

was or decembrated by activations at an antonian classrosson.

5. In accordance with the arrangaments described under "Special atrangements for employees in the Public offer" in section 7 of Part 5 of the Prospectus, up to 10 per cent of the ordinary shares which are the subject of the Public offer are reserved in the first instance for applications for the benefit of full and part-time employees of the Group in the UK employed on 16th June 1992, non-securitive directors and certain retiress of the Group made pursuannt to the Employee priority offers in such applications must be smale on the Pink Application Forms which are being made available to such persons. The persons eligible to apply on Pink Application Forms respectited in section 7 of Part 5 of the Prospective and in the Pink Application Form. Pensons eligible to apply on such forms may also make a storgle application on the Application Form. Because applications under the Employee priority offer will be trusted as having been made under the Public offer, subcas the directors have, at their absolute discretion, after consultation with Schroders. rejected the application.

No person receiving a copy of the Prospectus or an Application Form in any territory other than the UK may treat the same as constituting an avoitation or offer to him, any should be in any event are such form unless, in the relevant territory, such an invitation or offer could be refully be used to him or such form could herefully be used without continuention of any registration or other. of any registration or other ion by any person outside the UK or such from could lessfully be used with corp or legal requirements. It is a condition of any application by a characteristic behavior of the lates of any rele regulatory or legal requirements. It is a common or any speciment are requirement, in common or that he has satisfied hisself as to full observance of the lives of any relevisti sertiony in common with the application, including obtaining any requisite governmental or other consents which may are required and compliance with any other requisite formulates, and paying any lastes, transfer or retreat these due in any such tentitory. The Prospectus and the other decommon relating in the Office stars and the other decommon relating in the Office stars and common or other authorities other than relevant authorities in the UK.

The shares which are being officerd have not been, and will not be, negistered under the US iscannics Act of 1933, and, subject to contain exceptions, shares may not be offered or sold within the United States. The beams and conditions of application incorporate a warranty that the applicant a text in the United States, and is not applying on behalf of, or with a view to re-offer, sale. Estumption, instanter or delivery to, or for the barefor of, any person in the United States. Supplication application incosts on letters of acceptance will contain a warranty as the same effect by or on behalf of the person(s) in whome name(s) the shares are to be registered. In addition, until 0 days after the date of the Prospection, an other or sale of the shares within the United States by my dealer (as defined in the US Securities Act of 1933) (whether or not participating as the offering) way violate the negletization requirements of the US Securities Act of 1933.

Words and expressions defined in the Prospectus have the same attendings in those terms and additions, unless the content requires otherwise.

Basis of acceptance and dealing arrangements

Basis of acceptance and dealing arrangements

Applications must be received by 10.00 a.m. on 24th Jane 1992, by post or by hand to Lloyds Bank Pic, Registrar's Department, Issue Section, P.O. Box 1000, 2nd Floor, Bolas House, 30 Cheapside, Loudon SC2V GEE. The application lats will open at 10.00 a.m. on 24th June 1992 and will close as soon thermaker as Schroders may determine. Acceptance of any application will be affected at the election of Schroders either by notification to the London Stock Berhange of the basis for allocanon or by notification of such acceptance to Lloyds Bunk Pic, Registrar's Department, Issue Section, PO Box 1001, 2nd Floor, Bolas House, 50 Chespoide, London BC2V GEE. The basis on which applications have been accepted will be amounted as soon as possible after the application lets close. It is especial that temporary documents of tide, in the form of renounceable letters of acceptance, will be posted to successful applicants on 30th June 1992 but will not be negotiable until lat July 1992. Dealings in the shares are expected to commence on 1st July 1992. Dealings prior to receipt of renounceable letters of acceptance will be at the tisk of applicants. A person so dealing must recognise the dak that an application may not have been accepted to the extent anticipated or at all.

A necessful applicant may sell or otherwise dispose of some or all of the shares in respect of which his application has been accepted by execution of the form of remundation on his letter of acceptance and delivery of the letter of acceptance to the impalence.

Persons who lodge letters of acceptance (duly completed in accordance with the instructions contained in them) for registration under the Office by 3.00 p.m. on 6th August 1992 will not be required to pay any registration feet (or stamp duty extent polary enserve tax ("SDRT")) upon seal registration. After this time, shures will be benefitered by meeter of an instrument of bisnesses which will normally attent a charge to stamp duty. Share cardificates will be desputched by first class post

individual shareholders will also have the right to have shares up to a total value of £9,000 (ducinaling any shares purchased under the Employee palestry offer) allotted or transferred is (including the Corporate PEPs) within 42 days after Admission.

Stamp duty and stamp duty reserve tax oes have been advised that in relation to the Public offer:

(a) no charge to of priores stamp duty will arise on the transfer to applicants of shorts represented by renounceable letters of acceptance.

no SDRT will be payable on the registration of shares obtained pussuant to a letter of acceptance (whether or not they have been renounced prior to registration); and

the initial purchaser of rights to shares uppresented by a letter of acceptance will not be liable to SERT except where sections 99 or 96 of the Farance Act 1986 apply chundly these sections apply where the applicant is, or is a nominee for, whith a pursue whose business is, or includes, issuing depositary receipts or a person whose business is, or includes, the provision ented by a letter of acceptance will be liable to SDKT purchaser of rights to shares represented by a letter of acceptance will be liable generally at the rate of 50p per £100 (or pen thereof) of the consideration paid.

above statements are intended as a general guide to the current position. Any person who has find for shares in the Flacing is referred to the placing letter for details of his stamp duty and IT position. Any person who is in any doubt as so his position abould commit his professional

Procedure for application — Public offer

The following instructions should be read in conjunction with the Application Form.

Insert in Box 1 (in figures) the number of shares for which you are applying, phications must be for a minimum of 100 shares and m one of the following

• for more than 100 shares, but not more than 1,000 shares, in a multiple of 100 • for more than 1,000 shares, but not more than 5,000 shares, in a multiple of 500

• for more than 5,000 shares, but not more than 10,000 shares, in a multiple of 1,000

 for more than 50,000 shares, in a multiple of 10,000 shares. An Application Form for any other number of shares may be rejected.

Insert in Box 2 (in figures) the amount of your payment. amount of your cheque or businer's draft should be 283p multiplied by the number sures inserted in Box 1.

3 Sign and date the Application Form in Box 3. The Application Form may be signed by someone else on your behalf (and/or on behalf of any joint applicants)) if duly authorised by power of attorney, pursuant to which this is done for a copy certified by a solicitor) must be enclosed for inspection.

A corporation should sign under the hand of a duly authorised officer whose representative capacity must be stated.

4 hasert your full name and address in BLOCK CAPITALS in Box 4.
Applications may ordy be made by persons aged over 18. However, a parent,
grandparent or guardian of a person under 18 may apply for the benefit of that minor.
To apply for the benefit of a minor, you should put your own name in full in Box 4 and
complete the minor's details box, within Box 4, with the full names of the minor and
the minor's date of birth. You are not thereby precluded toom making a single
application for your own benefit. See notes 6 and 7 for joint applications.

5 You smart pin to the completed Application Form a single cheque or banker's draft for the full amount payable. Your cheque or banker's draft trust be payable to "Lloyds Bank Pic AC Kentwood Appliances pic Offer" for the amount payable on application inserted in Box 2 and should be crossed "Not negotiable".

No receipt will be issued for this payment which must be solely for this application. Your cheeper was to seeked and any payments which must be sweet on use appearance. Your cheeper or banker's chaft must be drawn in sterling on an account at a branch (which must be in the UK, the Channel Islands or the liste of Man) of a benk which is either a number of the Landson or Scottish Clearing Houses or which has arranged for its cheques and banker's during to presented for payment through the clearing facilities provided for the members of those Clearing Houses and must bear the appropriate sorting code number in the top right hand corner.

Applications may be accompanied by a cheque or banker's dealt drawn by son other than the applicantist, but any moneys to be returned will be sent by crockeque in favour of the person(s) named in Boxes 4 and b (if any). if you are also applying on the Pink Application Form, you must pin a separate cheque or banker's draft to each completed Application Form.

6 You may apply jointly with up to three other persons.
If you do so, you must then arrange for the Application Form to be completed by or on behalf of each joint applicant (up to a maximum of three other persons, in addition to the first applicant). Their full names and addresses should be put in ELOCK CAPITALS in Box 6. Letters of acceptance in the names of joint applicants will be sent to the applicant named in Box 4.

IMPORTANT: If you make a joint application, you will not be able to transfer the shares into a PEP. If you are interested in transferring your shares into a PEP, you

7 Box 7 must be signed by or on behalf of each joint applicant (other than the first applicant who should sign in Box 3 and complete Box 4). If any individual is signing on behalf of any joint applicants), the power(s) of attorney (or a copy (copies) certified by a solicitor) must be enclosed for inspection.

If you are mable to warrant in the terms of any of points (i), (ii) or tiil) set out low Box 7, you must delete the relevant warranty and give such further information

as is requested. You must send the completed Application Form together with the cheque or bunker's death by post, or deliver it by hand, to Lloyds Bank Fic, Registrar's Department, Issue Section, P.O. Box 1000, 2nd Floor, Bokss House, B0 Chespsude, London BCZV 6EE so as to be received not later than 10.00 a.m. on 34th Jure 1922. If you not your Application Form, you are recommended to use first class post and allow at least into moving days for delicary. Forms will not be accepted. Multiple or suspected multiple applications may be rejected in their entirety.

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#### Key information

Kenwood is an internationally-recognised brand name and the Kenwood Group is a leading European manufacturer and supplier of food preparation appliances. The Group markets products with a reputation for quality and durability and is best known for the Kenwood Chef mixer.

Kenwood's strategy in recent years has been to improve and expand its core range of food preparation products and to realise more of the potential of the Kenwood brand name. Key to this has been the introduction of new product ranges and a continuing process of improving existing products. It has also broadened the geographical spread of its operations. Group sales are split approximately one third to each of the UK, Continental Europe and the rest of the World.

In the five years ended 31st March 1992, the Group's sales have risen from £65.2 million to £92.1 million and operating profit has risen from £1.4 million to £9.5 million.

Kenwood's improved capital base following the Offer will enable the Group to finance the development of more new products and to continue to broaden its geographical spread.

Trading record

Set out below is the Group's trading record in respect of its continuing activities for the five years to 31st March 1992, which has been extracted from the historical consolidated profit and loss accounts contained in the Accountants' report in Part 4 of the Prospectus. In particular, your attention is drawn to page 28 of the Prospectus which sets out fully the profit and loss record of the Group for the five years.

Year ended 31st March 1991 1990 £000 £000 £008 £0000 £000 76,009 92,056 66,740 65,166 62,438 Turnovez Operating profit before exceptional items, interest and other payments to 9,511 6,559 4,000 4,229 1.402 Thorn EMI Offer statistics Offer price per share 36,681,962 Number of shares in issue following the Offer Market capitalisation at the Offer price Percentage of enlarged share capital now being offered £104.5 million 63.3 per cent £63.5 million Net proceeds of the Offer £39.5 million Net proceeds receivable by the Company Historical earnings per share for the year ended 31st March 1992 16.4p 18.9p Pro forma earnings per share for the year ended 31st March 1992 Price-earnings ratio (based on pro forma earnings per share) 15.1 times Notional net dividend per share in respect of the year ended 31st March 1992 Gross dividend yield (based on notional net dividend) at the Offer price The bases and methods of calculation of the pro forms earnings per share, price-earnings ratio and gross dividend yield are set out in Financial information in Part 2 of the Prospectus. National Westminster Bank Pic is purchasing a total of 1,399,218 shares from existing shareholders in order to make those shares available under the ESOP options, details of which are set out in Additional information in section 6(e) of Part 5 of the Prospectus. The net proceeds receivable by the Company will be used principally to repay £33.4 million of outstanding bank loans.

Availability of documents

Birmingham 125 Colmore Row

Copies of this document, the Prospectus and the Application and from the following branches of Lloyds Bank Plc: Form may be obtained for a period of 14 days from

17th June 1992, from: J. Henry Schroder Wagg Kenwood Appliances plc New Lane 120 Cheanside Havant London EC2V 6DS Hampshire PO9 2NH Rowe & Pitman Ltd.

1 Finsbury Avenue London EC2M 2PA

Lioyds Bank Pic Registrar's Department 2nd Floor Boisa House 80 Cheapside London EC2V 6EE

55 Corn Street 113/115 George Street Edinburgh EH2 4TF

4 West Street Birmingham B3 3AD Havant Hampshire PO9 1PE 6-7 Park Row Leeds LSI 1NX India Buildings Water Street

132 Regent Street London W1A 4BH

53 King Street Manchester M60 2ES Newcastle Upon Tyne 102 Grey Street Newcastle Upon Tyne Liverpool L69 2BT

Copies of the Prospectus are also available for collection from the Company Announcements Office, the London Stock Exchange, Capel Court Entrance, Bartholomew Lane, London EC2, for a period of two days from 17th June 1992.

#### **KENWOOD** Appliances

ناه	inancial Services Act 1986. c offer by Schroders of 11,613,193 ordinary n application	shares of	f 10p each in Kenwood Appliances plc ("shares") at 285p per share, payable in	1. Form no.
	I/We offer to acquire		shares	
	payable in full on application on	the terms	by smaller number of shares for which this application is accepted) and conditions set out in this Application Form and the Prospectus semorandum and articles of association of Kenwood Appliances plc	2. Acceptance n
				3. Shares alloca
	and I/we attach a cheque or banker's draft for the amount		£	[
	payable to "Lloyds Bank Plc A/C Kenwood Appliances plc Of	ier"	(285p multiplied by the number of shares inserted in Box 1).	4. Amount rece
	Dated	1992	Signature	£
	Please use BLOCK CAPIT	ALS		5. Amount pays
	Forename(s) (in full)  Mr. Mrs. Ms. Miss or tole  Surname			6. Amount retu
	Minor's forename(s) (in fu		Date of birth	E
	Address (in full)			7. Cheque no.
	·		Postcode —	B. Splits registra
				I

Fill in Boxes 6 and 7 only when there is more than one applicant. The first or sole applicant should sign in Box 3 and complete Box 4. Insert in Box 6 the names and addresses of the second and subsequent applicants, each of whose signature is required in Box 7. N.B. If you make a joint application, you will not be able to transfer the shares into a PEP.

	Forename(s) (in full) Mr. Mrs. Ms. Miss or title Surname  Address (in full)  Postcode	Forename(s) (in full) Mr. Mrs. Ms, Miss or title Surname Address (in full)  Postcode	Foreneme(s) (in full) Mr. Mrs. Ms. Miss or title Surname Address (in full)
_ 	Signature	Signature	Fostcode

Except to the extent that you delete any of the following, you warrant that:

\_

(i) I We amount not applying as, or as (a) nominee(s) or agent(s) for, (a) person(s) who istate or may be persons menhaned in section 43 or section 40 of the Figure Act 1980 (depositary receipts and clearance services).

(ii) I We am are not applying as, or as (a) nominee(s) or agenits) for, (a) person(s) who issure (a) market maken(s) in the shares of Kenwood Appliances pic within the meaning of section Si of the Finance Act 1986. If this warranty is deleted, please state the date on which application for registration as a market maken in respect of the shares was made to the London Stock Exchange

(iii) I We arrive not applying for registration as, or as (a) nominee(s) or trustee(s) for, a body of persons established for charitable purposes only if this warrantify is deleted, please state name of charity and registered number (where applicable).

Applications must be received by 10.00 a.m. on 24th June 1992. The completed Application Form together with a cheque or banker's dealt for the amount psychic should be posted, or delivered by hand, to Lloyds Bank Pic, Registrar's Department, Issue Section, P.O. Box 1000, 2nd Floor, Boks House, 80 Cheapside, London ECA' 6EE.

Any person signing this Application Form under a power of attorney must enclose the original power of attorney (or a copy certified by a solicitor) for inspection.

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URSDAY JUNE 18 199

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#### **GOVERNMENT** OF THE CAYMAN ISLANDS

The Government of the Cayman Islands has a vacancy for the position of:

#### **AUDITOR GENERAL**

The Cayman Islands are a British Crown colony in the West Indies located 450 miles south of Miami, Florida. A successful offshore financial centre and popular tourist destination with a population of 28,000, they enjoy one of the highest living standards in the Caribbean.

The duties and powers of the Auditor General are prescribed in the Public Finance and Audit Law. In particular it is the duty of the Auditor General to examine, enquire into and audit the accounts of the Accountant General and of other accounting officers in respect of public monies, stamps, securities, stores and any other public property.

The Auditor General, who is head of the Cayman Islands Audit Office, is directly responsible to the Governor for the auditing of all Government

Applicants should hold a relevant professional qualification and should have at least 10 years experience, including a period at senior administration level.

Salary will be CI\$ 59,076 pr annum tax free (CI\$ = US\$ 1.20). Benefits include air passages, medical care and a Contracted Officers Supplement of 15% of salary paid monthly. Apponitment will be ona two year contract.

Application forms, together with recruitment notes, are available from:

The Cayman Islands Government Office Trevor House 100 Brompton Road **London SW3 1EX** 

Telephone:071 823 7613

Completed application form with a curriculum vitae should be returned by 3 July 1992.

#### THE INSURANCE OMBUDSMAN BUREAU

The Insurance Ombudsman Bureau provides a Complaints Settlement Service for policyholders and investors who feel that they have been disadvantaged by a company which is a Member of the Scheme. An increase in workload has given rise to a need for a number of additional Assistants to help the Ombudsman in the investigation and resolution of complaints and disputes referred to him.

Successful applicants will have relevant expertise or experience in general insurance. They will have a formal legal or insurance qualification and have an aptitude for consumer dispute resolution. They will be competent to understand the papers relating to a case, negotiate with the policyholder or company and produce a final resolution, communicating facts and reasons in a clear, concise way.

Age will not be a restricting factor in this appointment as appropriate knowledge or experience is more important. Initial salary will be circa £20,000. A pensions scheme and season ticket loan are also available. Please send a comprehensive C.V. quoting reference (GEN/6/92) to:-

The Bureau Manager, Insurance Ombudsman Bureau City Gate One, 135 Park Street, London SE1 9EA. Tel: 071 928 4488. (Closing date: 30th June 1992).

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They now wish to appoint a Spanish speaking auditor to be based in London, but undertaking extensive travel to Spain and Portugal. Assuming audit responsibility for Genesis, the role will involve establishing and developing a systems based internal audit function in a young and dynamic environment

Metropolitan Life, with over \$140 billion Applicants, who must have well developed interpersonal and commercial skills, will most likely be recently qualified ACA/ACCA's, although others with relevant experience will not be excluded.

> Reporting to the UK audit manager, this is an exciting and high profile role in a forward thinking and expansion minded financial institution. In return for your ability and commitment they are able to offer a variety of career development opportunities based either in the UK or internationally.

For further details and to arrange an interview, please contact Adrian Simpson BSc ACA, at Barclay Simpson Associates, Hamilton House, 1 Temple Avenue, Victoria Embankment, London EC4Y OHA. Telephone 071-936 2601.



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> Box No 9049, PO Box Department, Times Newspapers, PO Box 484. London E1 9BL

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Accountancy Personnel

**EDUCATIONAL** 

TELEVISION COMPANY

FINANCIAL CONTROLLER

London

A Financial Controller is required for September 1992 for this newly

formed Company. The Company will employ a staff of Education

Officers and an editorial team who will publish the publications,

computer software, video and other materials which promote and

on the needs of schools for Channel 4 and the producers of

its schools programmes.

The Educational Television Company will publish annually a range of up

to 200 different titles and products which it will sell predominantly by mail order to schools in the UK. Its turnover in 1993 will be £2.5 million.

Working to the Chief Executive, the Financial Controller will develop and

oversee the financial strategy of the ETC; directly control the day to day financial running of the publishing operation and advise the

Chief Executive on new developments, pricing policy

and computer systems.

This key position will attract a qualified accountant with experience of

publishing and an interest in starting up a new business.

Based on a 3 year fixed term contract, the salary will be c £28,000 pa.

Please write for an application form to:-

The Personnel Department, Yorkshire Television Limited.

The Television Centre, Leeds LS3 IJS.

Closing date for applications: 1st July 1992.

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support the Channel 4 Schools Television Service, and will provide advice 🖁

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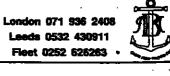
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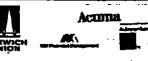
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# TRSDAY JUNE 18 1999

of a firm that

it once and for all.

apse, in October 1990, of

Polly Peck, a company Stoys

had audited since 1973 and

had grown to become its flagship client. It was quickly

followed by the collapse of Laventhol & Horwarth, Stoy's

American affiliate, the seventh

largest accountancy firm in

The litany of gloom continued with the demise of Roger Levitt's financial services group, another audit client.

This became one of the most

celebrated failures in the sector

since the Financial Services

The tale did not end there.

Stoys was auditor to Astra

Holdings, the munitions com-

pany being investigated by the

department of trade and in-

dustry. It audited Sock Shop.

which went into receivership

in 1990, and Citygrove, the falled property developer. In April 1991, Amber Day, the

fashion retailer, dropped Stoys

it was not a happy record: even allowing for the reces-

sion, the firm's clients ap-

Months passed, and Stoys

kept its head down. It broke

cover last week to announce a

ing. The prey was Finnie & Co.

ranked twentieth in the ac-

The merger might be the

first visible sign that Stoys is

making a corneback. Or per-

haps it is a sign that the firm

has been unable to make it on

its own. Either way, the scars

Adrian Martin, managing partner, and Dermot Mathi-

as, marketing partner, are leading the fight to restore Stoy's credibility. The 20

months since Polly Peck hit

the headlines have contained

difficult patch, the firm was

the economy is the western

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Anthony Reczek, for exam-

Derek Chrusciak is Mr

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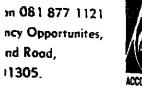
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VERSITY . OF RATHCLYDE

> BERKELFY MORGAN

RAINEE BROKER

London 071 936 2408 Leeds 0532 430911



ple, one of the partners in the Coopers & Lybrand Warsaw office, is from Scotland. Now in mid-career, he has returned to his father's birthplace. Reczek's opposite number at and commission shot year Ernst & Young Born in Gloucestershire of Polish par- $\operatorname{unifok} \operatorname{with} 2^{i \beta}$ 

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ents, Mr Chrusciak asked to be sent to Warsaw to develop patient of Sales Management. Unlike other firms, Ernst & adding other of a modern and buckers Young has undertaken addition of a modern and sophism of backets and ambitious programme of regional willing to combark appears and office openings in the state of the combark appears and office openings in the state of the combark appears and office openings in the state of the combark appears and office openings in the state of the combark appears and office openings in the state of the combart and office openings in the state of the combart and office openings in the state of the combart and office openings in the state of the combart and office openings in the state of the combart and office openings in the state of the combart and office openings in the state of the combart and office openings in the state of the combart and office openings in the state of the combart and office openings in the state of the combart and office openings in the state of the combart and office openings in the state of the combart and office openings in the combart and opening in the combart and "We have one third of our work outside the Warsaw CONSIGNA area so it is worth our while to full facts, call

BRIGHTON

on 2nd July 42

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FANCY & FINANCE

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open offices elsewhere," Mr Chrosciak explained. Although the returned ethc Poles are proving effective as bridge builders with gov-Trunent officials and the new ntrepreneurial class, their lives are not entirely easy.

"You will occasionally come across snide remarks about Plastic Poles'," Mr Reczek said. "When locals want to get at us they say we're 'not





Fighting back: Dermot Mathias, left, corporate finance partner, with Adrian Martin, managing partner

pretty shell-shocked and it took us all by surprise," Mr Martin says. "We'd never been through anything like that before.

Press enquiries at the time of the Polly Peck collapse were met by a wall of silence. Stoys now accepts this was a serious error of judgment. Mr Martin says: "When things went wrong on Polly Peck we took some advice from another Big Six firm and they said: 'Don't say a word to anybody, don't speak about Polly Peck, it will go away.' We really did believe that by not speaking to the press we were going to avoid fuelling the whole debate and eventually the thing would blow over. We had no idea that

people would focus on our role." From merger. To the disappoint-October 'If Maxwell had 1990 to January 1991. Stoy Haycome first, or ward felt the full glare of BCCI, I think public scrutiny. Mr Mar-Polly Peck would have been seen differently'

> traditional committee structure in which partners shared decisions. "It meant you had got some nice guys there but they weren't necessarily there to do a specific task," Mr Martin says. "You just cannot have five people collectively running a business like this." Individual partners have since

> dropped as auditor to Amber Day, Philip Green's colourful high street fashion retailer. The move was seen by many as the coup de grace for Stoys. but it insists it only lost eight audit clients during 1991. Mr Martin claims to have

> taken on many new clients in

that period, most of them in its

had it not been for the

been given specific responsibilities.

In April 1991, the firm was

classic target range private, family-run businesses. Stoys has always clung to the belief that if you catch a company early enough in its life cycle and follow it up the ladder, the rewards will follow, accordingly. Events of late 1990 would suggest it got its formula badly wrong, Mr Martin disagrees. "It was a unique situation. with the end of the eighties, that our type of client was perhaps more likely to succumb to the overgearing and

overtrading that was so typi-cal, and often encouraged by banks and brokers." Mr Mathias says other factors came into play. "Partly, it is just the geographic skew of our business. We are very much dominated by our large office in the South East and this was a service-industry South East-based recession."

Mr Martin argues that tim-ing was against the firm. "1 really think we were unlucky that Polly Peck came first. If Maxwell had come first, or BCCI, I think Polly Peck itself ouid nave deen seen in a verv different context."

Far from changing its strategy, the firm is actively courting family businesses. According to research conducted on its behalf, 76 per cent of all businesses with a turnover of £1 million or more are family controlled. Over half of private sector employees work within family controlled businesses, and about a third of all quoted companies are under family control. This is reason enough to stick to the old formula, Mr Martin says. He rejects any suggestion that Stoy's name has been tarnished so badly that larger companies won't

touch it. An auditor can sometimes claim to be powerless if a client deliberately furnishes false information. Stoys insists it deserves some credit for alerting financial regulators about the Levitt Group after spotting the danger signals. The infamous

letter to clients is another matter. Before the Levitt collanse, a letter on Stoy Hayward notepaper was issued to clients recommending Levitt's investment services. "That was quite clearly an embarrass-ment," says Mr Martin.

"To this day, nobody really knows quite how it came to be written. Our suspicion is that someone from the Levitt organisation phoned up and dictated a letter to somebody. It was a nonsense letter." Letters are meant to be

checked by partners before being sent out but this one apparently slipped through the net. Worse still, the usual disclaimer had been blanked out. Stoys accepted this stoically as just another in a string of calamities. "1 don't think

'Clearly the

below the

we could do anything at that time that was going to be right," Mr Martin says. anything that Stoys said or

did was going to be used in a cynical or snide way against us. Clearly the advice we had to keep our heads below the parapet for a while was the right thing to do." At the height of its troubles,

the firm lashed out at a socalled "whispering campaign by its larger rivals. This is still a source of some bitterness. "I think that the global six thought that they could discredit all the major national firms," Mr Mathias says. They though they could discredit Stoys, they could keep all the public company work for themselves, and I think they were quite effective in encouraging people to ques-tion Stoy's role at the time of the bad publicity. I'm quite sure that there was a camshot themselves in the foot. Having had a go at us, they are now having to answer the same comments themselves. We were a thorn in the side, if you like, of much bigger practices. We were I suppose for a period an easy target." The firm says it has not been

paign. "I think now they have

pushed into making mass redundancies as a result of loss of business although it has stopped taking on students who complete their training. "The problem now is that there is actually nowhere for them to go," Mr Martin says. "We have to prune to strength and encourage the weaker ones to go. Part of the problem pating normal levels of natural

wastage which hasn's happened during the advice we had to recession. People would be moving keep our heads on but there are no other there." The

parapet was the right thing to do' Finnie gives Stoys 176 partners and directors. 1,300 professional

staff and more than 50 publicly quoted clients. National fee income for the year to March 31, was £68 million. The combined firm remains the tenth largest accountancy firm.

The firm is focusing on companies in regional areas on the assumption that the Big Six will never be able to match its level of service. It will be fighting Grant Thornton and other competitors for a slice of

For Stoy Hayward's leading partners, what's past is past. The firm has emerged leaner and fitter, with a new manage ment style, and a loyal band of clients to support it. Time will tell whether the lessons have

Polonisation of the accountancy firms is high on the priorities of all resident partners. In most cases, the staff are already about 75 per cent

graduate recruits is probably higher than we would get in London," Mr Reczek said. Mr Chrusciak foresees mergers taking place with Polish accounting firms in the medium term, as a way of

#### Biting the bullet of audit exuberance

ROBERT

BRUCE

THREE documents were published last week which suggest that the accountancy profession is at last taking extraordinary measures to curb the occasional outbreaks of excessive commercial exuberance among the largest

The truth is marginally different. The firms have won a concession or two, and on a few fronts the battle is far from over. But the ethical guidance on the three areas of opinionshopping, specialist valuations and lowballing is spectacularly tough by comparison with what used to pass as rules. And to back up this attitude Cajec, the profession's joint ethics committee, has published some of the responses that it received on the first round of

On the question of specialist valuations, the views quoted are remarkable. It is obvious that the practice of an accounting firm taking a large fee for creating a valuation for a company's brand names and then taking a large fee for auditing that valuation has annoyed a lot of people.

But mostly it is Coopers & Lybrand that has annoyed people. The firm created the valuation of the newspaper titles in the Mirror

Group Newspapers' flota-tion. The other firms were furious. Hence the comments in the responses. "A substantial majority of firms indicated that the prohibitive route should be adopted", the background note to the guidance said. "Doesn't this just mean that all the other firms have ganged up on Coopers?" you ask at the press briefing. You get a stonewalling answer but the number of smiles around the table provide the real answer. The views quoted in the responses are solid. "The auditor brings many skills to bear in forming his opinion", one said "but his role is distinguished above all by the notion of independence. This hall-

mark of the audit process is immediately compromised if the auditor directly determines or is significantly involved in the determination of amounts to be included in the financial statements."

Or another: "In my view, it is time for the profession to 'bite the bullet' and give more substance to the requirement for independence. 'Biting the bullet' means that auditors must be prohibited from carrying out valuations for clients and then auditing their own

That is precisely what the guidance now laid down requires. The full draft guidance bans the practice and is out for final discussion until August 15. Cajec, however. made it plain that it really expects to only have to do a bit of fine tuning before the final rules take effect, probably in December. Coopers, however, remains unrepentant.

The firm has made it plain that it still thinks that if, in a large firm like theirs, the processes of brand valuation creation and audit can be properly separated by "chinese walls" then de no problem, but perception is somewhat different. Coopers will have to bow out on this one.

On the guidance on opinion-shopping there is little opposition to the rules. Everyone is agreed that a very difficult and unfair process should be outlawed. The difficulty is quite how to do it. If a company seeks to play off two accounting firms, in an attempt to blackmail its auditor to bend on some accounting principle or other, it is very hard to stop the practice. "Opinion-shopping", as one of the responses put it, "is undoubtedly a probiem, particularly for some small and mediumsized firms with listed company clients or large private clients. For these firms it is sometimes difficult to sustain their objection to a proposed accounting treatment when the client has already obtained a contrary view

from another, usually large, firm."

The only real solution is openness and that is what Cajec has gone for. "The member whose opinion is sought in such cases should ascertain the circumstances of his being consulted and all the other available facts relevant to formulating a professional judgment."And then "if the company or entity seeking the giving of a second opinion will not permit the member to make enquiries of the existing

auditor then he should decline to act".

In the third of Cajec's papers, more contentious issues arise. The paper covers the practice of lowballing, or predatory pricing as Cajee insists on calling it. This is simply where an accounting firm has pitched in an offer to do the work at a startling discount. In the United States various of the individual states' bodies have, or are, taking action. In New

York, a task force on the issue has come to the view that "severe lowballing of fees creates a presumption that auditors have a direct financial investment in the client, which would impair independence". In Texas the practice is already banned. A firm cannot offer services at a fee "that is less than the direct labour costs reasonably expected to be incurred in performing the service". lajec's paper on the problem is a first stage. It puts lorward three possible solutions and then asks for responses. A final paper will then be published and action taken early next year. The three solutions cover the wide range of possible solutions.

You can say that the market is free and so no action should be taken. You can follow the Texan route and compute a minimum fee based on direct labour costs. Or you can say that the system will be policed.

This is the solution that the working party which produced the report prefers. But it has been changed significantly since the first draft of the report. The basis is still secure. Any firm undercutting a rival significantly "should be aware that their perceived independence may appear to be threatened... Such firms should take care to allocate the appropriate quantity and quality of staff, both in terms of competence and time, to the audit."

When the working party produced its first draft, the word was that if a complaint of lowballing was made then the profession's own watchdog, the joint monitoring unit, would go in and investigate the relevant working papers to assess whether standards had plunged along with the fee. Now the report turns this around. Instead of insisting on a right to inspect the firms, it now advocates the demonstrate" that the work did not suffer.

An audit firm turning up at an enquiry with a sheaf of papers to demonstrate its high standards of audit work is a very different thing to a watchdog going in to have a rummage around in the audit files. Cajec should toughen its stance further on this one.

**LETTERS** 

More disclosure

is a ioint aim

From Mr J. Potter

The author is the Associate Editor of

#### Guide may have short-lived use

A MONTH after the Auditing Practices Board issued proposals for reform of the audit report, the Institute of Chartered Accountants has launched an eight-page guide, Undestanding an Audit, to explain the existing system.

Martin Sciclona, of Touche Ross, who developed the guide as chairman of the institute's auditing committee, said he was aware that it might be out of date within months but had been bombarded with requests, particularly by institute members wanting a simple explanation of directors' and auditors' responsibilities, to

give to small company clients. He said: "There was so much need for it now, so much confusion about what the audit report is and is not, that we decided to go for it."

The guide can be used as a

measure of the APB's proposed changes. The negative side of the campaign to narrow the expectations gap matches subsequent efforts by tations of the audit report in use, meaning and responsibility. On the more positive changes, there seems less basic difference than the APB might care to think between existing practice on judging if a company is a going concern and the proposed auditing standard, except that the latter is more explicit.

The big difference is in the meaning of the audit report. An unqualified report consists of two paragraphs containing standard words and phrases with a specific meaning." One of these code phrases occurs on the qualified report. "The words 'subject to would be used in respect of a matter about which the auditor was uncertain, but which was not fundamental." Not any more if the APB has its way. Getting rid of arcane codes known only to accountants was central to its proposals, and the weasel phrase 'subject to', is to be abolished.

bookshop, thanks to Robert

Eastaway, formerly a manage-

Sir, The Institutional Shareholders' Committee has published a document seeking more R&D information, In your recent report on the ASB's withdrawal of proposals to include "revenue investment" in the profit and loss ac-

count, you suggest that, as a consequence of this, the ISC's request is less likely to be met. The reverse is true. The ISC's report stresses R&D information does not have to be in the audited financial statements and could more appropriately be included in the annual report narrative section. This is precisely what the ASB is advocating for all forms of revenue investment in its proposals for an Operating Financial Review. We both want the same — — more disclosure. Yours faithfully. IULIAN POTTER (Secretary General).

Institutional Shareholders' Committee. Gresham Street.

#### From Mr David Shamasii

Sir, I am glad to note the recent tendency among public property companies to cease capitalisation of interest. Clearly a company cannot be better off by merely carrying out a book keeping exercise; all this practice does is raise taxable profits (or cut allowable loss), to the benefit of the Revenue. The company pays more tax meaning less shareholder value. It is not in their interest, and they should complain vociferously to compan-

#### West fosters frontier spirit in Warsaw WHILE Poland adjusts to its new government, one of the stabilising elements within

Polish émigrés are returning with a mission to their home country to build up the economy, Edward Fennell explains

second generation, just second rate." my' in this country is very buoyant but it doesn't come finance for Price Waterhouse,

For people who have come to Poland intent on building a new future, such accusations may hurt, but they are not a deterrent. There is a strong frontier mentality about life in the Polish economy. Government policies and key civil servants can change at a furious pace and there is little chance of delivering the kind. of authoritative advice as accountants would in the

"Frankly it's difficult to keep up with what's going on bere," said Peter Driscoll from the Price Waterhouse office in Warsaw. "There are lots of proposed legislative changes and you can never be sure about what has been implemented and what not." All the leading accountancy offices are enjoying growth. Richard Turner, who heads

MC, is impatient at the bad news stories in the western press. "There's an economic boom going on out here and the only problem is that it may not be recorded by the government figures," he said. "The private sector is really taking off and I think we may well be seeing the emergence of something on the Italian model. The 'unofficial econo-

through in the statistics." Audit, corporate finance, and tax and legal services are all finding eager customers among multinational clients and the government. We're doing a lot of re-

structuring of companies on behalf of the government prior to privatisation," Michael Baker, who runs corporate

explained. But real estate generating a lot of clients.

consultancy, executive search, and even straightforward accountancy services are also Coopers and Ernst & Young are setting their sights on information technology work. We've just won a big con-

tract to computerise the Pol-

ish Customs Service," Mr

Reczek said. The so-called

\*Currently the calibre of

expanding rapidly.

#### Heavy in weight, light in numbers IAN Plaistowe, newly en-sconced as president of the

Institute of Chartered Accountants in England and Wales, is busy preparing for next week's annual conference at the Grand Hotel, Eastbourne, Whispers on the street suggest that he might end up playing to an almost empty house. Despite the presence of heavyweights such as Brandon Gough, of Coopers & Lybrand, and Michael Newmarch of Prudential, the institute's members have been showing a singular lack of interest. Both the previous

to pay the big conference fee, £500 this year. With a week to go, word has it that only 23 people have sent in their booking forms, raising the

チャムとハレベル conferences, held in Brussels ed about 200 delegates willing

spectre of a conference at which the delegates will barely outnumber the speakers. There probably will be a little less this year," says a spokeswoman, choosing her words

ANY OTHER BUSINESS

Heads for heights COMMUTERS arriving at London Bridge may have noticed frenzied activity on the roof of Southwark Towers, the 330 ft flagship office of Price Waterhouse. They are probably unaware that from 10.30 on Saturday morning, more than 1,000 volunteers - including the accountancy diarist of The Times - are due to absell down the side of the

24-hour event is the culmination of a three-year campaign to raise £1 million for a kidney unit at nearby Guy's hospital. Not only is PW lending the building but two of its public relations officers. Gay Ayton and Simon Scott, are joining in. They will win the endless gratitude of lan Brindle, senior partner, who has no plans to go over the parapet on the day. The stunt is expected to raise more than £100,000.

Cricket consultant

FROM today, cricket fans who want to learn more about the mysteries of the game need

ment consultant with Deloitte building in aid of charity. The Haskins & Sells, Eastaway, who set up his own business two years ago, co-founded the Coopers & Lybrand cricket ratings and has written a book, What Is A Googly?, which appears on bookshelves from today. "I'd love more people to be going to watch cricket." says Eastaway, 29, who helped create the ratings at the request of Ted Dexter, chairman of the England selectors. As a freelance consultant, he continues to help Coopers with the ratings. Fans hoping to obtain an autographed copy are likely to find him at Lord's enjoying the first day of the

JON ASHWORTH

#### Shareholders first

ies continuing the practice.

Yours faithfully. DAVID SHAMASH. Covent Garden Group, 34 Floral Street, WC2.

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FT-SE 10 Exchange index compared with 1985 was up at 93.0 (day's range 92.9-93.0). Abbey Natl 3,300 Alld-Lyons 1,200 Anglian W 145 Argyll Gp 1,400 Argo Wiggn 573 AB Roods 303 BAA 728 **STERLING SPOT AND FORWARD RATES** Close | 1 month | 3 month Mix Rates for June 17 BAA BAT Inds BET BOC BP BT 1232 485 728 1,400 5,800 461 3,900 4,600 4,300 1,000 4,000 237 6825 2333 90.45 90.74 97-22 97-21 97-22 98-01 97-22 97-28 Barchys 4,000
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Greece drackma 353.02-357.48
Hong Kong dollar 4.3883-14.3980
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Kuwait dinar KD 0.535-50.5425
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Mexico peso 5780-5880
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Bardays Bank GTS \* Lloyds Bank CRUDE OILS (Pharrel FOB) | Brenz Physical | 21.05 | Brenz 15 day (Jul) | 21.10 | Brenz 15 day (Jul) | 20.05 | W Texas Intermediate (Jul) | 22.15 | W Texas Intermediate (Aug) | 22.20 | 22.15 -6.05 S | 22.20 -0.10 S | 22.20 S MONEY RATES (%) . Base Rates: Clearing Banks  $10^\circ$  Finance Hse  $10^\circ_2$  Uow  $10^\circ_2$  Week fixed:  $10^4$  Treasury Bills (Dis):Buy: 2 mth  $9^\circ_{12}$ : 3 mth  $9^\circ_2$ : 3 mth  $9^$ 10-95 EUROPEAN MONEY DEPOSITS (%) BIFFEX 3 mm \$11<sub>10</sub>-11<sub>10</sub> 914-914 1016-10 94-916 Jun 92 High: 1140 Low: 11
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### FOCUS **PAKISTAN**

# Bold march down the secular road

Though beset by rumours of an overthrow, Nawaz Sharif, the prime minister, has defied the fundamentalist lobby and begun

to attract foreign investment. Christopher Thomas reports

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THE WAR I MA eligion has long been a tool of Pakistani politicians and military men, who have played the Islamic card for political expediency. There is now a recognition in the top echelons of the government of Nawaz Sharif, the prime minister, that Pakistan must pursue a more secular path for its own economic good, and serious attempts are being made to recast Pakistan as a moderate Islamic state, liberalise the economy and woo foreign

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PEAN MONEY DEPOSITS

Chart S. 1

Being equated with Iran and Afghanistan, it is recognised, could isolate Pakistan in a larger secular grouping of Turkey and the Cengrouping of rousey and the cen-ral Asian republics. Distance is being placed, therefore, between the Sharif government and the fundamentalists, who were first defied when Pakistan decided to end aid to the Afghan Mujahidin from January 1.

It was an almost unprecedented slap in the face, and since then the relationship has gone from bad to worse. The fundamentalists lost out when a relative moderate, General Asif Nawaz, took over as head of the military. A few cabinet ministers have gone public with de-mands that religious hardliners, who have little popular support, should no longer hold such disproportionate sway over Pakistan's political life.

Oazi Hussain Ahmad has taken his fundamentalist Jamaat-i-Islami out of Mr Sharif's governing coalition, the Islamic Democratic Alliance (IJI), principally in protest over the changes in Afghan policy. Before doing so, he faced excep-tional criticism from Mr Sharif over the Gulf crisis, Islamisation of

the economy and Afghanistan.
The worsening tensions with the religious right are largely the consequence of the government's new economic policies. Mr Sharif has slashed through red tape and promised a new economic dimate. He has embarked on a privatisation programme, although it is beset with problems.

He is himself an industrialist with huge interests across a wide range of products, and thus knows the problems personally. He is probably the country's richest businessman; his empire has grown at a phenomenal speed every year for

many years. Questions about his business methods notwithstanding, he is seen by many fellow businessmen as an ally in their attempts to

have barriers to foreign trade lifted. In response, foreign money has started arriving, but cautiously, as it has in India. Exploratory investments from overseas are designed to test how easy it is to survive in a business climate based in large measure on corruption and connec-tions. Many find it distasteful. And there are questions about Paki-stan's longer-term political stability.

There is no obvious immediate threat to Mr Sharif, although the ground never stops trembling be-neath his feet. This is a country of rumours and intrigue, and there has been much talk of a conspiracy between the army and President Ishaq Khan to oust the Sharif government at some time in the

The flow of speculative headlines creates an atmosphere of instability. This makes political projection in **Pakistan** impossible'

future on the grounds of corrup-tion, inefficiency and autocratic tendencies. These are basically the same excuses used for dismissing Benazir Bhutto's government in August 1990.

The government's life is made difficult by acute internal tensions, not the least of which is the complex battle in Sindh province, where the army is now effectively in charge of security. The ethnic conflict between Sindhis and Mohajirs -Muslims of Indian extraction ran out of control, and supporters of Miss Bhutto's Pakistan People's Karachi, capital of Sindh, in a large house surrounded by a 20-foot wall with watchtowers, searchlights and armed guards.

One of the more durable rumours has it that the army, which was involved in her dismissal from power, remains determined to keep her from office, whatever it takes, because she tried to curtail its powers. The military is aware that if the Sharif government were dis-missed, the door might be opened to her. That explains yet another rumour, that the president and the army are considering the creation of an interim national government without "discredited" figures such as her, while a more stable system of government is worked out.

None of this may come to anything and it probably will not. But the flow of speculative head-lines creates an atmosphere of instability. This in turn makes political projection in Pakistan impossible, and that worries potenrial investors.

Then there is the relationship with India. Pakistan tends to define itself by India Pakistanis are hungry for information about life on the other side: are they better off over there, is corruption as bad, are there plenty of jobs? The govern-ment often tailors foreign policy to what Delhi does, and domestic issues can be influenced by cross border compulsions. Substantial military expansion and development of a nuclear capability have always been justified by fears of the

bigger neighbour. Overlaying this stressful relation-ship is Kashmir, representing the unfinished business of partition in 1947. Both in Delhi and Islamabad the press is jingoistic and compliant to the respective governments' positions on this issue, and banner headlines frequently raise the spectre of another war as though people were hungry for it.
"We'll give fitting reply if attacked, says prime minister," is the

kind of off-repeated headline on both sides of the border. This emotional blind spot makes rational and informed debate impossible.

Mr Sharif has cautiously attempted to suggest a new way of thinking about Kashmir. Some of Party bore much of the brunt of the his comments were widely interviolence. Miss Bhutto lives in - preted as suggesting that the "third



Words from above: Nawaz Sharif, right, at a crowded mosque in Lahore, has alienated the religious right through his policies

option", an independent reunited Kashmir, might not be out of the question. Official spokesmen quickly played down such a notion, doubtless in response to the stunned reaction of politicians across a broad spectrum.

So the stalemate continues. Indian soldiers occasionally shoot over the border into Pakistan, and Pakistani soldiers do the same in the opposite direction. Partition continues to take a human toll.

orth of Kashmir a real war is under way across the Siachin glacier. It is a forgotten battle on the roof of the world, where men's lungs burst from the altitude, where their eyes are permanently blinded by snow, and where the machinery of war blazes away for no fathomable reason. More people die from the elements than from battle. Nobody ever lived in Siachin.

Nobody even wants to try. This

bizarre war, justified by some vague strategic logic, is symptomatic of the irrational cross-border political and military excesses that have gone on for nearly half a century. There is one area, however, in

which things have changed. The political and military equations for Pakistan used to be simple: the threat came from the eastern neighbour, and strategies had to be devised accordingly. Now there is a new threat from the west - from Afghanistan — which is unpredictable and probably far more real.

Afghanistan is unstable, heavily armed, leaning towards Islamic fundamentalism, and awash with drugs that could make Pakistan's

drug problem look modest. Ethnic nationalism in Pakistan itself is bigger than even this threat. Sindhis, Baluchis and Pathans might become more restive in response to ethnic strife in Afghanistan. A Pashtun backlash against the minority ethnic groups that

hold power in Kabul could spread across the border, where there are three million Pashtun refugees from Afghanistan. During the Afghan war, Pakistan principally backed Gulbudin Hekmatyar, the Pashtun Mujahid leader, but to Islamabad's discomfiture he is not in power: the Tajiks and the Uzbeks

Finally, there are the living standards among the poor of Pakistan, which are falling largely because the population is rising so fast, although the mega-rich elite continue to do very nicely. Birth control is feared as a political issue, because the mullahs are so fiercely against it. The withdrawal of United States economic aid because of Pakistan's nuclear programme has severely affected what few birth control projects there were. Poor families who used to receive free condoms now have to

buy them, when they are available.

The education of the masses is an

medium schools are the norm for the upper classes, but for the labouring masses Urdu and reli-gious orthodoxy are stressed. This denies the poorer majority any prospect of social mobility, and keeps them under the influence of the conservative mullahs. So liberalism and orthodoxy exist

side by side, one for the élite, one for the rest. The legacies of Zia ul Haq. the late dictator, continue to influence the lives of the majority, while the westernised. English-speaking minority go about their lives with imported whisky in hand, Japanese cars in the garage and American clothes on their backs.

For this elite, talk of taking Pakistan into the 21st century is old hat. They have been there from the beginning. The question for Pakistan is whether it is ready to allow the poor to enter the modern world. knowing that this might upset the

an increasingly difficult situation over the budget; and in addition to

the widening deficit there is a trade imbalance. The causes of the twin

deficit, budgetary and trade, to a large extent lie in past policies.

During the 1970s and for some

time after. Pakistan registered a

statistically high growth rate, but this was largely achieved through

running high internal and external

deficits. Rising government expen-

diture was not accompanied by an

increase in revenue. Political con-

siderations deterred successive gov-

emments from taking unpopular measures to broaden the tax base.

The fertile Hunza valley in the north has one of the world's most spectacular backdrops

### A flight to the kingdom where snow leopards roam

en in July dark clouds scud across the Khunjerab Pass, squalls of sleet twisting in hard bursts between the moun-tains. On the highest manned Complete of the design of the production of the production of the design of the production of the prod border crossing in the world there is little oxygen, less warmth and no shelter at all. A loosely nailed metal sign bangs against its post reading:
"China — drive right" and "Pakistan - drive left". A lone border guard huddles down in his sheep-skin-lined coat emerging only to scrounge cigarettes from passing travellers.

The Khunierab is a wild windswept plateau, the meeting point of Asia's four great mountain ranges, Hindu Kush and the Karakoram. Since it opened five years ago it has entered the long-haul travellers mythology as one of a handful of journeys which are both relatively accessible and outstandingly spectacular.

The drive from Islamabad to the pass can be done in a comfortable three days; with luck and good weather it is possible to fly to Gilgit, the only sizable town in the region. and cut that time in half. The flight itself is dramatic, in a noisy propeller-driven Fokker which flies up the Indus river valley well below the towering mountains into the valley kingdoms of Gilgit, Hunza and Nagar.

If you stand near the road at the heart of the Hunza valley and shade your eyes, the landscape could be that of southern France. Orchards and cornfields alternate in a bright patchwork of terraced fields, hemmed by tall poplar trees. At 8,000ft the air is so clear it makes your head sing. Mud huts cluster near tracks winding through the fields, and at harvest time the valley hums to the rhythmic beat of drums as children pace the threshers while they winnow Out the grain. Surveying this scene is a pair of squat medieval fortresses

Perched above the fields. And then you look up. Five peaks surround the valley, all over 25,000ft high, their snow-covered heads rearing above the valley floor, ridge-lines harsh white against the deep blue sky, deep crevasses etched into the ice. The contrast is overwhelming. People come simply to sit in a hotel garden and marvel.

IND PRECIOUS METALS (Balld) Hunza is home to most of Pakistan's Ismaili Muslims, the followers of the Aga Khan and a gentle and moderate people. Visitors should look up David Ali Shah.



Sun and snow: travellers are discovering the beauty of the valleys

five foot nothing of verbose good humour and local information. He runs the Hunza Tourist Shop by the Park Hotel in Gilgit, but can usually be persuaded to lock up his store and spend a couple of hours

having lunch. There he will regale his visitors with wildly improbable, but vastly entertaining stories about snow leopards eating his uncle's cattle, crazy Swiss climbers lost in the mountains, and long winter evenings when families gather around the fire, telling stories and drinking the harsh local mulberry wine. Until 1971 Hunza was an inde-

pendent kingdom ruled by a Mir, the last of whom lives in Islamabad and claims to be the scion of a thousand-year dynasty. The valley ran on a complex but efficient cooperative system, with every ablebodied male putting in a number of days each year on the irrigation canals which keep the valley alive. Land is distributed according to social standing along the canal lines, with the aristocracy at the top where water flows fresh from the

Life has always been hard in the valley. Early visitors were taken in by locals' tales of enormous longevity, but ignored the poor health and harsh winters which ensured that the few children who survived infancy would be so tough that little short of a rock on the head would

Much of this is now changing. The road has brought benefits like hydroelectric power, education and health care. But it has also brought cigarettes, sweets and money into what was essentially a cash-free community. Many of the younger generation now leave for the big cities of lowland Pakistan, and few return. Walking through the valley, one is struck by the number of old people and children, and the paucity of young adults.

cross the Hindu Kush are A another group of people threatened by the encroaching 20th century. The Kalash are the last pagan tribe in Asia, and in three remote valleys on the Afghan border they carve out a living from the mountainsides, terracing fields to grow maize and barley and grazing livestock on the high pastures. They practise an earthy animism, based on the worship of spirits in streams, trees and

mountains. But like the people of Hunza they face a threatened future. Despite Islamabad's best efforts, Islamic missionaries offering brotherhood with Pakistan, and Christian missionaries bent on converting lost souls, are infiltrating the valleys. Each visit brings more conversions, and the Kalash are dwindling.

At the same time the valleys are discreetly promoted in the Islamic republic as the only place where alcohol is freely available and women can be seen dancing. The hordes of Pakistani tourists who descend on the valleys for the spring and autumn festivals, a whirling riot of colour, dancing and merry-making, mean that many of the celebrations now have to be conducted at night, in a vain attempt to dissuade the gawping

Sadly, after 2,000 years of isolation, the Kalash and the Hunzakut are probably doomed. The foreign visitor is faced by a perennial dilemma: whether to intrude on their culture, or deprive them of freedom to trade. But for those who are sensitive and open there can be few more rewarding destinations than the valleys of northern

### Miracle or mirage?

hen Nawaz Sharif took over as Pakistan's prime minister minister in November 1990, the first industrialist ever to hold the post, he promised to usher the country into an economic miracle. He immediately brought about a fundamental shift from an over-regulated and semi-closed economy to a more open, marketorientated system.

He freed the economy from stringent bureaucratic controls, and set in motion what is described as the world's fastest privatisation process by putting state-owned enterprises and banks on sale. To attract foreign investment, he lifted controls on foreign exchange and permitted remittance of profits.

Nineteen months down the road, however, the country still has some way to go before the economic outlook improves. Mr Sharif has taken a number of bold policy initiatives, but the effects have been offset by financial indiscipline, economic mismanagement and rampant corruption.

There has been impressive economic growth of more than 6.4 per cent over the past year, but the population continues to grow at the high rate of 3.2 per cent a year, and there has been no significant improvement in overall economic well-being. The Sharif government faces rising unemployment, an unprecedentedly high inflation rate — officially 9.6 per cent, but thought by many economists to be higher — and a growing budget deficit.

There have been positive effects from the reforms. They provided an encouragement to the private sector to invest in

industry. The lifting of import restrictions on capital goods also helped to accelerate industrialisation. Since January 1991, the government has sold off 40 of the 115 state-owned industrial enterprises and two nationalised commercial banks. The objective of the privatisation

policy, according to Sartaj Aziz, the finance minister, is not only to open up the economy and encourage an open-market system, but also to lighten the government's financial burden. "Only 10 of the 115 stateowned enterprises were making a profit," Mr Aziz says; "while the rest were losing money."
This state of affairs has contribut-

ed to the budget deficit, and the government is expected to earn ROBERT ADAMS E1 billion by selling state-owned

Radical surgery to an ailing economy has yet to show consistent benefits.

while rising unemployment

threatens

enterprises and financial institutions. Mr Sharif hopes that this income will help to narrow the

After an initial success, however, the privatisation process has run into controversy and court challenges and is being slowed down. Many economists believe that the government went too fast in disposing of the state-owned enterprises.

They are critical of the govern-

Karachi docks: as well as the widening budget

deficit the government faces a trade imbalance

ment's policy of putting the enter-

prises up for auction rather than

selling off their shares through the

stock exchange. They contend that

gradual disinvestment through the

stock exchange would have resulted

in wider ownership and deterred

of a lack of transparency in approv-

ing the bids. Some reports suggest

that entrepreneurs close to the

ruling Islamic Democratic Alli-

ance, led by Mr Sharif, have been

favoured. On the other hand,

Senator Saeed Qadir, the chair-

man of the privatisation commis-

sion, rejects these charges and claims that there has been no irregularity in awarding bids. Despite a marked improvement

in industrial investment, the gov-

ernment continues to find itself in

There have also been allegations

the creation of monopolies.

The deficit was financed by bank borrowing and printing banknotes. As a result of the heavy borrowing the debt burden piled up. The situation has now reached a point at which debt servicing takes 42 per cent of revenue. Increased

spending on defence has further aggravated the budgetary position. More than 95 per cent of revenue is consumed by three items, debt servicing, detence and administration, which leaves almost nothing for health, education and the

development of muchneeded infrastructure. such as roads, telecommunications and power generation. That this year's deficit has reached more than £2 billion indicates the gravity of the The decline in remit-

tances sent by Pakistanis working abroad in the Gulf and elsewhere, and the stoppage of American economic and military aid, have worsened the situation. While it cannot afford to default on debt repayment, it is not easy. either, for the civilian

government to confront the powerful generals by cutting spiralling defence expenditure. Resource constraint has seriously affected development plans, which has in turn slowed industrial

Rising unemployment is the other principal difficulty faced by the Sharif government. A recent study estimates that 5.7 million people, 17 per cent of the labour force, are unemployed. Each year an additional 500,000 people join the ranks of the unemployed.

At this rate a quarter of the labour force will be unemployed by the end of the century. With Pakistan unable to control its population growth, one of the highest in the world, the situation has assumed serious proportions.

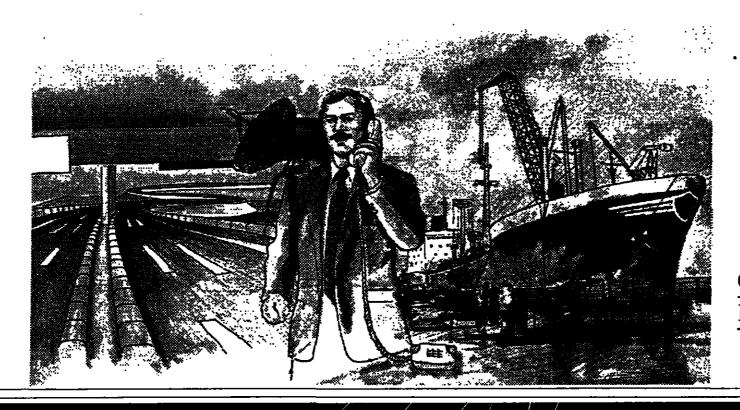
Zahid Hussain

# Privatising the Communication Sector in Pakistan

he Covernment of Pakistan is soliciting foreign and domestic private sector participation in a large number of projects in the fields of telecommunications, highways and motorways, and ports and shipping (including the development and operation of Gwadar Port on BOT basis).

The Government also proposes to privatise the Pakistan Telecommunication Corporation, Pakistan National Shipping Corporation and National Tanker Company which are all state owned enterprises.

For further information and expression of interest please contact:
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Ministry of Communications,
Government of Pakistan, Islamabad.
Phone: 92-51-214059
Fax: 92-51-828724
Telex: 5713 MINCOM PK





Gathering

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IN PAKISTAN

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nited ibd.

**RUGBY UNION** 

### England B produce well-timed flourish

England B .....

FROM DAVID HANDS RUGBY CORRESPONDENT IN WELLINGTON

THE New Zealand Universities, their president said at Athletic Park, "tread a delicate path between obscurity and insolvency". There was, though, nothing obscure about yesterday's display about yesterday's display against England B in the third match of their tour and if forward organisation earned dollars then they would not be insolvent either.

The scoreline conceals the effort England required to win by three goals, two tries and two penalty goals against the goal and three penalties socred by a XV which met for the first time less than 48 hours before the match. Set against that, however, was England's finishing burst which brought three tries and which Stuart Barnes, their captain, described as the best quarter of rugby they had played on tour, and perhaps at

Rugby matches are played over 80 minutes though, and on the day a powerful New Zealand squad was named to play England later this month, the universities issued a reminder of how, if you concede possession to any side wearing all black, you do not easily get it back. The student forwards protected their ball magnificently and garnished it with a substantial lineout presence, to the extent that, but for Bayfield. England might have been severely embarrassed.

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That they were not was due, in large measure, to Neil Back. The flanker, building on his achievements of the weekend against Southland, was quite outstanding. His speed to the ball was unmatthed and his tackling was overwhelming. He looked as good going back as he did going forward. themselves unable to clear Referee: P O'Brien (North Otago)

loose ball as swiftly as they need to if they are to bring the best from their speedy, penetrative backs. When they kept it simple they looked good. But the forwards will have to learn to leave the decision-making to the half backs or risk wasting valuable

England turned round trail ing 12-10. Surridge, inserting himself from the blind-side wing, linked smoothly with the talented Cottrell for the student try, which Kerr embellished with a variety of kicks. However, Bayfield supported well when his backs countered from a misdirected clearance and, with the wind at their backs, England seemed likely to draw clear.

They found great difficulty in doing so. The pack needed reorganisation after the departure, just after the interval, of Dunn (split lip) and Sims (bruised shins) and though de Glanville crossed for a good try, the universities carried the contest to England.

Kerr's third penalty re-stored, briefly, their lead but England then found a different gear. Hunter made the extra man and Underwood scissored with de Glanville. Hewett, caught behind his own line, compounded the situation by conceding a penalty try at a five-metre scrum and Underwood's deft dart through a crowd of bodies gave Back the most deserved score of the afternoon.

We were a little too confident in our ability to dominate in the tight." Barnes reflected. That will change.

Conversions: Dennes Co., Bernes (2).
NEW ZEALAND UNIVERSITIES: H Wong, P Surridge, J Lesle, S Cottast (captami), P Alston; S Kerr, J Hewett (rep. D Love); M Otal, N Mantel, M Miles, D Tualvit, B Timmons, M Baddley, E Fuller, M Softert. ENGLAND B: T Hualler (Normampton); S Hackney (Leicaster), P de Glernville (Bath)



### Mayfly are reacting to global warming

There are, in the normal course of events, few things more guaranteed to produce a hatch of anglers, than a hatch of mayfly. Once magnificent Ephemera danica begins to lift from the water and trout begin their annual orgy, so offices empty, cars steal softly down gravelled lanes and secretaries, well briefed, produce their stock, classic, "He didn't leave a number."

That is in the normal course of events. But this year has not been normal — at least not for Britain's biggest ephemerid fly, which came and went so early that many anglers were

caught unawares.

The loss of their mayfly season will have been a special deprivation for those who, as in other years, cannily built some slack into their diaries for the latter part of May and early June. Those who booked holidays to cover the expected hatch will have felt doublydeprived: away from the water when the action was on, and on it when it was over.

**Rewards for** 

positive play

Sir, In common, I'm sure.

with all spectators and tele-

vision viewers, I have been

bored to death by the large

amount of negative play seen

in the first eight matches of the

European football champion-

To encourage teams to at-

ship in Sweden.

From Mr James J. Foley

On my own local river, the mayfly usually puts up around May 16 and continues to the end of the month. This year I saw my first mayfly on May 3 and was catching fish on the artificial a few days later. The natural had, for all practical purposes, disappeared May 23 or 24. On a river which I usually

fish as a guest and where the mayily fortnight normally begins around May 27, it was up in the middle of May and over by the end. Reports from elsewhere indicate that these have not been isolated

> gradual, though not A so abrupt, movement forward in mayfly hatches has been noted by anglers on many waters in recent years. Indeed, given the fly's great size and the fact that it is the highlight of the season, any movement would have been difficult to miss.

The cause of the movement is a matter of conjecture.

However, there seems certain

The mayfly season offers trout fishermen rich pickings. Brian Clarke mourns the

early passing of this year's hatch

SPORTS LETTERS

to be some link with the run of dry, mild winters and hot summers - especially as changes in the fly's behaviour have so closely followed the changes in the weather and as temperature is known to be influence on insect development.

The mayly may be the most obvious insect likely to have been affected by climatic change, but conditions al-ready exist on many rivers especially the chalk streams that are likely to have an impact on others. These conditions have been brought about by reduced rainfall, continued and damaging levels of abstraction - and the compounding effects of high

temperatures While the behaviour of upland rivers can change abruptly when rainfall ar-

rives, chalk stream anglers already know what to expect this summer, as any rain falling over their waters will be too late to have an influence.

Water levels will continue to

fall, velocity will consequently decrease and ever-finer partides of silt will be deposited. The reduced dilution of nitrates will lead to greater enrichment of the water and that, in turn, will promote the growth of algae. All in all, it is a formula for an increase in midge populations at the expense of the flyfisher's beloved ephemerid flies. Disturbing though another

year of all of this is, the angler must take conditions as he finds them and would be wise to carry appropriate artificials from now on. Because the river midges are so small, and

because in low, slow water the fish are easily spooked, tiny flies on very fine leaders are likely to be required. On one stretch of water I have, over the past three seasons, had considerable success by stalking large trout with tiny, smut-sized artificals on ultrafine leaders. A form of elasticated gum built into the leader butt to act as a shock

n addition to the midge, there is another unusual **A** artificial that the river angler would do well to carry: the daddy longlegs. This gan-gling terrestrial often finds it way on to the water but, on rivers, rarely in sufficient numbers to interest the trout. "Daddies" have been thriv-

absorber, has allowed me to

hook and land powerful fish.

ing in the hot, dry summers of late and by July they are likely to be ending up on the water in quantity. Then, all fractured angles and feeble commotion, they will be one of the few flies capable of bringing up a fish at midday.

dies" are about, there are two situations which will offer hope. The first is the individual fish tucked away under a dense, overhanging bush, the second is the reach where bankside trees meet overhead.

The real fishing in high summer, however, will begin at dusk. If the weather is hot. little or nothing will hatch during the day and the usual evening appearance of the sedges and the spinners will be supplemented by hatches of the smaller ephemerids and midges.

The resulting evening rises. with the fish being presented with a moving conveyor-belt of food in conditions of their liking, will mostly be heavy and prolonged. As the audible sipping-down of flies punctuates the still air and tiny. ebbing rings oil out, some of the biggest fish of the scason will be taken in the gloaming. The most exciting fishing of

the season, if not the most predictable, is yet to come maylly or no.

ed for cricket can come via

television. However, the tele-vised one-day game lifeline

that cricket has been holding

on to has been cut short. Just

as money has taken over

Satellite channels have

bought the television rights

and have taken away much of

the one-day game from our terrestrial channels. This

included the World Cup. which would have been the

best possible advertisement for

the game if it had been

If the cricket authorities

neglect to change the current

position, either in terms of making the five-day Test

match more entertaining or by

bringing more of the one-day

game to our televisions, the

decline in children playing

cricket will continue well into

the foreseeable future.

Yours faithfully,

P. J. CHAPMAN.

2 Sanders Drive.

Colchester,

broadcast nationwide.

football so it has cricket.

#### Gathering strength

Wellington: Warren Gatland. who has made four tours with the All Blacks but has yet to win an international cap, will captain a strong New Zealand XV for two games against England B (at Hamilton on June 28 and Pukekohe on July 5) and, in between, one against North H (David Hands writes). North Harbour

However, the squad in-chides six senior internationals, of whom the most experienced is Graeme Bachop, the Canterbury scruin half who won 18 caps between 1989 and 1991. He is joined by Greg Cooper, who played in the centenary matthes and against Ireland at Domedin, Mark Carter.

Richard Turner, Marty Berry. and Timo Tagaloa, who played for Western Samoa in

Three tight forwards, Steve Gordon, Chris Tregaskis and Lawrence Hullena, have toured with the All Blacks, as has Simon Mannix, the standoff half.

#### Townsend shines as forwards set stage

Scotland .....

SCOTLAND produced their

satisfying victory over a Queensland Country Origin side strengthened by the presence of several internationals. The addition of these top-

sive driving Scottish play".

The ball-winning efforts of the forwards allowed Townsend, the Scotland stand-off, to display his talents. Townsend kicked with much

Stark.

the Queensland captain.

the World Cup.

Off half.

NEW ZEALAND XV SCILAD: Becker G.
Cooper (Disgo), E Rush (North Harbour), T.
Tagelos (North Harbour), A. McConmick (Carterbury), S. Pierce (North Herbour), M.
Berry (Warrangos Bush), L. Stensmest (Menswend), S. Mannho (Wellington), S.
Crabb (Mellosto), G. Becchop (Carterbury)
Forwards: M. Allen (Tersnista), L. Hullens (Wellington), G. Watsh (North Harbour), W.
Gettlend (Waldisto, captism), P. Coffin (Ving Country), S. Gordon (Welliam), C. Tregeskis (Wellington), G. Taylor (North Austeand), M.
Canter (Aucidand), B. Hansen (Wangerus), D. Seymour (Canterbury), R. Turmer (North Harbour).

which last night looked at its most secure. The Scots had

made a late change at hooker,

bringing in Scott for Corco-

ran. Scott, who joined the tour

on Monday, helped the Scot-

tish scrummaging and

showed accuracy in throwing into the lineout. He must have

a good chance of winning his

first cap on Sunday. Cronin excelled at the line-

out, but it was his display in

the loose that must have put

him back into contention for a

from a penalty by Dods and a

his side a lead with two

McIvor gave Millard an easy

try converted by Dods. Scot-

verted by Dods.

Scotland led 7-6 at half-time

recall to the Scotland team.

Queensland Country ... 12

FROM ALAN LORIMER IN TOOWOOMBA

best midweek form of the tour to score a convincing and

calibre players may have provided an incentive for the Scots, who at last managed to control the game up front with what Richie Dixon, their coach, described as "aggres-

greater authority and made several telling breaks, one of which produced the try for

Stark eventually went off to avoid aggravating a slight groin strain. Scotland also lost Jones, the Gloucester loosehead, who retired with an ankle injury, and very nearly lost Wright, his replacement. Wright was knocked down by punch from Scott-Young,

Wright's presence helped to Scotland's scrum,

tack, and hence improve the level of excitement and entertainment. I suggest for the future the following system for awarding points during the group stage of a major

competition: three points for a win; one point to each side for a scoring draw; no points to either side for a no-score draw; no points

At present, teams can play little or no positive football and still finish a game with a point. The suggested change would mean teams start every match with no points and would only stand to benefit by scoring goals.

Yours faithfully, JAMES J. FOLEY, 8 Pettman Close, Herne Bay, Kent

#### Kept at home

Sir, I was delighted to read the views of the trainer. Paul Cole (report, June 5), on the userunfriendliness of officials at Britain's racecourses.

Although I am such a try by Stark. Dods, playing his dedicated follower of the sport last game for Scotland, gave that I record the racing televised while I am at work (and I successive penalties before, don't even bet). I must be one from a scrum five metres out, of the many would-be racegoers who feel intimidated by the system of rings and endoland added tries by Townsend and Stanger, the laner's consures and, accordingly, stay at verted by Dods.

SCORERS: Queensland Country Origin; Panaties: Sprecher (4). Scotland: Tries: Stark, Milerd, Townsond, Stanger Conversions: Dode (2). Penatiles: Dods (3). QUEENSLAND COUNTRY ORIGIN: P Sprecher, B Lea, M Hood, R Constable, W Burrows; P Weir (not. A King), B Joristans; D Crowley, M Foley, G Oxenford, F Porin, S Thorn, G Morgan, B Curran, S Scott-Young, SCOTLAND: P Dods (Gala, captain); K Logen (String County), D Bain (Metrose), G Shiel (Metrose), D Stark (Ayr. rep. A Stanger, Hawkolf; G Townsend (Gala), D Millard (London Scotlish); F Jones (Gloucester, rep. P Whigh; Boroughmun), M Scott (Duniermäne), A Watt (Glasgow High/Kelvinside), D Michor (Edinburgh Azademicals), C Gray (Nottingham), D Cronin (London Scotlish, rep. C Hogs, Metrose), J Robertson (Henot's FP), A Macdonelid (Henot's FP)

I must add that I am particularly put off because I do go to cricket and know all too well how appalling the functionaries can be. I stuck Lord's for just two visits.

The trouble is that rude, petty officials and "security staff" put spectators off the sports they already patronise and off trying any others. Yours faithfully. D. BAKER,

27a Rye Hill Park, SE15.

#### Boxing needs new system

From Dr Dan Bader

Sir, In view of the continuing controversy surrounding the scoring system used in boxing the latest example being the decision going against Dave McAuley in Bilbao (report, June 12) — I would like to propose a change which would confer much-needed respect to the sport.

In most sports involving two opposing players or teams, the spectator is kept up to date with the score either in "real time" or at prescribed intervals in the play. If this approach was converted to boxing, the scores would be logically allocated at the end of each round.

This is obviously what oc-curs in a contest, although, at present, the actual score is not communicated to the boxer or the spectator until the end of the bout. Clearly, to announce the score at the end of each round would put the pressure on the judges and/or referee, but surely they are trained and

paid to score the contest fairly. With this ongoing score in operation, I would suggest a further change whereby a substantial points difference between the boxers would

effectively end the contest The new system would be based on matchplay golf, when a contest is won when a player is more holes ahead of his opponent than there are holes left to play, ie. a 6 and 5

victory, which translates into six holes ahead with five holes remaining. The equivalent system in boxing would produce the end of the contest if one of the boxers was six rounds ahead with only five rounds left.

What is the consequence of such a revised scoring system? It would open up the system. of points allocation to all those watching the contest. How many times have even the radio or television commentator misread the scoring? The current mystique in scoring is open to criticism.

2. It would encourage boxers to develop a large points lead in the fight. This would promote the importance of cleanscoring punches.

3. It would prevent boxers who were significantly behind on points from continuing, in many cases, to receive further punishment and possible dinical damage from a one-sided contest. On very few occasions do boxers significantly behind in the contest, actually win through a knockout in the later rounds.

4. It would encourage promoters to stage evenly-balanced Yours sincerely.

DAN BADER, 43 Schoolbell Mews, Arbery Row,

#### Speed of tennis

From Mr Bunny Austin Sir, In answer to Mr Ben Hertzberg's letter (June 11), in the Australian championships at Adelaide in 1929 l played a five-set match in a shade temperature of 105°F and a

sun temperature of 150°. I have also played in the "sweltering sunshine" of Boston and Forest Hills, New York, where the humidity was high and where one's clothes were heavy with sweat after a few games. It was for this reason that I decided to cut off my trousers below the knee. played, too, in the heat of

the Stade Roland Garros in Paris, where in the 1930s the temperature was 95° in the shade. Indeed, it was in that heat that i played Henri Cochet in a five-set match in the challenge round of the Davis Cup in 1933. I do not

suggest depriving football matches of their half-time break, but I would like to remind Mr Hertzberg that in rugby union there is only a short breathing-space between halves.

To have chairs lined up on the touchline of football matches so that players could take a one-and-a-half-minute rest after four or five minutes' play would be quite ridiculous: only slightly more ridiculous than having chairs provided for four strapping, highly trained young men having chairs provided for them to rest on after four or five minutes' play in a doubles Yours faithfully. BUNNY AUSTIN.

Orford House.

Meadow Hill.

Coulsdon, Surrey.

Sports Letters may be sent by fax to 071-782 5046.

#### Centre must be rescued

From Mr David Moorcroft Sir, With just over a month to go before the Olympic Games. it is ironic that there is a threat to a facility in Britain that will have had a significant effect on the performance of many of our competitors in Barcelona and an even greater impact

at future Games. Five years ago, the British Olympic Medical Centre was opened at Northwick Park Hospital, Harrow, by the Princess Royal. It was a significant step forward in giving our sportsmen and women the quality of medical and physiological support that we all felt should have been available уеать адо.

Now, as John Goodbody pointed out in his article (June 8), the centre, funded by the British Olympic Association, is under threat of closure.

Success in international sport is a product of a number of factors. Talented individuals, a good coaching structure and the availability of facilities are among the most obvious ones, but without specialised and immediately available medical support those other factors are

negated. The BOMC provides current and prospective Olympians with an essential multidisciplinary service, including physiological assessment and the availability of a wide range of medical specialities on one site and without frustrating delays.

The centre is an investment in the future, it leads the way in helping coach and athlete monitor the effectiveness of their training and gives invaluable assistance in the prevention and management of injuries and illness. Rather than contemplate its

closure, the British Olympic Association should reaffirm its support for the centre and look to build upon its success. Yours faithfully. DAVID MOORCROFT. Centre AT7. Bell Green Road, Coventry, Warwickshire.

They should include a daytime telephone number.

#### Fears for cricket's future

From Mr P. J. Chapman Sir, As it stands today, I can

see little hope for the future of cricket in this country. As with all sports, the governing bodies should be continuously encouraging young people to become involved. This is especially true at present, as there is a declining number of school teams and therefore a reduced level of rising talent.

One of the first ways in which children become interested in a particular sport is through the national team. Thinking of the first Test match between England and Pakistan, how can you inspire a child into wanting to partake in a game that has no purpose?

There is no other sport that takes place just for the sake of

Where cricket has done well in the past in encouraging young people is through the one-day game; the exciting last over is always going to create interest. Much of the exposure need-

Noise allowed

From Mr. T. O. Baigrie

Sir, Messrs Wight and Weston

ing Hamlet at the National. People have been drinking at cricket matches since Hambledon and cricket in England is as quiet as cricket

(Sports Letters, June 11)

would have us sitting quietly

in our seats watching cricket

matches as if we were watch-

gets anywhere. Recent experience at the Texaco Trophy one-day internationals against Pakistan confirms that the noisiest (and the most enjoyable) spectators were teetotal

I, for one, think that the

noisier cricket matches are, the better. It is sad that, when Englishmen get drunk, they seem to sing completely inane songs tunelessly: however, to foreigners this may seem to be

part of our native charm.

Alcohol should be sold as cricket matches, but excessive drunkenness should never be condoned and the organisers could well use a small part of the revenues earned from alcohol sales to ensure that boorish behaviour results in eviction.

Yours faithfully. T. Q. BAIGRÍE. 57½ Carter Lane, EC4.

#### Dreaded phrase

From Mr D. M. Brittain Sir, I shared with Mr Owen (Sports Letters, June 11) the frustrations of Edgbaston's two-ball Friday - frustrations which increase with the distance travelled - but it is surely ingenuous to talk of contracts and when they are

The dreaded phrase "Play cannot be guaranteed" is as old as cricket: anyone buying

made.

tickets in advance knows that the luck may run out.

The Test and County Cricket Board's rules on refunds have been public knowledge for many years. Nor is it much use to quote reasonableness under the Unfair Contract Terms Act 1977; is not our British climate "Act of God"? am, Sir. your obedient

servant. D. M. BRITTAIN. 2 Airyhall Road.

HIME SHEET

Silve

earl

## Marling crowns a glorious day of records

By Richard Evans, racing correspondent

On a glorious second day of Royal Ascot, which saw record times broken in all six races, Marling and Lyric Fantasy displayed priceless acceleration to capture the Coronation and Queen Mary Stakes respectively, and set the meeting

alight. No sooner had the 49,129 spectators recovered from seeing Lyric Fantasy become the first two-year-old in history to smash the 60-second barrier over five furlongs at the Berkshire track, than Marling crowned a quite remarkable meeting to date for Geoff Wragg by winning

As a crowd, enthralled by a victory for the Queen in the Royal Hunt Cup, began wandering home yesterday tea-Newmarket trainer had sent out two winners, two runnersup and two third-placed horse from seven runners over the two days.

However, pride of place will always belong to Marling who, but for bad luck in the 1,000 Guineas at Newmarket, would remain unbeaten.

After watching the daughter of Marwell again produce a decisive turn of foot to end the chances of her six rivals in the Coronation Stakes,

saying she was the best filly he earlier this week. Marling had ever trained. bettered the previous best In a matter of strides time for the Coronation Stakes, a feat equalled by Spinning in the Bessborough

Mariing was clear and al-though, arguably, Walter Swinburn hit the front a shade too soon, she never looked like being caught by Culture Vulture, who finished three-quarters of length behind on ground faster than she preferred.Katakana was six lengths back in third.

Summing up the qualities of Marling, which have been rewarded with three group one victories. Wragg said: "She can pick up and make six lengths whenever her jockey wants to. It doesn't matter what pace she is coming off."

Plans to return Marling to sprinting in the July Cup will almost certainly be put on bred by Edmund Loder, is to enjoy a well-deserved rest, before being prepared for one of the races on Breeders' Cup day at Gulistream Park.
"It was a bit firm for her

today. She will go on firm ground, but doesn't really like it. She has got slightly tender joints so she was really courageous today," Wragg added.

The firm ground was almost certainly responsible for the rash of record times. It is hard to believe that the ground was officially good tap and she would have taken off again."

Richard Hannon, whose yard has been under a cloud. could hardly believe his eyes. He joked to Lord Carnarvon: "You should have called this

one Little Arazi, my lord." Next stop for the flying filly is likely to be the Newbury Sales Super Sprint, a race which Lord Carnaryon

Landowner provided Shaikh Mohammed with his first winner of the meeting when outpacing Belgran and Goldsmiths' Hall in the Queen's Vase. Ray Cochrane, who rode

Landowner, went on to complete a 233-1 double when producing a 25-1 surprise in the Bessborough Stakes when parmering the lan Baldingtrained Spinning to a hard-fought defeat of Regent's Folly and Matador.

Cochrane now shares the lead with Michael Kinane and Walter Swinburn in the race for the Royal Ascot jockeys' title, all three men having ridden two winners

Anthony Stroud, racing manager to Shaikh Mohammed, reported that the Queen Elizabeth 11 Stakes might be a possible target for Arazi, fol-lowing his defeat on Tuesday.



Driving finish: Prince Ferdinand masters Pursuit Of Love, left, in the Jersey Stakes at Royal Ascot yesterday

Experience is vital factor in taming the US Open course at Pebble Beach

However, Prince Ferdi-

nand. Lyric Fantasy. Colour

Sergeant and Landowner

went one step better by setting

course records in the Jersey

Stakes, Queen Mary Stakes, Royal Hunt Cup and Queen's

Times may mean little given the conditions, but Lyric

Fantasy's scorching success

will remain for a long time in

Bought for just 12,500

Hannnon at the Doncaster

sales on the recommendation of her owner, Lord Carnar-

von, the filly is barely 15 hands and, pound for pound.

is probably one of the fastest animals ever to grace the turf.

Named after a painting by

Augustus John, Lyric Fantasy

flew out of the stalls and Michael Roberts could hardly

believe what followed as she

put six lengths between her-

sat motionless for the easiest

Royal Ascot winner he is likely

to enjoy. "She's like a machine. Unbelievable. One little

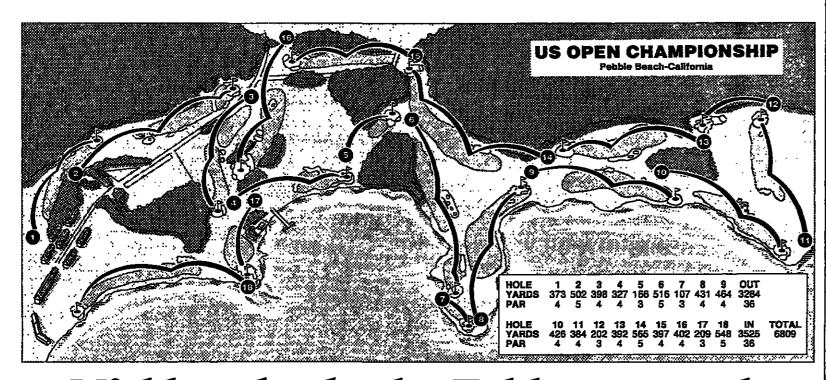
The South African jockey

self and her closest pursuer.

by Richard

the minds of those present

and the history books.



### Nicklaus backs the Faldo approach

FROM MITCHELL PLATTS, GOLF CORRESPONDENT, IN MONTEREY, CALIFORNIA

NICK Faldo finds himself on the threshold of emulating the legendary Jack Nicklaus as he tees off in the US Open championship at the Pebble Beach links here today.

Nicklaus is the only man to have won major championships at Augusta National. Pebble Beach and St Andrews - courses rich in memories

and tradition. Faldo, twice the Masters champion at Augusta, won the Open at St Andrews in 1990. This is his sixth US Open but his first at Pebble Beach, which Nicklaus maintains is

his favourite course. It might not rank quite that highly with Faldo but he has utmost respect for the course, perched above the Pacific and where Nicklaus triumphed in

the 1972 US Open. "I think this is the best US Open course I've played so far." Faldo said. "It's tough the rough, the wind and the severity of the greens see to that — and it has plenty of

character." Nicklaus held his own earth summit on the eve of the

THE \* TIMES

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match at Lord's

championship and stressed that only a player capable of handling the intricacies of a "British Open course" could expect to win here.

You cannot attack Pebble Beach," Nicklaus said. "There are young players out there who don't know that so a lot of players are eliminated the moment the tournament

"It will take a player with the sort of skills of a Faldo, a Ballesteros, a Watson or a Stewart to win. I'm convinced it will be an experienced player

who will take the title." Faldo's meticulous approach will give him an advantage over the majority of his rivals. He is inspired rather than intimidated by a challenge and cannot camouflage the importance he attaches to winning the US Open.

"The No. I priority in my career now is to win this title,"

he said. "I've been close twice and this one is very important to me. I feel comfortable with the way I'm playing. "I've enjoyed my golf this

year because I feel I've learned

something every week and I've managed to store all the information in the memory cells. I understand my swing so well that fine tuning it

comes naturally." Faldo seems to have the character to compete under all circumstances, especially when pushed to the limit, and he thrives on pressure. In contrast, many of the Americans seem almost unwilling to accept the fame that goes with

Payne Stewart, the defending champion, and Fred Couples, who won the Masters in April, have spoken recently of the pressure of constantly being in the spotlight.

Nicklaus accepted that the public attention, as well as their adoration, was part of the deal. "It's tougher now when you win a major than when I was collecting them," he admitted. "The public interest is higher and the media focus is greater.

I can understand their problems but the likes of Payne and Freddie are where they, and all the other guys,

**SCHOOLS SPORT** 

want to be. They have to learn Faldo has, perhaps, learned

to handle the pressures better than any player since Nicklaus. He appears considerably more relaxed here than he was at Augusta in April.

He has also long since acquired the knack of taming the thick, ankle-deep rough that drives so many others, including Ian Woosnam, to distraction. Woosnam has said he is not impressed with Pebble Beach, which is tantamount to saying he is not looking forward to the week.

His outlook is as capricious as the Pacific breezes but he would appear to be so out of sorts with himself that making the halfway cut might even

prove beyond him. Sandy Lyle is playing well, although his record of not finishing higher than sixteenth in eight US Opens is less than encouraging, while Severiano Ballesteros, Jos-Mara Olazbai and Bernhard Langer must rate as contenders.

Howard Clark, David

Feherty, Colin Montgomerie, Ronan Rafferty and Steven Richardson, the other British challengers, must first concen-

trate on survival, along with

Anders Forsbrand, of Sweden. The Pebble Beach rough is now a tradition, four to five inches thick and very lush. The fairways, sown with rye grass, will play fast. As they are as narrow as 30 yards in places, the first test will be to keep the ball from running into the rough.

"You've got to hir the ball into the right spots or you can forget it." Faldo said. "If you go into the rough, you face a big decision on what to do with the next shot."

Ballesteros has the pedigree to win a US Open but the question is whether he can be as patient over the next four days as Faldo will be. If Ballesteros remains composed, the title can be his, yet it might be safer to assume Faldo simply staying on the leaderboard as others drop off. As Bobby Jones once said: "Nobody wins the US Open. Somebody just loses it."

**BOWLS** 

#### Women opt for skill rather than strength

By David Rhys Jones

WILLIE Wood. Scotland's most famous bowler, offered this assessment during his visit to the women's world championships in Ayr: "The women just don't play like the men."

Casting a critical eye over the competitors from 26 countries engaged in singles and fours, he said: "Women bowlers are not aggressive. They draw and draw and draw again. If this was the men's championship, there would be a lot of firing going

on and killed ends aplenty." However, skips like Betty Morgan, of Wales, Adrienne Lambert, of New Zealand, and Mary Price, of England, are exceptions. All three have an eye for the attacking shot and are easily persuaded to drive if the head is building up against them. As it is in tennis. though, it is not that the women's game is less skilful. merely less powerful.

With five round-robin sessions remaining before Saturday's singles play-offs, Anna Pretorius, of South Africa, and Audrey Rutherford, of Australia, are level with Sarah Gourlay, of Scotland, at the top of section A, while Margaret Johnston, of Ireland, Carmen Bishop, of Norfolk

Island, and Annette Breitenbach, of Namibia, share the lead in section B. Zimbabwe, Scotland and Australia are vying for a place in the fours final in section A. while New Zealand have won all their matches in section B to lead Wales and England.

to lead Wales and England.

POSTIONS (after eight rounds) Singles:
Section A: 1, South Ainca, 8pts (+38 shots), 2, Australia, 6 (+27), 3, Scotland, 6 (+25), 4, Zambe, 5 (+43), 5, Zimbahwe, 5: (+27); 6, Wales, 5 (+43), 8, Lender, 6 (+48); 8, Jersey, 4 (+28), Section B: 1, Ireland, 7 (+85); 2, Norfolk Island, 7 (+17); 3, Nambe, 7 (+15); 4, England, 6 (+78), Other place: 7, Guernsey, 5 (+20) Fours: Section A: 1, Zimbahwe, 14pts (+73 shots), 2, Scotland, 14 (+44), 3, Australia, 14 (+42), 4, Israel, 13 (+34), 5, Ireland, 16 (-13) Other place: 7, Jersey 8, (-16), Section B: 1, New Zealand 16, (+79), 2, Wales, 14 (+96), 3, England 13, (+54) Other place: 9, Guernsey 8, (+5)

**BOXING** 

#### Holyfield's need for better rivals to earn acclaim

FROM SRIKUMAR SEN, BOXING CORRESPONDENT

EVANDER Holyfield has the success and wealth that every boxer craves, but the one thing he values most — recognition may never come.

He has the world heavyweight championship which has given him a mansion in a 100-acre estate and earned him around \$1 million a week since he won the title from James "Buster" Douglas 21 months ago.

He is personable, deanliving, a disciplined athlete who does not even swear; you even tend to believe him when he says such things like: "I dedicate my title to the children as proof that with hard work and dedication they can succeed in whatever they want to do in life. Success is love and happiness. Whatever field you choose to go into, whether it's sports, doctoring or lawyering, do something you love doing." Yet even if Holyfield reigns to 1996, as he wants to, boxing people will still not see him as

great world champion. For his lack of recognition, Holyfield has only his team to blame. He has defended his title only twice, both voluntarily, against George Foreman, a



Holyfield: clean living

Bert Cooper, a former drug addict and a late replacement. Both gave him a hard time.

Even now Holyfield's manigement is ducking and diving about his next opponent, who should really be the winner of the eliminator between Lennox Lewis and Donovan "Razor" Ruddock. But Holyfield's people appear to be going for the easier option of the World Boxing Association elimination bout between Riddick Bowe and

Pierre Coetzer. Dan Duva, the champion's promoter. said that Holyfield would be defending again in November and he would be letting the boxing organisations know next month which of the three No. 1s he

has picked. "It won't be George Foreman," Duva said. "It will be one of the other four." Which can only mean the winner of the bout between Bowe and Coetzer, as Lewis and Ruddock are meeting in October -: and would hardly be ready to

face Holyfield in November. To earn the respect he seeks. Holyfield has to beat Mike Tyson and it is unlikely that Tyson, serving a six-year sentence, will be out in time. Defending in the meantime against old men like Larry Holmes here tomorrow will take him no further. Holyfield is on a hiding to nothing against the once great champion who is now 42 years old

nessman. As Holmes pointed out the other day, it is only the quality of your opponents that brings out greatness, men like Mohammed Ali, Joe Frazier, George Foreman (mark one). Ken Norton and others.

But Holyfield's camp won't hear of it. Duva said: "Only longevity will decide whether Evander is one of the greats.

ROWING

#### Britain take large team to Olympics Exeter shows off its talents

By MIKE ROSEWELL, ROWING CORRESPONDENT

Worksop scored 176 for nine

"He is in his second year The innings was promptly

with us and has a huge the England Schools' Under-15 group last season and although he did not make it then, it was obvious that he would at some point.

Counties has come as a surprise, although he has been

playing league cricket for Exeter at the weekends." The half-term break has done Worksop College in Nottinghamshire a power of

Hunter, took four for 20 in that match and in the next game scored 46 and took five for 17 as Trent College were beaten by 142 runs. The rest of the wickets in that match went to Lee Mackay, who returned figures of five for 31.

batting by the opener. Ben Taylor, who scored four successive fifties in a run that saw him accumulate 303 runs in five innings in seven days.

BRITAIN will send a team of 45 to the Olympic Games in Barcelona — their largest contingent. Sixteen of them have competed in previous Olympics, seven have won medals.

Steve Redgrave, who is responding well to treatment for colitis and is now back in full training, is attempting to win his third successive Olympic gold. Richard Stanhope and Martin Cross are both competing in their fourth Olympics.

The coxed and coxless pairs,

Martin Cross, who is in the eight, pointed out that all the crew bar Ben Hunt-Davis have international medals. "The target is to make the final and then go from there."

he said. It was exactly the eight's philosophy in 1991 when they won bronze medals in Vienna.

Mark Lees, the international performance director, and Brian Armstrong, the international rowing manager, remarked on the men's

unsettled build-up to the Olympics. Armstrong talked of "hiccups" and Lees, rather more forcefully, felt that the absence of a chief coach was the reason for "lack of stability and unity in the men's team". He hopes to quickly rectify the problem.

Bob Michaels holds the position of chief coach for the women and the team announced yesterday certainly backed Lees's claim of an "aggressive approach" towards women's medals in Barcelona.

Miriam Batten and Fiona Freckleton won Britain's first

BRITISH TEAM

Women: Single sculi: T Red (Lea)
Codese pair: M Botten (Thames), J Turvey
(Putnoy Town). Double sculi: A Gil (Upper
Thames), A Eyres (Tideway Sculicrs).
Codeses four: G Lindsay (Chydesdelet), S
Krik (Tideway Sculiors), K Thomas
(Waylandge), A Barmort (Kingston) Eight: K
Brownlow (Thames), P Cross (Thames), S
Smath (Tideway Sculiors), R Herst (Notis Co).
F Frackotion (Wasamersten), K Goog (Norwich), K Marwick (Tideway Sculiers), D
Blocke (Thomes), Cox: A Poinrean (IB Wh.

women's world medal - a bronze in 1991 - and three crews could realistically follow their example. A surprise yesterday, however, was that Joanne Turvey, a former international canocist before switching to rowing, will replace Freckleton as Batten's pairs partner in the Olympics.

Freckleton, who has been suffering from glandular lever, has been moved to a new eight with three members of the Lucerne coxless four.

Kate Brownlow, a former lightweight medal winner. Itmains at stroke and considers the new crew to be "very much strengthened" over the combination that finished fourth in

Lucerne.

and very much a busi-

ISCOT GOLD Indi Royal Ascota

Three former Oxford University Boat Race personnel carry the British women's sculling hopes - Ali Gill and ORON SALES BANK

Calls at 36p per min cherp rate, 48s per min other three inc VAT

NOT to be outdone, the teammates of Orlando Le Fleming, Call 0891 500 123 the 15-year-old schoolboy who made his Minor Counties Call 0891 100 123 cricket debut for Devon last week, produced their own

spectacular piece of cricket to steal the headlines. In Exeter School's fixture against Shebbear College, the opening partnership of Peter Hughes and Michael Perring put on 250 before Hughes, the captain, was run out for 144.

declared, with Perring unbeaten on 101. Shebbear College hung on for the draw at 180 for eight. "We lost to Blundells on the opening day of the season," Mike Wilcock, the master in charge of cricket at Exeter, said. "Since then, however, we have won four and drawn four. Our batting is strong and we have made 200-plus on four occasions."

Le Fleming makes his con-

**BY.CHRIS DIGHTON** 

tribution as a right-arm medium pace bowler who has picked up three or four wickets in all his school matches this season — crucially without conceding many runs. Only once has he gone for more than 30 in an innings.

amount of potential," Wilcock said. "We put him forward for "His introduction to Minor

good, as they returned to have the best of a drawn match against Repton. Put in to bat. declared and then reduced Repton to 24 for five before they strugged to 62 for six and the draw. Worksop's captain, Andrew

Latymer Upper, from London, recorded six wins in the first half of their term. benefiting from a spate of fine

Schools defeated include Mill Hill, Emanuel and John Lyon. Against John Lyon, the leg-spinner. Aftab Choudry. took six for 14.

the coxed four and the quad scull are made up of the expected personnel but the coxless four and the eight have new line-ups since the Lucerne regatta.

MEN: Coxidess pair: M Pinsent (Leander), S Redgrave (Leander) Coxed pair: G Searle (Molesey). J Searle (Molesey): Cox: G Supri (Molesey). J Searle (Molesey): Cox: G Supri (Molesey). J Garrett (Leander): S Hasssan (Walton), R Stanhope (Leander): S Benshord (Leander), N Burlitt (Leander), S Benshord (Leander), N Burlitt (Leander); P Mulliamns (Star): Cox: A Elison (Tideway Scullers) Couschuple sculls: P Haining (Notts Co), G Pooley (Leander), R Brown (Notts Co), M Hams (Notts Co) Elight: R Obhobzer (Leander), S Tumer (Leander), R Phelps (Leander), J Singfield (Star), B Hunl-Davis (Leander), J Walker (Molesey), M Cross

Annabel Eyres in a deuble and Tish Reid in a single.



BOXING

### field's need better rivals arn acclaim

by Stakes at Royal Ascot vesteria

MAR SUN, BOAING CORRESPONDED INTERNIORS

— Веле в ворет и **ботк**а ( indicated a late replace that every conclume. But the and form a harder Assertion Holyfelfer access and a ductage as at a transition has next agree. to the real reality for har where investment of the climinar arishdi ili d and the transfers and the strains and Kartor Righted group a week glig turni

A the Cost of the and the control swear, you ... Palent octor. Fair Cop b c Al Nasr - Exclusive Life (F Sairnan) 9-1 A Munro (9-1) S.

ALSO RAN: 100-30 fav Euphonic, 9 remarkacia prosecutor and that the ALSO RAN 100-30 fav Euphonic, 9 Hames, 10 King Olef, 11 Meterfoods, Pater Notice India in the India in India India in India in India in India in India in India India in Indi 3.05 QUEEN MARY STAKES (Group #: 27-0 files: 223,976 5f) the food was a facilities of a Career med Diversal Th. and the other lands

ARCHARDS (11-8 fav. Private Handicapper's top rating)

(11-8 fav. Private Han in charles for the 11 dende in Ance the second section is a second to icedation and the local Sended 10 Legertary as Assert and resultar Car and he among a wife which will be out to the action of the Man and the like to Property of the same tother like ogene to be and graids Charles Jun 1, 158.

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H. H. Com

### Silver Wizard to underline his early potential

THE Gold Cup is always the centrepiece of the third day of Royal Ascot.

However, the Norfolk Stakes may well turn out to be a more significant race in the long-term because it could throw up a future star in the shape of Silver Wizard.

Compared favourably to Rodrigo De Triano at this stage of his career by Paul Eddery, who rode the Guineas winner in his first three races as a two-year-old, Silver Wizard is trained at Epsom by Geoff Lewis.

Discussing his chance. Lewis said yesterday: "Of all the horses I have trained, I have never been so confident He's a machine. The way he worked on Saturday morning I'm not afraid of anything."
With encouragement like that, Silver Wizard qualifies as the nap of the meeting. Silver Wizard began his

career by beating Tuesday's Coventry Stakes fourth, Ardkinglass, by a neck at Newmarket. Though it was his subsequent race at Salisbury that was so captivating. Opposed by Richard Hannon's easy Lingfield win-

ner Fortune Cay, Silver Wizard made all the running to win in a fast time by six Nobody will be more acutely aware of the threat that he poses than Hannon who, neventheless, has chosen to run Elle Shaped and Niche. Both

Other winning form is boasted by Darbonne. Kahellan and Sabre Rattler, while Intiraz and Kamaatera looked a shade unlucky not to score at the first time of asking.
Twelve months ago, Jack

have already won twice.

☐ Mandarin (Michael Phil-

lips) gave three winners at

Royal Ascot yesterday, in-

cluding a good-priced nap.

LYRIC FANTASY b (Tale Gallery - Flying Melody (Lord Carnervon) 8-8 M Roberts (11-8 fav., Private Handicapper's top rating) 1.

Prince Ferdinand (6-1).

Royal Ascot

Going: good to firm

MANDARIN

MICHAEL PHILLIPS

Berry was a disappointed man when Paris House, his personal nap of the week was beaten in the corresponding race by Magic Ring. Now I feel that the same fate awaits Sabre Rattler, his No 1 choice this time, at the hands of Silver Wizard.

The Chesham Stakes, the other two-year-old race on the programme, can go to Humam, an impressive winner at Haydock first time out, who has not been penalised for that success.

Lord President, who represents the combination successful last year with Fair Cop, will not be brushed aside as he was a creditable third first time out to the Coventry Stakes third, Pips Pride. In going for Drum Taps to win the Gold Cup, I am tak-

ing a chance with his stamina

and banking on him being as

Lewis: high hopes for Silver Wizard

LE PRESULTS FROM YESTERDAY'S TWO MEETINGS

3.45 CORONATION STAKES (Group ± 3-Y-O files: 1m md)

3-7-O Siles: Im md)
MARLING bi Lomond - Marwell (E Loder)
9-0 W R Swinbum (6-11 fav; Newmarket
Correspondent's nap)
Culture Vulture ch i Timeless MomentPerfect Example (C Wright) 9-0 T Culture
(9-2)
Katakana b f Diesis - Winds Aloft (Shakhi Mohammed) 9-0 S Cauthen (16-1)
3.

ALSO RAN: 9 Absurde (5th), Mahasin (5th), 14 Wiedniu (4th), 33 Sorree, 7 ran. 34, 8, sh hd, sh hd, 12l. G Wragg at

4.20 ROYAL HUNT CUP (Handicap: £35.267: Im str) COLOUR SERBEANT br g Green Desert Tartan Pimpernal (The Queen) 4-7-8 D Harrison (20-1)

Gymcrak Premiers ch g Primo Dominio-Oraston (Gymcrak Racing Pic) 4-8-13 G Carter (33-1)

Dorset Duke b g Beldale Flutter · Youth-ful (G Wragg) 5-8-7 M Hills (33-1) 3.

High Low b g Clever Trick - En Tiempo (B Hagges) 4-8-11 Pat Eddery (11-1 ji-lav) 4.

Haggas 4-8-11 Pat Eddery (11-1) Hay 4.

ALSO RAN: 11-1 It-fav Tell No Lies, 12
High Premium, Field Of Honour, Cru
Exceptionnel (5th), 14 Band On The Run,
Cape Pigeon, 18 Absonat, Eclipsing, 18
Mudaitlar, Superoo, 20 Heart Of Darkness,
Wild And Loose, Daswalu, 25 Committed

(6th), 14 Wiedniu (4th), 33 Soirea. 7 ran.
34, 8t, sh hd, sh hd, 12l. G Wrago at
Newmarket. Tote: \$1.80; \$1.30, \$1.70. DF.
\$2.00. CSF: \$4.30. Tmin 39.01eac.
4.20 ROYAL HUNT CUP (Hundicap:
\$35,267: Im str)
COLOUR SERGEANT br g Green Desert
Tartan Pimpermal (The Queen) 4-7-8 D
Herricon (20.1)

miles as he has already shown himself to be over two miles at Sandown, where he won the Henry II Stakes from Arcadian Heights and Tyrone

In the past ten years Ardross, Longboat and Sadeem all used that race as a successful stepping stone to glory in today's marathon. In my view, Drum Taps

has just as much chance of

staying the trip as Endoli,

Mardonius or Turgeon. With Richard Hannon's stable emerging from the shadows after a bout of coughing, both Shafford and Central City can be expected to give a good account of themselves in the Cork and Orrery Stakes, whereas the French challenger Lion Cavern could easily find the ground a bit too lively.

Hannon reported yesterday that Shalford, who won the Diadem Stakes over today's course and distance last autumn, has been working really well recently with his new stable companion Mr Brooks, whom he also beat so comprensively in the Duke of York Stakes last month.

to emulate Polish Patriot, las year's winner, who was also successful in a listed race at Lingfield in the run-up to ASCOL. Finally, Simonov (2.30),

who will relish the firm ground, and Delve (4.55), who is bred for the distance, are my selections for the King George V Handicap and the Ribblesdale Stakes respectively.

Blinkered first time ASCOT. 4.55 Nizofiri. RIPON. 5.40 Desert Mist.

4.55 QUEEN'S VASE (Group N: 3-Y-Q: £35,037; 2m 45yd)

LANDOWNER b c Kris - Laluche (Shaikh Mohammed) 8-11 R Cochrane (8-1) 1,

(25-1)
Regent's Folly ch i Touching Woot Regent's Faym (Mrs H Lopes) 4-8-9 T
Quinn (16-1)
Quinn (16-1)
Abdulle) 5-9-0 Pat Eddery (9-1)
S. Kansk b c Top Ville - Kanz (Shaikh Mohammed) 4-8-9 S Cauthen (8-1) ir-fay) 4.

hammed) 4-8-9 S Caumen (8-1 [r-tav] 4.
ALSO RAN-8 [r-tavs Hesher, Gulf Sailor, 9
Ring, 10 LibA, 11 Dreams End, 12 Hatael,
Pharity Story, 14 Ambessador Royale,
Kweton Kabooz (6th), 16 Shambo (5th),
25 Kimbers, Seal Indigo, Arabian Bold, 33
Gasale Nyth, Jaffa Line, Duc De Berry, 20
ran. 44, 44, 11, nk, sh hd t Baiding at
Kingsclere. Tote: £42.80; £7.30, £9.80,
£1.70, £3.70 DF: £725.20. Tho £5.255.00
CSF: £357.87. Tricast: £3.483.97. Zmin
27 82-sac. After a stewards' enquiry,
result stood

Jackpot: not won (pool of £53,718.90 carried over to Royal Ascot today).

2.15 (tm 21) 1, Halley (Stephen Devies, 13-8 jt-fav); 2, Impeccable Charm (13-8 jt-fav); 3, Shardra (14-1), 6 ran NR: Shambleberry 11, 10.4 Cecil. Tota: £2 20; £1.20, £1.30 DF: £2.10 CSF: £4.15.

z. z. z. z. su Dr.: EZ 10 CSP: 24.15. 2.50 (8) 1, Blue Radiance (J Farming, 12-1): 2, Trevorsamepoints (4-1); 3, Midarida (7-4 fav), 9 ran. 31, 251. T Fairhurst. Tote: 214.90; 22.00, £1.70, £1.70. DF: £37.20 CSF: £50.82.

CSF: 680 82.
2.25 (1m) 1, Major Mouse (A Culhane, 13-2); 2, Youselia (3-1); 3, Big Leap (5-2 ter), 7 nm, Hd, 2, W Heigh, Tote: £3-90; 23.30; £3.00 DF: £25.00; CSF: £95.11.
4.00 (1m 41 80 yd) 1, Cathost (Lane Allison 5-1); 2, Glowing Devil (5-1); 3, Marandisa (20-1); Lots Of Lock 8-4 law. 9 ran. 134; 344, D Wiston, Tote: £8.90; £1.90, £1.40, £5.80. DF: £12.90. CSF: £44.42. Tricast: £703.14.

Placepot £92,40.

Ripon

### Colour Sergeant ends royal drought

By MICHAEL SEELY

LORD Huntingdon achieved a magnificent training feat at Ascot yesterday when the first-time-out win of Colour Sergeant repeated the victories of Choir Boy (1953) and Alexander (1956) for the Queen in the Royal Hunt

It was the first time the royal colours had been carried to victory at the monarch's own meeting since Expansive and Buttress landed a double in 1979. The 20-1 winner was a first

Royal Ascot ride for David

apprentice.

Beforehand the Queen wished me luck and said that she hoped that I'd have a good ride." Harrison said.
"Afterwards she was delighted and was very relieved when the announcement came that we'd won."

Even with 31 runners, the mile handican was a companatively uncompetitive affair with the numers drawn on the stands side dominating the race.

Although Gymcrak Premiere closed to within a neck of the winner at the line, the

Harrison, the 19-year-old issue was effectively decided when Harrison sent Colour

Sergeant past High Low.
"We broke well and we were always travelling." Harrison added. "I kicked two out and we soon went to the front. He stayed on really well."

Harrison, one of the season's leading apprentices with 19 winners, was born in Rhyl. He has been in racing for about four years and has spent his time at the British Racing School and with Lord Huntingdon.

Last season Colour Sergeant was unbucky in run-

Britannia Stakes at this meeting before winning a maiden race at Southwell. 'He disappointed after that," said the trainer. "But he had a problem with his

hock which we dealt with. Also we had him gelded." The Hunt Cup plan was formulated back in the autump and the trainers' patience and skill in handling Colour Sergeant yesterday

reaped a rich harvest. Another trainer to excel was Matt McCormack who was in high spirits after John Reid had driven Prince Fer-

feat of Pursuit Of Love in the

Jersey Stakes. Although the Sparsholt trainer has already saddled three Royal Ascot winners in Horage (twice) and Night Of The Wind, he is convinced that Prince Ferdinand is the best horse he has trained.

Yesterday's winner was certainly a bargain buy at 4.000 guineas at the Doncaster sales. Prince Ferdinand has now won around £120,000 for a syndicate of eight, headed by Jenny Winch, who is secretary to trainer Kim Bailey.

ROYAL ASCOT						
MANDARIN	THUNDERER	RICHARD EVANS				
2.30 Simonov.	2.30 Inner City.	2.30 Wild Fire.				
3.05 Shalford.	3.05 Lion Cavern.	3.05 Central City.				
3.45 Drum Taps.	3.45 Drum Taps.	3.45 Arcadian Heights.				
4.20 SILVER WIZARD	4.20 SILVER WIZARD	4,20 SILVER WIZARD				
(nap).	(nap).	(nap).				
4.55 Delve.	4.55 Armarama.	4.55 Delve.				
5.30 Humam.	5.30 Humam.	5.30 Lord President.				
Our Newmarket Correspo	ndent 4 55 Niodini, 5 30 H	IMAM (nan)				

The Times Private Handicapper's top rating: 3.45 DRUM TAPS.

GOING: G	OOD TO FIRM	DRAW: 5F-6F, LOW NUMBERS	BEST	SIS
2.30 (Handicap:	KING GEORGE V S 3-Y-O: £18,227: 1m	TAKES 4f) (20 runners)	вво	:1
101 (11)	211 INNER CITY 19	(G) (Sheikh Mohammed) L Cumani 9-7	. L Dettori	95

(India	NUICE	ip: 3-1-0	7. E (0,227: 1111 41) (20 (UNIABIS)	
101	(11)	211	INNER CITY 19 (G) (Shash Mohammed) L Cumani 9-7 L Dettori	9
102	(10)		BOLD STROKE 37 (F,S) (f Wisson) J Dunlop 9-0 W Carson	9
	(5)		SAYH 12 (D,F,S) (Shalkh Ahmed Al Maktoum) M Jarvis 8-13 B Raymond	9
104	(7)	021	TURGENEV 13 (S) (Shadh Mohammed) J Gosden 8-12	8
105	(18)		FLIGHT LIEUTENANT 23 (G) (P & S Lever Partners) P Mitchell 8-12. L Piggott	9
106	(4)	1-50	WELL SADDLED 15 (G) (R Winght) D Eleworth 8-10 NON-RUNNER	_
107	(17)	12	SOURCE OF LIGHT 19 (F) (K Abdulla) R Charlton 8-10	9
	(20)	8-11	FOLIA 40 (G.S) (Shakh Mohammed) H Cecil 8-10	9
109	(9)	51-01	KINGLOW 23 (F) (V Barclay) Mrs J Cocil 8-8	9
11B	(13)	36-3311	BAYAIREG 24 (F) (Maktourn Al Maktourn) A Scott B-B W. R. Swintburn	9
171	(12)	362-211		9
112	(8)	28-1112	SIMPLY-H 26 (D,BF,F,G) (G Lederman) M Bell 8-5 J Reid	9
113	(2)	0-61	SIMONOV 21 (D,F) (K Abdulle) G Herwood 6-5 A Clark	9
	(1)	<b>521-541</b>	WILD FIRE 16 (F) (Sir P Oppenheimer) G Wragg 8-3	9
115	(14)		MAJOR'S LAW 12 (S) (C Offey) C British 8-3 G Duffield	9
	(16)	6-44513	EDEN'S CLOSE 6 (V,F) (Mrs M Barwell) M Tompkins 7-13 P Robleson	9
	(6)		BEST GUN 17 (F) (Mrs M Butler) C W C Elsey 7-12 N Carlisla	9
118	(19)	00-662	SADLER'S WAY 7 (A Richards) G Lewis 7-12 D Harrison (5)	9
119	(3)	840-511	TRUMPET 16 (D.F.G) (The Queen) Lord Huntingdon 7-11 A Munro	9
120	(15)	10-03	JUPITER MOON 7 (G) (Kings Bloodstock Ltd) C Brittain 7-10 J Quinn	9
BETT	ING:	10-1 Bayai	ireg, Sanonov, Wild Fire, 11-1 Glide Path, 12-1 Inner City, Savh, Turpeney, Kinglow,	14
Source	e Ot I	Light, Folia	s. Sadler's Way, 16-1 Trumpet, Eden's Close, 20-1 Simply-H, 25-1 others	
			1991: TORCHON 8-7 G Carter (8-1) G Wragg 19 ran	

FORM FOCUS

INVERTOR LICENTIFICATION IN THE PROPERTY OF TH
race at Capannelle (1m 2f. good). BOLD STROKE
beat Modernise nk in 5-runner Sendown (1m 2l,
good) handicap with WILD FIRE (5th better off) 141
4th.
SAYH best Ceztanne 31/bi in 10-runner Leicester (1m
41, good to soft) stakes race. FOLIA beat Choppy
Choppy 1/21 in 13-runner Bath (1m 2f, soft) handicap.
KINGLOW beat in The Picture 11th in 8-number
Sandown (1m 3f 91yd, good to firm) handicap with
CHART I ICITEMANT (4th bases on 24 9-
FLIGHT LIEUTENANT (4lb better off) 44 3rd.

BAYAIREG best Mujid 2 in 15-runner Doncester (1m 2/ 60yd, good to firm) handkap, GLIDE PATH best Batabanco 13/i in 8-runner Redcer (1m 3/, good to firm) handkap, SIMPLY-H best Crystal Cross 4 in 15-runner Bath (1m 5/, irm) handkap on penultimate start. SADLER'S WAY 11/2 2nd of 6 to inchastioch in Newbury (1m 4/, good to firm) handkap with JUPTTER MOON (seen terms) \$4/3 rd. THUMPET best Mohans hd in 7-runner Newbury (1m 4/, good to good) departs.

BBC1

3.05 CORK AND ORRERY STAKES

GIGG CONK AND ORNER! STAKES		
(Group III: £40,265: 6f) (18 runners)		
201 (16) 514-151 SHALFORD 35 (CD,F,G,S) (D Cock) R Hannon 49-4,	. M Roberts	<b>e</b> 99
202 (18) 1640-23 AMIGO MENOR 35 (B,CD,F,Q,S) D Murray Smith 6-9-0	C Rutter	89
203 (5) 164-341 STREET REBEL 26 (D.G.S) (P Garvey) N Meade (Ire) 4-9-0	R Hughes	93
204 (2) 2321-13 LION CAVERN 39 (D.G.S) (Shalkh Mohammed) A Fabre (Fr) 3-8-10		91
205 (12) 00-8010 MEDAILLE D'OR 24 (V.D.F.G.S) (J K Borrett) J Payne 4-8-10	A Munro	95
206 (1) 424-845 MONTENDRE 35 (D,F,G) (D Mort) M McCormack 5-8-10		91
207 (10) 45-3363 SIR HARRY HARDMAN 34 (V.D.G.S) (P Hobbs) F Lee 4-8-10		91
208 (4) 21480-0 SIZZLING SAGA 12 (D.F.S) (J David Abell) J Berry 4-8-10		88
209 (13) 0050-05 APPLEDORN 12 (F,G) (Mrs B Facchino) B McMahon 5-8-7		83
210 (6) 511-10 SEZELLE 26 (CD,G,S) (J McNeil) C Coffins (ine) 3-8-7		94
211 (15) 21-1253 BEWARE OF AGENTS 19 (D.F.S) M Johnston 3-8-2 Der		84
212 (11) 1310-45 COLWAY BOLD 26 (D,F,G,S) (R Coleman) J Watts 3-8-2		85
213 (8) 02123-5 FESTIVE CHEER 21 (F) (P Byrne) T Stack (ire) 3-8-2		79
214 (3) 15-1103 FYLDE FLYER 19 (D.F.G.S) (Blackpool Gazette) J Berry 3-8-2		98
215 (17) 1832-22 MALEDETTO 17 (G,S) (D Dobson) J Bolger (Ire) 3-8-2		92
216 (9) 0313-85 SPANISH STORM 26 (D,G) (High Point Bloodstock) S Woods 3-8		80
217 (7) 390-003 WILDE RUFO 26 (V.D.G) (G Mazza) P Kelleway 3-8-2		86
218 (14) 3-30121 CENTRAL CITY 19 (D.F.G) (A Budge (Equine) Ltd) R Hannon 3-7-1		96

tto, 12-1 Amigo Menor, Fylde Flyer, 14-ly Bold, 25-1 others.

Mohammed) 8-11 R Cochrane (8-1) 1. Belgran b c El Gran Seoor - Belle Of Dodge Me (S Kheled) 8-11 Pat Eddery (100-30) 2. Goldsmiths' Hall b g Glint Of Gold - Ppins (Shelith Mohammed) 8-11 S Cauthan (3-1 fav) 3. ALSO RAN: 8 hywaan, Ambiguously Regal (6th), 12 idoni, 16 Appealing Bubbles, 25 Eightandahall, Paradisa Navy, Currency Basket (4th), 65 Teddy's Play (5th), 11 ran. 61, 34, ns. 41, 2%1 J Gosden at Newmerket. Tote: £9.70; £2.20, £1.60, £1.40. DF: £17 10. Tric: £5.10. CSF £31.61. 3min 25.29sec (course record).	208 (4) 27400-0 SIZZING SAGA 12 (D.F.S) (J David Abell) J. 209 (13) 0050-05 APPLEDORN 12 (F.G) (Mrs B Facchino) B Mold 210 (5) 511-19 SEZELLE 26 (CD.G.S) (J McNež) C Coffins (Ing) 211 (15) 21-1253 BEWARE OF AGENTS 19 (D.F.S) M Johnston 212 (11) 1310-45 COLWAY BOLD 26 (D.F.G.S) (R Coleman) J W 213 (8) 02123-5 FESTIVE CHEER 21 (F) (P Byrne) T Sack (Ing) 214 (3) 15-1103 FYLDE RLYER 19 (D.F.G.S) (Bickstpool Gazent 215 (17) 1532-22 MALEDETTO 17 (Q.S) (D Dobson) J Bolger (Ing) 216 (9) 0313-85 SPANISH STORM 25 (D.G.) (High Point Bloodst 217 (7) 330-003 WILDE RUFO 26 (V.D.G.) (G Mazza) P Kestews, 218 (14) 3-30121 CENTRAL CITY 19 (D.F.G) (A Budge (Equine) Lts BETTING: 4-1 Shalford, 5-1 Central City, 7-1 Lion Cavern, 10-1 Matedath 1 Feative Cheer. Street Rebol. Mediarile DrO: 16-1 Bacelle, 20-1 Colway 1991: POLISH PATRIOT 3-8-2 R Cochrane (5-1) G
5.30 BESSBOROUGH STAKES (Handi- cap: £18,656: 1m 4f)	FORM FOCUS
SPINNING b or br g Glint Oi Gold - Strathspey (P Mellon) 5-9-3 R Cochrane (25-1) 1. Regent's Folly on 1 Touching Wood - Regent's Fawn Mirs H Loose 4-8-9 T	SHALFORD beat Mr Brooks 3'41 in group R Duke of York Stakes at York (6f) with AMIGO MENOR (4b) Stakes at The better off) 1143 rd, COLWAY BOLD (5b) better off) start with STR 1541 4th, MONTENDRE (4b) better off) 11 5th and CENTRAL CI

des Poulsins et Longchamp (1m. good). BEZELLE I Salectio
--

orwich nk in 7-nunner group BI Stadness at The Curruph (7f, heavy) on penultimate th STREET REBEL (3to better off) 3rd 3rd. AL CITY best Bold Lez 3rd in 8-nunner of 6f, good) listed race with FYLDE FLYER ther off) 3d 3rd, previously 2 2nd of 7 to Ferdinand in 7-nunner Heydock (6f, good to ted race with WILDE RUPO (2to better off) and COLWAY BOLD (5to better off) 3t 5th. on: LION CAVERN

TRAINERS H Cecil	Winners 12	40	Per cent 30.0	JOCKEYS § Cauther	Winners 17	Rides 80	Per cent 21 2
P Cole J Duniop	4	18 33	22.2 21.2	Pal Eddery W Carson	19 11	91 78	21 2 20.8 14.1
G Harwood G Wragg	11 4	33 56 22	19.6 18.2	A Munro R Hills	4	29 24	13.8 12.5 8.9
D Elsworth	5	31	18 1	W R Swinbum sterday's results)	5	56	8.9

COLUDE OPECIALISTO

#### 3.45 GOLD CUP (Group I: £108 549: 2m 4f) (6 runners) (3) 1120-11 DRUM TAPS 24 (C.F.G.S) (Y Asakawa) Lord Huntingdon 69 2 L. Dettort 99 (6) 25332-1 ENDOLJ 33 (F.S) (Dowager Lady Bearostrock) C Brittan 59-2 M Roberts 88 (4) 1/214-03 MARDONIUS 25 (B.G.S) (Shakh Mohammed) A Fabre (Fr) 69-2 Pat Eddery 10 1113-4 TURGEON 25 (BF,F.G.S) (Shakh Mohammed) J Peeso (Fr) 69-2 S Causana 10 (5) /1224/3 TYROME BRIDGE 24 (B.F.G.S) (P Green) M Pipe 69-2 P Shanehan 88 (2) 10-4022 ARCADIAN HEIGHTS 24 (F.G) (J Paarce) G Wragg 4-9-0 W R Swinburn 90 BETTING: 6-4 Drum Taps, 4-1 Endok, Turgeon, 8-1 Arcadian Heights, 9-1 Middenus, 10-1 Tyrone Birdgi 1991: INDIAN QUEEN 6-8-13 W R Swinburn (25-1) Lord Huntingdon 12 ran **FORM FOCUS** DRUM TAPS best ARCADIAN HEIGHTS (6b) (1m 5f 6tvd, good to firm) issted race MARDONIUS worse off) 1/bit in 8-numer group fil Henry 8 States at Sandown (2m 78/d good to firm) with TYRONE BRIDGE (6b) worse off) 2/bit 3/d ENDOLI best Mashadian 11 in 12-runner Newbury Selection: DRUM TAPS 4.20 NORFOLK STAKES (Group III: 2-Y-O: £22,707: 51) (9 runners)

32112 SABRE RATTLER 36 (D.G.S) (H Hughes) J Berry 8-13.
11 SEVER WIZARD 27 (D.F.G) (Mrs. S Robins) G Lewis 8-13.
22 WINDRUSH BOY 19 (M Wilkins) M McCormack 8-13.
11 NICHE 34 (D.G) (Lord Carnarvon) R Hannon 8-8. BETTING: 7-4 Saver Wizard, 5-1 Darbonne, 11-2 Intiraz, Kahellan, 9 1 Kamaatora, 12-1 Niche, Sabre Rettler, 16-1 Elle Shaped, 100-1 Windrush Boy.

1991: MAGIC RING 8-13 A Munio (7-4) P Colo 9 ran **FORM FOCUS** 

DARBONNE beat WINDRUSH BOY (same terms) 11th in 15-runner Bath (5f. furn) maden. ELLE SHAPED beat Lord Obust 4 an 3-runner Goodwood (5f. furn) graduation race IHTIRAZ nk 2nd of 7 to Green's Ext. Archive Epsom (6f. good) stakes	
race. KAHELLAN beat WINDRUSH BOY (same terms) 4I in 10 runner Lingfield (5I, good) maiden	

KAMAATERA hd 2nd of 8 to Getswey in Doncastor (6), firm) marden SABRE RATTLER nk 2nd of 9 to Power of Polly in York (6), good to firm) stakes raco SILVER WIZARD beat Fortune Cay 61 in 5-runner

4.55 RIBBLESDALE STAKES
(Group II: 3-Y-O fallies: £58,833: 1m 4f) (10 runners)

(Caro	<b>بر</b> ن	0	111-11-11-11-11-11-11-11-11-11-11-11-11	
501	(1)	0-1	AQUAMARINE 43 (G) (K Abdults) 9 Hills 8-8 Pat Eddery	80
502	(7)		ARMARAMA 25 (C Otey) C Britain 8-8	99
503	(3)	5-1	ARRIKALA TO (F,S) (D Dobson) J Bolger (Ire) 8-8 M Kinane	DC
504	(8)	632	BLUSHING STORM 15 (Mohamed Subell) J Farahawa 8-8 W R Swinburn	65
505	(10)	52-41	DELVE 20 (G) (Sir R McAlpine) J Dunlop 6-8 W Cerson	82
506	(6)	2111-6	FAWAAYID 12 (S) (Maktourn Al Maklourn) J Bolger (Int) 8-8 C Roche	95
507	(5)	26-4	GUILTY SECRET 8 (R Sangster) P Chapple Hyam 8-8 Paul Eddary	68
508	(2)	122-33	MYSTERY PLAY 34 (BF,G) (Shakin Mohammed) 8 Hitla 8-8 D Holland	82
509	(9)	215-222	NIODINI 29 (V,BF,F) (Shaikh Mohammed) M Stoute 8-8 S Caustien	В.
510	(4)	414-03	PEARL ANGEL 12 (G) (Mrs S Fairbarns) Miss S Sanders 8-8 L Piggott	63
BETT 16-1 /	ING: urikal	7-2 Armer la, 33-1 Ga	ama, 5-1 Mystery Play, Nedini, Pearl Angel, 7-1 Fawasyd, 15-2 Delve, 8-1 Aquameni uty Secret, 50-1 Blustung Storm.	ПӨ,

1991: THIRD WATCH 8-8 J Reid (20-1) J Dunlop 14 ran

#### FORM FOCUS

ı	, FURIN	rucus
	ACUAMARINE beat Juniper Berry 14t in 5-runner Chester (1m 3f 78yd, good) issed race ARMARAMA 11 2nd of 13 to hyanna in group I Cake D'Italia at San Siro (1m 4f, good); earlier 51 2nd of 5 to All At See in Newmarket (1m 2f, good) listed race with MYSTERY PLAY (same terms) 21th 3rd. FAWAAYID beating ARRIKALA (3b worse off) 11 in 11-runner Curragh (1m 11, yielding to soft) listed	race MYSTERY PLAY about 2 3rd of 7 to Saratog Source in Newbury (1m 21, good) listed race with DELYE (3lb worse off) 11 4th. NIOONN 3 2nd of 8 to Curnatizarya in Goodwood (1m 21, good to fam listed race. PEARL ANGEL 231/1 3rd of 7 to Use Friendly in group I Gold Seel Oaks at Epsom (1m 41 good to soft) with FAWAAYID 12 8th. Selection: ARMARAMA
	5 20	

-UE3	NAM 3 (ANC) (Listed 1808; 2-1-0; £ 10,002, 01) (7 (0)(10	rsį	
	ALJAZZAF (Mohamed Obeda) C Brittain 8-12	M Roberts	_
21	GREAT DIPLOMAT 19 (D.G.) (High Sees) P Prendergest (ire) 8-12		90
	HUMAM 13 (D,S) (Hamdan Al-Maktourn) H Thomson Jones 8-12		88
3	LORD PRESIDENT 50 (BF) (F Salmen) P Cole 8-12	. A Munro	87
4	SALATIN 36 (Hamdan Al-Maktoum) P Walwyn 8-12	W Carson	86
11	JERVIA 15 (F) (Shaikh Mohammed) J Watts 8-11	S Cauthen	90
21	NURYANDRA 26 (D,F) (Sir Philip Oppenheimer) G Wragg 8-7 W	R Swinburn (	<b>99</b>
Lord F	resident, 11-4 Humam, 3-1 Nuryandra, 6-1 Jervia, 8-1 Great Diplomat	, 14-1 Aljatza	đ.
	1991: FAIR COP 8-12 A Munro (7-2) P Cole 9 ran	-	

#### **FORM FOCUS**

FURIN
GREAT DIPLOMAT beat Staviski 11 in 12-runner Fairyhouse (61, good) mauden HUMAM impresaive when beating Shebi 11½1 in 11- runner haydock (61, good to soft) melden. LORD PRESIDENT 2½1 last of 3 to Pips Pride here (51,

605 (3)

good to soit). JERVIA best Magic Pearl a hd in 7-runner Beverley (Sf. firm) stakes race NURYANDRA best Ananymous 13:1 in 9-runner Lingfield (6f, good to firm) maiden. Selection: NURYANDRA

#### Father Hayes film examined

THE Jockey Club, conducting an | characteristics inconsistent with those enquiry into the true identity of Father Hayes, who landed a substantial gamble at Sandown last Saturday, two days before the death of his trainer, William Pearce, yesterday examined a film of the race.

registered for Father Hayes." It went on: "A blood sample has been obtained from the horse, and is now being analysed to support this

conclusion." The sample was taken after the horse won on Saturday, and the result

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13/8 Drum Taps 7/2 Turgeon 9 Arcadian Heights 11 Tyrone Bridge 4 Endoli Each-way ONE QUARTER the Odds a Place 1,2.

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2703.14. 4,35 (1m 4f 60yd) 1, Rousitto (W Ryan, 9-1); 2, Demokos (14-1); 3, Inan (2-1 tav), 8 ran, Vil, 1, R Holinshied, Torie: £11.80; 22,00, £2,00, £1.20. DF: £58.90 CS; £103.85. Tricast: £318.08. £103.95. In Case: £318.05.

\$10 (5) 1, Fenglo (T Sprake, 15-8 fav); 2. Plain Fact (7-1); 3. Reel Stunner (7-1), 7 ran. 19), 193. W G M Turner. Tota: £2.60; 21.70; £2.60. DF: £5.40 (5F) £7.86.

\$4.0 (60) 1, Royal Gärl (N Connorten, 7-1); 2. Patience Please (5-1); 3, Muffd (5-4 fav) 12 ran. 194, 61, Miss S Hall. Tota: £10.20; £2.60, £1.70, £1.70. DF. £18.20. CSF. Placepot: £111.20. Ladbrokes CRACING SERVICE 0891 222 + LIVE ROYAL ASCOT 101 201 RIPON 102 202



MANDARIN THUNDERER 2.15 Wufud. 2.15 Majestic Hawk. 2.50 Have A Nightcap. 3.25 Saddlehome. 2.50 Dancing Wild. 3.25 Poets Cove. 3.25 Saddlehome. 4.00 Halston Prince. 4.35 Mysterious Ways 5.10 Anchorage. 5.10 Baher. 5.40 Miss Pin Up. 5.40 Miss Pin Up. Our Newmarket Correspondent: 5.40 Miss Pin Up. GOING: FIRM DRAW: NO ADVANTAGE 2.15 EBF SAPPER MAIDEN STAKES (2-Y-O: £2,616: 6f) (10 runners) 

1 (3	02016-0	HILL SELLING HANDICAP (3-Y-Q: £2,578: 1m) (16 LINGDALE LASS 23 (5) (C Buckley) Mrs G Reveley 9-7	S Coop (7)	• 9
	632040	AKURA 9 (D) (B Morgan) M Johnston 9-4	RPENott	9
3 (12	40-0100	KATIE'S DREAM 12 (F) (P O'Melley) P Felgate 9-3	T Quinn	9
4 (9	054290	STOPROVERITATE 14 (J Clark) S Norton 9-3	O Pears (7)	9
5 (7	66-0603	HAVE A NIGHTCAP 12 (B) (Crescent UK Ltd) M Jervis 9-1	G Crealock	8
		VITAL VOLTAGE 9 (Mrs H Ellerby) M Ellerby 8-13		
7 (8	900-005	LITTLE IVOR 10 (V) (R Parker) Denys Smith 8-12	., K Fallon	9
8 (14	) 085V-00	MISS MOVIE WORLD 28 (S Johnson) N Bycroft 8-10	L Charnock	8
		JESTER'S GEM 57 (M Foxton) B Murray 8-6		
		MEDBOURNE 12 (Mrs A Harris) J Harris 8-8		
11 (2	00-0	DANCING WILD 22 (Ponterract Racing Club) Mrs G Reveloy 6-6		9
		MISSAL 12 (B) (Mrs C Reed) Pat Mitchell 8-4		
13 (10	0-00	DAME HELENE 17 (J Bull) P Hestern 8-3		8
14 (1	000-006	THE DOMINANT GENE 23 (Dr W Hefternan) J Jenkins 8-1	E Johnson	9
15 (4	0-50000	PLACID LADY 15 (T Male Ltd) W Certer 8-0	N GWRIEMS (D)	9
16 (16	1 050-065	MUMMYS ROCKET 21 (Widnes Recing Club) M O'Neill 7-12.	S WOOD	
BETTING Dominant	Gens, 10-1	A Nighticap, 11-2 Akura, 6-1 Lingdale Lass, 13-2 Mcdbourne, 7-1 Katle's Oream, Stoproventate, 12-1 Little Ivor, Mummya Rocket	, 14-1 others.	1 10
	19	981: BROUGHTON BLUES 8-6 M Wighem (10-1) W Musson 20	ren	

BETTING: 3-1 Wufud, 7-2 Majastic Hawk, 4-1 Chiltern Hundreds, 9-2 Hawl, 5-1 Hadeer's Dance, 8-1 Pineto, 12-1 Atlantic Sunset, 16-1 Yardiey Court, 26-1 others.

1991: MADE OF GOLD 9-0 G Duffield (9-4) M Mouberak 21 ran

{ Handicap: £5,433: 6f) (7 runners) 102 202 302 dicap: Filicana 6-13 GREYHOUNDS 122 222 322 8

BETTING: 5-2 Crystar Jack, 3-1 Poets Cove, 7-2 Furiella, 5-1 Gentle Hero, 6-1 Saddlehome, 8-1 Langtonian, 10-1 Filicate 1991: NORDIC BRAVE 58-8 K Darley (2-1 fav) M Brittain 5 rpn





1991; NASWARA 3-7-10 Stephen Davies (7-2 fav) H Cacil 16 ran 5.40 LEVY BOARD HANDICAP (3-Y-O: £3,184: 2m) (10 runners) 

		1991; N	O CORRE	SPONDING RACE	<u>.                                    </u>		
		COU	RSE SI	PECIALIST	<u>'S</u>		
TRAINERS H Cecii J Duniop R Armstrong M Moubarak D Morley J Berry	Wanners 19 5 8 4 6 19	Auriners 40 11 22 18 31 100 (Not a	47.5 45.5 36.4 22.2 19.4 19.0	JOCKEYS Stephen Devices G Baster R Cochrane K Derley J Fortune	· Winners 4 6 5 22 6 Only quadriers	Rides 7 18 30 144 59	Per con 57.1 33.3 18.7 15.3 10.2

Doubts about England's attack for the Lord's Test give Pakistan every reason for confidence

# Akram poses threat to England

BY ALAN LEE, CRICKET CORRESPONDENT

ENGLAND'S cricketers may be about to experience the same sensation as the partygoer who finds the revelries have ended while he is still searching for the

Pakistan began this Test series infected by doubts and disruption but their days of susceptibility look to be over. The contest begins in earnest today and England could soon be regretting the weather at Edgbaston and their timid approach there.

On the Lord's ground where they have not won the traditional June Test match for ten years. England must confront the bowlers on whom Pakistan's mighty po-tential is based. Wasim Akram, who missed Edgbaston, and Waqar Younis, who was present but far below his peak, are reunit-ed and will form, with Aqib Javed and Mushtaq Ahmed, a four-man attack the rest of the world will envy. The spectacle will be handsome for the crowds, who have paid almost £1.5 million in advance sales, but it may be harrowing for the England batsmen.

Since the first Test, Akram has taken 16 wickets in two games while working steadily back to full speed. His lefthandedness, quite apart from his command of swing, gives the Pakistanis a new dimension and, with Waqar sure to be a couple of yards faster than in Birmingham, there will be no safe refuge for England batsmen who were so untroubled a fortnight ago.

game's headquarters has

been one of the most blighted

fixtures in the international

calendar (Simon Wilde

writes). Of eight matches, five

have been affected by bad

weather and nine whole days

to England than to Pakistan,

although in 1954 and 1987 it

fell with impartiality in wash-

ing out three days. With bet-

The rain has been unkinder

Equally as alarming, from an England standpoint, is the comparison with their own bowling. It would be stretching a point to say that any one of the seven in the party is in prime form when, over the past month, they have shared a total of only 62 wickets at more than 40 runs apiece.

In Test match cricket, only Phil DeFreitas has maintained high standards during the last year and, while the first appearance of Ian Salisbury's leg spin and the return of Devon Malcolm's speed at least gives a promise of variety, it offers no guarantees about taking 20 wickets to win the game.

Salisbury was yesterday su-pervised in the nets by his Sussex coach and mentor, Norman Gifford, and as he took five cheap wickets last time he bowled, albeit in a Sunday game, his confidence should be high.
Whether this also applies to

Malcolm is problematical. He has taken only 12 firstclass wickets all season, expensively at that, and the suspicion persists that his is a selection by default in the anxious quest for an extreme of pace. The last of his 18 previous Test caps was won exactly a year ago, when his abject loss of rhythm could in part be put down to the unbalancing effect of the Lord's slope. If that should happen again, Malcolm's value as a shock weapon will be muted.

His closest friend in the side is Chris Lewis and it is to be hoped that they have a

might have won all three fix-

tures during the 1970s. They

won only in 1978, when

and Botham helped complete

an innings victory despite the

Palistan 1, draws 5.
RECORDS (England first): Highest totals: 370 (1982), 428-8dac (1982). Lowest totals: 227 (1982), 87 (1954). Highest Innings: 153 T W Graveney (1982), 200 Mohain Khan (1982). Best bowling: 8-34 I T Botham (1978), 6-32 Mudesser Nazar (1982).

loss of the first day.

youngsters named Gooch



Full throttle: Botham left no doubt about his recovery from injury with this delivery in the Lord's nets

beneficial effect on each other's sensitive self-confidence. Lewis bowled without aggression at Edgbaston and needed persuasion to bowl at all in Nottinghamshire's subse-

While England's recent record at headquarters is startlingly poor, that of their captain is stunningly good. Gooch has made six of his 16 Test centuries at Lord's, where he aggregates 1,831 runs at an average of more than 60. With typical understatement, he mumbled yesterday that he rather likes playing here and that the pitch usually favours batting. The way the Pakistan attack is shaping, Gooch has extra reason to hope that this pre-

By Jack Bailey

three): Middlesex, with eight

Britannic Assurance

county championship

Leics v Hampshire

BOWLING: Marshall 23-9-48-2. Connor 28-4-89-0: Shine 15-0-74-3, Udel 35-8-137-0. Ayling 13-1-57-2. James 2-0-13-0

HAMPSHIRE: First linings T C Middleton c Nirron b Benjamin V P Terry st Noxon b Potter K D James b Muffally D I Gower not out

Extras (to 3, nb 1)

A J Moles low b Taylor ... J D Ratchile low b Carr

Extras (b 4, to 12, nb 4) .

Total (3 wkts dec, 77.5 overs) . . 251

# TEST PLAYERS' AVERAGES THIS SEASON England batting and fielding

### Lloyd's sacrifice to open up match

Moles indulged his regular By his declaration, Lloyd habit of making 50 or more deprived himself of the oppor-

closes the gap BY IVO TENNANT

Wright's century

Rain has been unkind

ENGLAND v Pakistan at the ter conditions, England

BRISTOL (second day of three): Gloucestershire, with four first-innings wickets in hand, are 244 runs behind

WHATEVER Gloucestershire's attributes, scoring runs quickly is not counted among them. Before this match started, they had amassed just seven batting bonus points, and their cricket was no less inert yesterday. In spite of a century by Tony Wright, they require a further 95 runs to avoid following on this morning.

To apportion blame to the groundsman would be inconsiderate. It is, after all, the first match of the season here and this is but one of too many flat pitches around the country. Gloucestershire's task was merely to save the follow-on, one that they set

about painstakingly. Hinks took this to extremes, making 50 in 53 overs, and Hodgson made the bulk of a 44-run opening partnership before he was taken at first slip off Ealham. After that, Wright batted

with an ease that no one else achieved all day. For him, it did not seem to matter that the ball was not coming on to the bat. Two straight sixes off Davis were lovely pieces of timing.

Davis was left to rue that he had not held Wright, when on 16, off Ellison. No further chances were given until Wright went to the last ball of the day, taken at the wicket off Hooper. It was his first century of the season and included 11 fours and two

of breakthrough this morning that they achieved in accounting for Gloucestershire's middle order, there might yet be a decent last day. They have, though, left themselves with much to do through choosing to bat on yesterday morning.

They are blessed with a fine limited-overs attack but not one suited to bowling out a side twice on such a pitch. All credit, then, to Babington for finishing the Kent innings with eight for 107, the best

Warwickshire. Batsmen flourished on a pitch baked by the sun. Warwickshire's Andy Lloyd made 84 before declaring 58 runs behind with only three wickets down.

Should Kent make the kind

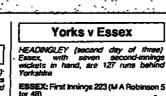
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Matches played 13th June 1992 LITTLEWOODS POOLS, LIVERPOOL THIS WEEK RECORD POOLS WIN! WON BY BOURNEMOUTH MAN TREBLE CHANCE, FIRST DIV. LIMIT APPLIED, SURPLUS OF \$435,349 EQUALLY DIVIDED AMONG 2nd, 3rd, 4th, 5th & 6th DIVIDENDS 'See Rule 9(c) 

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second-innings wickets in hand, are 230 runs ahead of Warwickshire MOVE and counter-move seem likely to be leading towards a longish run-chase for

figures of his career.



COVENTRY (second day of and Ostler fell just short while tunity of making a hundred

putting on 135 with Lloyd in

pick up the gauntlet. War-

sex's first innings downfall,

could not do it again.

Middlesex were quick to

27 overs.

	wickets in hand, are 127 runs
LEICESTER (second day of three)	Yorkshire
Hampshire, with seven first-innings	- CALDING
wickets in hand, are 168 runs behind	ESSEX: First Innings 223 (M A Rob
	for 48)
Leicestershire	l = -/ .
LEICESTERSHIRE: First Innings	Second Innings
T J Boon c Parks b Shine 3	P J Prichard c Byas b Roberson
"N E Briers b Marshall 53	J P Stephenson c Robinson b Got
J J Whitaker b Ayling 21	N V Knight not out
B F Smith Ibw b Marshall 16	N Hussam c Blakey b Robinson
J D R Benson c Parks b Shine 12	PM Such not out
L Potter c Connor b Shine	Estana for 1 mb 20
	Eriras (w 1, nb 2)
TP A Novon not out 107	Total (3 wkts)
W K M Benjamin c James b Ayling 71	
G J Parsons not out	FALL OF WICKETS: 1-3, 2-3, 3-4
Extres (b 5, Tb 27, nb 9)41	YORKSHIRE: First innings
Total (7 wkts dec) 450	"M D Moxon c Knight b Foster
Score after 100 overs: 383-6	S A Kellett c Prichard b Andrew
	D Byas flow to Childs
A D Mullally and D J Milles did not bat	D Gough Ibw b Foster
FALL OF WICKETS 1-20, 2-50, 3-74, 4-	S R Tendulkar low b Stephenson
101, 5-199, 6-271, 7-390	†R J Blakey c Hussam b Stephens
GOM BIO. Hembell 22 0 40 2 Comm. 20	C Marie billion

YORKSHIRE: First Immig:

W D Moxon c Knight b Foster
S A Kellett c Prichard b Andrew
D Byas flow b Childs
D Gough flow b Foster
S R Tendulkar flow b Stephenson
PI J Blakey c Hussam b Stephen
C White b light
P Carrick flow b Childs
J Barry to Such b Waugh
J Barry to Such b Waugh
J D Barry flow b light
A Robinson not out
Extras (8b 5, nb 1) Ē∡სas(165.nb.1).

Score after 100 overs: 269-8. Score after 100 overs 289-8.
FALL OF WICKETS. 1-16, 2-34, 3-35, 4134, 5-208, 6-216, 7-251, 6-252, 9-354
BOWLING: Foster 13-4-34-2; flott 19-4-77-2-2: Andrew 22-5-97-1 Childs 26-11-532. Such 9-2-31-0, Stephenson 19-5-41-2
Waugh 6-1-28-1
Rount pouts, Vehicker 7, Essay 5-Score after 100 overs: 282-3 J R Ayling, S D Udal, C A Connor, †R J Parks, M D Marshall and K J Shine to bat. FALL OF WICKETS: 1-57, 2-187, 3-195 Bonus points, Yorkshire 7, Essex 5: Umpires J H Harris and M J Kitchen Bonus points Leicestershire 5, Hampshire 5.

Umpres. J D Bond and B J Meyer Notts v Lancs Warwicks v TRENT BRIDGE (second day of three) Nottinghamshire, with seven second-inings wickets in hand are 62 runs ahead of Langashire Middlesex

COVENTRY (second day of three): Middlesex, with eight second-innings wickels in hand, are 230 runs ahead of NOTTINGHAMSHIRE: First Innings 199 Second Innings B C Broad c and to Martin P R Pollard run out . . . "A T Robinson c Fowler b Martin

Extras (b 3, lb 4, nb 4)

Second innings
D.L. Haynes & Ratcliffe b Booth
M.A. Roseberry Ibw b Smith
M.Y. Garling not out
M.R. Ramprakash not out Total (3 wkts) . . . . FALL OF WICKETS 1-5, 2-46, 3-101 FALL OF WICKETS 1-5, 2-46, 3-101
LANCASHIRE: First Immings
G Fowler c sub b Carins
"M A Alherton c Randall b Pick
N J Speak c Pollard b Afford
G D Lloyd c Crawley b Carins
JJ Stanworth c French b Carins
S P Tilchard c Crawley b Carins
R C Iran c sub b Pick
P J Mertin c French b Carins
D K Morrism bw b Afford FALL OF WICKETS, 1-47, 2-144. WARWICKSHIRE: First Innings T A Lloyd not out
D P Oster at Brown b Emburey ......
D A Reeve not out D K Morrison low b Afford S D Fletcher c Afford b Carms

Extras (b 9, fb 20, w 2, nb 9) R G Twase, P A Booth, P A Smith, †K J Piper, G C Small and A A Donald did not Score after 100 overs: 263-8. FALL OF WICKETS: 1-95, 2-103, 3-238 BCWLING Williams 16-1-65-0, Taylor 20,5-3-72-1, Emburey 13-8-29-1: Fraser 16-7-52-0, Carr 12-7-17-1 BOWLING, Carns 31 4-11-70-6, Pick 28-8-64-2, Crawley 24-5-84-0, Alford 24-9-45-2.

wickshire were no slouches. Moles and Ratcliffe quietly set about subduing an attack but Haynes and Gatting, in a stand of 97 from 21 overs. which menaced rarely. They added 95 before Ratcliffe has set the scene for a fullscale launch today. Bowlers on both sides perspired, there were no chean runs, but even Twose, architect of Middle-

the game wide open.

pushed pad ahead of bat and was adjudged not to have played a realistic stroke at a ball that nipped back. nine runs later, but Ostler,

for the first time in two years.

Certainly, his decision threw

During the morning,

Somerset v

Northants

BATH (second day of three)-Northampionshire, with eight second-trivings wickets in hand, are 209 runs sheed of Somersel

Second Innings

FALL OF WICKETS, 1-125, 2-145

SOMERSET: First knings
A N Hayhursi c Fordham b Cook
M Lathwell low b Roberts

Total (3 wicts dec. 79.2 overs) ... 250
°C J Taveré. 1N O Burns. R P Sneil. A R
Ceddick, N A Mallender and H R J Trump
dn not bet
FALL OF WICKETS 1-133. 2-160. 3-167

80WLING Ambrose 18-5-54-1, Taylor 17-0-59-0, Cook 14-5-43-1, Capel 10 2-2-28-0, Curren 7-2-16-0; Roberts 13-1-40-1

Bonus points: Somerset 6. Northamptonshus 5.

Worcs v Glamorgan

WORCESTER (second day of three) Glamorgan, with six second mings wickets in hand, need 98 runs to avoid an

D A Leatherdale c Maynard b Croft S R Lamorit c Melson b Watkin 1S J Rhodes not out

Score after 100 overs: 306-3 P J Newport, R K Bingworth N V Radford and R D Stemp did not bat FALL OF WICKETS, 1-25, 2-157, 3-278, 4-317, 5-407.

BOWLING Watkin 21.1-5-58-2, Bastien 20-2-92-0, Barwick 35-9-91-0 Croft 37-5-137-3, Richards 3-1-8-0, Dale 5-3 16-0

GLAMORGAN: First Innings

FALL OF WICKETS 1-24, 2-24, 3-36, 4-61, 5-71, 6-89, 7-130, 8-135, 9-150 BOWLING. Radford 15-1-52-3. Newport 13-4-34-4; Lampitt 10-1-36-3, Haynes 7-3-21-0

GLAMORGAN: First Inning:
S P James c Rhodes b Newport
H Monis b Newport
A Date b Newport
M P Maynerd b Lampati
I V A Richards c Curhs b Lampati
I V A Richards c Curhs b Lampati
P A Cottey libw b Lampati
P B Cottey libw b Lampati
S D B Croft not out
t C P Metson b Radford
S Bastien b Newport...
S L Wattun c Haynes b Radford
S R Barwick b Radford
S R Barwick b Radford

Extras (8b 7, w 2 nb 16)

Total (45 overs)

Eviras (b 1, b 4, w 1, nb 5) .

Total (5 wkts dec) .

Umpires R C Tolchard and R A While

YESTERDAY'S SCOREBOARDS

152

classically correct, and Lloyd, tinged with unorthodoxy, but equally effective, peppered the boundaries. Only Emburey and Carr could restrain them for long, and an adroit piece of stumping off Emburey saw Ostler on his way shortly before the declaration.

For Middlesex, Haynes's 72 came inside two hours. with ten fours. Gatting, ten fours and a six in 90 balls. punched his way to the same Moles followed Ratcliffe score but remains undefeated.

H Morris not out
S P James b Radford
A Date c Stemp b Radford
M P Meynard law b Newport
I V A Richards c Rhodes b Stemp
S L Walkin not out
Extras (b 4, nb 13)

FALL OF WICKETS 1:36, 2:52, 3:92, 4

Bonus points. Worcestershire B, Glamorgan 2.

Umpres. K E Palmer and A G T

Gloucs v Kent

BRISTOL (second day of three) Gloucastershire, with low first-inning-wickets in hand, are 244 runs behind Kent KENT: First timings

KENT: First Innings
T R Ward b Watsh
"M R Benson b Babington
N R Taylor five b Babington
C L Hooper c Williams b Babington
G R Cowdrey c Hodgson
b Babington
M V Fleming c Williams b Babington
(S A Marsh c Athey b Babington
M A Ediham c sub b Babington
R M Ellison c and b Babington
R D Bavs not out

Score after 100 overs. 386-6 FALL OF WICKETS. 1-18, 2-23, 3-23, 4-122, 5-226, 6-363, 7-401, 8-422, 9-468

BOWLING. Waish 20-5-55-1, Smith 26-4-128-1, Babington 30-4-107-8, Scott 16-3-68-0, Alleynd 9-1-67-0, Alley 9-0-45-0, Hancock 6-0-23-0

GLOUCESTERSHIRE: First innings

GLOUCESTERSHIRE: First krinings
G D Hodgson c Hooper b Ealham
32
S G Hinks c Hooper b McCargue 50
"A J Winghi c Marsh b Hooper 128
C W J Arney c Marsh b Ealham 11
M W Alleyne Ibw b Ealham 1
M W Alleyne Ibw b Ealham 2
R J Scott C Benson b Hooper 1
I H C Hancock not out 23
Extras (b 3, 10, 7, nb 6) 18

Score after 100 overs 252-5 fR C J Williams, C A Walsh, A M Babingtion and A M Smith to bol FALL OF WICKETS 1-44, 2-166, 3-194, 4-208, 5-213, 6-263

Bonus points Gloucestershire 5, Kont 6 Umpres B Leadboater and G Sharp

Camb Univ v

Derbys

FENNER S (second day of three) Derbysture with rune second-runnings wickers in hand, are 234 runs ahead of Cambridge University DERBYSHIRE: First Innings 348 for 4 dec (C J Adams 80, P D Bowler 75, J E Morris 73 K M Krikken 55, T J G O'Gorman 51 net out?

Second Innings

D G Cork not out ... S C Goldsmith c Arscott b Johnson A E Warner not out Eviras (b 3, ib 1)

FALL OF WICKET: 1.4

Total (6 wkts)

Other match

#### Tendulkar gives another sight of his rare talent

BY PETER BALL

HEADINGLEY second day of threet: Essex, with seven second-innings wickets in hand, need 127 to avoid an innings defeat by Yorkshire

ANY fears Yorkshire harboured that Tuesday's final session marked a change in fortunes were removed yesterday. After Tendulkar led the recovery with a splendid 93, White and Batty rubbed in the advantage, both hitting championship bests to give Yorkshire a sizeable lead with a ninth-wicket stand of 42.

The bowlers made sure it was not wasted, Robinson and Gough striking with purpose as Essex lost three wickets in nine balls. Knight survived but with Essex's long tail, he and Waugh have much to do if Essex are to avoid defeat.

As that suggests, the cham-pions were second best all day. In the afternoon, when Foster, the acting captain, was off the field with back spasms, they did not look the part at all. Andrew, whose 22 overs cost 97. in particular. looked disenchanted as he came in for some rough treatment. Only Stephenson, the pick of their bowlers, and the spinners had respectable returns, not helped by some sloppy fielding. For all that, Tendulkar bat-

ted superbly. As he stood on his toes to drive Andrew through the covers off the back foot, one Yorkshireman was moved to compare him to

For a time, the Indian deals almost exclusively in boundaries, hitting eight fours and two threes in his first 38 runs. perfect timing sending the ball racing across the fast outfield. Forty-two were added in the first nine overs, Hou eoing for 15 in one over as Tendulkar threatened to tear HAR THE

Scotl to th

the bowling apart. The introduction of Childs's left-arm spin broke the spell and, after Byas had assumed the mantle, greeting Foster with a series of hefty nulls, the arrival of Such slowed Yorkshire to walking pace. By as essayed some unconvincing sweeps, while Tendulkar played the spin-ners with great respect and a very straight bar.

The stand was worth 90 when Byas swung across the line once too often. Tendulkar reached his lifty with a two clipped off his legs via Knight's visor and promptly picked up the tempo again, hitting Such for four and a straight six.

He finally played across the line as Stephenson moved a left seven short of a century, the fourth time he has got within 14 of three figures this season without getting there.

White, perhaps the most promising of the Yorkshire colts, batted with rare good sense and Batty with obvious relish, responding to Andrew's attempt to bounce him by pulling and hooking him for consecutive sixes as Essex

#### Martin overcomes assault by Cairns

By RICHARD STREETON

TRENT BRIDGE (second day of three): Nottinghamshire, with seven secondinnings wickets in hand, are 62 runs ahead of Lancashire

A VIRTUOSO performance by Peter Martin, the fast bowler, was the mainspring vesterday as Lancashire showed that recent dents to morale have not sapped their

Martin first made 80, by far his best score, to help Lancashire's last four wickets add 163, which brought an invaluable lead of 93. When Nottinghamshire batted, Martin held a return catch when Broad tried to pull, and then had Robinson caught at gully trying to cut.

Nottinghamshire had just cleared their arrears when Pollard was run out by a direct hit from Lloyd sideways on at mid-on. Johnson's response to these setbacks

CAMBRIDGE UNIV: First Innings

was a rapid-fire \$1, including a six and nine fours, and a fluctuating game could have a good finish today. Martin came in when Lan-

cashire were 129 for six after Titchard and Irani were soon dismissed. Martin shared successive stands of 43 with Stanworth, 71 with Morrison and 48 with Fletcher. It was a splendid fightback by the tailenders even if the pitch was less lively than the previous day and Nottingham-shire had only four bowlers in the absence of the injured Evans.

After surviving a confident appeal first ball for a catch at the wicket. Martin occasionally played and missed but he also drove and pulled with impressive certainty. He hit a six and eight fours before he edged a catch behind off Cairns who finished with six for 70, his best figures for Nottinghamshire.

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ATHLET

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215

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Doubts g

A CHILLENGE CONTROL

#### Walker's haul Simon Walker, who plays

CAMBRIDGE UNIV: First Inner
A M Hooper b Warner
G W Jones low b Mortensen
3/ P Crawley b Mortensen
R M Wight b Staddin
J P Carroll c Cork b Staddin
J P Aracott c Cork b Staddin
M E D Jarrett c Goldsmith b Staddin
5 W Johnson not our
C M Pricher b Cori
R M Pearson b Staddin
M B Abington c Barnett b Staddin
K B Abington c Barnett b Staddin
K B Abington c Barnett b Staddin Extras (/b 14, nb 11) . . . Total ..... 200
FALL OF WICKETS 1.9.2-23, 3-75, 4-112, 5-145, 6-153, 7-167, 8-171, 9-194 BOWLING. Mortonsen 16 4-5-35-2. Warner 19-2-52-1. Cork 16 2-3-41-1 Sladdin 29 2-15-58-6. Umpires: D R Shepherd and A Clari son

loka retains title Hiroki Ioka, the champion

from Japan retained his World Boxing Association ju-nior flyweight title with an unanimous points decision over the South Korean challenger. Kim Bong-jun, in cricket for Honley in the Huddersfield League, hit 40 runs in an over against Meltham, Walker hit James Moulson for six sixes, one off

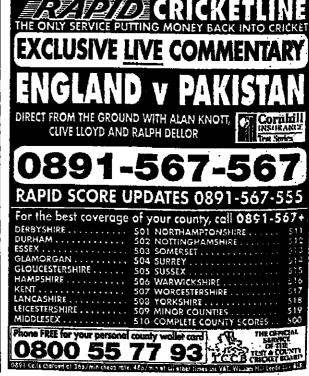
Mottet invited

a no-ball, and a four.

Charly Mottet, the French cyclist who finished fourth in the Tour de France last year. will take part in this year's race after his team, RMO. received a wild-card entry.

Emig resigns Gunther Emig. a senior Ger-

man athletics official who lifted a drugs ban on the double world sprint champion Katrin Krabbe, has resigned.



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THERE are some in the German and Dutch camps who believe that Scotland must be so drained after two unproductive but intense matches within the space of three days that they will not be able to offer serious resistance to the CIS in their concluding European championship group two fixture here tonight.

That assumption alone should guarantee that the meeting of Germany and Holland in Gothenburg is not a cosy and informal arrangement between the two sides to guarantee that both take their place in the semi-

The section is finely bal-anced and even a draw against Scotland can carry the CIS into the last four. depending upon the outcome of the Gothenburg match. A win for the CIS coupled with the defeat of one of the Gothenburg contenders would also see them progress.

Scotland, however, would prefer an active rather than a passive role this evening. Anyone who thinks otherwise doesn't know our mentality," Andy Roxburgh, the Scottish coach, said

"There is no chance of us anempting to play other than

of their group

FOOTBALL

Scotland crucial

in a passionate and full blooded way. My only concern is to ensure that the players we send out are capable of performing as we would want them to and that means we will not make a decision until the day of the match because we want to see who is sharp and who is maybe less so."

What does appear certain is that Gordon Durie will be absent, the victim of a persistent ankle injury which was aggravated when the player fell early in the second half on Monday night. Dave McPherson, who sustained heavy bruising, is recovering quickly but there are a number of others who mortgaged their energy in pursuit of a favourable result against

the Germans. It will be a quite remarkable achievement if Scotland can again approach the levels of commitment and fluency seen in their previous group fixtures. The CIS, though, will offer them a different kind of challenge.

"I think they will try to play in a balanced way," Roxburgh said. "I think they will continue with their careful

themselves and I should emphasise that their goalkeeper has been in terrific

Added to that they have flair and imagination going forward with people like Yuran up front, Dobrovolski and Mikhailichenko, of course, and I think they will modify their normal game. They like to catch people on the break but for this one I anticipate that they will try to break a bit faster than usual while ensuring that they don't lose anything.

"You can take it that we will have the same tough barrier to break down. But if we make even a similar number of chances, I think I would be in total despair if we fail to

☐ Maidstone United were given an eleventh hour reprieve yesterday when a po-tential investor offered to clear the club's £550,000

Jim Thompson, the club's chairman and managing director, broke the news to creditors who had been expecting to hear the club was going into liquidation. Instead, the meeting to wind-up the club was adjourned after just 10 minutes - and the backer has seven days to come up with the cash in a move welcomed by the Football League.

#### **RUGBY LEAGUE**

#### **Doubts grow over Hanley**

FROM KEITH MACKLIN IN SYDNEY

WHILE the British management continues to lower the profile of Ellery Hanley, and insists that it is a matter of time before he plays, the captain's failure to make the side for the game at Parramatta tomorrow has increased the

speculation about his role. Hanley's next target is the Newcastle game next Tues-day, the last before the second international against Austraha at Melbourne on Friday week. Pressed for an answer on his progress from a hamstring injury, the coach, Malcolm Reilly said: "If he is not fit to play even part of the Newcastle game, he is unlikely to play against Australia." Lindsay added that x-rays had been requested for the

forward, Les Holliday, who has an Achilles tendon injury, and Paul Loughlin, who has a recurrence of an arm injury.

Tuesday's 24-6 win over New South Wales Country has brought more allegations about dirty tactics by the touring side. However, support

achieved the 5,000 metres

qualifying time behind

Hamer, Denmark and Buck-

ner, who all ran under 13min

lisec. In the trial at

Birmingham, likely to be a slower race, both Mayock

and Martin, fast finishers,

could be the favourites.

Should either succeed, he

would take the Barcelona

place guaranteed to all trials

winners who possess Olympic

qualifying marks.

has come from a welcome source.After watching a videotape of the game, Bob Abbott, general manager of the Australian Rugby League, has absolved the British players of all blame.

The team for the Parramatta match includes the replacement forward, Karl Harrison and Paul Eastwood.

#### After leading 5-2, Beecher,

#### Grand prix circuit to make clubs pay

LACK of sponsorship has committee to charge clubs E500 and a 50p contribution per entry to be included on

COLIN Beecher struggled for nearly three and a half hours

to overcome Greg Rusedski,

of Canada, before losing 6-7.

7-6, 12-10 as British interest in the Wimbledon qualifying

tournament at Roehampton

yesterday. The powerful left-

handed Canadian is ranked

377 places higher than Bee-

cher in the world rankings,

but for much of the first set he

looked in trouble against Brit-

ain's No. 16.

Next year's final, the first to be held in Wales, will be incorporated in the Speedo Meet at Cardiff from May 1 to 3. However, the grand prix is seeking numerous smaller

#### NATIONAL LEAGUE: New York Mets 5, Montreal Expos 2, Chicago Cubs 2, St Louis Cardenas 1; PittsDurph Prates 8, Philadelphia Phalises 5, Atlanta Braves 9, Los Angeles Dodgers 8, Houston Astros 11, San Diego Padres 0, Cincinnati Reds 5, San Erapero Giunta 3, By Craig Lord

dividual meets. David Morris, the outgoing chairman, praised the Edinburgh organisers for invaluable

their support,though in general reference to the circuit as a whole he said financial realiries had not allowed the grand prix committee as much control as it would have liked. While some suggested that the governing bodies of England, Scotland and Wales should contribute funds, it is felt that this, too. would limit the grand prix's

The committee wants to standardise meets, which would include imposing a two-hour limit on sessions after coaches, swimmers and spectators complained of being bored as finals streiched to three and a half hours at some events last

1882-3 BRITISH GRAND PRIX CIRCUIT: Cumbernauld (November 6-8): Gloucester (November 27-29): Leicester (January 15-17): High Wycombe (February 28-29): East Kübnde (March 26-28): Cardiff, final (Mey 1-

don, with two double faults.

Miles Madagan was beaten 6-1, 6-4 by Brian Joelson, a man twice his age whose game is suited to grass. Paul Hand lost the lead in both sets before going out to Mauricio Hadad, of Colombia, 7-5, 7-5. David Ison lost 6-3. 7-6 to Guillaume Raoux.

**TENNIS** 

#### **Bates threatens** to quit after public warning

JEREMY Bates's attempt to win the Direct Line Insurance Open at Manchester were undermined yesterday by one contentious call and his inability to forget what he saw as an injustice.

MARC ASPLAND

Bates, the British No. 1, was trailing 3-2 and 15-30 in the final set against Malivai Washington, the fifth seed, when his opponent's deep lob was called in by a line judge. Bates, who thought the ball

was several inches out, was publicly warned for abusive language to the official, a decision which he later described as "totally unbelievable". Aware that he could face a

stiff fine for a code violation, Bates, who lost 4-6, 6-1, 6-3, threatened to retire from professional tennis if any further action was taken against him. "If they do take action I swear I will never play tennis again," he said. "I have never

seen anything so unjust. It

makes me wonder why I bother. "I did not even address the comment to the official in question. I was looking at Washington when I mumbled under my breath 'not fit to be sitting in that chair'. She then got off her chair and

went to the umpire. "It was unbelievable. John McEnroe can go around and say what he wants. Andrei Agassi can walk up to umpires and spit on them and nothing happens. I find this totally ridiculous," he added.

The prospect of the final on

Saturday being contested by two unseeded players moved a step closer when David Wheaton's inconsistent first serve was exploited by Jacco Eltingh, of Holland, who defeated the American 6-1, 6-1

Eltingh, who plays Pat Cash in the first round at Wimbledon, will face Arne Thoms, of Germany, in the quarter-finals. Thomas beat Paul Annacone, of the United States, 1-6, 7-5, 6-3.

Despite a reverse he could scarcely have been anticipat-ing. Wheaton remains confident that he will justify the All England Club's somewhat surprising decision to seed him next week.

"I was very surprised to find myself seeded," he said 'It is funny, because last year, I was surprised to find that I was not seeded. My form isn't quite as good as it should be, but I have now had nine matches on grass in recent weeks, and hopefully that will pay off for me over the next

RESULTS: Men's singles: Second round: J Etungh (Hot) of D Wheeton (US). 64, 64, L Henren (Max) of M Naenwe (Gert 50, 7-5, 5 Yout (Must be T Witslen (US), 6-7-6. A Thome (Gert or P Annacone (US), 1-6. 7-5, 63, M Washington (US) or J Better (GB), 4-6, 6-4, 6-3, W Mashington (US) of D Pazza (ff), 6-3, 7-5, J Tarango (US) of D Pazza (ff), 7-5, 0-6, 6-4, 8 Gebert (US) of G Maller (SA), 6-3, 6-2

☐ Marcelo Filippini, of Uru-guay, beat Paul Haarhuis, of Holland, the fourth seed, 7-6, 6-2 in the second round of the Genoa tournament yesterday. Haarhuis is the fifth seed to be eliminated from the tournament so far.

#### **ROEHAMPTON RESULTS**

MEN: Second round: M Hadad (Col) bt P Hand (GB), 7-5, 7-5; G Recux (Fr) bt D laon (GB), 6-3, 7-6, B Joelson (US) bt M Maclegan (GB), 5-1, 6-4; T Nassen (Hot) bt M Van der Berg (Hol), 7-6, 6-4; S Daves (US) bt P Boutleyre (Fr), 6-4, 6-2; N Kroon (Swe) bt G Bloom (ter), 6-3, 6-4, B Stankovjc (C2) bt C Marsh (SA), 6-1, 6-2; J Fitzgerfänd (Aus) bt N Sorwick (Aus), 7-6, 6-3; R Koenig (Can) bt R Schmidt (US), 7-6, 6-4; C Saccaru (Ger) bt S Groen (Holl), 6-7, 7-5, 5-4
G Layendecker (US) bt M Wosterholme (Can), 6-4, 6-3; J Stark (US) bt D Potiskov (CS), 6-3, 6-4; G Rusedski (Can) bt C Beecher (GB), 6-7, 7-8, 12-10; F Roese (Br) bt Y Doumbia (Sen), 4-6, 7-8, 8-6; D Vacak (Cz) bt C Adams (US), 6-4, 3-6, 10-8; M Baser (US) bt R Weiss (US), 6-3, 6-4; M Ondruske (SA) bt Z Ali (Ind), 6-2, 6-1; M Knowles (Bah) bt M Laurendeau (Can), 8-1, 6-2; M Tabares (Cuba) bt N Perera (Ven), 6-3, 6-3, A Olhovskiy (CIS) bt R

Hass (Ger). 6-2. 6-2. S Devries. (US) bt S Smlan (Fr), 6-4, 2-6, 6-3.
H Holm (Swe) bt B Garnett (US), 6-3, 6-4. C Limberger (Aus) bt M Daruel (tsr), 4-6, 6-3, 6-3; G Starford (SA) bt T Golfwitzer (Ausbis), 6-3, 6-4; D Pate (US) bt B Pearce (US), 7-6, 6-0; G Doyle (Aus) bt S Sansoni (Fr), 1-5, 6-4, 9-7, R Leach (US) bt P Raffer (Aus), 7-6, 5-1, J De Jager (SA) bt T Hogaledt (Swe), 6-3, 4-6, 6-4, D Randall (US) bt G Connelt (Can), 4-6, 7-6, 8-6; K Kinnear (US) bt L Pamet (Bel), 7-6, 6-2

CYCLING

SCOTTISH PROVIDENT LEAGUE (Birghton, 30km) 1, B Smith (Banana-MET), 46:36, 2, S Sutton (Banana-MET), 3. H McMurdo (PCA), 4, S Douco (Sarscen Cycles), 5. A Timmis (Releigh), 6. S Wingrave (Team Haverhill), all same timo

FOOTBALL

TOFTIR, Faeroe Isles: World Cup qualifying rounds: Group four Faeroe Isles 0, Cyprus 2.

RUGBY UNION

TOOWOOMBA, Australia: Tour match Queensland Country XV 12, Scotland XV

SHOOTING

STRENSHALL: English county champ-tonship: Northern heat: 1, Cheshire. 1155. 2, Yorkshire, 1152, 3. Lancashire. 1129

#### **ATHLETICS**

#### Mayock's choice is central to selection

BY DAVID POWELL, ATHLETICS CORRESPONDENT

THE message on Eamonn Martin's answering machine says: "You know what to do and when to do it". Nothing is so certain among some of his fellow British track

With Peter Elliott and Matthew Yates both out of the Olympic 1,500 metres trial. Martin and John Mayock have become the characters central to the plot of who fills Britain's 1,500 and 5,000 metres places. There are five men who deserve selection ~ Yates and Elliott at 1,500 metres and Rob Denmark, Ian Hamer and Jack Buckner at 5.000 metres — yet none can be sure of their places. When Mayock decides which distance to aim for, everyone's position will be

Mayock said yesterday that he would decide after a 1,500 metres in Edinburgh tomorrow. If he runs the Olympic qualifying time, 3min 37sec, he will race the Olympic trial at 1,500 metres a week later. If he fails, he will run the 5,000 metres trial.

In Rome last week, Mayock

**YACHTING** 

Arthaud is rescued in Atlantic

Newport, Rhode Island: Florence Arthaud, the leading woman competitor in the Europe l single-handed transatiantic race, has been rescued in mid-Atlantic after her 60ft trimaran, Pierre 1er, capsized late on Tuesday

(Barry Pickthall writes). The American cargo vessel, Faust, bound for Southampton, picked up the French yachtswoman 400 miles south of St Johns.

SQUIII OT ST. JOHNS.

LEADING POSITIONS (yesterday, with miles to Newport, Rhode Island): Mutilituitist 1, Fujicolor (J. Peyron, Fr.), 243 miles: 2, Hauta Normandis (P. Vatines, Fr), 524; 3, Banque Populare (F. Joyon, Fr), 525; 4, Primagaz (I. Bourgnon, Fr), 559; Monohulls: 1, Cacolso d'Aquitaine (Y. Parlier, Fr), 554; 2, Dogwarte (N. Burgess, Gb), 1,178; 3, Queen Arme's Battery (M. Gatehouse, GB), 1,200; Having become Britain's second fastest ever with his 13:09.80 in Rome, Hamer should feel safe. He does not. and he will not decide until next week whether to race the BRITISH TRIAL STANDINGS: 1, Red Source (D Wood), 34pts; 2, Sunstripper (H and P Dodd), 38; 3, Jackdaw (D Walters), 41.75; trial. Denmark said he proba-

bly would not. The Barcelona Olympic ☐ Impulse, the yacht owned organising committee an-nounced yesterday that it had by Eric Dragten leading the British trials for the Commoapproved the Games timetadore's Cup international seble changes put forward by the International Amateur ries at Cowes in August, has been disqualified from the Athletic Federation to try to persuade Michael Johnson to first round of races. A spot measurement check carried double at 200 and 400 meout last weekend on the new tres. The American was ada-Ed Dubois design revealed a mant on Tuesday that he 7kg discrepancy between the vacht's anchor and that listed would contest only the 200 on her rating certificate.

**SWIMMING** 

forced the British grand prix

the six-event circuit in future. The committee says the fee is essential to the survival of the grand prix, which runs throughout the winter. The committee will be left with a surplus of only £315 in the year to the end of June, £313 of which was brought forward from 1990-1.

However, the charges alone will not be enough. The City of Edinburgh came to the rescue of the grand prix this year by agreeing to include the final in the Edinburgh international at a cost of more than £20,000, including promised prize money and travel expenses for the top 16 swimmers in each of 12 stroke and distance categories.

sponsorship deals to allow it

At full stretch: Mary Joe Fernandez on her way to victory over Patricia Hy

Beecher loses stern struggle

By ALIX RAMSAY

aged 21, needed the tie-break

to win the first set and then

took a 5-4 lead in the second.

He managed to lose that ad-

vantage and was forced to

save three set points in the tie-

break before he could ma-

nocuvre himself into a match-

winning position. An

excellent service return from

Rusedski deprived him of

that chance and from then on

Beecher was under pressure.

to stay in the match six times

Although Rusedski served

more independence from in-

independence.

# FOR THE RECORD Zealend, 25-23, Guernsey bt Spain, 25-18; Ireland bt Papua New Guinea, 25-3; England bt Singapore, 25-10. Foura: Section A: Elgirth round: #eland bt Botswana, 23-17; Zimbabwe drew with Israel, 19-19, Austraka bt Zambis, 21-13, Swazikand bt Kenye, 23-14; South Africa bt United States, 23-13. Section B: Elgirth round: Wales bt Guernsey, 25-8. Canada bt Hong Kong, 18-14; New Zealand bt Singapore, 23-13, Argennea bt Spain, 22-14; Figibt India, 32-5.

BASEBALL

in the marathon third set, he

never looked likely to crack

and Beecher finally conceded

his serve, and with it his

chance of a place at Wimble-

5, San Francisco Glants 3
AMERICAN LEAGUE: Boston Red Sox 4,
New York Yankeet 2. Cleveland Indians 7,
Baltimore Orioles 5, Kansas Cuty Royals 7,
Annesosta Twins 5; Seattle Marriers 9,
Chicago White Sox 6, Milwaukee Brewers
10, Oaldand Athletics 0; California Angels
4, Texas Rangers 1; Detron Tigers 4,
Toronto Blue Jays 3.

AYR: Women's world championship: Singles: Section A: Eighth round: Australia bi Wales, 25-19, Jersey bi Fipl. 25-13, Zimbebwe bi Scottand, 25-11; Bottswana bi Swazitand, 25-16, Hong Kong bi India, 25-10: South Africa bi Zamba. 25-22: United States bi Argentins, 25-13 Section B: Eighth round: Names In

DAGENHAM: Professional bill: Fly-weight: F Amosto (Bettinal Green) bit S Ryan (Leicaster), rac 6th; P Knights (Rednit) bt S Jones (Swanses), pis, C Hook (Swanses) bt D Daniels (Leyton), rac 2nd

Second Cornhill Test match LORD'S: England v Pakis Britannic Assurance county championship 11.0, 110 overs minimum LEICESTER: Leicestershire v

TRENT BRIDGE: Nottingnamshire COVENTRY: Warwickshire v WORCESTER: Worcestershire Glamorgan HEADINGLEY: Yorkshire v Essex

Other match 11.30 to 6 30 FENNER'S: Cambridge University v

TODAY'S FIXTURES RAPID CRICKETLINE SECOND XI CHAMPIONSHIP: Southend: Essex v Yorkshire Cardiff: Glemorgan v Derbynne. Bartford: Kent v Lelcestershire. Old Trettord: Lancashire v Worcestershire. Unbindeg (RAF Vine Lane): Middlesex v Warwickshire. Northampton: Northamptonshire v Durham. Taunton: Somerset v Surrey. Hastings: Sussea v Nottinghamshire.
MINDR COUNTIES CHAMPIONSHIP:

MINOR COUNTIES CHAMPIONSHIP: Millom: Cumberland v Herfordshire. SENTATIVE MATCH: South-Hampshire I v England Under-OTHER SPORT

1129
KINGSBURY: West Midlands heat: 1. Hereford and Worcester, 1111. 2, Staffordshire, 1103: 3, Warwickshire, 1103: 1, Nottinghamshire, 1135: 2, Northamptonshire, 1103: SWIMMING

EAST KILBRIDE: Easo Scottish nat-lonal open championships: Men: 1,500m freestyle: 1, N Stoan (Cernoge) 16,3505; 2, R Noble (Cumbonaudi, 16:52.49; 3, R Paterson (Warrender), 16:54.86. Wormen: 50m freestyle: 1, Connaghan (Rentrew Dint), 27,78secs; 2, C Burke (Cockermouth), 27,92,23; K Martin (String), 28,37; 800m freestyle relay: 1, Cumbernaudi, 9:59.65, 2, City of Dundee, 9 08 05, 3, D Dolphins, 9 10 37

ROEHAMPTON: Wimbledon qualifying tournament: Women: Second round: J Durie (Avor) bt S-A Suddil (Dorset). 6-0. 6-1. P Straver (US) bt H Ludioff (US). 6-3. 8-1. P Fendick (US) bt K Rradio (US). 1-6. 4. 6-0. N Taudas (FF) bt P Parados (FF). 6-2. 4-6, 7-5; L McNed (US) bt R Winte (US). 6-4. 6-4. L Sevchenko (Lat) bt J Byrne (US).

ITCHES AND HAN GAZZA'S K

To keep body and sole together you need rivets and all round, nylon lock stitching. You need "Integrity", new from Reebok.

CRICKET 34

Hosts Sweden qualify for the semi-finals of the European championship

# England broken by Brolin

England.

FROM STUART JONES FOOTBALL CORRESPONDENT IN STOCKHOLM

A STUNNING goal by Tomas Brolin last night completed the European championship misery of England and Gary Lineker. They were eliminated by the hosts in the Rasunda Stadium here and their challenge deteriorated after their captain had nonsensically been taken off mid-

way through the second half. David Platt had earlier put England ahead and appeared to be on the way to repeating his feat in the last World Cup finals. His goal as a relatively inexperienced youngster put England in the quarter-finals in Italy. Denmark joined Sweden in the semi-finals by beating France

Platt's strike was in sharp contrast to his goal against the Belgians. Then, in Bologna two years ago, he came on as a substitute to claim a dramatic winner in the final seconds of extra-time to earn England the right to meet

Here, when the need for a goal was no less paramount, he wasted no time. Within four minutes, he gave England the psychological lift after they had gone for three hours in the competition without a goal.

To break down a Swedish defence, let alone so quickly, was a rarity. England had not scored in this country for 27 years and had not penetrated their Scandanavian opponents in any of their last four

It was significant that Webb and Batty should be involved in the fluent move. The former was unexpectedly brought in by Graham Taylor in a line-up that was again unpredictable and the latter was playing out of position at right back, with the specific duty to contain Limpar.

Webb's constructive ability had been missing in England's previous games and, with almost his first touch, he chipped intelligently towards Batty, who had left his defensive duties to advance down the right flank. His glancing nod released Lineker outside

England's captain reached the byline before crossing towards his third different part-ner in three games. Platt, noting that Ravelli had moved towards the near post, directed his shot towards the other upright. Although his effort was mis-hit, he was sufficiently accurate to put

England ahead. It was his fourth goal in five games and maintained his average of scoring in every

third international overall. The ratio is similar to Bryan Robson, a player he closely resembles because of his ability to run unnoticed from the

Platt's initial contribution was vital but had left Taylor's line-up with 86 minutes to protect their ambitions of reaching the last four. To their credit, they did not sit back and defend their lead but the refreshingly adventurous policy did at times cause them anxiety.

Never was it more profound than a few minutes before the interval. Dahlin. who had otherwise been as closely guarded as usual by Walker, managed to escape and free his partner, Brolin, deep inside the area. He drifted around Woods before being visibly baulked by

The Portuguese referee, from his distant viewpoint, ignored the justifiable appeal



instead a corner. The hosts were not appeased when, a minute later, he took the name of Andersson for a foul

Sweden, who heard during half-time that Denmark were beating France 1-0, soon found relief. After Limpar had been replaced by plimented Batty's work throughout the first half, they equalised in the 51st minute.

A corner taken by Schwarz was headed powerfully home by Eriksson, the central defender, who claimed the first goal of the tournament with a similar effort against France.

Until then, England's comparatively inexperienced midfield had coped more than adequately. Yet Taylor chose to make a change which de-

He withdrew his captain. and most reliable scorer, Lineker. The footballer of the year, whose conduct is always gentlemanly, threw down his armband in a gesture that, for him, represented overt disgust. He recognised that he might be retiring from the international stage in the unhappiest of circumstances.

(Ansenal), 11 T Brolin (Parms), 17 M Dahán (Borussa Michchenglachach), ENGLAND: 1 C Woods (Sheffield Wednesday), 19 D Batty (Leeds United), 3 S Pearce (Nottropham Forest), 4 M Keown (Everton), 5 D Walker (Sampdona), 18 A Dalay (Aston Villa), 12 C Palamer (Sheffield Wednesday), 15 N Webb (Manchester United), 11 A Sinton (Queen's Park Rangers), 10 G Lineter (Tottenham Hotspur, sub 17 A Smith, Arsenell), 7 D Platt (Ban)

Jump of joy: Platt celebrates giving England the lead against Sweden last night

### Denmark provide surprise

minute.

Malmö: Denmark joined Sweden in the European championship. semi-finals when they deservedly beat France 2-1 in a match that they dominated for long spells. A first-half goal by Henrik Larsen gave them a half-time lead and, although John-Pierre Papin equalised for France in the sixtieth minute, Lars Elstrup scored the winning goal in the 77th

United States district court,

so that he may compete in the

United States Olympic trials

in New Orleans this weekend.

lunch and prize giving. Tickets £140, subject

Larsen's goal after seven minutes was Denmark's first of the championships. Henrik Andersen hit a high ball into the French penalty area for Flemming Povisen to head across the box and find Larsen in space on the left. The midfield player controlled the ball and coolly drove it into the net to the huge cheers of the 10,000 Danish fans.

France, who could not manage a single shot on goal in the first half, came out in a determined frame of mind

after half-time and scored on the hour through Papin. Jean-Philippe Durand fed Papin on the left-hand side of the box and the forward hungrily snapped up the chance.

grify Shapped tip the Charice.

DENMARK: 1 P Schmeichel (Manchester United); 3 K Nielsen (Asrhus), 4 L Otsen (Trabconspor) 6 K Christofte (Brondby), 2 J Shvebaek (Monaco), 13 H Larsen (Lyngby), 7 J Jersen (Brondby), 11 B Laudrup (Bayern Munich), 5 H Andersen (Cologne), 9 F Povisen (Borussa Dortmund), 14 T Frank (Lyngby)
FRANCE: 18 Mardini (Auserie), 5 L Blanc (Napies), 138 Boli (Marselles), 6 B Casoni (Marselles), 13 B Boli (Marselles), 6 B Casoni (Marselles), 9 J-P Papin (Marselles), 10 C Perez (Pars Sant-German), 14 J-P Durand (Marselles), 9 J-P Papin (Marselles), 18 E Cantona (Leeds United), 16 P Vahlrus (Auserre)
Referee: H Forstinger (Austra)

### Touring team learning to tackle the laws

FROM DAVID HANDS, RUGBY CORRESPONDENT IN WELLINGTON

IMMEDIATELY. David Bishop says with a smile, is a long word. New Zealand's leading referee had told the touring England B party as much before its first match, but the significance of his meaning was brought home at Invercargill last weekend.

Bishop was explaining the attitude of New Zealand officials when a tackle is made, the key to which is that if continuity is sustained, then players are permitted a liberal interpretation of what law 18 states. As written, tackled players "must immediate-ly" pass or release the ball: the note to the law permits players to put the ball on the ground or push it back on their own side.

However there is no doubt that British referees would have penalised some of the Southland players who continued to feed the ball back after they had been tackled to the ground. because of the delay in their passing the ball.

It was. I imagine, partly expectancy of a penalty which created doubt in the minds of England defenders in the move which led to Southland scoring their try. which only serves to underline the adage that you play to the referee's

New Zealand referees insist that they play the laws as they appear in the law-book, although they seem to have adopted a local interpretation of the scrummage law — that if the head and shoulders of the No. 8 are no longer in contact with the players in front of him, then he is "unbound", and the opposing scrum half is entitled to steal the ball from the No. 8's feet. Dean Richards, England's senior No. 8, would not prosper here given his propensity for leaning on his hands on be that New Zealand officials are right in their asconstitutes binding and

At all events, the England

interpretations, and he emphasised once more the necessity of players staying on their feet at ruck and

"It's not a problem." Jack

Rowell, the coach, said. "We are here to learn and we should be capable of adapting." He is doubtless pleased, though, that England have not been required to assimilate the 1992 law changes which have met so far with a mixed reaction here; the experimental maul law, which awards the scrum feed to the side not taking the ball into a maul, has drawn considerable criticism which echoes comments made in Britain when the wording of that law was first made public. Brian Moore, the England hooker, and Graham Hen-

ry, the Auckland coach whose side struggled in a championship match against Walkato at the weekend, would have considerable grounds for The All Blacks set out on

their 16-match tour of Australia and South Africa today with a 30-strong squad unusually cast in the role of underdogs. They face the considerable task of beating the world champions, Australia, in a three-match series before venturing into the cauldron of Ellis Park, Johannesburg, where they have not won since 1928, for a one-off international against South Africa.

No country has made an official tour of South Africa since England in 1984. and the games against Australia will also be the first international series played under the new scoring system of five points for a

what does not.

B management has absorbed the lessons, since the team will undoubtedly meet more of the same elsewhere on the tour, which will be refereed entirely by officials in New Zealand's top ten. Yesterday, they sat down with Paddy O'Brien, the North Otago referee who handles the match against New Zealand Universities, for a resume of the local



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CRICKET CORRESPONDER

IAN Botham, who come most single-handedly won't Lord's Test match against P kistan, will today carry a messive investment in his fitness and form for the corresponding game in this sum-mer's Cornhill series.

Restored to the genuine allnunder's position at No. 6, Botham will play today despite carrying a groin strain for 12 days, it is undeniably a risk but such is the faith still commanded by a man who enjoyed one of his finest hours in the 1978 Test against the

same opposition. Pakistan were beaten by an innings and 120 runs that year, Botham's contribution being 108 with the bat and eight for 34 with the ball England may not expect similar heroics these days but Botham's value can still be measured by the privileges he has been afforded this week.

The custom of an injured player being required to prove his fitness in a county game before a Test has been waived, and the 30 balls he bowled in the nets yesterday were his first since last Friday.

Graham Gooch, the England captain, has been confident all week that Botham would recover in time. "He has come through his bowling well," he said. "Obviously, we will have to check how he feels in the morning, but I am sure he will be OK.

Gooch was feeling discomfort from a hamstring yesterday but is certain to play on his favourite Test ground. Tim Munton and Derek Pringle are likely to be left out of England's final XI, with the leg-spin bowler. Ian Salis-bury, of Sussex, making his Test debut.

Test preview, page 34 Photograph, page 34

#### Middleton seizes his chance

HAVING seen his two closest rivals fall by the wayside. Tony Middleton, of Hampshire, made no mistake yesterday when he set out at Leicester to score the 16 runs required to make him the first to a 1,000 runs this seasom (Geoffrey Wheeler writes).

Middleton was so cautious in what was only his twelfth first-class innings of the season that he took 79 balls to get the runs he needed

This rather set the tone for the championship leaders. who finished the day at 282 for three, still 168 behind. Paul Terry reached 99 before he was stumped off Paul Nixon, who had completed a maiden century before the Leicestershire declaration. Worcestershire have their first victory of the season in sight at New Road, where Radford, Newport and Lampitt combined to dismiss



Bishop: explanation

### Reynolds starts the final lap of drugs appeal

administered.

#### Group one

**EUROPEAN CHAMPIONSHIP DETAILS** 

	P	W	D	L	F	Α	Pts
Sweden .	3	2	1	0	4	2	5
Denmark .	3	1	1	1	2	2	3
England .	3	0	2	1	1	2	2
France	3	0	2	1	2	3	2
RESULTS: 6 France 1 (Enksson), 6 Sweden 1 Sweden 2 (i land 1 (Plat	(Pap ngla (Brol riks: I): F	ind Ind In) Sor Far	0 . [	Şv Per Bro	rai rai im)	ien nce ark ). (	0; 0; 0;

Group two

	Ρ	W	D	L	F	Α	Pts
Germany .	2	1	1	0	3	1	3
Holland	2	1	1	0	1	0	3
C1S	2	0	2	0	1	1	2
Scotland	2	0	0	2	0	3	0

RESULTS: Holland 1 (Bergkamp). Scotland 0; CIS 1 (Dobrovolsky, pen), Germany 1 (Hässler); Ger-many 2 (Riedle, Effenberg). Scot-land 0; Holland 0, CIS 0

REMAINING MATCHES: Today: Holland v Germany (Gothenburg, 7 15); Scotland v CIS (Norrköping, 7.15)

FIXTURES

Holland v Germany ....... (Gathenburg, 7 15) Scotland v CIS.....

Columbus, Ohio: Harry Reynolds twice has been "Butch" Reynolds, the world granted temporary court orrecord-holder at 400 metres ders allowing him to comwhose ban from international pete. The latest of those athletics because of a positive

orders expires today. drugs test does not expire until two days after the Olym-pic Games end, made Reynolds was the first witness at the hearing. In the witness box, he clasped his another plea of innocence yeshands, leaned forward. terday in a last effort to qualilooked at judge Joseph fy for Barcelona.

Reynolds is seeking a court order at a hearing of the Kinneary and said: "I didn't

Reynolds, the silver medalwinner at the Seoul Olympics four years ago, has maintained his innocence of the charge of using steroids ever

Cards

since he was tested in August 1990. Reynolds described to the court the day he took the disputed test. He said that he and another athlete, a German woman he did not identify, both gave urine samples about the same time. Reynolds's lawyers claim that the drug test was not properly

The International Amateur Athletic Federation (IAAF) has said that if Reynolds competes in the New Orleans trials, athletes running against him would be suspended. The IAAF has already suspended all athletes who competed against Reynolds in San Francisco and New Jersey last week. Reynolds's case is further

complicated by the expected presence in court of lawyers representing other athletes and The Athletics Congress (TAC), the United States' governing body. TAC is expected to try to prevent Reynolds from going to the trials.

TAC may cite Section 5 of the US Olympic Committee rules, which states that only

the Olympics under International Olympic Committee (IOC) rules can be in the rials.The IOC charter says all athletes must comply with the rules of their international federation - in this case, the

TAC had earlier recommended that Reynolds be reinstated. The IAAF rejected Reynolds's appeal and said it would not allow him to compete in the Olympics, even if he obtained a court Glamorgan for 150 and they order. (AP) followed on 257 behind.

## Eastbourne heroine scrambles in

Want to sink the winning putt at Wentworth? American Express Gold Cardmembers this way. The Gold Card Entertainment Service 071 486 2992 On the 10th September you are invited to play 18 holes on the Championship West Course at Wentworth, included is a Birdie Breakfast, buffet

By Andrew Longmore, Tennis Correspondent

ranking for five years, never and fears of anti-climax

ness for the heroine of Eastbourne yesterday. After her victory over Martina Navratilova in the second round of the Pilkington Glass championships. Linda Harvey-Wild, of Hawthorn Woods, Illinois, had to resort to some undignified scrambling to overcome a gusty wind and the persistent challenge of Larisa Savchenko-

IT WAS back to normal busi-

She duly reached the quarter-finals with a 3-6, 7-6, 6-4 win over the Latvian in two hours and 17 minutes. But Jo Durie, the week's other giantkiller, went out tamely and a little predictably to Rennae

Stubbs. Though Australians on grass are no easy prey, Durie. who, at 36th, is at her highest

came to grips with Stubbs's aggressive serve-and-volleying and won just four games in the 70 minutes. "I just didn't feel comfortable and I didn't move well either," the British No. 1 said. Hampered by a sore serv-

ing arm. Durie needed to get ahead early, but missed two break points in the third game of the match and was Her confidence seemed to drain away from that moment.

Harvey-Wild, who plays Durie in the first round at Wimbledon, was an interested bystander and the compliment was returned when the American went on court later.

immediately broken herself.

Harvey-Wild had to ward off thoughts of past glories

useful grass-court performer. She did not seem to be worried by the whispers of "she's the girl who beat Martina" which greeted her appearance, nor was she as unbalanced by the wind as Savchenko, though she needed eight set points before she levelled the match in the second set tie-break.

against Savchenko, who is a

A double-fault in the tiebreak and two more in the seventh game of the final set settled the issue and gave Harvey-Wild a quarter-final today against Stubbs. another of the three unseeded quarter-finalists. "I spent last night thinking about the final point with Martina," Harvey-Wild said. "But the problem today was more physical than

mental. She's a good player and I had to concentrate on her without thinking about what had happened the day

The other quarter-finals are: Jana Novotna v Ros Fairbank-Nideffer, Nathalie Tauziat v Lori McNeil and Helena Sukova v Mary Joe Fernandez. Somehow, there seems to be a name still missing.

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